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COMMERCIAL BANKING RELATIONSHIP MANAGERS

The ideal Commercial Banking Relationship Manager candidate will have at least five years of commercial banking experience, C & I and CRE credit knowledge, a clear understanding of quality credits and credit policy, loan origination and portfolio management skills and deposit acquisition skills.

The Commercial Banking Relationship Manager is responsible for developing lending and deposit client relationships by demonstrating strong product and financial knowledge to the key decision makers of small to middle market businesses. Spending 40 to 50% of their time in business development activities, the ideal candidate will successfully originate and manage credit requests incorporating the Bank's risk and profitability criteria.

COMMERCIAL LOAN UNDERWRITERS

The ideal Commercial Loan Underwriter candidate will have at least five years of commercial loan underwriting experience, strong analytical and credit skills, and the ability to manage the Bank's more complex C&I, asset-based and CRE loans. The underwriter is responsible for evaluating, authorizing or recommending approval of credits and monitoring the bank's existing portfolio.

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