


# MANAGEMENT CONSULTANTS

Rank Prev. Rank	Company •Address	Headquarters •Website •Email	OC management consultants •yearly % change	OC employees •yearly % change	Firmwide employees •yearly % change	OC CPAs •yearly % change	OC partners •yearly % change	Percent breakdown of management consulting				Primary industries served	Top local official(s) •Title •Phone/fax
								Information technology	•Strategy	•Operations	•Other		
1	<b>Accenture</b> 19800 MacArthur Blvd., Ste. 1200 Irvine 92612-2441	Dublin, Ireland accenture.com	309 11%	339 14%	401,000 8%	wnd	wnd	wnd	wnd	wnd	wnd	Financial services, technology, media & communications, life sciences, health & public service, government, products & manufacturing	Trey Thornton office managing director, Southern California (310) 726-2700
2	<b>Deloitte LLP</b> 695 Town Center Drive, Ste. 1000 Costa Mesa 92626-1924	New York deloitte.com tbrandt@deloitte.com	279 -11%	857 7%	244,400 9%	160 7%	100 -1%	wnd	wnd	wnd	wnd	Technology, financial services, retail, healthcare, real estate	Tim Brandt managing partner, OC practice (714) 436-7367/(714) 424-1431
3	<b>KPMG LLP</b> 20 Pacifica, Ste. 700 Irvine 92618-3391	New York kpmg.com/us	189 2%	510 -4%	189,000 9%	127 9%	48 7%	wnd	wnd	wnd	wnd	Real estate, technology, financial services, alternative investments, clean-tech, healthcare and life sciences, automotive, retail, manufacturing/distribution	Mark Clemens office managing partner (949) 885-5400/(949) 885-5410
4	<b>Experis</b> 2100 Main St., fourth floor Irvine 92614-6237	Milwaukee experis.com	182 <sup>(1)</sup> NA	211 <sup>(1)</sup> NA	10,500 <sup>(1)</sup> NA	wnd	wnd	wnd	wnd	wnd	wnd	All industry types	Jason Dunham senior regional VP (949) 862-6150/(714) 890-3397
5	<b>Resources Global Professionals (RGP)</b> 17101 Armstrong Ave. Irvine 92614-5730	Irvine rgp.com corpinq@rgp.com	111 -3%	215 -5%	3,394 1%	wnd	wnd	wnd	wnd	wnd	wnd	All industry types	Kate Duchene CEO/president (714) 430-6550/(714) 428-6091
6	<b>Profit Recovery Partners LLC</b> 2995 Red Hill Ave., Ste. 200 Costa Mesa 92626-5984	Costa Mesa prpllc.com dons@prpllc.com	103 12%	103 12%	103 12%	1 0%	8 33%	33%	33%	34%	0%	Professions, real estate, financial services, legal, hospitals, insurance, manufacturing	Donald Steiner CEO (714) 617-3900/(714) 617-3910
7	<b>Ernst &amp; Young LLP</b> 18101 Von Karman Ave., Ste. 1700 Irvine 92612-1007	London ey.com	68 -4%	436 1%	231,000 5%	146 46%	43 -7%	wnd	wnd	wnd	wnd	Real estate, manufacturing/distribution, life sciences, healthcare, technology	Kim Letch office managing partner (949) 437-0244/(866) 500-1087
8	<b>RSM US LLP</b> 18401 Von Karman Ave., fifth floor Irvine 92612-8531	Chicago rsmus.com	65 -3%	157 -11%	9,274 3%	58 -15%	14 -13%	wnd	wnd	wnd	wnd	Manufacturing, consumer products, technology, financial services, private equity, health care, real estate, business services, SEC	Gretchen Valentine office managing partner (949) 255-6500/(949) 255-5091
9	<b>Beacon Resources, A Company of the DLC Group</b> 4 Corporate Plaza Drive, Ste. 101 Newport Beach 92660-7906	Newport Beach beacondlc.com ryanmilne@beacondlc.com	61 33%	68 24%	115 44%	44 16%	2 0%	20%	0%	80%	0%	Manufacturing, technology, biotechnology, real estate, restaurant, retail	Ryan Milne managing director, Orange County (949) 675-4000
10	<b>Point B Inc.</b> 600 Anton Blvd., Ste. 1100 Costa Mesa 92626-7100	Seattle pointb.com anorris@pointb.com	57 <sup>(1)</sup> NA	57 <sup>(1)</sup> NA	602 <sup>(1)</sup> NA	0 <sup>(1)</sup> NA	2 <sup>(1)</sup> NA	wnd	wnd	wnd	wnd	Healthcare, retail, technology, communications, media and entertainment, financial services	Chris Ruhe practice director, Southern California (310) 469-5106
11	<b>Blythe Global Advisors LLC</b> 19800 MacArthur Blvd., Ste. 300 Irvine 92612-2479	Irvine blytheglobal.com marc@blytheglobal.com	44 10%	46 10%	57 12%	40 14%	7 17%	15%	10%	10%	65%	Public, private equity, venture capital-backed and other private technology, health sciences/healthcare services, manufacturing/distribution, real estate, restaurants, retail	Marc Blythe president (949) 757-4180/(866) 585-1510
12	<b>Moss Adams LLP</b> 2040 Main St., Ste. 900 Irvine 92614-8213	Seattle mossadams.com karen.guiboux@mossadams.com	40 5%	159 NA	2,602 3%	96 43%	13 NA	wnd	wnd	wnd	wnd	Consumer products, construction, healthcare, manufacturing/distribution, technology, transportation, retail, apparel, dealer services	Roger Weninger regional managing partner (949) 221-4000/(949) 221-4001
12	<b>Willis Towers Watson</b> 2010 Main St., Ste. 1050 Irvine 92614-7261	London willistowerswatson.com michael.fox@willistowerswatson.com	40 0%	140 0%	40,000 11%	0 NA	0 NA	wnd	wnd	wnd	wnd	Technology, financial services, healthcare	Michael Fox market leader, Southern California/Southwest (949) 253-5200/(949) 253-5288
14	<b>Hitachi Consulting Corp.</b> 100 Spectrum Center Drive, Ste. 350 Irvine 92618-4967	Dallas hitachiconsulting.com info@hitachiconsulting.com	30 0%	58 -11%	6,700 -23%	wnd	6 0%	70%	15%	15%	0%	Aerospace, chemicals, communications, media, entertainment, consumer products, financial services, high tech, industrial products	Damon Frank/Sa'd Kanan VP/senior VP (949) 242-1300/wnd
15	<b>ZTNet Solutions</b> 300 Spectrum Center Drive, Ste. 400 Irvine 92618-4989	Irvine ztnetsolutions.com contactus@ztnetsolutions.com	28 -7%	30 -17%	38 6%	0 NA	2 0%	70%	20%	10%	0%	Medical devices, manufacturing/distribution, technology, real estate and property management, life sciences, health, financial services	Selva Kulasingam/Steve Fulmer principals (714) 265-7500
16	<b>Squar Milner LLP</b> 4100 Newport Place Drive, Ste. 600 Newport Beach 92660-1413	Newport Beach squarmilner.com smilner@squarmilner.com	26 -7%	184 19%	365 17%	68 0%	16 -6%	wnd	wnd	wnd	wnd	Technology, real estate, financial services, SEC, bankruptcy, nonprofit, entertainment, consumer, industrial products	Stephen Milner managing partner (949) 222-2999/(949) 222-2989
17	<b>Tevora Business Solutions</b> 1 Spectrum Pointe Drive, Ste. 200 Lake Forest 92630-2286	Lake Forest tevoracom info@tevoracom	24 50%	53 43%	53 33%	0 NA	3 0%	80%	5%	15%	0%	Education, entertainment, financial, government, healthcare, manufacturing and logistics, retail, restaurant and hospitality, service providers, technology	Ray Zadjmool CEO (949) 250-3290/(949) 250-9993
18	<b>Grant Thornton LLP</b> 18400 Von Karman Ave., Ste. 900 Irvine 92612-0513	Chicago grantthornton.com	22 0%	132 -3%	43,768 4%	42 -2%	13 30%	wnd	wnd	wnd	wnd	Consumer and industrial products, technology, financial services, not-for-profits, real estate	Alan Herrmann partner-in-charge, Irvine (949) 553-1600/(949) 553-0168
19	<b>White Nelson Diehl Evans LLP</b> 2875 Michelle Drive, Ste. 300 Irvine 92606-1020	Irvine wndecpa.com ddoran@wndecpa.com	21 -5%	125 10%	145 7%	55 8%	21 11%	wnd	wnd	wnd	wnd	Manufacturing, distribution, business and professional services, retail, financial services, nonprofit, government, entrepreneurial, high-net-worth individuals	David Doran managing partner (714) 978-1300/(714) 978-7893
20	<b>Blue Skies LLC</b> 7545 Irvine Center Drive, Ste. 200 Irvine 92618-2933	Irvine blueskiesllc.com info@blueskiesllc.com	20 0%	20 -5%	20 -5%	0 NA	4 -20%	33%	33%	34%	0%	Medical device, pharmaceutical, life sciences	John Hoff/Ron Enge CEO/COO (714) 647-7712/(714) 647-7713
20	<b>Development Planning &amp; Financing Group Inc.</b> 27127 Calle Arroyo, Ste. 1910 San Juan Capistrano 92675-2765	San Juan Capistrano dpg.com joyce.lee@dpg.com	20 0%	35 0%	75 4%	3 0%	4 0%	wnd	wnd	wnd	wnd	Real estate consulting	John Foreman CEO/president (949) 388-9269/(949) 388-9272
22	<b>TriVista</b> 15 Enterprise, Ste. 410 Aliso Viejo 92656-2655	Aliso Viejo trivista.com alice.tutunjian@trivista.com	18 20%	25 47%	85 12%	wnd	wnd	0%	0%	100%	0%	Aerospace & defense, automotive & automotive suppliers, consumer products, food & beverage, industrial manufacturing, medical & pharma, private equity	Michael McSweeney senior managing director (949) 218-4830/(949) 382-6359

Abbreviations: NA: not applicable; wnd: would not disclose  
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<sup>(1)</sup> Business Journal estimate

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 Highlight provided for fee

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# Consulting Firms Report 2.2% Rise in Headcount

## List Adds Consultants From Accounting Firms

By PETER J. BRENNAN

Orange County's top management consulting firms reported a 2.2% bump in consultants to 1,924 in the year ended June 30, based on research for the Business Journal's annual list.

And the companies grew their total local employment at a faster clip, 3.7% to 4,434. Firmwide, their hiring rose 7% to 1.2 million.

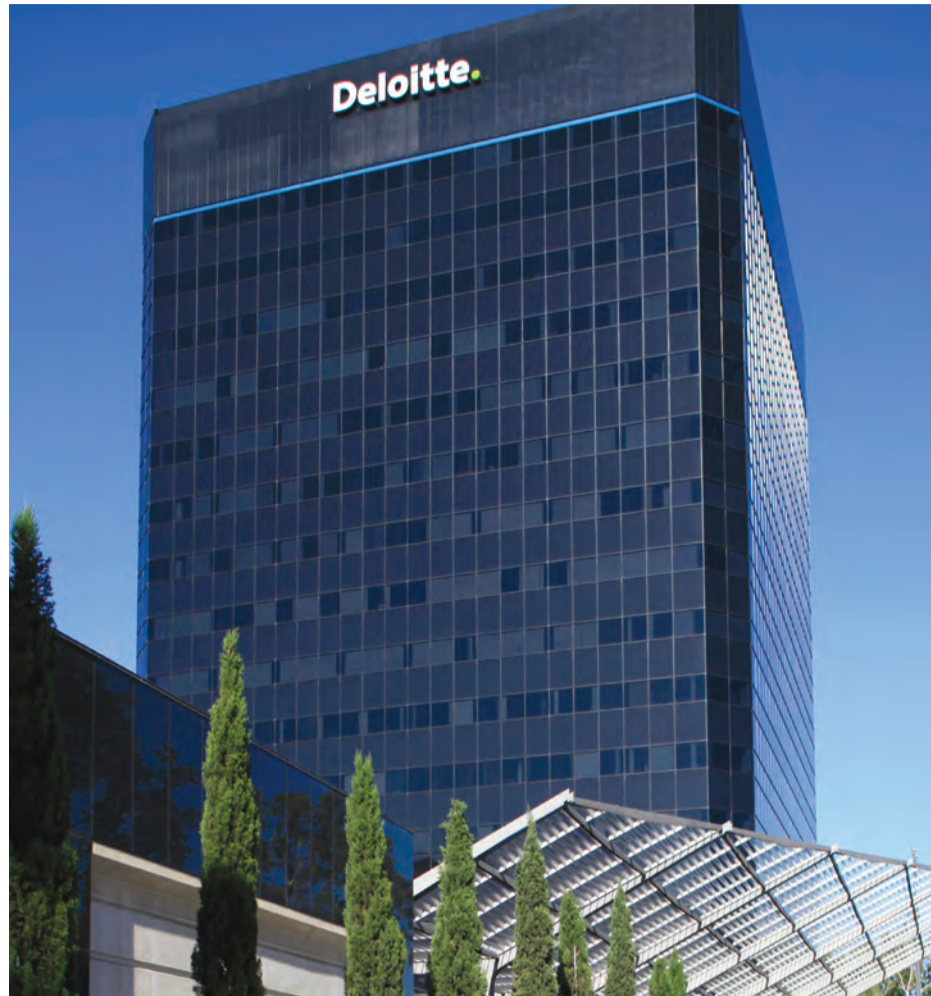
This week's Special Report features a list of the 40 largest management consulting firms in OC ranked by local employment.

"Anything that has some financial pain from the standpoint of government regulation, there are tons of consulting to go around," said Roger Weninger, managing partner at Seattle-based Moss Adams LLP's Irvine office, which ranked 12th with 40 consultants.

The list also includes a new twist—consultants who work for accounting firms, of which there are 15 firms on the list totaling 808 consultants.

Overall, OC's accounting and consulting firms—both those on the list and those that aren't—employ 14,600 among 1,930 firms, the majority with fewer than 10 employees (see graphic, page 20).

On the consulting list, only 12 firms



695 Town Center: Costa Mesa office of Deloitte, whose consulting staff fell by 11%

added consultants, while 11 reduced their counts. The remainder made no change or didn't report numbers for the prior year.

Management consultant firms provide an

array of specialists in information technology, operations, strategy, and mergers and acquisitions aimed at improving the performance of businesses.

■ Dublin-based Accenture's Irvine office remains at the top of the list, the perennial No. 1, with 309 consultants, up 11% (see separate article, page 33).

■ No. 9, Beacon Resources in Newport Beach, a unit of the DLC Group in Woodland Hills, increased its count by 15 consultants, a 32% rise to 61.

■ Another large grower was No. 17, Tevora Business Solutions in Lake Forest, which boosted its consultants to 24, a 50% increase, the biggest jump on the list after No. 26, London Consulting Group, which grew its consulting staff to 13. Tevora provides security to computer networks.

■ Profit Recovery Partners LLC in Costa Mesa increased its consultants headcount by 11 to 103 for the No. 6 ranking. The firm provides services in IT, finance, personnel and logistics.

■ A notable decline came at No. 2, New York-based Deloitte LLP, where the number of consultants at its Costa Mesa office dropped by 11% to 279. Its countywide employee base rose 7% to 857, which makes it the largest accounting firm.

■ No. 23, the Lyndon Group LLC in Newport Beach, reduced its consultants staff by 27% to 16. ■



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								•Information technology	•Strategy	•Operations	•Other		
23	Lyndon Group LLC 220 Newport Center Drive, Ste. 11-529 Newport Beach 92660-7557	Newport Beach lyndon-group.com info@lyndon-group.com	16 -27%	19 -27%	38 12%	8 -11%	0 NA	70%	10%	20%	0%	Apparel, manufacturing/distribution, restaurants, healthcare, financial services, nonprofit, real estate, technology, retail, media/entertainment	Ken Jones executive managing director (949) 494-7722/(949) 494-8822
24	Right Management Inc. 4041 MacArthur Blvd., Ste. 340 Newport Beach 92660-2512	Milwaukee right.com rightnewportbeach@right.com	15 <sup>(1)</sup> NA	35 <sup>(1)</sup> NA	3,500 <sup>(1)</sup> NA	0 <sup>(1)</sup> NA	0 <sup>(1)</sup> NA	wnd	wnd	wnd	wnd	All industry types	wnd (949) 222-4000/(949) 222-0902
24	RJI Ramirez Jimenez International CPAs 18012 SkyPark Circle, Ste. 200 Irvine 92614-6671	Irvine rjicpas.com info@rjicpas.com	15 15%	46 15%	46 15%	20 11%	3 0%	wnd	wnd	wnd	wnd	SEC, international tax, real estate, manufacturing/distribution, hospitality, professional services	Manuel Ramirez/Fernando Jimenez chairman/CEO (949) 852-1600/(949) 852-1606
26	London Consulting Group 7545 Irvine Center Drive, Ste. 200 Irvine 92618	Irvine londoncg.com daniel.campos@londoncg.com	13 117%	17 113%	300 7%	0 NA	1 0%	50%	10%	40%	0%	Food and beverage: production, wholesale, distribution and retail	Daniel A. Campos managing partner (949) 679-8585/(949) 679-8585
27	Compass Professional Consulting Group <sup>(2)</sup> Newport Beach 92660	Newport Beach compasspcg.com info@compasspcg.com	12 NA	12 NA	12 NA	0 NA	1 NA	10%	45%	45%	0%	Healthcare	Kevin Badii CEO/president (949) 424-2124
28	Crews MacQuarrie & Associates Inc. 2855 Michelle Drive, Ste. 100 Irvine 92606-1025	Irvine crewsmac.com gerry@crewsmac.com	11 0%	14 0%	14 0%	0 NA	3 0%	0%	0%	0%	100%	Retail food, soft drink, hospitality	Gerald D. Crews president/principal (714) 505-6233/(714) 505-6232
29	Talley & Co. 600 City Parkway W., Ste. 650 Orange 92868-2946	Orange talleyco.com info@talleyco.com	10 11%	60 9%	60 9%	14 8%	6 0%	wnd	wnd	wnd	wnd	Entrepreneurial, manufacturing/distribution, healthcare, transportation/logistics, athletes/entertainment, engineering, professional services firms	Andrew Talley managing partner (714) 867-2200/(714) 867-2201
30	Dechert-Hampe & Co. 33332 Valle Road, Ste. 200 San Juan Capistrano 92675-4858	San Juan Capistrano dechert-hampe.com dhc-west@dechert-hampe.com	9 <sup>(1)</sup> NA	18 <sup>(1)</sup> NA	71 <sup>(1)</sup> NA	0 <sup>(1)</sup> NA	3 <sup>(1)</sup> NA	wnd	wnd	wnd	wnd	Consumer products and services industries: manufacturing, retail, distribution, sales and marketing	Lee Nichols CEO (949) 429-1999
30	Management Action Programs Inc. (MAP) 20101 SW Birch St., Ste. 250 Newport Beach 92660-1770	Sherman Oaks mapconsulting.com map@mapconsulting.com	9 -10%	16 -6%	31 -11%	0 NA	0 NA	wnd	wnd	wnd	wnd	Services, construction, financial services, technology, healthcare, manufacturing, food/beverage	John Manning president (888) 834-3040/(949) 752-0502
32	Murphy, Murphy & Murphy Inc. 5665 Plaza Drive, Ste. 350 Cypress 90630-5037	Cypress murphy3.com info@murphy3.com	8 -20%	26 -13%	64 7%	4 0%	1 0%	wnd	wnd	wnd	wnd	Real estate, business & professional services, healthcare, financial services, construction, entertainment, restaurants, entrepreneurial, family-owned businesses, nonprofit, manufacturing	Michael Murphy partner (714) 821-5550/(714) 821-6239

Abbreviations: NA: not applicable; wnd: would not disclose  
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<sup>(1)</sup> Business Journal estimate  
<sup>(2)</sup> Formerly Smile Wide Dental

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32	Vantaggio HR Ltd. 31726 Rancho Viejo Road, Ste. 202 San Juan Capistrano 92675-2781	San Juan Capistrano vantaggiohr.com info@vantaggiohr.com	8 0%	10 0%	15 0%	0 NA	0 NA	0%	0%	0%	100%	Small to mid-sized firms in all industries	Lauraine Bifulco president (949) 248-0800/(949) 248-0802
34	Benjamin & Young LLP 1100 N. Tustin Ave., second floor Anaheim 92807-1727	Anaheim bycpas.com info@bycpas.com	7 0%	25 14%	27 13%	6 20%	3 0%	wnd	wnd	wnd	wnd	Retail, aerospace, manufacturing, distribution, nonprofits, services	Benjamin J. Chung founder/managing partner (714) 238-0000/(714) 238-0080
34	SM&A 18400 Von Karman Ave., Ste. 500 Irvine 92612-0506	Irvine smawins.com info@smawins.com	7 -30%	28 12%	170 -21%	1 NA	5 NA	20%	5%	40%	35%	Aerospace and defense, systems integration and information technology, healthcare/life sciences, professional services, energy, construction and engineering, commercial business	Ajay Patel CEO/president (949) 975-1550/(949) 975-1624
36	ELLS Certified Public Accountants & Business Advisors 1611 E. Fourth St., Ste. 200 Santa Ana 92701-5136	Santa Ana ellscpas.com info@ellscpas.com	6 0%	40 0%	40 0%	18 6%	8 0%	wnd	wnd	wnd	wnd	Commercial real estate, manufacturing/distribution, international tax, pension audits, estate and trust services, healthcare, professional services, nonprofit	Edward Lieber CPA/managing shareholder (714) 569-1000/(714) 542-1040
36	Hall & Company CPAs & Consultants Inc. 111 Pacifica, Ste. 300 Irvine 92618-7428	Irvine hallcpas.com cc@hallcpas.com	6 0%	53 13%	53 13%	34 21%	5 67%	wnd	wnd	wnd	wnd	Technology, pharmaceutical, healthcare, real estate, construction, software development, manufacturing/distribution, legal/engineering/architecture/medical/dental practices, insurance brokerage, nonprofits/charities, privately held and publicly traded companies	Bradford L. Hall managing director (949) 910-4255/(949) 910-4256
38	CEO Advisor Inc. 23 Corporate Plaza, Ste. 150 Newport Beach 92660-5070	Newport Beach ceoadvisor.com mhartsell@ceoadvisor.com	5 0%	8 0%	8 0%	0 NA	1 0%	0%	50%	0%	50%	Technology, media/interactive, service companies, manufacturing, professional services; specialize in mergers and acquisitions and growth capital	Mark Hartsell president (949) 629-2520/(949) 759-8626
38	Interliance Consulting Inc. 6 Centerpointe Drive, Ste. 700 La Palma 90623-2545	Las Vegas, Nev. interliance.com info@interliance.com	5 0%	20 0%	20 0%	0 NA	1 0%	25%	50%	25%	0%	All industry types	Brad Kamph president (714) 540-8889/(714) 367-8401
38	The Pun Group LLP 200 E. Sandpointe Ave., Ste. 600 Santa Ana 92707-5751	Santa Ana pungroup.com info@pungroup.com	5 25%	27 8%	42 5%	11 22%	7 40%	wnd	wnd	wnd	wnd	Government, healthcare, nonprofits, SEC, entertainment, manufacturing and distribution	Kenneth H. Pun managing partner (949) 777-8800/(949) 777-8850

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**INNOVATOR**  
of the YEAR AWARDS

ORANGE COUNTY BUSINESS JOURNAL

**September 12, 2017 • Hotel Irvine**

**NEW! Emerging Innovator Forum**

The Emerging Innovator Forum will help innovators gain visibility in the community of business and learn from their peers. In partnership with UCI Applied Innovation, the forum will feature a content-rich, live event concept with three impressive companies pitching their business ideas in front of an audience and three expert panelists, while competing for the Service Providers Package.

**8:30 a.m. - 10:45 a.m.**  
**\*Tickets: \$50**

**Luncheon & Awards Program**

The Innovator of the Year Awards honor, recognize and celebrate individuals and organizations who are creating game-changing products and services, and demonstrate brilliance and leadership in innovation.

**Keynote Speaker - Stuart McClure, CEO & President of Cylance**

**12:00 p.m. - 2:00 p.m.**  
**\*Tickets: \$160 / Table of Ten: \$1500**

**10% OFF! Attend Forum & Awards Luncheon**  
**\*Tickets: \$190 • Table of Ten: \$1800**

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\*Tickets are non-refundable. Ticket price includes self-parking and a six-month subscription to the Orange County Business Journal (\*\$15 allocated to the subscription). New subscribers only. Current subscribers may gift the subscription to a colleague.