

TELECOMMUNICATIONS COMPANIES

Rank Prev. Rank	Company •Address	•Website •Email	OC employees •yearly % change	Partial list of brands sold/serviced	Partial list of products/services offered	Corporate headquarters	Top local official(s) •Title •Phone/fax
1 (1)	AT&T Inc. 1452 Edinger Ave. Tustin 92780-6246	att.com	3,500 ⁽¹⁾ NA	AT&T, AT&T U-Verse, Apple, BlackBerry, Nokia, LG, Ericsson, Samsung, Motorola	Mobile, phone, digital TV, Internet, digital life	Dallas	Jace Barbin VP/general manager (800) 750-2355/(562) 403-1833
2 (2)	Verizon Communications Inc. 15505 Sand Canyon Ave. Irvine 92618-3114	verizon.com	1,500 0%	Samsung, Motorola, BlackBerry, LG, Apple, HTC	4G LTE Wireless service and accessories	New York	Greg Haller president, West area (949) 286-7000
3 (4)	T-Mobile USA Inc. 350 Commerce, Ste. 200 Irvine 92602-1304	t-mobile.com	1,055 19.9%	Apple, Samsung, Sony, Nokia, HTC, BlackBerry, LG, Google, Kyocera, Sony, ZTE	Wireless, mobile broadband	Bonn, Germany	Sam Sindha senior VP, Southwest area (800) 318-9270
4 (3)	Cox Communications Inc. 27121 Towne Centre Drive Foothill Ranch 92610-2825	cox.com	900 ⁽¹⁾ NA	Cox Communications, Cox Business, Cox Media, Cox Enterprises	Internet including Gigablast and Connect2Compete, video (Contour), home automation and security (Cox Homelife), digital phone, small/midsize/large business solutions, Web hosting, WiFi solutions, Ethernet	Atlanta	Jodi Duva VP, Cox Business, Orange Coast (949) 546-2020
5 (5)	Time Warner Cable Inc. 3430 E. Miraloma Ave. Anaheim 92806-2101	timewarnercable.com/socal	850 ⁽¹⁾ NA	Time Warner Cable	Video, data, voice, Internet, Ethernet, cable television	New York	Deborah Picciolo senior VP, technical operations (714) 583-9542
6 (6)	Sprint Nextel Corp. 330 Commerce Irvine 92602-1300	sprint.com	541 ⁽¹⁾ NA	Sprint, Sprint Prepaid, Boost Mobile, Virgin Mobile, Assurance Wireless	Wireless, wireline, 4G LTE	Overland Park, Kan.	Kevin Kunkel president, Southern California region (714) 850-0400
7 (9)	Mobilitie LLC 2220 University Drive Newport Beach 92660-3319	mobilitie.com solutions@mobilitie.com	255 5.8%	would not disclose	Wireless infrastructure	Newport Beach	Gary Jabara founder/CEO (949) 515-1500
8 (7)	TelePacific Communications 72 Corporate Park Irvine 92606-5147	telepacific.com dbrownstone@telepacific.com	150 0%	TelePacific	Unified communications, managed IT services, cloud services, hosted PBX, continuity solutions, Microsoft Office 365, SSAE-16 data centers, local, long distance, Internet, Ethernet, networking, data transport, wireless	Los Angeles	Chris Pelley general manager, sales (949) 777-7250
8 (7)	Toshiba Telecommunication Systems Division 9740 Irvine Blvd. Irvine 92618-1697	telecom.toshiba.com tsdmarketing@toshiba.com	150 0%	Strata CIX, IPedge, VIPedge, UCedge	Business telephone solutions, including cloud, IP, and digital systems, plus unified communications and collaboration, mobility, and contact center solutions	Tokyo	Brian Metherell VP/general manager (949) 583-3700/(949) 583-3886
10 (NR)	Alcatel 25 Edelman, Ste. 200 Irvine 92618-4359	alcatelonetouch.us support@alcatelonetouch.us	100 53.8%	Alcatel	Mobile phone, LTE tablet	Shenzhen, China	Steve Cistulli president/general manager, Alcatel's North America unit (855) 368-0829
11 (18)	ARQ LLC 19517 Pauling Foothill Ranch 92610-2619	arqwireless.com khinduja@arqwireless.com	85 NA	AT&T, Verizon, Sprint, T-Mobile, American Tower, Crown Castle, Boeing, Northrup Grumman, Facebook, EBay	Designing, deploying and managing telecommunications solutions including: DAS (Distributed Antenna Systems); small cells; turnkey solutions; WiFi; public safety	Foothill Ranch	Kunal Hinduja CEO/president (888) 384-0971/(888) 846-8294
12 (10)	Level 3 Communications 7 Mason Irvine 92618-2707	level3.com	82 ⁽¹⁾ NA	MPLS, SIP, DIA, EPL, Wavelength	Voice, data, video, IP services, cloud, connect solutions, VPN	Broomfield, Colo.	Duane Cameron VP/general manager (714) 371-9519
13 (NR)	Ultra Mobile 1550 Scenic Ave., Ste. 100 Costa Mesa 92626-1420	ultramobile.com info@ultra.me	80 23.1%	Samsung, Apple, HTC,	Mobile, international communications, 4G data	Costa Mesa	David Glickman CEO
14 (11)	CenturyLink Inc. 19000 MacArthur Blvd., Ste. 400 Irvine 92612-1442	centurylink.com	75 ⁽¹⁾ NA	Cisco, ShoreTel, Juniper, Adtran, Aruba	Hosting, managed services, cloud, networking, Internet, MPLS, SIP	Monroe, La.	David Dyas area VP (949) 223-3404/(949) 223-3430
15 (13)	Windstream 7535 Irvine Center Drive, Ste. 250 Irvine 92618-2966	windstreambusiness.com	65 ⁽¹⁾ NA	Avaya, Cisco, Adtran, Nortel, Pinnacle Communications Software, Allworx	Voice, data, Internet, business software, network security	Little Rock, Ark.	Dexter Porter regional president, sales, Western Region (949) 265-2100/(949) 265-2299
16 (14)	DynTek Inc. 4440 Von Karman Ave., Ste. 200 Newport Beach 92660-2011	dyntek.com marketing@dyntek.com	55 0%	Cisco	Voice, messaging, networking, wireless; local, wide-area networks	Newport Beach	Ron Ben-Yishay CEO/president (949) 271-6700/(949) 271-6794

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⁽¹⁾ Business Journal estimate

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17 (15)	XO Communications LLC 1924 E. Deere Ave. Santa Ana 92705-5737	xo.com sales@xo.com	50 ⁽¹⁾ NA	XO Communications	Internet access, VoIP, SIP trunking, hosted PBX, Ethernet, wide area networks, network security, cloud computing, storage, web hosting	Herndon, Va.	Kathryn Stevenson sales manager (949) 417-7158
18 (16)	Blue Violet Networks 215 Baker St. E., Ste. 150 Costa Mesa 92626-4558	bluevioletnetworks.com sales@bluevioletnetworks.com	47 4.4%	Mitel, HP, Juniper Networks Inc., Avigilon video and access control, S2 access control	Voice, data, video, surveillance, access control, industrial automation	Costa Mesa	John Paul CEO (714) 754-4000/(714) 540-1900
19 (16)	Altura Communication Solutions 1335 S. Acacia Ave. Fullerton 92831-5315	alturacs.com	45 ⁽¹⁾ NA	Avaya, Extreme, AVST	Internet, PBX, messaging, call center, voice over Internet, networking, maintenance	Fullerton	Bob Blazek CEO/president (714) 948-8400/(714) 948-8649
20 (12)	Zayo Group LLC 17222 Von Karman Ave. Irvine 92614-6202	latisys.com	42 0%	zColo, Zayo Cloud, Zayo Fiber	Colocation, Public Cloud, Private Cloud, Dark Fiber, Wavelength, Ethernet, WAN and IP services globally	Boulder, Colo.	A.J. Moul Southern California market director (858) 345-9296
21 (19)	Merrill & Associates Inc. P.O. Box 279 Brea 92822-0279	merrillusa.com djmerrill@merrillusa.com	36 ⁽¹⁾ NA	GENBAND, Avaya, Cisco, Juniper Extreme, HP, Polycom, Tandberg, NetIQ, Riverbed, VMWare	Cloud services, voice over Internet, voice, data, messaging, videoconferencing, network services	Brea	Michael Merrill/Damion Merrill CEO, president/VP (800) 253-3111/(888) 437-1433
22 (21)	Business Communications Solutions 9910 Irvine Center Drive Irvine 92618-4357	bcsconsultants.com rkhorrarnian@bcsconsultants.com	27 ⁽¹⁾ NA	Cisco, Toshiba, LifeSize, Kumo, Microsoft, WebEx, Callway, Citrix, VMware	Business phone, voice over Internet, networking, video conferencing, structured cabling, unified communications, cloud services	Irvine	Sunny Rajab/Reza Khorramian CEO/VP of sales (949) 333-1020/(949) 333-1001
23 (22)	Mitel Networks Corp. 18301 Von Karman Ave., Ste. 900 Irvine 92612-0193	mitel.com	25 ⁽¹⁾ NA	Mitel, VMware, Polycom	Business communications, mobility solutions, communication and collaboration application, virtual solutions, cloud	Kanata, Ontario	John O'Brien VP, enterprise sales and services, Americas (714) 913-2500
24 (23)	Method Technologies Inc. 10805 Holder St., Ste. 100 Cypress 90630-5145	mtinc.net info@mtinc.net	24 4.3%	Jive, Star2Star, Adtran, Polycom, Grandstream, XO Communications, TelePacific, AT&T, Verizon, Cox Communications, Time Warner Cable, Windstream, Comcast, WiLogic, Frontier Communications, Yealink, Allworx, Mitel	Carrier services (phone and Internet bill analysis), voice and data cabling, telephone systems and VoIP, phone system migrations and installations, carrier migrations and installations, managed IT services, surveillance systems, website design and hosting, colocation and offsite backup solutions	Cypress	Aaron Tuomala CEO (844) 463-8463/(657) 204-7001
25 (24)	Integrated Technology 1863 N. Case St. Orange 92865-4234	integratedtechnology.com sales@integratedtechnology.com	22 ⁽¹⁾ NA	Nortel, Juniper, Cisco, Canopy	Voice, data, wireless, applications	Orange	Stephen Miller CEO/president (714) 937-1484/(714) 937-1577
25 (24)	Standard Tel Networks LLC (dba Blueprint Technologies Inc.) 4 Executive Circle, Ste. 120 Irvine 92614-6728	bptech-inc.com	22 ⁽¹⁾ NA	Mitel Networks Corp., ShoreTel Inc., AVST, prairieFyre Software Inc., Cisco Systems Inc., Hewlett-Packard Development Co.	Wireless, data, Internet, phone, voice, video	Clearwater, Fla.	Michael Nole chairman/CEO (714) 872-5200/(714) 872-5201
27 (26)	Integrated Access Solutions Inc. 5 Corporate Park, Ste. 200 Irvine 92606-5166	integratedaccess.net info@integratedaccess.net	15 ⁽¹⁾ NA	Interactive Intelligence, Microsoft, Avaya, Zecom, Plantronics, Intelipeer, Audio Codes, Juniper, Foundry, Polycom, HP, Adtran, Digium, Tandberg, Meru, Higher Ground	Managed technology services and solutions, carrier consulting, voice and data network service, unified communications	Irvine	Don Vander Wal CEO/president (949) 421-0110/(949) 421-0115
28 (20)	MegaPath Inc. 555 Anton Blvd., Ste. 200 Costa Mesa 92626-7036	megapath.com getinfo@megapath.com	14 7.7%	MegaPath	Voice, data, voice over Internet, cable, satellite, managed security services, DSL, wireless broadband	Pleasanton	Craig Young chairman/CEO (714) 327-2000
28 (27)	Telecom Brokers 1551 N. Tustin Ave., Ste. 960 Santa Ana 92705-8662	telecombrokers.com info@telecombrokers.com	14 40%	Earthlink Business, Time Warner Cable, CenturyLink, TelePacific Communications, Windstream Communications, XO Communications LLC, Level 3 Communications LLC, WidePoint Corp., CCI Network Services, Masergy Communications Inc.	Internet, phone service, MPLS, hosted phones/VoIP, hosted call center, Microsoft Exchange, cloud computing, disaster recovery, data center collocation	Santa Ana	Dominic Antonini/Nancy Ridge president/executive VP (888) 853-9664/(714) 556-8186
30 (NR)	AC&C Network Services 4430 E. Miraloma Ave., Ste. D Anaheim 92807-1840	accinc.com sales@accinc.com	11 22.2%	ESI Phone Systems, Cisco, Adtran, Mojo Networks, Leviton, ICC, SonicWall	PBX and VOIP Phone Systems, CAT5e/CAT6 and Fiber Structured Cabling Solutions, Firewall and VPN Solutions	Anaheim	Mary Kane/Jeff Kane president/COO (714) 693-3303/(714) 693-3389
31 (27)	ZipZap LLC 209 Avenida Fabricante San Clemente 92672-7544	zipzap.com	10 ⁽¹⁾ NA	ZipZap	Virtual phone system for iPads	San Clemente	Kirk Waldfogel CEO (800) 609-0690
32 (29)	Associated Telecom Inc. 639 N. Main St. Orange 92868-1103	associatedtelecom.com sales@associatedtelecom.com	9 12.5%	NEC, Zultys, Aruba, Ubiquiti, Polycom, Cisco, Plantronics, EnGenius, Vitek, Vivotek, Sennheiser, Dell, Trend Micro, Leviton, Vertical	VoIP communications, wireless, data networking, carrier services, structured wiring, paging/music systems, CCTV surveillance	Orange	Brad Harris/Angela Harris president/VP (714) 919-2525/(714) 919-2530

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