

Rank	Contractor • name • address	Contract Value¹ • 2011 • 2010	Type of Work Performed	Profile • headquarters • year founded • Web site	Top Local Executive • name • title • phone
1	<b>Kaiser Foundation Health Plan Inc.</b> 393 E. Walnut St. Pasadena 91188	\$123.1 \$124.4	health benefits for city employees	Oakland 1945 kaiserpermanente.org	Dr. Benjamin K. Chu president, So. Cal. region (800) 464-4000
2	<b>Anthem Blue Cross</b> 21555 Oxnard St. Woodland Hills 91367	115.1 112.0	health benefits for city employees	Woodland Hills 1986 bluecrossca.com	Pam Kehaly president, Anthem Blue Cross (800) 999-3643
3	<b>Veolia Transportation Services Inc.</b> 11402 Ilex Ave. San Fernando 91340	26.9 23.5	transportation services	Chicago 1911 veoliatransportation.com	Duane Esierka regional vice president (818) 361-2060
4	<b>Allied Waste Services</b> 9200 Glenoaks Blvd. Sun Valley 91352	23.1 18.6	waste management	Phoenix, Ariz. 1970 republicservices.com	Greg Loughnane market vice president (323) 321-1722
5	<b>MV Transportation Inc.</b> 360 Campus Lane, Suite 201 Fairfield 94534	22.9 32.3	transportation management	Fairfield 1975 mvtransit.com	John Siragusa president, West (707) 863-8980
6	<b>SC Fuels</b> 1800 W. Katella Ave. Orange 92863	18.5 17.5	petroleum delivery	Orange 1930 scfuels.com	Frank Greinke ceo (714) 744-7140
7	<b>Rush Truck Center of California</b> 8830 E. Slauson Ave. Pico Rivera 90660	17.7 10.3	trucks, parts, servicing	New Brunfels, Texas 1967 rushla.com	Mike McRoberts regional general manager (562) 949-5451
8	<b>Delta Dental of California</b> 12898 Towne Center Drive Cerritos 90703	16.6 17.7	health benefits for city employees	San Francisco 1955 deltadentalca.org	MohammadReza Navid v.p., sales (562) 403-4040
9	<b>Falcon Fuels Inc.</b> 7300 Alondra Blvd., Suite 204 Paramount 90723	15.2 13.0	petroleum delivery	Paramount N/A N/A	Robert Phair Jr. president (562) 272-4226
10	<b>Standard Insurance Co.</b> 15260 Ventura Blvd., Suite 825 Sherman Oaks 91403	13.4 11.2	insurance	Portland 1906 standard.com	Brian Hedford employee benefits manager (818) 386-6200
11	<b>S.J. Amoroso Construction Co. Inc.</b> 390 Bridge Parkway Redwood Shores 94065	12.7 15.2	construction services	Redwood Shores 1939 sjamoroso.com	Dana McManus ceo, president (650) 654-1900
12	<b>KME Kovatch</b> 5400 E. Jurupa Ave. Ontario 91761	12.4 NA	emergency vehicle provider	Nesquehoning, Penn. 1946 kovatch.com	Jerry Hennessey branch manager (800) 328-1033
13	<b>Waste Management Inc.</b> 9081 Tujunga Ave. Sun Valley 91352	12.2 12.9	waste management	Houston 1969 wm.com	Larry Metter vice president (818) 767-5867
14	<b>Petrochem Manufacturing Inc.</b> 5205 Avenida Encinas, Suite K Carlsbad 92008	12.0 NA	construction services	Carlsbad 1985 pmitechnology.com	Michael Burris president (760) 603-0961
15	<b>West Coast Storm Inc.</b> 1188 Leiske Drive Rialto 92376	11.2 NA	environmental services	Rialto 2006 wcstorm.com	Rafael Padilla ceo (909) 890-5700

<b>16</b>	<b>Ford E.C. Inc.</b> 10850 Wilshire Blvd., Suite 380 Los Angeles 90024	11.2 NA	construction services	Los Angeles 1979 fordecinc.com	Sia Daghighian president (310) 474-7999
<b>17</b>	<b>JR Pipeline Co. Inc.</b> 1530 Nandina Ave. Perris 92571	11.0 NA	construction services	Perris 1976 jrpipeline.com	Juan Renteria president (951) 940-5090
<b>18</b>	<b>Tristar Risk Management</b> 100 Oceangate, Suite 700 Long Beach 90802	10.1 NA	insurance services	Long Beach 1972 tristarrisk.com	Thomas J. Veale president (562) 495-6600
<b>19</b>	<b>AT&amp;T Inc.</b> 1150 S. Olive St. Los Angeles 90015	9.8 12.5	telecommunications services	Dallas 1876 att.com	Andy Shibley vice president (800) 750-2355
<b>20</b>	<b>Rehrig Pacific Co.</b> 4010 E. 26th St. Los Angeles 90058	9.7 11.3	crate and container products	Los Angeles 1913 rehrigpacific.com	William J. Rehrig ceo, president (323) 262-5145
<b>21</b>	<b>Dynalectric Los Angeles</b> 4462 Corporate Center Drive Los Alamitos 90720	9.2 12.1	mechanical and electrical construction and facilities services	Norwalk, Conn. 1950 dyna-la.com	Chris Pesavento ceo, president (714) 828-7000
<b>22</b>	<b>AKG-Saifco Joint Venture</b> 5333 Zoo Drive Los Angeles 90027	9.2 16.7	construction services	Westlake Village 2008 NA	Sam Saifan president (323) 912-9145
<b>23</b>	<b>All American Asphalt</b> 400 E. Sixth St. Corona 92879	9.1 9.0	construction services	Corona 1965 allamericanasphalt.com	Dan Sizemore president (951) 736-7600
<b>24</b>	<b>TT Polich &amp; Associates</b> 6543 Corbin Ave. Woodland Hills 91367	8.8 10.9	construction services	Woodland Hills NA N/A	Tyrone Polich president (818) 932-9524
<b>25</b>	<b>San Joaquin Refining Co. Inc.</b> 3129 Standard St. Bakersfield 93308	8.8 NA	petroleum delivery	Bakersfield 1969 sjr.com	Jack Eberly director (661) 327-4257

<sup>1</sup> In millions

NA - Not Available Note: The information on this list was provided by the office of the Los Angeles City Controller. Other information was provided by representatives of the companies. Companies are ranked by payments made by the City of Los Angeles during the 2010-2011 fiscal year. The list excludes contractors with proprietary agencies such as the Department of Water and Power and the ports. To the best of our knowledge, this information is

accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2011 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from the YGS Group, (800) 290-5460 ext. 100.

*Researched by David Nusbaum*