

MINORITY-OWNED BUSINESSES

Rank Prev. Rank	Company •Address	•Website •Email	Revenue for 12 months ended Dec. 31, 2016 •yearly % change	OC employees •yearly % change	Companywide employees •yearly % change	Name(s) of minority owner(s) •Ethnicity	Company/product description	Top local official(s) •Title •Phone/fax
1 (1)	Kingston Technology Co. 17600 Newhope St. Fountain Valley 92708-4298	kingston.com sales@kingston.com	\$6.6 billion ⁽¹⁾ NA	650 0%	3,000 ⁽¹⁾ NA	John Tu, David Sun Chinese/Taiwanese	Maker of PC and server memory, flash memory products, gaming peripherals	John Tu/David Sun co-founder, CEO/co-founder, COO (714) 435-2600
2 (2)	Vizio Inc. 39 Tesla Irvine 92618-4603	vizio.com pr@vizio.com	\$3.5 billion ⁽¹⁾ NA	228 1%	477 9%	William Wang Taiwanese	Seller of flat-panel Smart TVs, audio products and related electronics	William Wang founder/CEO (949) 428-2525
3 (3)	Alorica⁽²⁾ 5 Park Plaza, Ste. 1100 Irvine 92614-8502	alorica.com generalinquiries@alorica.com	\$2.4 billion 112%	87 6%	100,000 92%	Andy Lee Asian	Business process outsourcing	Andy Lee chairman/CEO (949) 527-4600
4 (NR)	loanDepot 26642 Towne Centre Drive Foothill Ranch 92610-2808	loandepot.com jdubois@loandepot.com	\$922.4 million ⁽¹⁾ NA	2,049 ⁽¹⁾ NA	6,000 15%	Anthony Hsieh Asian	Consumer lender	Anthony Hsieh chairman/CEO (949) 595-7110
5 (4)	M S International Inc. 2095 N. Batavia St. Orange 92865-3101	msistone.com neha@msistone.com	\$899.5 million 18%	328 4%	1,279 0%	Manu Shah, Rika Shah, Raj Shah, Rup Shah Indian	Distributor of flooring, countertop, granite, quartz, wall tile and hardscaping	Manahar Shah CEO (714) 685-7507/(714) 685-7509
6 (5)	Northgate González Markets 1201 N. Magnolia Ave. Anaheim 92801-2609	northgatemarkets.com website@northgatemarkets.com	\$745 million ⁽¹⁾ NA	2,000 ⁽¹⁾ NA	5,600 ⁽¹⁾ NA	González family Hispanic	Hispanic grocery and food chain	Miguel González/Oscar González co-president, CEO/co-president, COO (714) 778-3784/(714) 778-3295
7 (6)	New American Funding 14511 Myford Road, Ste. 100 Tustin 92780-7057	newamericanfunding.com customerservice@nafinc.com	\$477.6 million 26%	865 3%	2,381 14%	Patty Arvielo Latina	Mortgage banking	Rick Arvielo/Patty Arvielo CEO/president (800) 450-2010
8 (7)	Tawa Supermarket Inc. 6281 Regio Ave. Buena Park 90620-1042	99ranch.com customerservice@tawa.com	\$310 million ⁽¹⁾ NA	650 ⁽¹⁾ NA	2,200 ⁽¹⁾ NA	Roger Chen Taiwanese	Asian grocery chain	Roger Chen chairman/CEO/president (714) 521-8899
9 (8)	Angels Baseball LP 2000 Gene Autry Way Anaheim 92806-6143	angels.com	\$285 million ⁽¹⁾ NA	930 ⁽¹⁾ NA	1,484 ⁽¹⁾ NA	Arturo "Arte" Moreno Hispanic	Major League Baseball team	Arturo R. Moreno owner (714) 940-2000/(714) 940-2001
10 (9)	The Bascom Group LLC 26 Corporate Park Drive, Ste. 200 Irvine 92606-3115	bascomgroup.com soberly@bascomgroup.com	\$259 million 20%	24 0%	24 0%	Derek Chen, David Kim Taiwanese/Korean	Real estate private equity firm	Jerome Fink/David Kim managing partners (949) 955-0888/(949) 955-0188
11 (10)	Pacific Rim Capital Inc. 15231 Laguna Canyon Road, Ste. 250 Irvine 92618-7714	pacificrimcapital.com sales@pacrimcap.com	\$207 million ⁽¹⁾ NA	50 9%	50 9%	Marc Mills African-American	Capital equipment lessor, asset disposition	David Mirsky/Marc Mills CEO/president (949) 389-0800/(949) 389-0900
12 (11)	Yogurtland Franchising Inc. 17801 Cartwright Road Irvine 92614-6216	yogurt-land.com info@yogurt-land.com	\$180 million 0%	97 -39%	209 -32%	Phillip Chang Korean	Franchisor of self-serve frozen yogurt restaurants	Phillip Chang founder/CEO (949) 265-8000/(949) 265-8000
13 (12)	Jasper Electronics 1580 N. Kellogg Drive Anaheim 92807-1902	jasperelectronics.com sales@jasperelectronics.com	\$153 million 2%	60 100%	1,510 ⁽¹⁾ NA	Robert Nishimoto Japanese American	Electronics	Robert A. Nishimoto president (714) 917-0749/(714) 917-0786
14 (13)	Friendly Franchisees Corp. 1 Centerpointe Drive, Ste. 400 La Palma 90623-1052	ffcorp.org ashah@ffcorp.org	\$140 million ⁽¹⁾ NA	20 ⁽¹⁾ NA	4,000 ⁽¹⁾ NA	Harshad Dharod Indian	Owner and operator of Denny's, Papa John's Pizza and Carl's Jr. restaurants in Southern California and Seattle	Harshad Dharod owner/president (714) 736-8900/(714) 736-8909
15 (14)	Dragon Crowd Garment Inc. 275 McCormick Ave, Bldg. B Costa Mesa 92626-3325	dragon-crowd.com info@dragon-crowd.com	\$125 million ⁽¹⁾ NA	35 ⁽¹⁾ NA	3,000 ⁽¹⁾ NA	Edward Zhou Asian	Apparel manufacturer	Edward Zhou/J Spencer/Jeff Marshall CEO/president/marketing director (714) 361-9820
16 (15)	Express Manufacturing Inc. 3519 W. Warner Ave. Santa Ana 92704-5214	eminc.com info@eminc.com	\$113.5 million ⁽¹⁾ NA	780 ⁽¹⁾ NA	1,349 ⁽¹⁾ NA	C.P. Chin, C.M. Chin, Jacky Chin, Tony Chin Chinese	Electronics maker, engineering services	C.P. Chin CEO/president (714) 979-2228/(714) 556-0575
17 (17)	Flame Broiler Inc. 1538 E. Warner Ave., Ste. E Santa Ana 92705-5476	flamebroilerusa.com ylee@flamebroilerusa.com	\$100.4 million 2%	710 0%	1,850 3%	Young Lee, Sarah Lee Korean	Restaurant chain	Young R. Lee CEO/president (714) 424-0223/(714) 424-0225
18 (19)	Pacific Pioneer Insurance Group 6363 Katella Ave. Cypress 90630-5205	pacpioneer.com bcolburn@pacpioneer.com	\$71.8 million 3%	60 5%	67 6%	Lin Wu Lan Chinese	Insurance holding company	Lin Wu Lan CEO/president (714) 228-7888/(714) 228-7810
19 (18)	Aeronet Logistics Inc. 42 Corporate Park, Ste. 100 Irvine 92606-3101	aeronet.com aeroinfo@aeronet.com	\$62 million -15%	30 30%	121 -10%	Andres Aceves Hispanic	Logistics services, freight forwarding, supply chain management	Anthony Pereira CEO (949) 474-3000/(949) 474-1477
20 (21)	Wahoo's Fish Taco 2855 Pullman St. Santa Ana 92705-5713	wahoos.com	\$56.2 million 4%	465 3%	860 -2%	Renato Lee, Wing Lam, Necca Lee Chinese	Restaurant chain operator serving fusion of Brazilian, Asian and Mexican fare	Renato Lee CEO/president (949) 222-0670/(949) 222-0750
21 (24)	Office Solutions Business Products & Services LLC 23303 La Palma Ave. Yorba Linda 92887-4773	officesolutions.com mmarsh@officesolutions.com	\$54.8 million 31%	113 0%	130 2%	R.J. Mairena, C. Mairena Hispanic	Commercial distributor of office products, business interiors, printed products and janitorial/sanitorial products	R.J. Mairena CEO/president (714) 692-7412/(714) 692-7508
22 (20)	Digital Peripheral Solutions Inc. 8015 E. Crystal Drive Anaheim 92807-2523	q-see.com rishi@dpsi-usa.com	\$52 million -4%	57 -33%	57 -33%	Priti Sharma Indian	Surveillance products, CCTV	Priti Sharma CEO/president (714) 998-3440/(714) 998-3509
23 (25)	Parkco Building Co. 3190-F Airport Loop Drive Costa Mesa 92626-3403	parkcobuilding.com adrian.hoyle@parkcobuilding.com	\$51 million 28%	60 -12%	100 -23%	Walter A. Hoyle Peruvian	Contractor, specializing in constructing design-build parking structures	Walter A. Hoyle CEO/president (714) 444-1441/(714) 444-1443
24 (29)	DEB Construction Inc. 2230 E. Winston Road Anaheim 92806-5536	debconstruction.com info@debconstruction.com	\$50 million 47%	45 0%	66 20%	Adam Vali Asian/Indian	General contractor	Adam Vali president (714) 632-6680/(714) 632-5721
25 (22)	Consolidated Contracting Services Inc. 181 Avenida La Pata, Ste. 200 San Clemente 92673-6307	consolidatedcontracting.com ccsi@consolidatedcontracting.com	\$47 million -6%	52 -13%	52 -13%	Jose Elias-Calles, Joseph Troya Hispanic	General contractor	Jose Elias-Calles/Joseph Troya principals (949) 498-7500/(949) 498-7992
26 (23)	Aranda Tooling Inc. 15301 Springdale St. Huntington Beach 92649-1140	arandatooling.com gerrard.connolly@arandatooling.com	\$46 million 5%	150 3%	400 11%	Pedro Aranda Hispanic	Metal stampings	Pedro Aranda president (714) 379-6565/(714) 379-6570
27 (NR)	Pieology Pizzeria 30342 Esperanza Rancho Santa Margarita 92688-2118	pieology.com rfessler@pieology.com	\$40 million 122%	450 120%	5,500 57%	Carl Chang Asian	Build-you-own pizza chain	Carl Chang founder/CEO (949) 800-8314

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⁽¹⁾ Business Journal estimate

⁽²⁾ Alorica acquired Plano, Texas-based Expert Global Solutions Inc. in June 2016

Researched by Dana Truong

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28 (27)	Family Tree Produce Inc. 5510 E. La Palma Ave. Anaheim 92807-2108	familytreeproduce.com	\$38.6 million ⁽¹⁾ NA	65 ⁽¹⁾ NA	82 ⁽¹⁾ NA	Fidel Guzman Hispanic	Fresh fruit and vegetable distributor to the foodservice industry	Fidel Guzman president (714) 696-3037/(714) 695-2950
29 (28)	Solugenix Corp. 601 Valencia Ave., Ste. 260 Brea 92823-6358	solugenix.com info@solugenix.com	\$37.2 million 4%	173 -19%	243 -16%	Shashi Jasthi, Damola Akinola, Ramakrishnan Venkatraman, Sushil Singh, Jemma David, Abhay Jajoo Indian/Asian/Pacific Islander/African-American	Information technology services firm; provides Application Lifecycle Management Solutions, Professional Staffing Services, ServiceNow Solutions and Support Center Services	Damola Akinola/Jemma David/ Suneetha Menon VP, consulting services/VP, enterprise support services/VP, professional services (866) 749-7658/(714) 223-5704
30 (NR)	Workforce Solutions Group/HealthCare Talent 26090 Towne Centre Drive Lake Forest 92610-3441	workforcesolutionsgroup.com; healthcaretalent.net sburt@wsgcorp.com	\$32.3 million 6%	53 0%	68 0%	Pamela Jung Hispanic/Latino	Human resources consulting, talent acquisition, vendor management, recruitment process outsourcing	Pamela Jung/Stacy Burt founder, CEO/COO (949) 709-1883/(949) 588-6737
31 (32)	iBASEt 27442 Portola Parkway, Ste. 300 Foothill Ranch 92610-2823	ibaset.com marketing@ibaset.com	\$31 million 0%	82 24%	230 3%	Ladeira Poonian East Indian-Trinidadian	Software solutions and services provider	Ladeira Poonian chairman/CEO (949) 598-5200/(949) 598-2600
32 (32)	alPunto Advertising Inc. 730 El Camino Way, Ste. 200 Tustin 92780-7733	alpunto.com info@alpunto.com	\$28 million -10%	19 -17%	19 -17%	Eduardo Bottger Hispanic/Other	Advertising agency	Eduardo Bottger president/executive creative director (714) 544-0888/(714) 544-0830
33 (30)	Pioneer Circuits Inc. 3000 S. Shannon St. Santa Ana 92704-6321	pioneercircuits.com info@pioneercircuits.com	\$27 million -16%	230 -2%	230 -2%	James Lee Asian	Printed wiring board manufacturer	James Lee president (714) 641-3132/(714) 641-3120
34 (62)	mobovida LLC 1375 S. Acacia St. Fullerton 92831-5310	mobovida.com gene@mobovida.com	\$26 million 90%	110 168%	110 168%	Gene Ku Asian	Vertically integrated mobile accessory brand and online retailer	Gene Ku founder (714) 278-1930/(714) 278-1932
35 (35)	GALLEGOS United⁽³⁾ 300 Pacific Coast Highway, Ste. 200 Huntington Beach 92648-5109	gallegosunited.com	\$24 million 0%	90 0%	150 67%	John Gallegos Hispanic	Advertising agency	John Gallegos CEO (714) 794-6400/(714) 794-6420
36 (34)	U.S. Best Repairs Inc. 2004 McGaw Ave. Irvine 92614-0911	usbestrepairs.com contact@usbestrepairs.com	\$23.7 million -18%	91 7%	91 7%	Mark Zaverl Hispanic	Real estate and financial services contractor	Mark Zaverl/Sam Tucci CEO, president/VP, business operations (714) 599-7392/(714) 460-8762
37 (36)	Precise Fit Limited-One LLC 18685 Main St., Ste. 101-466 Huntington Beach 92648-1723	pfitech.com info@pfitech.com	\$23 million 0%	45 -2%	412 9%	Carl Chadwell, Richard Hernandez Latino American	Managed IT services, MPS, technical staffing, enterprise consulting	Donald Zamba/Carl Chadwell/Tony Galindo president, managing member/ executive VP/CTO (310) 824-1800/(310) 824-1809
38 (38)	National Creditors Connection Inc. 14 Orchard Road, Ste. 100 Lake Forest 92630-8311	nationalcreditors.com info@nationalcreditors.com	\$20.2 million 5%	34 0%	36 3%	Ricardo Rodriguez Hispanic	Contract service company; audits and inspections on vendors such as repo agents, dealers, and auctions	Richard Rodriguez president (800) 300-0743
39 (39)	Area51 ESG Inc. 51 Post Irvine 92618-5216	area51esg.com peter@area51esg.com	\$20.2 million 8%	47 -2%	50 -7%	Peter Nguyen, Travis Lien Vietnamese	Electronic components distributor	Peter Nguyen CFO (949) 387-0051/(949) 748-7051

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⁽¹⁾ Business Journal estimate

⁽³⁾ Previously listed as Grupo Gallegos; GALLEGOS United acquired New York-based Canvas and Los Angeles-based RL Public Relations & Marketing

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40 (NR)	Markall Inc./R.A. Industries LLC 2230 S. Anne St. Santa Ana 92704-4411	markallinc.com; ra- industries.com info@markallinc.com	\$20 million -38%	60 -14%	61 -19%	Robin Follman-Otta, Carole Follman Hispanic	Engineering and fabrication completion center; manufacturer of complex precision components and assemblies, and international repair center for the aerospace & defense, commercial, energy, entertainment (animatronics), and medical industries	Robin Follman-Otta/Carole Follman/ Robert J. Follman CEO, Markall Inc.; COO, R.A. Industries LLC/executive VP/CEO, R.A. Industries LLC (714) 557-2322/(714) 557-3138
40 (37)	WCCT Global LLC 5630 Cerritos Ave. Cypress 90630-4738	wcct.com mgr@wcct.com	\$20 million ⁽¹⁾ NA	140 ⁽¹⁾ NA	300 ⁽¹⁾ NA	Kenneth T. Kim Korean American	Pharmaceutical contract research organization (CRO) of outsourced early drug development and late phase CRO services to the pharmaceutical, biotechnology and medical device industries	Kenneth Kim founder/CEO (714) 252-0700/(714) 252-0799
42 (26)	Prince Organization 1127 S. Placentia Ave. Fullerton 92831-5110	NA satolani@hotmail.com	\$17.6 million -56%	9 -31%	712 -37%	Sunil Tolani Indian	Hospitality lodging	Sunil Tolani CEO (714) 496-3476/(714) 777-3182
43 (46)	PNH Technology Inc. 3505 Cadillac Ave., Ste. L-1 Costa Mesa 92626-1432	pnhtech.com larry@pnhtech.com	\$17.2 million 28%	15 25%	15 7%	Larry Weng Asian-American	Reseller of IT products	Larry Weng CEO (949) 614-4102
44 (42)	Information Management Resources Inc. 85 Argonaut, Ste. 200 Aliso Viejo 92656-4105	imri.com; cytellix.com info@imri.com	\$16.3 million 5%	20 25%	155 8%	Martha Daniel African-American	Cybersecurity, technology, engineering services	Martha V. Daniel/Maronya Scharf CEO, president/COO (949) 215-8889/(949) 215-8890
45 (41)	Aviana Global Technologies Inc. 915 W. Imperial Highway, Ste. 100 Brea 92821-3840	avianaglobal.com michaelw@avianaglobal.com	\$16.2 million ⁽¹⁾ NA	53 ⁽¹⁾ NA	53 ⁽¹⁾ NA	Avijit Datta, Ananta Mukerji South Asian	IT services	Ananta Mukerji/Avijit Datta/Mark Ishikawa CEO/president/managing partner (866) 489-3289/(714) 674-0279
46 (48)	AlvaradoSmith 1 MacArthur Place, Ste. 200 Santa Ana 92707-5941	alvaradosmith.com rsmith@alvaradosmith.com	\$15.1 million 17%	30 -3%	54 -7%	Ruben Smith, Raul Salinas, S. Chris Yoo, Jerry Ruiz Latino/Korean	Law firm	Ruben A. Smith managing shareholder (714) 852-6800/(714) 852-6899
47 (43)	Bridgecreek Realty Investment Corp. 8907 Warner Ave., Ste. 108 Huntington Beach 92647-5079	bridgecreek.com info@bridgecreek.com	\$15 million ⁽¹⁾ NA	20 ⁽¹⁾ NA	20 ⁽¹⁾ NA	Catherine Jao, Frank Jao Vietnamese-Chinese	Commercial real estate developer, manager	Frank Jao chairman/CEO (714) 842-8038/(714) 596-8663
48 (44)	Borbon Inc. 7312 Walnut Ave. Buena Park 90620-1760	borbon.net nicolef@borbon.net	\$14.1 million ⁽¹⁾ NA	125 ⁽¹⁾ NA	125 ⁽¹⁾ NA	David Morales Hispanic	Painting contractor	Cecilia Morales president (714) 994-0170/(714) 994-0641
49 (47)	eVent Medical Ltd. 60 Empire Drive Lake Forest 92630-2244	event-medical.com k.inoue@event-medical.com	\$14 million 8%	29 0%	43 -4%	Kirk Inoue Japanese	Medical device maker	Kirk Inoue chairman/CEO (949) 900-1917/(949) 900-1905
49 (16)	gkkworks 2355 Main St., Ste. 220 Irvine 92614-4251	gkkworks.com info@gkkworks.com	\$14 million -26%	37 -21%	121 -2%	Praful Kulkarni Indian	Planning, architecture, interior design, construction	Praful Kulkarni CEO/president (949) 250-1500/(949) 955-2708
49 (45)	Regatta Solutions 27122 Paseo Espada, Ste. 901 San Juan Capistrano 92675-5706	regattasp.com sales@regattasp.com	\$14 million ⁽¹⁾ NA	17 ⁽¹⁾ NA	22 ⁽¹⁾ NA	Steven Acevedo Cuban American	Infrastructure consulting company, smart power	Steven Acevedo CEO/president (949) 481-9670/(949) 481-9674
52 (53)	Catalyst Office⁽⁴⁾ 4 Park Plaza, Ste. 100 Irvine 92614-8506	catalystoffice.com ask@catalystoffice.com	\$12.5 million 16%	12 20%	16 33%	Jeff Iwasaki, Michelle Hanes- Green Asian-Pacific American, African- American	Full-service commercial furnishings dealership	Ric Ketchum managing principal (714) 916-3635/(714) 965-4655
53 (73)	Ahtna Design-Build Inc. 3200 El Camino Real, Ste. 240 Irvine 92602-1381	ahtnadb.com corourke@ahtna.net	\$12.3 million 101%	5 67%	11 83%	Ahtna Inc. (100% owned by 1,800+ Ahtna natives) Native American	Small business civil, vertical, and marine construction and environmental remediation contractor for government agencies, public utilities, and large A/E/C firms	Craig A. O'Rourke president (714) 824-3470/(714) 824-3474
54 (49)	ECS Enterprises Inc. 1733 Kaiser Ave. Irvine 92614-5705	expresscomputersystems.com ebarrett@ecsunix.com	\$12 million ⁽¹⁾ NA	14 ⁽¹⁾ NA	14 ⁽¹⁾ NA	Elena Barrett Hispanic/Asian	Reseller of refurbished data center equipment	Elena Barrett president (949) 474-9200/(949) 474-9250
55 (50)	Priority Building Services LLC 521 Mercury Lane Brea 92821-4831	priorityservices.net kelly@priorityservices.net	\$11.8 million ⁽¹⁾ NA	291 ⁽¹⁾ NA	425 ⁽¹⁾ NA	Simon Rocha, Eddie Rocha Hispanic	Janitorial service company	Simon Rocha/Scott Nankervis president/VP (714) 255-2940/(714) 255-2952
56 (51)	K&D Graphics 1432 N. Main St. Orange 92867-3450	kdgpp.com info@kdgpp.com	\$11.4 million ⁽¹⁾ NA	50 ⁽¹⁾ NA	50 ⁽¹⁾ NA	Don Chew, Kim Chew, Montri Chew, Bebe Chew, Gus Chew Thai-Chinese	Commercial printer, folding carton packaging manufacturer	Don Chew/Kim Chew/Montri Chew/ Gus Chew CEO, president/senior VP/CFO/VP (714) 639-8900/(714) 639-8300
57 (52)	K-V Engineering Inc. 2411 W. First St. Santa Ana 92703-3509	kvengineering.com info@kvengineering.com	\$11.4 million 5%	55 6%	55 6%	Christie Vu, Bao Vu, Khanh Vu Vietnamese	Manufacturing company that specializes in CNC 3/4/5 axis machining and sheet metal fabrication	Christie Vu/Khanh Vu/Bao Vu president/CEO/VP (714) 229-9977/(714) 229-9997
58 (54)	Murrietta Circuits 5000 E. Landon Drive Anaheim 92807-1978	murrietta.com sales@murrietta.com	\$10.2 million ⁽¹⁾ NA	85 ⁽¹⁾ NA	85 ⁽¹⁾ NA	Al Murrietta Hispanic	Electronics manufacturing, design, testing, assembly	Al Murrietta president (714) 970-2430/(714) 970-2406
59 (59)	Cordova Bolt Inc. 5601 Dolly Ave. Buena Park 90621-1831	cordovabolt.com info@cordovabolt.com	\$10 million 2%	25 -17%	25 -32%	Rachel Cordova Hispanic	Distributor of bolts, nuts, screws and related fasteners	Mark Cordova/Matthew Cordova president/VP (714) 739-7500/(714) 994-2661
59 (55)	Dumarc Corp. 187 W. Orangethorpe Ave., Ste. Q Placentia 92870-6932	dumarc.com	\$10 million ⁽¹⁾ NA	6 ⁽¹⁾ NA	20 ⁽¹⁾ NA	Valente Morales Hispanic	General contractor	Valente Morales partner (714) 993-0909/(714) 993-4172
59 (55)	Garza Industries Inc. 1870 N. Glassell St. Orange 92865-4312	garzaindustries.com cs@garzaindustries.com	\$10 million 0%	33 -6%	33 -6%	Larry Garza, Letty Garza Hispanic	Provider of office supplies, marketing, promotional items, laser printer, fax machine service, repair	Larry Garza president (714) 769-2777/(714) 769-1009
59 (63)	Office Design Group Inc. 9963 Muirlands Blvd. Irvine 92618-2508	officedesigngroup.com info@teamodg.com	\$10 million 11%	8 14%	9 -10%	Russell Smith Latino	Commercial and government interiors	Russell Smith CEO (949) 215-5557/(949) 215-5599
59 (55)	Teco Diagnostics 1268 N. Lakeview Ave. Anaheim 92807-1831	tecodiagnostics.com kc@tecodiagnostics.com	\$10 million 0%	35 -13%	35 -13%	KC Chen Taiwanese	Manufactures in-vitro clinical diagnostic tests and instruments	KC Chen president (714) 463-1111/(714) 463-1169
64 (60)	Western Switches & Controls Inc. 750 Challenger St. Brea 92821-2924	westernswitches.com wscsa@westernswitches.com	\$9.5 million ⁽¹⁾ NA	21 ⁽¹⁾ NA	28 ⁽¹⁾ NA	Robert Crow, Claudio Moreno, Frank Martinez Asian/Hispanic	Distributor of automation, electrical controls products	Leo Alonzo president (714) 482-4100/(714) 482-4120
65 (65)	VPLS Inc.⁽⁵⁾ 1744 W. Katella Ave., Ste. 200 Orange 92867-3479	vpls.com accounting@vpls.com	\$8.8 million 2%	39 -3%	39 -3%	Theodore Mektrakarn Asian	Internet/web hosting services	Ted Mektrakarn CEO (866) 616-9099/(866) 599-9593
66 (64)	3Di Inc. 3 Pointe Drive, Ste. 307 Brea 92821-7624	3disystems.com marketing@3disystems.com	\$8.7 million ⁽¹⁾ NA	6 ⁽¹⁾ NA	40 ⁽¹⁾ NA	Rajiv Desai, Mihir Desai Asian-Indian	IT consulting, application development, systems integration, customer IT programming	Rajiv Desai/Mihir Desai CEO, president/VP, CFO (714) 257-1100/(714) 257-1386

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⁽¹⁾ Business Journal estimate

⁽⁴⁾ Previously listed as Archi.Txture LLC (dba Catalyst Office)

⁽⁵⁾ Previously listed as VPLS Solutions

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67 (68)	Luxent 65 Enterprise, Ste. 370 Aliso Viejo 92656-2705	luxent.com info@luxent.com	\$7.9 million ⁽¹⁾ NA	11 ⁽¹⁾ NA	30 ⁽¹⁾ NA	Vivian Keena Hispanic/Spanish	Technology consulting services and software	Vivian Keena/Donna Barnett CEO, president/CTO (866) 758-9368/(858) 777-9876
68 (71)	Great Pacific Securities 151 Kalmus Drive, Ste. H-8 Costa Mesa 92626-5971	greatpac.com dswoish@greatpac.com	\$7.8 million 8%	26 8%	33 3%	Christopher Vinck Hispanic	Institutional broker-dealer/ investment bank	David Swoish/Chris Vinck CEO/president (714) 619-3000/(714) 619-3019
69 (70)	Specialized Marketing Services Inc. 3421 W. Segerstrom Ave. Santa Ana 92704-6404	teamsms.com sales@teamsms.com	\$7.5 million ⁽¹⁾ NA	35 ⁽¹⁾ NA	36 ⁽¹⁾ NA	Gloria Robbins Hispanic	Integrated marketing and fulfillment company	Gloria M. Robbins CEO (714) 955-5400/(949) 553-0891
70 (69)	Technossus LLC 17885 Von Karman Ave., Ste. 410 Irvine 92614-5261	technossus.com info@technossus.com	\$7.4 million -2%	28 -10%	28 -10%	Ravnish Bhalla, Giri Kalluri, Kevin Castle Indian, Hispanic/Swedish	Technology consulting and software services company	Ravnish Bhalla/Giri Kalluri/Kevin Castle CEO/COO/CTO (949) 769-3500/(866) 878-3918
71 (74)	Fairbridge Capital Partners 2801 W. Coast Highway, Ste. 230 Newport Beach 92663-4047	fairbridgecap.com pr@fairbridgecap.com	\$6.3 million ⁽¹⁾ NA	5 ⁽¹⁾ NA	25 ⁽¹⁾ NA	Eduardo Prado Hispanic	Boutique investment bank and full service broker-dealer	Eduardo Prado/Krista Maloney CEO, president/chief compliance officer (949) 610-7062/(888) 417-3230
72 (67)	TJ Aerospace Inc. 12601 Monarch St. Garden Grove 92841-3918	tjaerospace.com tien@tjaerospace.com	\$6 million -25%	35 0%	35 0%	Tien Dang Vietnamese	Programming, machining and assembly of parts for aerospace, defense and commercial applications.	Tien Dang president (714) 891-3564/(714) 891-6045
73 (72)	Performance Excellence Partners LLC 7911 Professional Circle Huntington Beach 92648-1901	performexcel.com ramirez@performexcel.com	\$5.8 million -16%	8 14%	22 -12%	Rachel Ramirez Hispanic	Management consulting services	Rachel E. Ramirez CEO/president (714) 374-1140/(714) 374-1120
74 (76)	Technology Resource Center Inc. 601 N. Parkcenter Drive, Ste. 209 Santa Ana 92705-3542	trcinc.net tonyc@trcinc.net	\$5.6 million -8%	35 17%	35 17%	Gabriel Chavez Hispanic	Engineering services	Gabriel Chavez/Anthony C. Chavez owner/CFO (714) 542-1004/(714) 542-1332
75 (NR)	Bitech Construction Co. 7371 Walnut Ave. Buena Park 90620-1759	bitechconstruction.com info@bitechconstruction.com	\$5.6 million -23%	12 -59%	27 -68%	Benjamin Kim Asian	General contractor	Benjamin Kim president (714) 521-1477/(714) 521-1475
76 (75)	Cal Pac Sheet Metal Inc. 2720 S. Main St., Ste. B Santa Ana 92707-3404	calpacsheetmetal.com mari@calpacsheetmetal.com	\$5.4 million -13%	35 75%	35 -22%	Marushkah Kurtz African-American	Sheet metal and related products	Mari Kurtz president (714) 979-2733/(714) 540-4699
77 (78)	R&D Medical Products Inc. 20492 Crescent Bay Drive, Ste. 106 Lake Forest 92630-8848	rdmedicalproducts.com dsheraton@rdmedicalproducts.com	\$5.4 million 9%	44 16%	45 15%	David Sheraton Hispanic	Contract manufacturer of cardiology devices	David A. Sheraton Sr. CEO/president (949) 472-9346/(949) 472-9347
78 (79)	Lee & Sakahara Architects Inc. 16842 Von Karman Ave., Ste. 125 Irvine 92606-4934	leesak.com dlee@leesak.com	\$5 million 9%	18 -10%	25 -4%	Douglas Lee Asian	Architectural services	Douglas Lee founder/CEO (949) 261-1100/(949) 261-1144

Abbreviations: NA: not applicable; NR: not ranked
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⁽¹⁾ Business Journal estimate

Minority-Owned Firms' Revenue Up 10% in 2016



5 Park Plaza: Irvine headquarters of third-ranked company, Alorica

78 Combine for \$18.7B,
Employ Nearly 14K in OC

By PETER J. BRENNAN

Revenue at the largest minority-owned businesses with headquarters in Orange County climbed almost 10% to \$18.7 billion last year, led by acquisitions, mortgages and granite countertops.

This week's Business Journal list features 78 companies that are at least 51% owned by minorities, including Latin-Americans, African-Americans and Asian-Americans per federal guidelines for designations of mi-

nority status.

The entries are ranked by 2016 revenue, with a \$5 million minimum. Other data on the list, such as locally based and company-wide employees, didn't affect the rankings.

The total number of OC employees at the companies increased 2.1% to 13,616. They employed 145,629 worldwide.

Our annual list of minority-owned businesses keeps growing and this year includes five new companies, led by **loanDepot.com LLC**, a Foothill Ranch-based lender launched in 2010 by **Anthony Hsieh**, who's chief executive.

"What we've accomplished in seven years is really something special and extremely reward-

ing," Hsieh said in a statement on his company's website marking \$100 billion in fundings since its founding. "loanDepot has grown into a powerful national brand that challenges the status quo of traditional banking every day."

Another quickly growing lender is Tustin-based **New American Funding**, where revenue climbed 26% to \$477.6 million. The company, which originates and

services home loans, grew employment 14% to 2,381 and by 3.4% in OC to 865. Its website says it increases productivity by using mobile applications based on proprietary software.

The top two companies remained in their respective rankings: **Kingston Technology Co.** in Fountain Valley at No. 1, and **Vizio Inc.** in Irvine at No. 2.

Kingston, which makes computer products, generated an estimated \$6.6 billion in the 2016 calendar year, up from \$6.5 billion in 2015. We estimated Vizio, which designs and sells televisions, audio products and other consumer electronics products, recorded \$3.5 billion, essentially flat.

Revenue at Irvine-based **Alorica Inc.**, No. 3, more than doubled to \$2.4 billion after it acquired **Expert Global Solutions** of Plano, Texas, last June on undisclosed terms. While the company employs 87 workers in OC, it has about 100,000 worldwide providing services such as call centers in 30 languages to more than 600 clients in a dozen countries.

No. 5, Orange-based **M S International Inc.**, which sells granite, boosted revenue 18% to \$899.5 million. Indian immigrants **Manu Shah** and his wife, **Rika**, started the firm in the 1970s in their basement in Fort Wayne, Indiana.

The biggest employee increase in Orange County occurred at No. 34, **Mobovida LLC**, which now employs 110, up from 41. Revenue at the Fullerton-based online accessories company climbed 90% to \$26 million.

No. 42, Fullerton-based **Prince Organization** reported the biggest revenue drop among ranked companies, falling 56% to \$17.6 million. Its companywide headcount fell 37% to 712, a number that includes nine employees in OC.

The company sold four hotels last year in order to buy larger and more profitable hotels this year, CEO **Sunil Tolani** said in an interview.

"I sold the small hotels and just closed on some big hotels," said Tolani, who now owns nine hotels. "My numbers again will make a dramatic jump this year and be higher than in the past."

Two companies with substantial revenue fell off the list after being sold. **DSS Staffing Inc.**, with \$32 million in sales in 2015, moved its headquarters from Brea to Georgia. Orange-based **J.L. Patterson & Associates Inc.** was sold to **Jacobs Engineering Group**.

Among companies with notable revenue increases were:

Ahtna Design-Build Inc. in Irvine, which a year ago projected \$10 million in revenue, actually doubled sales to \$12.3 million, ranked No. 53. The company has contracts with federal agencies like the U.S. Army Corps of Engineers, and with various commercial clients.

Revenue at the No. 10 Irvine-based **Bascom Group LLC**, a real estate investment trust specializing in distressed properties, climbed 20% to \$259 million. It made its biggest-ever acquisition last year when it partnered with **Oaktree Capital Management LP** to pay \$630 million for a 5,000-unit portfolio of rental properties in and around Las Vegas. ■



Shah: revenue at his granite products firm rose 18% to nearly \$900 million



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