

FOOD & BEVERAGE SUPPLIERS

Rank Prev. Rank	Company •Address	•Website •E-mail	OC employees •yearly % change	Companywide employees •yearly % change	Revenue for 12 months ended Dec. 31, 2016 •yearly % change	Types of food/beverages	Primary markets served	Partial list of clients	Year established	Top local official(s) •Title •Phone/fax
1	Maruchan Inc. 15800 Laguna Canyon Road Irvine 92618-3103	maruchan.com	634 ⁽¹⁾ NA	4,687 ⁽¹⁾ NA	\$3.2 million ⁽¹⁾ NA	Ramen noodles	Grocery	would not disclose	1953	wnd
2	Young's Market Co. 14402 Franklin Ave. Tustin 92780-7013	youngsmarket.com youngsinfo@ youngsmarket.com	400 0%	3,000 0%	\$3.0 billion -4%	Wine and spirits	Grocery, restaurants	would not disclose	1888	Christopher Underwood CEO (714) 665-1000/(714) 734-6420
3	Ventura Foods LLC 40 Pointe Drive Brea 92821-3698	venturafoods.com kyee@venturafoods.com	268 ⁽¹⁾ NA	2,949 ⁽¹⁾ NA	\$2.5 billion ⁽¹⁾ NA	Mayonnaise, dressings, shortenings, oils, butter blends, margarine and dips	Restaurants, retail, movie theaters, deli's	Sysco, Taco Bell, Wendy's, Subway	1996	Christopher Furman CEO/president (714) 257-3700
4	Ingardia Brothers Produce Inc. 700 S. Hathaway St. Santa Ana 92705-4126	ingardiabros.com sam@ingardiabros.com	213 8%	213 8%	\$99.9 million 5%	Fruits and vegetables, seafood, frozen foods, dairy products, grocery domestic and imported	Restaurants independently owned, schools, healthcare, hotels	would not disclose	1973	Samuel P. Ingardia CEO (949) 645-1365
5	West Coast Prime Meats LLC 344 Cliffwood Park St. Brea 92821-4103	westcoastprimemeats.com nathan.bennett@ westcoastprimemeats.com	185 ⁽¹⁾ NA	185 ⁽¹⁾ NA	\$83.1 million ⁽¹⁾ NA	Beef, veal, pork, poultry, seafood, game (boar, bison, elk)	Restaurants	The Cannery, El Cholo, Red O, Green Tomato Grill	2011	wnd (714) 255-8560/(714) 255-0570
6	Stremicks Heritage Foods LLC 4002 Westminster Ave. Santa Ana 92703-1310	stremicksheritagefoods.com gaylei@heritage-foods.com	142 -7%	922 3%	\$620.0 million 3%	Milk, coffee creamers, rice, soy, protein, almond, yogurt-based beverages, soups; Kern's	Grocery	Walmart, Whole Foods	1916	Louis J. Stremick/Samuel J. Stremick chairman, CEO/president (714) 775-5000/(714) 265-2839
7	Golden State Foods Corp. 18301 Von Karman Ave., Ste. 1100 Irvine 92612-1009	goldenstatefoods.com bsanderson@ goldenstatefoods.com	123 ⁽¹⁾ NA	6,240 ⁽¹⁾ NA	\$6.1 billion ⁽¹⁾ NA	Sauces, dressings, syrups, beef products, dairy-based beverages, ice cream, produce and logistic services	Restaurants and food service	McDonald's, Starbucks, Yum Brands, Chipotle, Chick-fil-A, Wendy's, Jack in the Box	1947	Mark Wetterau chairman/CEO/president (949) 247-8000/(949) 247-8092
8	Yakult U.S.A. Inc. 17235 Newhope St. Fountain Valley 92708-4209	yakultusa.com	96 ⁽¹⁾ NA	20,492 ⁽¹⁾ NA	\$54.0 million ⁽¹⁾ NA	Yogurt-based probiotic drinks	Grocery	Albertsons, Ralphs, Pavilions, Gelson's	1935	Michio Shimizu CEO/president (714) 434-6500/(714) 434-7300
9	Nature's Best Powered by KeHE 6 Pointe Drive, Ste. 300 Brea 92821-3844	naturesbest.net	85 ⁽¹⁾ NA	695 ⁽¹⁾ NA	\$697.0 million ⁽¹⁾ NA	Natural foods and products	Grocery	would not disclose	1969	Jim Beck CEO (714) 255-4600/(714) 255-4691
10	Sunrise Growers 701 W. Kimberly Ave., Ste. 210 Placentia 92870-6354	sunrisegrowers.com website@sunrisegrowers.com	80 ⁽¹⁾ NA	1,100 ⁽¹⁾ NA	\$450.0 million ⁽¹⁾ NA	Frozen fruit products	Grocery	would not disclose	1977	Ed Haft CEO (714) 630-6292
11	Stir Foods LLC 1581 N. Main St. Orange 92867-3439	stirfoods.com	75 ⁽¹⁾ NA	75 ⁽¹⁾ NA	\$15.0 million ⁽¹⁾ NA	Soups, stews, chilis, sauces, salsas, gravies, marinades, dressings, dips, fruit and cream cheese fillings, bakery batters and mixes, and spice blends	would not disclose	would not disclose	2005	Kevin Takabayashi CEO/managing member (714) 637-6050/(714) 637-6066
12	Frieda's Inc. 4465 Corporate Center Drive Los Alamitos 90720-2561	friedas.com mail@friedas.com	70 -5%	74 -6%	\$50.0 million ⁽¹⁾ NA	Specialty fruits and vegetables	Retail, foodservice distributors	Retail and foodservice operators	1962	Karen Caplan CEO/president (714) 826-6100/(714) 816-0273
13	OC Baking Co. 1960 N. Glassell St. Orange 92865-4314	ocbakingco.com info@ocbakingco.com	67 ⁽¹⁾ NA	67 ⁽¹⁾ NA	\$4.0 million ⁽¹⁾ NA	Wholesale bakery/bread	Restaurants, resorts, hotels	Montage Laguna Beach, The Resort At Pelican Hill, The Ranch, Dove Canyon Country Club	2009	Dean Kim founder (714) 998-2253/(714) 998-2261
14	Family Tree Produce Inc. 5510 E. La Palma Ave. Anaheim 92807-2108	familytreeproduce.com	65 ⁽¹⁾ NA	82 ⁽¹⁾ NA	\$38.6 million ⁽¹⁾ NA	Fruits, vegetables, dairy, and groceries	Restaurants, schools, hotels, supermarkets	Red Robin, Mother's Market	1975	Fidel Guzman president (714) 696-3037/(714) 695-2950
14	MegaMex Foods LLC 333 S. Anita Drive, Ste. 1000 Orange 92868-3318	megamexfoods.com	65 ⁽¹⁾ NA	3,500 ⁽¹⁾ NA	\$600.0 million ⁽¹⁾ NA	Fresh, frozen and shelf- stable Mexican foods	Grocery, convenience stores, restaurants	Costco, 7-Eleven, Subway	2009	Jeff Frank CEO/president (800) 725-7212
16	Bridgford Foods Corp. 1308 N. Patt St. Anaheim 92801-2581	bridgford.com publicrelations@bridgford.com	60 ⁽¹⁾ NA	507 ⁽¹⁾ NA	\$130.4 million ⁽¹⁾ NA	Frozen bread products, beef jerky, ready to eat sandwiches	Grocery	Stater Bros., Walmart, Dollar General, Price Chopper, online	1932; 1962	William Bridgford chairman (714) 526-5533/(714) 992-9321

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⁽¹⁾ Business Journal estimate

Researched by Dana Truong

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17	Cal Fresco LLC 6850 Artesia Blvd. Buena Park 90620-1015	calfresco.com fernandov@calfresco.com	50 ⁽¹⁾ NA	50 ⁽¹⁾ NA	\$25.0 million ⁽¹⁾ NA	Chilis, vegetables, fruits, melons, berries	would not disclose	would not disclose	2001	Fernando Vargas president (714) 690-7700/(714) 690-7718
17	LT Foods Americas 11130 Warland Drive Cypress 90630-5032	ltfoodsglobal.com info@kconnect-pr.com	50 ⁽¹⁾ NA	857 4%	\$439.5 million ⁽²⁾ NA	Basmati and jasmine rice, grape seed oil, tea, sauces	Grocery	would not disclose	1992	Vivek Chandra CEO (562) 340-4040
19	Sambazon 209 Avenida Fabricante, Ste. 200 San Clemente 92672-7544	sambazon.com info@sambazon.com	30 ⁽¹⁾ NA	200 ⁽¹⁾ NA	\$25.0 million ⁽¹⁾ NA	Açaí drinks	Grocery, Sambazon Açaí Cafe	Whole Foods Market, Costco, Albertsons, Sprouts, Ralphs	2000	Ryan Black CEO (877) 726-2296
20	Laura Scudder's Co. PO Box 8129 Newport Beach 92658-8129	laurascudders.com	25 ⁽¹⁾ NA	25 ⁽¹⁾ NA	\$5.0 million ⁽¹⁾ NA	Chips, dips, seasoning mixes	Grocery	Safeway, Ralphs, Vons, Stater Bros.	2007	Michael Gallegos owner (714) 444-3700/(714) 444-3701
21	Pie-Not 892 Production Place Newport Beach 92663-2810	pienot.com info@pienot.com	20 ⁽¹⁾ NA	20 ⁽¹⁾ NA	\$850,000 ⁽¹⁾ NA	Bakery products, Australian meat pies, savory pies, savory pastries, desserts, coffee, espresso	Retail, wholesale, hospitality/food service, catering and events	Whole Foods Market, The Aussie Bean, Crank & Grind, Gourmet Foods Inc., Billabong, Hurley, PIMCO	2013	Jai C. Snowdon CEO/owner (949) 650-7437
22	Interfresh 2019 W. Orangewood Ave., Ste. A Orange 92868-1974	getinterfresh.com	16 ⁽¹⁾ NA	50 ⁽¹⁾ NA	\$28.0 million ⁽¹⁾ NA	Fruits, vegetables, contract cold storage	Upscale, independent grocery	would not disclose	1987	Craig Smith/Chris Puente CEO/president (714) 449-1669/(714) 385-1140
23	Ezaki Glico USA Corp. 17780 Fitch, Ste. 140 Irvine 92614-6084	glicousa.com info@glicousa.com	15 ⁽¹⁾ NA	17 ⁽¹⁾ NA	\$20.0 million ⁽¹⁾ NA	Confections	Retail	Costco, Kroger, Walmart, Safeway and Asian markets	2003	Shunsuke Nakai president (949) 251-0144/(949) 251-0388
23	Seapoint Farms 20042 Beach Blvd., Ste. 102 Huntington Beach 92648-3702	seapointfarms.com info@seapointfarms.com	15 ⁽¹⁾ NA	wnd	\$15.0 million ⁽¹⁾ NA	Soybeans, edamame, seaweed, fruit and nut mixes	Grocery, schools	Ralphs, Mother's Market, Stater Bros., Walmart, Sprouts, Amazon, Whole Foods Market, Gelson's, Bristol Farms	1996	Kevin Cross/Laura Cross CEO/president (949) 646-9831/(949) 646-9851
23	SunRich Foods International Corp. 1240 N. Barsten Way Anaheim 92806-1822	sunrichfoods.com sunrichfoods@hotmail.com	15 ⁽¹⁾ NA	15 ⁽¹⁾ NA	\$8.0 million ⁽¹⁾ NA	Pizza sauce, pancake mix, cooked meats in sauce	Restaurants, theme parks, retail, hotels	Bristol Farms, Big Boy Restaurants, Coco's	1995	Wally Barakat/Alex Barakat CEO, president/VP, partner (714) 632-7577/(714) 632-7578
26	Morinaga America Inc. 18552 MacArthur Blvd., Ste. 360 Irvine 92612-1211	morinaga-america.com media@morinaga-america.com	14 ⁽¹⁾ NA	14 ⁽¹⁾ NA	\$25.0 million ⁽¹⁾ NA	Candy products (Original Hi-Chew, Hi Chew Sours, Hi-Chew Bites)	Retail	Kroger, Safeway, Walmart, Costco, 7-Eleven, Walgreens	2008	Masao Hoshino CEO, Morinaga America (949) 732-1155
27	True Drinks Holdings Inc. 18662 MacArthur Blvd., Ste. 110 Irvine 92612-1205	truedrinks.com sales@truedrinks.com	13 ⁽¹⁾ NA	13 ⁽¹⁾ NA	\$2.0 million ⁽³⁾ -51%	Naturally flavored water, energy drinks	Grocery	Albertsons, Amazon, Kroger, Ralphs, Rite Aid, Sam's Club	2008	Kevin Sherman CEO (949) 203-3500
28	Urban Produce 1 Marconi, Ste. F Irvine 92618-2520	urbanproduce.com info@urbanproduce.com	10 43%	wnd	\$10.0 million ⁽¹⁾ NA	Organic wheatgrass, organic microgreens	Retail, wholesale, food services	Albertsons, Vons, Pavillions, Ralphs	2013	Edwin Horton Jr./Danielle Horton/ Rosie Horton founder/director of marketing, food safety manager/VP of administration (949) 600-9888
29	Positive Energy Beverages LLC 101 Academy, Ste. 100 Irvine 92617-3081	drinkpositiveenergy.com feedback@ drinkpositiveenergy.com	7 ⁽¹⁾ NA	7 ⁽¹⁾ NA	\$5.0 million ⁽¹⁾ NA	Energy, organic, non-GMO verified, certified gluten free, certified vegan, fruit	Natural, grocery, club, mass, convenience, colleges, corporate cafeterias	Whole Foods Market, Sprouts, Walmart, Costco, Sam's Club, Stanford University, UC Irvine, Chapman University, Google, Qualcomm	2012	Mike Cancelleri founder/CEO (949) 706-6725
30	Seawind Foods 120 ½ S. El Camino Real, Ste. 202 San Clemente 92672-4049	seawindfoods.com ggreen@seawindfoods.com	6 ⁽¹⁾ NA	6 ⁽¹⁾ NA	\$20.0 million ⁽¹⁾ NA	Dehydrated fruits and vegetables, ingredients for snack bars, soup mixes, pet foods, dried fruit bins	Food processors, retailers, national brands	Food manufacturers and marketers of branded consumer foods; retailers	1987	Garry Green CEO (949) 542-8382/(949) 542-8392
31	XS Sports Nutrition Center for Optimal Fun Laguna Beach	xsgear.com; amway.com	5 ⁽¹⁾ NA	25 ⁽¹⁾ NA	\$170.0 million ⁽¹⁾ NA	Energy drink	Sold through Amway distributors	would not disclose	2002	David Vanderveen VP
32	Infinity Sauces PO Box 10771 Fullerton 92838-6771	infinitysauces@gmail.com infinitysauce@gmail.com	4 300%	5 400%	\$100,000 400%	Hot sauce and condiments	Retail, restaurants, events, website(s)	Alta Baja Market, Snooze, Hilton	2014	John Kessler (949) 466-5967
32	Leaf Brands LLC Newport Beach	www.leafbrands.com csheean@leafbrands.com	4 33%	5 67%	\$1.4 million ⁽¹⁾ NA	Confections, snack	Grocery and convenience stores, specialty candy stores, wholesale	Kroger, Ralphs, Gelson's, candy stores, Rocky Fizz	2011	Elia Kassoff CEO (949) 424-1664
32	Menara Persada Abadi Inc. Yorba Linda	blessingbirdnest.com sales@blessingbirdnest.com	4 300%	5 0%	\$2.4 million 20%	Bird's nests	Specialty Asian food stores, online	would not disclose	2012	Anggai Wardhana president
35	Modern Pop 23761 Brisbane Bay Dana Point 92629-4201	thmodernpop.com julie@thmodernpop.com	1 NA	1 NA	\$230,000 619%	Frozen goods	Retail	would not disclose	2013	Julie Podolec co-founder/brand ambassador

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⁽¹⁾ Business Journal estimate

⁽²⁾ Revenue for 12 months ended March 31, 2016

⁽³⁾ Revenue for nine months ended Sept. 30, 2016