

Rank	Dealership	Revenue¹	New Vehicles Sold	Used Vehicles Sold	New Car Makes Sold	Services	Top Local Executive
	• name • address	• 2010 • 2009	• 2010 • 2009	• 2010 • 2009			• name • title • phone
1	<b>Galpin Ford</b> 15505 Roscoe Blvd. North Hills 91343	\$260.1 \$234.6	5,390 4,055	2,448 2,166	Ford	sales, lease, rental, parts, services, accessories	Herbert F. Boeckmann II president (818) 787-3800
2	<b>Rusnak/Pasadena</b> 267 W. Colorado Blvd. Pasadena 91105	223.3 186.8	2,370 2,170	1,233 1,203	Audi, Bentley, Jaguar, Rolls Royce	sales, service	Paul Rusnak chairman, ceo (888) 270-5494
3	<b>South Bay BMW/Mini</b> 18800 Hawthorne Blvd. Torrance 90504	222.7 210.9	2,947 2,889	1,281 1,165	BMW, Mini	sales, parts, service	Frederick E. Hitchcock/Peter Boesen ceo, president/v.p., general manager (310) 939-7300
4	<b>Mercedes-Benz of Beverly Hills</b> 9250 Beverly Blvd. Beverly Hills 90210	213.9 166.7	2,748 2,211	696 546	Mercedes-Benz, Smart	sales, leasing, service, parts	Bruce Schulman general manager (310) 659-2980
5	<b>Rusnak/Westlake</b> 3832 Thousand Oaks Blvd. Thousand Oaks 91362	207.1 NA	2,233 NA	930 NA	Audi, Porsche	sales, service	Ted Moreno general manager (888) 275-7844
6	<b>Downtown L.A. Motors Mercedes-Benz</b> 1801 S. Figueroa St. Los Angeles 90015	174.3 147.6	2,333 1,866	930 550	Mercedes-Benz	sales, service, parts	Elay Sung coo (213) 748-8951
7	<b>Bob Smith BMW</b> 24500 Calabasas Road Calabasas 91302	150.0 146.0	1,827 1,648	950 992	BMW, Mini	parts, service	Timothy J. Smith owner (818) 346-3144
8	<b>W.I. Simonson Inc.</b> 1626 Wilshire Blvd. Santa Monica 90403	147.1 144.5	1,809 1,800	966 851	Mercedes-Benz	sales, parts, service	Chris Pass general manager (310) 829-4511
9	<b>Beverly Hills BMW</b> 8825 Wilshire Blvd. Beverly Hills 90211	138.3 141.9	1,282 1,235	1,579 1,636	BMW	sales, repair, parts, service, rental	Seth Waskow general manager (310) 358-7800
10	<b>Galpin Jaguar Lincoln Mercury</b> 15500 Roscoe Blvd. Van Nuys 91406	137.7 117.4	2,776 2,617	600 440	Jaguar, Lincoln, Mercury, Volvo, Mazda, Aston Martin, Spyker, Lotus	sales, lease, parts, service, accessories	Herbert F. Boeckmann III president (818) 894-3800
11	<b>Toyota of North Hollywood</b> 4606 Lankershim Blvd. North Hollywood 91602	128.5 106.5	2,438 2,583	2,018 1,818	Toyota	sales, service, collision center	Chris M. Ashworth v.p., general manager (818) 508-2900
12	<b>Rusnak/Arcadia</b> 55 W. Huntington Drive Arcadia 91007	124.5 107.0	1,684 1,510	513 471	Mercedes-Benz	sales, service	Paul Rusnak chairman, ceo (888) 866-0827
13	<b>Long Beach BMW Mini</b> 2998 Cherry Ave. Signal Hill 90755	123.6 147.3	1,652 2,050	1,528 1,717	BMW, Mini	parts, service	Neil Okun general manager (562) 427-5494
14	<b>Mercedes-Benz of Calabasas</b> 24181 Calabasas Road Calabasas 91302	106.1 114.7	1,123 1,373	934 907	Mercedes-Benz	sales, service	Mike Bell dealer operator (877) 256-1108
15	<b>Galpin Honda</b> 11151 Laurel Canyon Blvd Mission Hills 91340	100.6 62.2	3,232 2,177	924 417	Honda	sales, lease, rental, parts, services, accessories	Brad M. Boeckmann owner, member manager (818) 837-6100

<b>16</b>	<b>Puente Hills Toyota/Scion</b> 17070 Gale Ave. City of Industry 91748	84.1 68.8	1,851 1,569	981 710	Toyota, Scion	sales, parts, service, body shop	Frederick E. Hitchcock/Nick Cardin ceo, president/general manager (626) 964-7100
<b>17</b>	<b>South Bay Toyota</b> 18416 S. Western Ave. Gardena 90248	81.8 75.2	1,947 1,720	722 902	Toyota, Scion	sales, parts, service	Bill Coyne v.p., general manager (310) 323-7800
<b>18</b>	<b>Marina del Rey Toyota</b> 4636 Lincoln Blvd. Marina del Rey 90292	76.8 64.4	1,873 1,616	650 638	Toyota	sales, service	Norris J. Bishton Jr. president (310) 821-8979
<b>19</b>	<b>Vista Ford</b> 21501 Ventura Blvd. Woodland Hills 91364	65.5 NA	1,117 978	589 558	Ford	sales, parts, service	Jon Shuken president (818) 884-7600
<b>20</b>	<b>Honda World Downey</b> 10645 Studebaker Road Downey 90241	64.6 52.8	1,794 1,440	821 686	Honda	sales, parts, service	Jeff Hodge general manager (800) 410-7629
<b>21</b>	<b>Cerritos Nissan</b> 18707 Studebaker Road Cerritos 90703	60.8 67.0	1,136 1,409	971 891	Nissan	sales, parts, service	Peter Fice general manager (562) 402-2277
<b>22</b>	<b>Northridge Toyota</b> 19550 Nordhoff St. Northridge 91324	55.5 50.3	1,119 1,066	668 620	Toyota, Scion	sales, service and parts	Frederick E. Hitchcock/Sam DiMaggio ceo, president/v.p., general manager (818) 734-5600
<b>23</b>	<b>Carson Honda</b> 1435 E. 223rd St. Carson 90745	44.6 NA	1,203 NA	812 NA	Honda	sales, service	Sean Ramezani general manager (800) 717-6840
<b>24</b>	<b>Airport Marina Honda</b> 5850 W. Centinela Ave. Los Angeles 90045	36.0 30.3	1,036 803	334 439	Honda	sales, service	Norris J. Bishton Jr. president (310) 649-2440
<b>25</b>	<b>Airport Marina Ford</b> 5880 W. Centinela Ave. Los Angeles 90045	30.5 26.5	436 285	430 523	Ford	sales, service	Norris J. Bishton Jr. president (310) 649-3673

<sup>1</sup> In millions.

NA - Not Available Note: The information on this list was provided by representatives of the dealerships and obtained from the Ward's Dealer 500. A number of dealerships may have qualified for this list but did not submit information. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send

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*Researched by David Nusbaum*