

Rank	Company (Ranking in 2009) • name • address • Web site	Percentage Growth in Revenue • 2007-2009	Revenue¹ • 2009 • 2008 • 2007	Employees • L.A. County • total	Description	Profile • year founded • offices (county/total)	Top Executive • name • title • phone
1	BackJoy Orthotics LLC 25852 McBean Parkway, Suite 508 Valencia 91355 backjoy.com	677.4%	\$5.7 \$1.2 \$0.7	3 3	back orthotic products	2005 1/1	Bing Howenstein president (310) 928-7751
2	Central Desktop Inc. 129 N. Hill Ave., Suite 202 Pasadena 91106 centraldesktop.com	471.4	6.0 2.3 1.1	32 44	business collaboration platform	2005 1/2	Isaac Garcia Arnulf Hsu ceo/cto (626) 689-4420
3	Hometown Telecom 9720 Wilshire Blvd., Suite 600 Beverly Hills 90212 hometowntelecom.com	315.6	7.7 5.5 1.9	4 6	international telecommunications carrier specializing in low-cost, high-quality international long distance plans	2006 1/1	David Schofield president (714) 271-5500
4	National Positions 5012 Chesebro Road Agoura Hills 91301 nationalpositions.com	313.2	6.9 4.1 1.7	50 465	Internet marketing	2004 1/3	Bernard May president (818) 264-4267
5	Lusive Decor 5240 Alhambra Ave. Los Angeles 90032 lusivedecor.com	296.2	5.2 3.1 1.3	41 41	manufacturer of custom lighting and accessories	2002 1/1	Jason Cooper ceo (323) 227-9207
6	Goldline International Inc. (8) 1601 Cloverfield Blvd., 100 S. Tower Santa Monica 90404 goldline.com	269.5	824.7 525.4 223.2	364 364	precious metals and rare coins	1960 1/1	Mark Albarian ceo, president (310) 587-1420
7	BlackLine Systems (6) 23586 Calabasas Road, Suite 103 Calabasas 91302 blackline.com	201.7	6.9 5.0 2.3	50 62	balance sheet account reconciliation and financial close software applications	2001 1/5	Therese Tucker ceo (818) 223-9008
8	Blue Microphones 5706 Corsa Ave., Suite 102 Westlake Village 91362 bluemic.com	192.4	9.8 4.6 3.4	31 35	designer and manufacturer of microphones and recording tools for audio professionals, musicians and consumers	1995 2/2	John Maier Skipper Wise ceo/president (818) 879-5200
9	International Checkout Inc. (9) 7950 Woodley Ave., Suite C Van Nuys 91406 internationalcheckoutsolutions.com	182.2	10.5 7.2 3.7	30 30	global e-commerce solution	2003 1/1	Saskia Strick ceo, president (866) 682-0641
10	Fulcrum Microsystems Inc. (1) 26630 Agoura Road Calabasas 91302 fulcrummicro.com	178.3	6.4 7.3 2.3	61 75	semiconductor manufacturer	2000 1/3	Bob Nunn ceo (818) 871-8100
11	TrueCar 225 Santa Monica Blvd., 12th Floor Santa Monica 90401 truecar.com	168.7	15.9 9.1 5.9	111 140	computational analytics for accurate car pricing information for the industry and consumers	2005 2/1	Scott Painter ceo 3104229202
12	MyLife.com² (24) 12400 Wilshire Blvd., Suite 1500 Los Angeles 90025 mylife.com	159.3	63.0 45.9 24.3	76 93	social networking	2002 1/2	Jeffrey Tinsley ceo, founder (310) 571-3144
13	Goldman Kurland and Mohidin LLP 16133 Ventura Blvd., Suite 880 Encino 91436 gkmlp.com	152.5	5.1 3.8 2.0	16 16	accounting firm	2001 1/1	David M. Goldman managing partner (818) 784-9000

14	Allied Industries Inc. (21) 4570 Van Nuys Blvd., Suite 308 Sherman Oaks 91403 alliedlead.com	147.5	24.5 19.5 9.9	100 300	engineering, construction, remediation services	1998 2/6	Ernesto Gutierrez ceo, president (818) 781-2490
15	Neogov (13) 222 N. Sepulveda Blvd., Suite 2000 El Segundo 90245 neogov.com	137.1	8.3 6.6 3.5	31 45	on-demand human capital management applications for the public sector	2000 1/3	Damir Davidovic ceo (310) 426-6304
16	WestPark Capital Inc. 1900 Avenue of the Stars, Suite 310 Los Angeles 90067 wpcapital.com	135.4	17.0 7.5 7.2	15 38	investment banking and stock brokerage	1999 1/10	Richard A Rappaport ceo (310) 843-9300
17	DTT Surveillance 1755 N. Main St. Los Angeles 90031 dttusa.com	113.2	11.3 7.9 5.3	100 162	supplier of digital surveillance products for the restaurant industry	1999 1/2	Sam Naficy ceo, president (800) 933-8388
18	Danone Simpson Insurance Services LLC 22110 Clarendon St., Suite 201 Woodland Hills 91367 dsinsuranceservices.com	112.8	22.0 18.0 10.3	10 10	commercial insurance brokerage and employee benefits consulting	2006 1/1	Danone Simpson ceo, president (818) 676-0044
19	Media Temple Inc. (17) 8520 National Blvd. Culver City 90232 mediatemple.net	112.7	28.5 20.8 13.4	164 164	hosting services for small businesses to large corporate projects	1998 1/3	Demian Sellfors ceo (310) 841-5500
20	Aegis Film & Television Group (22) 7510 Sunset Blvd., Suite 275 Los Angeles 90046 aegisfilmgroup.com	111.1	19.0 14.0 9.0	18 28	film production company with television, documentary, publishing and faith-based divisions	2003 1/1	Arianna Eisenberg owner, writer/producer (323) 848-7977
21	Million Dollar Baby (28) 855 Washington Blvd. Montebello 90640 themdbfamily.com	110.5	40.0 27.6 19.0	NA 48	baby furniture manufacturer	1990 1/3	Daniel Fong president (323) 728-8988
22	Zobmondo Entertainment (25) 914 S. Barrington Ave. Los Angeles 90049 zobmondo.com	110.4	6.7 5.9 3.2	1 1	creator of board games	1997 1/1	Randall S. Horn president (310) 820-1270
23	Giroux Glass Inc. (56) 850 W. Washington Blvd. Los Angeles 90015 girouxglass.com	107.4	75.5 58.1 36.4	42 130	glass, glazing and architectural metals contractor	1946 1/3	Anne-Merelie Murrell ceo, president (213) 747-7406
24	Flipswap 21250 Hawthorne Blvd. Torrance 90503 flipswap.com	106.2	12.3 10.3 6.0	17 27	consumer electronics re-use & recycling	2004 1/3	Dave Stritzinger ceo (310) 294-5400
25	Pelican Products 23215 Early Ave. Torrance 90505 pelican.com	103.1	307.7 175.3 151.5	518 1,500	designer and manufacturer of advanced lighting systems and cases for protecting equipment	1976 2/22	Lyndon J. Faulkner ceo, president (310) 326-4700
26	VXI Global Solutions Inc. 3350 Wilshire Blvd., Third Floor Los Angeles 90010 vxi.com	100.0	120.0 90.0 60.0	1,500 6,000	call center services	1998 1/13	Eva Wang David Zhou ceo/president (213) 637-1300
27	Sensis (5) 811 W. Seventh St., Suite 300 Los Angeles 90017 sensisagency.com	100.0	6.8 7.2 3.4	31 33	advertising agency	1998 1/2	Jose Villa ceo, president (213) 341-0171

28	Ignify (26) 10900 183rd St., Suite 285 Cerritos 90703 ignify.com	98.7	11.5 8.9 5.8	40 205	e-commerce for mid-market and enterprise business customers	1999 1/7	Sandeep Walia ceo (888) 446-4395
29	Cloud Creek Systems (43) 30101 Agoura Court, Suite 105 Agoura Hills 91301 cloudcreek.com	97.5	7.9 5.5 4.0	18 20	Oracle Corp. product sales and professional service	1996 2/4	Bryan F. Coville president (818) 865-2800
30	Revolution Prep 710 Wilshire Blvd. Santa Monica 90401 revolutionprep.com	92.0	11.6 8.0 6.1	70 115	educational software and services	2002 1/9	Jake Neuberg Ramit Varma co-founders (877) 738-7737
31	Acento 2254 S. Sepulveda Blvd. Los Angeles 90064 acento.com	90.2	8.8 6.3 4.6	60 65	advertising agency	1983 1/2	Roberto Orci chairman, ceo 310-943-8300
32	CPO Commerce Inc. (16) 120 W. Bellevue Drive Pasadena 91105 cpocommerce.com	88.0	41.5 32.1 22.1	48 83	online outlet stores for home improvement industry manufacturers	2004 1/2	Rob Tolleson ceo (626) 583-5001
33	Timeshare Relief Inc. (30) 2239 W. 190th Street Torrance 90504 timesharerelief.com	86.9	45.8 30.4 24.5	67 143	title transfer process for timeshare contracts	2004 1/1	David W. MacMillan president (800) 399-7958
34	72andSunny (19) 6300 Arizona Circle Los Angeles 90045 72andsunny.com	84.8	114.1 89.6 61.8	105 145	marketing/advertising agency	2004 1/2	John Boiler/Glenn Cole/ Robert Nakata/Matt Jarvis partners (310) 215-9009
35	Forever 21 Inc. (58) 2001 S. Alameda St. Los Angeles 90058 forever21.com	82.6	2,306.2 1,675.0 1,263.0	NA 25,444	retailer of fashion apparel and accessories	1984 33/465	Do Won Chang ceo (213) 741-5100
36	USI Technologies 5655 Lindero Canyon Road, Suite 702 Westlake Village 91362 upsellit.com	81.8	6.0 3.2 3.3	21 21	online business sales and service chat solutions	2005 1/1	Tom Kogler ceo, president (805) 384-6974
37	Luminit 1850 W. 205th Street Torrance 90501 luminitco.com	80.0	11.7 11.9 6.5	50 50	holographic diffuser solutions for LED lighting, bio-medical, semiconductor metrology, architectural lighting and display applications	2005 3/3	Engin Arik ceo, president (310) 320-1066
38	Source Abroad Inc. 8915 S. La Cienega Blvd., Unit B Inglewood 90301 sourceabroad.com	78.9	5.4 5.3 3.0	6 11	design, import and fulfillment of advertising specialty products exclusively to distributors	2003 1/2	Caro Krissman president (310) 672-5862
39	Uniserve Facilities Services Corp. 550 S. Hope St., Suite T-200 Los Angeles 90071 uniservecorp.com	76.9	14.2 8.7 8.0	250 350	facility services and aviation ground services	1966 2/4	Sam Hwang ceo (213) 533-1000
40	Awareness Technologies Inc. 4640 Admiralty Way, Suite 1010 Marina del Rey 90292 awarenesstechnologies.com	73.7	6.1 5.2 3.5	10 35	computer monitoring software	2006 1/3	Brad Miller ceo (310) 881-3050
41	Ebridge Inc. (31) 16133 Ventura Blvd., Suite 855 Encino 91436 ebridgeco.com	64.4	27.4 24.6 16.7	65 1,000	provider of online marketing and lead generation services; focus on local search	1994 1/2	Mark Cave ceo (323) 525-3900

42	Cloud B Inc. 2255 Jefferson St. Torrance 90501 cloudb.com	62.5	9.9 7.6 6.1	22 27	manufacturer of "Helping Children Sleep" toys and sleep accessories	2002 1/2	Nader K. Hamda ceo, president (310) 781-3833
43	Beachbody LLC 3301 Exposition Blvd., Third Floor Santa Monica 90404 beachbody.com	61.9	319.0 275.0 197.0	334 334	in-home fitness and weight loss products	1998 2/3	Carl Daikeler Jonathan Congdon ceo/president (310) 883-9000
44	Account Control Technology Inc. (72) 6918 Owensmouth Ave. Canoga Park 91303 accountcontrol.com	60.3	21.5 18.0 13.4	27 410	default aversion and debt collection firm	1990 1/3	Dale J. Van Dellen ceo (818) 712-4999
45	K.V. Mart Co. 1245 E. Watson Center Road Carson 90745 kvmart.com	56.9	365.0 245.2 232.6	1,525 2,000	grocery stores	1977 20/25	Darioush Khaledi chairman, ceo (310) 816-0200
46	Innex Inc. 16622 E. Johnson Drive City of Industry 91745 innexinc.com	56.4	13.9 11.8 8.9	35 40	distribution and sourcing of video game accessories	2004 1/3	Titi Ngoy ceo, president (626) 638-7955
47	Via Trading Corp. (40) 2520 Industry Way Lynwood 90262 viatrading.com	55.6	22.4 19.0 14.4	55 55	asset recovery provider to retailers, wholesaler of salvage merchandise	2002 1/1	Jacques Stambouli Alain Stambouli ceo/president (323) 214-8914
48	Bamko 110 E. Ninth St., Suite C1069 Los Angeles 90079 bamko.net	54.0	39.5 34.9 25.6	23 110	vertically integrated global sourcing of consumer products	1999 1/11	Phil E. Koosed ceo (310) 470-5859
49	CandyWarehouse.com (45) 215 S. Douglas St. El Segundo 90245 candywarehouse.com	52.4	8.9 7.7 5.8	23 23	online candy store	1998 1/1	Christopher D. Pratt president (310) 343-4099
50	Altour 12100 W. Olympic Blvd. Los Angeles 90064 altour.com	51.2	809.0 569.0 535.0	398 588	travel management for corporate, entertainment, leisure and group clients	1991 7/73	Alexandre Chemla president (310) 571-6000
51	RM CER Corp. 13405 Artesia Blvd. Cerritos 90703 N/A	44.0	10.7 8.9 7.4	112 112	residential, commercial and industrial real estate sales and land development	1985 6/6	Grace Hu president (562) 802-5822
52	Prelude Systems Inc. (74) 1400 Montefino Ave. Diamond Bar 91765 preludesys.com	43.7	16.5 13.2 11.5	45 127	software development, enterprise application services, quality assurance & testing, business process outsourcing and strategic sourcing services	1999 1/3	Rajamannar Abboy president (909) 895-0825
53	Astek Wallcoverings Inc. (34) 15924 Arminta St. Van Nuys 91406 astekwallcovering.com / designyourwall.com	38.9	10.0 9.0 7.2	25 25	custom digital printer and wholesaler for studios and retail display	1984 1/1	Aaron S. Kirsch president (818) 901-9876
54	Koos Manufacturing Inc. (71) 2741 Seminole Ave. South Gate 90280 koos.com	38.9	122.2 100.9 88.0	900 900	apparel manufacturing	1985 1/1	U. Yul Ku president (323) 564-2100
55	LiveOffice LLC (62) 2780 Skypark Drive, Suite 300 Torrance 90505 liveoffice.com	37.4	26.1 22.4 19.0	NA NA	provider of software for e-mail management	1998 1/5	Nick Mehta ceo (800) 251-3863

56	Midnight Oil Creative (11) 3800 Vanowen St. Burbank 91505 midnightoilcreative.com	36.7	12.3 13.9 9.0	NA NA	develops key art, branding, outdoor, event collateral, packaging, displays	2002 1/1	Dan Stillwell ceo (818) 295-6001
57	NewMark Merrill Cos. 5850 Canoga Ave., Suite 650 Woodland Hills 91367 newmarkmerrill.com	35.9	54.5 40.9 40.1	57 64	buyer, developer, manager and re-positioning services for shopping centers	1997 3/8	Sandy Sigal ceo, president (818) 710-6100
58	LAC Group (67) 6500 Wilshire Blvd., Suite 2240 Los Angeles 90048 lac-group.com	33.6	16.2 14.8 12.1	51 300	library and information services, staffing firm, digital asset management	1986 1/4	Deborah L. Schwarz ceo, president (323) 852-1083
59	Animax Entertainment (3) 6627 Valjean Ave. Van Nuys 91406 animaxent.com	33.4	5.9 7.4 4.4	NA NA	creative agency that produces original and branded entertainment for all screens	2001 1/2	Michael Bellavia president (818) 787-4444
60	MRT Media Inc. 433 N. Camden Drive, Fourth Floor Beverly Hills 90210 mrtmedia.com	33.3	8.0 7.0 6.0	NA NA	media and advertising	2004 1/1	Piya Tolani ceo, president (310) 855-0825
61	Wpromote Inc. (69) 999 N. Sepulveda Blvd., Suite 400 El Segundo 90245 wpromote.com	33.0	8.3 7.1 6.2	65 80	online marketing firm	2001 1/3	Michael Mothner ceo (310) 421-4844
62	Englander Knabe & Allen (14) 801 S. Figueroa St., Suite 1050 Los Angeles 90017 englanderpr.com	32.6	7.9 7.1 6.0	11 15	public relations, public affairs, advocacy, crisis and litigation communications	2005 1/2	Harvey A. Englander managing partner (213) 741-1500
63	Radarworks Inc. (80) 6100 Wilshire Blvd., Suite 1500 Los Angeles 90048 radar-works.com	31.1	21.5 20.0 16.4	15 22	advertising and marketing agency	1995 1/2	Liza Pigram president (323) 965-5091
64	GoTV Networks Inc. 14144 Ventura Blvd., Suite 300 Sherman Oaks 91423 gotvnetworks.com	30.6	8.1 6.3 6.2	27 58	mobile and broadband television production and distribution	2003 1/3	Thomas N. Ellsworth ceo (818) 933-2100
65	BankCard Services (70) 3055 Wilshire Blvd., Third Floor Los Angeles 90010 e-bankcard.com	30.4	67.7 62.9 51.9	NA 211	merchant credit card processing	1987 2/11	Patrick Hong ceo, president (213) 365-1122
66	Blitz Agency 1453 Third Street Promenade Santa Monica 90401 blitzagency.com	30.3	6.8 7.6 5.2	58 60	integrated marketing agency	2001 1/1	Ivan Todorov ceo (310) 551-0200
67	Workway (42) 700 N. Brand Blvd., Suite 500 Glendale 91203 workway.com	29.5	50.2 39.7 38.8	20 53	staffing firm	2005 1/11	Diane Johnston ceo (877) 496-7592
68	Unified Grocers Inc. (90) 5200 Sheila St. Commerce 90040 unifiedgrocers.com	29.3	4,050.7 4,104.8 3,133.4	1,452 3,142	retailer-owned wholesale grocery distributor	1922 9/17	Alfred A. Plamann ceo, president (323) 264-5200
69	United Oil 17311 S. Main St. Gardena 90248 N/A	29.2	1,607.2 1,378.4 1,243.6	405 650	retail gas stations and convenience stores	1955 1/1	Ron Appel president (310) 323-3992

70	WebMetro (50) 160 E. Via Verde Ave., Suite 100 San Dimas 91773 webmetro.com	28.9	12.4 10.1 9.6	45 45	interactive marketing agency, search engine marketing and optimization services, online display advertising, web design and development	1995 1/1	Carlos V. Ugalde ceo (909) 599-8885
71	Wilshire Connection LLC 818 W. Seventh St., Suite 410 Los Angeles 90017 wilshireconnection.com	27.7	5.7 5.5 4.5	3 4	network connecting all major colocation facilities, including Equinix, Level 3, Telehouse, One Wilshire, Wilshire Annex, and many others throughout Los Angeles	1998 1/1	Eric Bender president (213) 213-8500
72	Evolve Media Corp. (32) 5140 Goldleaf Circle., Third Floor Los Angeles 90056 evolvemediacorp.com	27.5	59.3 60.3 46.5	NA NA	online advertising and marketing	2001 1/8	Aaron Broder ceo (310) 449-1890
73	Western International Securities 70 S. Lake Ave., Suite 700 Pasadena 91101 wisdirect.com	27.4	29.7 22.7 23.3	151 302	independent broker dealer, investment advisory, financial planning	1995 15/100	Donald Bizub ceo (888) 793-7717
74	BCBG Max Azria Group (68) 2761 Fruitland Ave. Vernon 90058 bcbg.com	27.3	1,400.0 1,200.0 1,100.0	1,987 8,893	global fashion branding and retail	1989 33/682	Max Azria chairman, ceo (323) 589-2224
75	Superior Communications Inc. (82) 5027 Irwindale Ave., Suite 900 Irwindale 91706 superiorcommunications.com	27.0	381.0 430.0 300.0	299 325	manufacturer and distributor of wireless phone accessories	1991 4/6	Solomon Chen ceo, president (626) 856-6020
76	DataDirect Networks Inc. 9351 Deering Ave. Chatsworth 91311 ddn.com	25.8	126.9 124.7 100.9	90 300	data infrastructure provider for content-intensive environments	1998 1/7	Alex Bouzari ceo (818) 723-1122
77	Nexus IS Inc. 27202 West Turnberry Lane, Suite 100 Valencia 91355 nexusis.com	25.3	175.6 168.0 140.1	144 410	collaboration, data center, borderless networks and business video	1983 1/10	Deron Pearson president (877) 286-3987
78	Outsource Partners International Inc. (57) 11150 Santa Monica Blvd., Suite 350 Los Angeles 90025 opiglobal.com	25.2	70.3 65.1 56.2	NA NA	outsourcing firm dedicated to finance and accounting functions	2001 1/13	Clarence T. Schmitz chairman, ceo (310) 312-6635
79	Triton Pacific Capital Partners LLC (47) 10877 Wilshire Blvd., 12th Floor Los Angeles 90024 tritonpacific.com	23.6	140.8 127.3 113.9	7 13	equity investor in profitable private companies with sustainable cash flow	2001 1/3	Craig J. Faggen managing partner (310) 943-4990
80	Filmtools (65) 1400 W. Burbank Blvd. Burbank 91506 filmtools.com	23.5	9.1 9.3 7.4	28 28	retail and e-commerce sales of film and digital production supplies	2000 1/1	Stan McClain president (818) 845-8066
81	El Clasificado (84) 11205 Imperial Highway Norwalk 90650 elclasificado.com	23.3	13.9 12.9 11.3	127 127	multimedia print, online and event marketing for the Hispanic community	1988 2/3	Martha de la Torre publisher, ceo (323) 278-5310
82	Alexx Inc. (81) 6520 Platt Ave., Suite 633 West Hills 91307 finderskeypurse.com	22.7	6.6 6.5 5.4	NA NA	manufacturer of the FindersKey Purse and other purse accessories	2004 1/1	Sandy Stein founder (818) 347-7295
83	Beauchamp Distributing Co. 1911 S. Santa Fe Ave. Compton 90221 N/A	22.4	78.0 72.0 63.7	158 158	beverage distributor	1971 1/1	Patrick Beauchamp Stacee Beauchamp ceo/president (310) 639-5320

84	Cordoba Corp. 1401 N. Broadway Los Angeles 90012 cordobacorp.com	22.0	15.0 12.0 12.3	NA NA	civil engineering and construction management in the markets of transportation, education and water	1983 2/5	George L. Pla ceo, president (213) 895-0224
85	Red Cloud Promotions 1600 Sawtelle Blvd., Suite 108 Los Angeles 90025 redcloudpromotions.com	21.4	5.1 6.2 4.2	7 7	promotional merchandising and retail design and manufacturing	2002 1/1	Cloud Morrison president (310) 444-5583
86	DSL Extreme (89) 21540 Plummer Street, Suite A Chatsworth 91311 dslextreme.com	21.3	29.8 27.2 24.5	NA NA	broadband access including DSL, Fiber, T1 and Ethernet services	1999 1/1	George Mitsopoulos v.p., general manager (800) 774-3379
87	WorldLink 6100 Wilshire Blvd., Suite 1400 Los Angeles 90048 worldlinkmedia.com	21.3	179.8 150.8 148.3	54 65	multiplatform media sales including media placement, negotiation, billing, accounting and collection	1997 1/5	Toni Erickson Knight ceo, founder (323) 965-3000
88	Newegg Inc. (88) 16839 E. Gale Ave. City of Industry 91745 newegg.com	21.1	2,300.0 2,100.0 1,900.0	NA NA	online-only retailer of computer, consumer electronics and communications products	2001 5/16	Fred Chang global ceo (626) 271-1420
89	Microcom Technologies 26635 Agoura Road Calabasas 91302 microcomtec.com	20.4	11.8 10.9 9.8	8 14	wholesale distributor of wireless networking hardware	1999 1/2	David Golob president (818) 880-8008
90	Network Magic Unlimited 1723 21st St. Santa Monica 90404 netmagicu.com	20.0	7.2 6.5 6.0	10 NA	network/systems integration, storage solutions and security; sales and installation; on-site and remote technical support	1993 1/1	Susan Pignotti president (310) 449-1411
91	Maya Advertising & Communications 121 W. Torrance Blvd., Suite 203 Redondo Beach 90277 mayaadvertising.com	20.0	6.0 6.0 5.0	4 10	NA	1990 1/2	Luis Alfredo Vasquez-Ajmac president (310) 376-5100
92	Newsways Distributors 3700 Eagle Rock Blvd. Los Angeles 90065 newsways.com	19.1	41.6 32.8 34.9	152 221	marketing and distribution of magazines and books	1985 3/7	John Dorman president (323) 258-6000
93	Individual Foodservice 5496 Lindbergh Lane Bell 90201 indfood.com	18.8	120.0 105.0 101.0	NA 220	restaurant supplies distributor	1926 1/2	S.C. Supowitz president (323) 981-2800
94	Panda Restaurant Group (98) 1683 Walnut Grove Ave. Rosemead 91770 pandarg.com	18.5	1,267.7 1,227.5 1,069.7	2,992 17,835	owner and operator of restaurant chain, which includes Panda Express, Panda Inn & Hibachi San	1973 195/1,338	Peggy Cherng Andrew Cherng co-chairwoman/co-chairman (626) 799-9898
95	Giuliano's Delicatessen & Bakery 1117 E. Walnut St. Carson 90746 giulianos.com	17.6	8.4 8.0 7.1	125 125	wholesale and retail delicatessen and bakery, fresh and frozen products	1952 1/1	Gregory S. Ritmire president (310) 537-7700
96	CSI Electrical Contractors Inc. (37) 10623 Fulton Wells Ave. Santa Fe Springs 90670 csielectric.com	17.3	78.5 97.1 66.9	333 333	electrical contracting including low voltage services	1990 2/2	Steven M. Watts president (562) 946-0700
97	Web Service Co. 100 N. Sepulveda Blvd, 12th Floor El Segundo 90245 weblaundry.com	17.0	222.1 218.3 189.8	291 496	laundry service provider for multi-unit housing	1947 2/11	Adam Coffey ceo, president (800) 421-6897

98	Superior Press 11930 Hamden Place Santa Fe Springs 90670 superior-press.com	16.8	18.8 17.4 16.1	90 2	supply desk, call center and customized online ordering capabilities integrated with manufacturing, fulfillment, and asset tracking expertise	1931 3/3	Robert F. Traut ceo, president (562) 948-1866
99	BeyondTrust 30401 Agoura Road Agoura Hills 91301 beyondtrust.com	16.0	31.8 26.7 27.5	51 85	security provider for cloud computing environments	1985 1/4	John Mutch ceo (800) 234-9072
100	IW Group Inc. 8687 Melrose Ave., Suite G540 West Hollywood 90069 iwgroupinc.com	15.3	11.6 9.6 10.1	67 81	advertising, media buys, marketing, public relations	1990 1/3	Nita Song president, coo (310) 289-5500

¹ In millions.

² Formerly Reunion.com.

NA - Not Available N/A - Not Applicable Note: Due to the right of privately held companies to withhold information, the Business Journal makes no pretense of this being a complete list. The information on this list was provided by representatives of the companies themselves. Companies are ranked by their percentage growth from 2007 to 2009. (Ties are ranked in order of 2009 revenue.) Revenue figures have been rounded. In order for a company to qualify for the list, a company must be privately held, for-profit, headquartered in Los Angeles County, in business as of Jan. 1, 2007 and not be a division or subsidiary of another company. Companies are also required to have at least \$5

million in 2009 revenue. Law firms and banks were not included because they do not report revenues in a conventional manner. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2010 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from the YGS Group, (800) 290-5460 ext. 176.

Researched by David Nusbaum