

| Rank | Category | Company | Profile | Description | Salaries | Top Local Executive |
|------|--------------------------|---|-------------------|---------------------------------|--------------------------|--|
| | • rank • company size | name • address | • local employees | | • exempt • non exempt | • name • title |
| 1 | 1 Large | Point B 6080 Center Drive, Suite 600 Los Angeles 90045 | 27 | consulting | \$161,000 \$74,000 | Patrick McCauley practice director |
| 2 | 2 Large | North Highland 4640 Lankershim Blvd., Suite 305 North Hollywood 91602 | 16 | consulting | \$145,000 \$0 | Dan Reardon ceo |
| 3 | 3 Large | Equity Office 6080 Center Drive, Suite 200 Los Angeles 90045 | 68 | real estate | \$120,727 \$50,186 | Frank Campbell market managing director |
| 4 | 4 Large | Bryan Cave LLP 120 Broadway, Suite 300 Santa Monica 90401 | 112 | law firm | \$280,787 \$60,752 | Don Lents chairman |
| 5 | 5 Large | PCL Construction Services Inc. 700 N. Central Ave., Suite 700 Glendale 91203 | 85 | construction | \$98,000 \$39,000 | Peter Beaupre president |
| 6 | 6 Large | CresaPartners 11726 San Vicente Blvd., Suite 500 Los Angeles 90049 | 47 | real estate | \$213,053 \$65,042 | Gerald A. Porter founding principal |
| 7 | 7 Large | Stalom Consulting 1500 Rosecrans Ave., Suite 410 Manhattan Beach 90266 | 47 | consulting | \$132,000 \$0 | Chris Lord general manager |
| 8 | 8 Large | Bingham McCutchen LLP 1620 26th St., Suite 4000N Los Angeles 90071 | 201 | law firm | \$469,186 \$63,491 | Jay Zimmerman chairman |
| 9 | 9 Large | Bentley Prince Street Inc. 14641 E. Don Julian Road City of Industry 91746 | 238 | carpet manufacturer | \$74,336 \$32,000 | Anthony P. Minite president |
| 10 | 10 Large | Ryan LLC 601 S. Figueroa St., Suite 1370 Los Angeles 90017 | 37 | corporate tax advisory services | \$69,500 \$49,000 | G. Brint Ryan ceo, managing principal |
| 11 | 11 Large | Aerotek Inc. 990 W. 190th St., Suite 400 Northridge 91325 | 33 | recruiting and staffing | \$0 \$0 | Tom Thornton ceo, president |
| 12 | 12 Large | GolinHarris 601 W. Fifth St., Fourth Floor Los Angeles 90071 | 75 | public relations | \$90,000 \$36,000 | Judy Johnson regional managing director |
| 13 | 13 Large | Lockheed Federal Credit Union 2340 Hollywood Way Burbank 91510 | 382 | credit union | \$85,923 \$43,180 | David Styler ceo, president |
| 14 | 14 Large | HKS Architects Inc. 9441 W. Olympic Blvd. Beverly Hills 90212 | 36 | architecture firm | \$0 \$0 | H. Ralph Hawkins chairman, ceo |
| 15 | 15 Large | Altour International Inc. 12100 W. Olympic Blvd., Suite 300 Los Angeles 90064 | 77 | travel services | \$0 \$0 | Alexandre Chemla president |
| 16 | 16 Large | Edmunds.com 1620 26th St., Suite 400 Santa Monica 90404 | 394 | online automotive publisher | \$128,821 \$51,164 | Jeremy Anwyl ceo |
| 17 | 17 Large | Wells Fargo & Co. 333 S. Grand Ave., Suite 1100 Los Angeles 90071 | 9,723 | financial services | \$0 \$0 | John Sotoodeh L.A. metro region president |
| 18 | 18 Large | Getty Images 6300 Wilshire Blvd., 16th Floor Los Angeles 90048 | 93 | digital media | \$80,447 \$44,203 | Jonathan Klein co-founder, ceo |
| 19 | 19 Large | Protiviti Inc. 400 S. Hope St., Suite 900 Los Angeles 90071 | 65 | consulting | \$0 \$0 | Joseph Tarantino ceo, president |

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| 20 | Large | Rothstein Kass 9171 Wilshire Blvd., Fifth Floor Beverly Hills 90210 | 116 | accounting firm | \$116,452 \$47,122 | Steven Kass Howard Altman co-managing principals |
| 21 | Large | Transwestern 1300 Bristol St. North, Suite 220 Los Angeles 90017 | 65 | real estate | \$83,732 \$45,616 | George Garfield president, West region |
| 22 | Large | Western Asset Management Co. 385 E. Colorado Blvd. Pasadena 91101 | 597 | investment manager | \$0 \$0 | James Hirschmann ceo |
| 23 | Large | Jones Lang LaSalle 2361 Rosecrans Ave., Suite 150 El Segundo 90245 | 392 | real estate | \$86,086 \$63,966 | Jan Pope market director, Southwest region |
| 24 | Large | Mattel Inc. 333 Continental Blvd. El Segundo 90245 | 1,760 | toy manufacturer | \$0 \$0 | Bryan Stockton ceo |
| 25 | Large | HealthCare Partners Medical Group Inc. 19191 S. Vermont Ave., Suite 300 Torrance 90502 | 3,183 | health care | \$121,973 \$36,146 | Robert Margolis ceo |
| 26 | Large | Kaiser Permanente 100 S. Los Robles Ave., Suite 600 Pasadena 91101 | 25,500 | health care services and hospital operator | \$0 \$0 | Dr. Benjamin Chu president, Southern California region |
| 27 | Large | Katten Muchin Rosenman LLP 2029 Century Park East, Suite 2600 Los Angeles 90067 | 139 | law firm | \$0 \$0 | Vincent Sergi national managing partner |
| 28 | Large | Sheppard Mullin 333 S. Hope St., 48th Floor Los Angeles 90071 | 498 | law firm | \$113,626 \$61,473 | Guy Halgren chairman |
| 29 | Large | Glendale Adventist Medical Center 1509 Wilson Terrace Glendale 91206 | 1,950 | hospital | \$92,185 \$59,633 | Morre Dean ceo, president |
| 30 | Large | SNR Denton US LLP 601 S. Figueroa St., Suite 2500 Los Angeles 90017 | 65 | law firm | \$150,165 \$62,928 | Elliott I. Portnoy chairman, ceo |
| 31 | Large | Reznick Group 1888 Century Park East, Suite 500 Los Angeles 90067 | 25 | accounting firm | \$0 \$0 | Ken Baggett ceo, managing principal |
| 32 | Large | Shared Technologies Inc. 12110 E. Slauson Ave. Santa Fe Springs 90670 | 63 | telecommunications | \$66,195 \$69,837 | Glenn Means president |
| 33 | Medium | Walker Financial Partners LLC Insurance & Financial Services 4165 E. Thousand Oaks Blvd., Suite 180 Westlake Village 91362 | 50 | financial services | \$60,000 \$45,000 | Robert E. Walker ceo, president |
| 34 | Medium | NSBN LLP 9454 Wilshire Blvd., Fourth Floor Beverly Hills 90212 | 65 | accounting firm | \$70,000 \$55,000 | Kenneth A. Miles managing partner |
| 35 | Medium | New Horizons Computer Learning Centers of Southern California 333 N. Glenoaks Blvd., Suite 400 Burbank 91502 | 30 | technology educator | \$52,867 \$0 | Kevin Landry ceo, president |
| 36 | Medium | True Partners Consulting 633 W. Fifth St. Los Angeles 90017 | 24 | tax and business advisory | \$130,000 \$52,000 | Cary D. McMillan ceo |
| 37 | Medium | uSamp 16501 Ventura Blvd., Suite 250 Encino 91436 | 53 | market research | \$85,822 \$32,000 | Matt Dusig Gregg Lavin ceo/president |
| 38 | Medium | Wpromote Inc. 1700 Walnut Ave., Fifth Floor El Segundo 90245 | 70 | marketing | \$58,171 \$38,480 | Michael Mothner ceo, president |
| 39 | Medium | RBZ LLP 11755 Wilshire Blvd., Ninth Floor Los Angeles 90025 | 111 | accounting firm | \$106,000 \$56,000 | David Roberts managing partner |

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| 40 | 8 Medium | Wong Doody Crandall Wiener 8500 Steller Drive, Suite 5 Culver City 90232 | 57 | advertising | \$0 \$0 | Ben Wiener ceo |
| 41 | 9 Medium | Morley Builders 2901 28th St. Santa Monica 90405 | 161 | construction | \$110,900 \$43,000 | Mark Benjamin ceo, president |
| 42 | 10 Medium | GNW-Evergreen Insurance Services LLC 16030 Ventura Blvd., Suite 500 Encino 91436 | 75 | insurance broker | \$128,000 \$64,000 | Andrew Forchelli president |
| 43 | 11 Medium | P2S Engineering Inc. 5000 E. Spring St., Eighth Floor Long Beach 90815 | 82 | engineering | \$95,930 \$46,237 | Kevin Peterson ceo, president |
| 44 | 12 Medium | The Phelps Group 901 Wilshire Blvd. Santa Monica 90401 | 68 | advertising and public relations | \$74,900 \$0 | Joe Phelps ceo |
| 45 | 13 Medium | Cal Net Technology Group 9241 Reseda Blvd., Suite 200 Northridge 91324 | 52 | information technology | \$90,282 \$47,155 | Zack Schuler ceo, president |
| 46 | 14 Medium | CaseStack Inc. 2850 Ocean Park Blvd., Suite 100 Santa Monica 90405 | 67 | logistics outsourcing services | \$65,000 \$41,000 | Dan Sanker ceo, president |
| 47 | 15 Medium | TravelStore Inc. 24 Malaga Cove Plaza Los Angeles 90025 | 56 | travel services | \$100,000 \$50,151 | Wido Schaefer chairman, ceo |
| 48 | 16 Medium | Windes & McClaughry Accountancy Corp. 111 W. Ocean Blvd., 22nd Floor Long Beach 90802 | 100 | accounting firm | \$105,000 \$54,000 | John Di Carlo managing partner |
| 49 | 17 Medium | NorthStar Moving Corp. 9120 Mason Ave. Chatsworth 91311 | 77 | moving company | \$0 \$0 | Ram Katalan founder, president |
| 50 | 18 Medium | Partners Trust Real Estate Brokerage 11726 San Vicente Blvd., Suite 350 Beverly Hills 90212 | 62 | real estate | \$500,000 \$40,000 | Nick Segal president |
| 51 | 19 Medium | Rutter Hobbs & Davidoff 1901 Avenue of the Stars, Suite 1700 Los Angeles 90067 | 65 | law firm | \$255,850 \$54,034 | Brian Davidoff managing director |
| 52 | 20 Medium | Prosum Technology Services 2321 Rosecrans Ave., Suite 4225 El Segundo 90245 | 89 | information technology consultant | \$99,382 \$45,609 | Ravi Chatwani ceo |
| 53 | 21 Medium | Leads360 Inc. 1265 S. Cochran Ave. El Segundo 90245 | 59 | software developer | \$70,000 \$45,000 | Nick Hedges president |
| 54 | 22 Medium | CPEhr 9000 Sunset Blvd., Suite 900 West Hollywood 90069 | 80 | human resources outsourcing | \$87,036 \$47,176 | Harold Walt ceo |
| 55 | 23 Medium | Cydcor Inc. 3011 Townsgate Road, Suite 400 Westlake Village 91361 | 60 | outsourced sales | \$98,365 \$40,345 | Gary Polson ceo |
| 56 | 24 Medium | Green Hasson Janks 10990 Wilshire Blvd., 16th Floor Los Angeles 90024 | 95 | accounting firm | \$112,000 \$63,000 | Leon Janks managing partner |
| 57 | 25 Medium | iolo technologies LLC 7470 N. Figueroa St. Los Angeles 90041 | 70 | software developer | \$75,000 \$26,000 | Noah T. Rowles founder, ceo |
| 58 | 26 Medium | VHA & Eureka 17038 Evergreen Place City of Industry 91745 | 61 | pre-paid wireless sales and distribution | \$61,000 \$36,000 | Vincent Huang Jimmy Huang ceo/president |
| 59 | 27 Medium | Giroux Glass Inc. 850 W. Washington Blvd., Suite 200 Los Angeles 90015 | 63 | construction | \$96,300 \$36,800 | Anne-Merelie Murrell ceo |

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| 60 | 28 Medium | Los Angeles Federal Credit Union 300 S. Glendale Ave. Glendale 91205 | 147 | financial services | \$89,357 \$38,264 | John T. Dea ceo, president |
| 61 | 1 Small | Vaco Los Angeles LLC 6701 Center Drive West, Suite 960 Los Angeles 90045 | 16 | staffing and executive search | \$75,000 \$45,000 | Frances Moreno managing partner |
| 62 | 2 Small | Dawson Co. 1681 W. Second St. Pomona 91766 | 30 | plumbing and heating equipment manufacturer's representative | \$66,300 \$34,000 | Ric Serafin ceo, president |
| 63 | 3 Small | The1stMovement LLC 1 S. Fair Oaks Ave., Suite 206 Pasadena 91106 | 17 | advertising | \$78,896 \$0 | Ming Chan ceo |
| 64 | 4 Small | Mansour Travel Co. 345 N. Maple Drive, Suite 210 Beverly Hills 90210 | 16 | travel services | \$80,000 \$51,000 | Virginia K. Mansour ceo |
| 65 | 5 Small | Onisko & Scholz Certified Public Accountants 5000 E. Spring St., Suite 200 Long Beach 90815 | 18 | accounting firm | \$80,000 \$50,000 | Paul P. Scholz managing partner |
| 66 | 6 Small | Financial Finesse Inc. 111 N. Sepulveda Blvd., Suite 305 El Segundo 90245 | 9 | financial services | \$65,000 \$0 | Liz Davidson founder, ceo |
| 67 | 7 Small | FPA Technology Services Inc. 16000 Ventura Blvd., Suite 702 Encino 91436 | 24 | information technology | \$69,835 \$36,400 | Craig Pollack founder, ceo |
| 68 | 8 Small | GlobalWide Media 2945 Townsgate Road, Suite 350 Westlake Village 91361 | 30 | advertising agency | \$70,000 \$0 | Farshad Fardad ceo |
| 69 | 9 Small | Murphy O'Brien Public Relations 1630 Stewart St., Suite 140 Santa Monica 90404 | 33 | public relations | \$0 \$0 | Karen Murphy O'Brien chairwoman, ceo |
| 70 | 10 Small | Palmer Lombardi & Donohue LLP 888 W. Sixth St., 12th Floor Los Angeles 90017 | 30 | law firm | \$135,625 \$49,085 | E. Scott Palmer managing partner |
| 71 | 11 Small | Hoffman Brown Co. 5000 Van Nuys Blvd., Sixth Floor Sherman Oaks 91403 | 46 | insurance broker | \$99,000 \$45,000 | Steven Brown ceo, president |
| 72 | 12 Small | Fulcrum Inquiry 888 S. Figueroa St., Suite 2000 Los Angeles 90017 | 16 | financial consultant | \$100,640 \$25,000 | David Nolte managing partner |
| 73 | 13 Small | Bovitz Research Group 16133 Ventura Blvd., Suite 820 Encino 91436 | 22 | market research | \$101,000 \$43,000 | Greg Bovitz ceo, president |
| 74 | 14 Small | King King Alleman & Jensen Accountancy Corp. 303 N. Glenoaks Blvd., Suite 750 Burbank 91502 | 17 | accounting firm | \$0 \$0 | Dennis V. King president, managing partner |
| 75 | 15 Small | Environetics 8530 Venice Blvd. Los Angeles 90034 | 15 | commercial interior design firm | \$55,000 \$45,000 | Rodney Stone president |

Researched by David Nusbaum