

Rank	Company <ul style="list-style-type: none"> <li>name</li> <li>address</li> <li>Web site</li> </ul>	Employees <ul style="list-style-type: none"> <li>(county/total)</li> <li>benefits consultants</li> <li>total employees</li> </ul>	Employee Benefits <ul style="list-style-type: none"> <li>Consulting Services Offered</li> <li>(partial list)</li> </ul>	Other Services Offered <ul style="list-style-type: none"> <li>(partial list)</li> </ul>	Profile <ul style="list-style-type: none"> <li>parent company</li> <li>headquarters</li> </ul>	Top Local Executive <ul style="list-style-type: none"> <li>name</li> <li>title</li> <li>phone</li> </ul>
1	<b>Mercer</b> 777 S. Figueroa St., Suite 1900 Los Angeles 90017 mercerc.com	226/14,606 N/A/N/A	benefit administration, benefit communications, HR consulting, retirement and savings plans, welfare plan consulting, human capital strategy, international	investment consulting, HR administration, M&A, retirement	Marsh & McLennan Cos. New York	Glenn Meister Pacific Southwest market leader (213) 346-2200
2	<b>Deloitte LLP</b> 350 S. Grand Ave., Suite 200 Los Angeles 90071 deloitte.com	202/12,875 N/A/169,000	benefit communications, HR consulting, retirement and savings plans, welfare plan consulting, HR operations	audit, taxation, internal audit, M&A, corporate finance, IT solutions, actuarial and insurance	N/A New York	David Lusk principal (213) 688-0800
3	<b>Aon Hewitt</b> 707 Wilshire Blvd., Suite 2600 Los Angeles 90017 aon.com	140/120,000 250/29,000	benefit administration, benefit communications, HR consulting, retirement and savings plans, welfare plan consulting, actuarial consulting, legal compliance, audits, pharmacy consulting	HR/benefits outsourcing, talent selection and development, exec. compensation	Aon Corp. Chicago	Jill Carson sr. vice president (213) 630-2900
4	<b>MullinTBG</b> 100 N. Sepulveda Blvd., Suite 500 El Segundo 90245 mullintbg.com	121/180 169/235	benefit administration, benefit communications, retirement and savings plans, nonqualified benefit plan design	funding and administration, investment and retirement advisory services, disability insurance and administration, compensation	Prudential Financial Newark, N.J.	Mike Shute ceo (310) 203-8770
5	<b>Towers Watson &amp; Co.</b> 10 Universal City Plaza, Suite 3500/ 1925 Century Park East, Suite 1500 Universal City 91608/Los Angeles 90067 towerswatson.com	110/N/A 140/14,000	benefit administration, benefit communications, HR consulting, retirement and savings plans, welfare plan consulting, international consulting	risk & financial services, talent & reward, executive compensation, sales compensation, organizational effectiveness, technology solutions	N/A New York	Michael Fox managing consultant (818) 623-4500/ (310) 551-5600
6	<b>Kravitz</b> 15760 Ventura Blvd., Suite 910 Encino 91436 cashbalancedesign.com	75/85 75/85	benefit administration, retirement and savings plans, plan design and administration, cash balance plans, actuarial, management and administration	N/A	Kravitz Inc. Los Angeles	Daniel G. Kravitz president (818) 995-6100
7	<b>Lockton Benefit Group</b> 725 S. Figueroa St., 35th Floor Los Angeles 90017 lockton.com	68/490 310/4,400	benefit administration, benefit communications, HR consulting, retirement and savings plans, welfare plan consulting, health risk management, compensation	property and casualty brokerage, surety bonds, risk management consulting, risk control services, M&A due diligence	Lockton Cos. Kansas City, Mo.	Jim Czesak coo (213) 689-0500
8	<b>Gallagher Benefit Services Inc.</b> 505 N. Brand Blvd., Sixth Floor Glendale 91203 gallagherbenefits.com	66/1,607 335/10,700	benefit administration, benefit communications, HR consulting, retirement and savings plans, welfare plan consulting	property and casualty risk management, director and officers executive services, investment consulting, captive services, claims, financial services	Arthur J. Gallagher & Co. Itasca, Ill.	Norbert H. Chung executive v.p., Western region (818) 539-2300
9	<b>Keenan &amp; Associates</b> 2355 Crenshaw Blvd., Suite 200 Torrance 90501 keenan.com	51/140 386/650	benefit administration, benefit communications, HR consulting, retirement and savings plans, welfare plan consulting, health data management and wellness resources	workers' compensation placement and administration, property and liability placement and administration	N/A Torrance	Sean Smith ceo (310) 212-3344
10	<b>Buck Consultants, a Xerox Co.</b> 1801 Century Park East, Suite 500 Los Angeles 90067 buckconsultants.com	41/1,800 48/2,000	benefit administration, benefit communications, HR consulting, retirement and savings plans, welfare plan consulting, investment consulting	compensation, HR management, organizational change and communications	Xerox Corp. New York	Elizabeth Williams principal (310) 282-8232
11	<b>Hub International Insurance Services Inc.</b> 6701 Center Drive West Los Angeles 90045 hubinternational.com	34/901 128/5,400	benefit administration, benefit communications, HR consulting, retirement and savings plans, welfare plan consulting, compliance review, underwriting resources, international expatriate benefits	property casualty products, risk management services, workers' compensation claims, loss control and safety compliance services	Hub International Ltd. Chicago	William Roeder sr. executive vice president (310) 568-5900

<b>12</b>	<b>Stone Tapert Employee Benefits and Financial Services</b> 300 N. Lake Ave., Suite 210 Pasadena 91101 stonetapert.com	26/26 26/28	benefit administration, benefit communications, HR consulting, retirement and savings plans, welfare plan consulting, 401(k) and 403(b) plans, key man life insurance, Cobra administration outsourcing	wealth logistics, business succession planning, estate planning, buy-sell, executive benefits, life insurance, disability income protection	N/A Pasadena	Thomas R. Means director (626) 844-3300
<b>13</b>	<b>Trapani Dickins &amp; Associates Employee Benefits and Insurance Services Inc.</b> 515 S. Flower St., 35th Floor Los Angeles 90071 trapanidickins.com	22/22 26/26	benefit administration, benefit communications, HR consulting, retirement and savings plans, welfare plan consulting, HR consulting, retirement plans and benefit communications	N/A	N/A Los Angeles	Barton J. Dickins president, managing partner (213) 622-1177
<b>14</b>	<b>Willis</b> 801 S. Figueroa St. Los Angeles 90017 willis.com	18/550 150/18,000	benefit administration, benefit communications, HR consulting, retirement and savings plans, welfare plan consulting, wellness consulting, compensation consulting	property, casualty, risk management	Willis Group Holdings Ltd. New York	David Fuhrman managing partner/ practice leader (213) 607-6300
<b>15</b>	<b>Actuaries Unlimited Inc.</b> 16030 Ventura Blvd., Suite 320 Encino 91436 actuariesunlimited.com	18/21 28/32	benefit administration, benefit communications, retirement and savings plans	IRS/DOL plan audits, benefit education seminars	N/A Encino	Mindy Gassman E. Mark Fishman owners (818) 325-8800
<b>16</b>	<b>CBIZ Benefits &amp; Insurance Services Inc.</b> 10474 Santa Monica Blvd., Suite 200 Los Angeles 90025 cbiz.com	14/1,100 89/6,000	benefit administration, benefit communications, HR consulting, retirement and savings plans, welfare plan consulting, online enrollment, consolidated billing, HR portals, wellness design and support.	individual life and pension, payroll services, human resource outsourcing, accounting, tax and advisory	CBIZ Cleveland	Douglas J. Gwilliam president (310) 268-2000
<b>17</b>	<b>Poms &amp; Associates</b> 5700 Canoga Ave., Suite 400 Woodland Hills 91367 pomsassoc.com	14/20 65/109	benefit administration, benefit communications, HR consulting, welfare plan consulting, benefit administration, benefit communications, HR consulting	commercial insurance, risk management, risk control, personal lines	N/A Woodland Hills	David A. Poms president (818) 449-9300
<b>18</b>	<b>Windes &amp; McClaughry Accountancy Corp.</b> 111 W. Ocean Blvd., 22nd Floor Long Beach 90802 windes.com	12/12 115/145	benefit administration, benefit communications, HR consulting, retirement and savings plans, welfare plan consulting, executive compensation, 401(k) planning	audits, tax, M&A, corporate and participant accounting, Erisa plan audits, estate and trust services, succession planning	N/A Long Beach	Richard L. Green partner (562) 435-1191
<b>19</b>	<b>Actuarial Consultants</b> 2377 Crenshaw Blvd. Torrance 90501 acibenefits.com	12/12 25/25	benefit administration, benefit communications, retirement and savings plans, profit sharing, 401(k), money purchase, defined benefit	N/A	Actuarial Consultants Inc. Torrance	Pat Byrnes president (310) 212-2600
<b>20</b>	<b>Seyfarth Shaw LLP</b> 2029 Century Park East, Suite 3500 Los Angeles 90067 seyfarth.com	9/63 221/1,523	benefit administration, HR consulting, retirement and savings plans, welfare plan consulting	legal	N/A Chicago	Kenwood Youmans Lauren Shelby managing partners (310) 277-7200

N/A - Not Applicable Note: Information on this list was provided by representatives of the companies themselves. Firms are ranked by the number of L.A. County employees involved in employee benefits services and total L.A. County employees, respectively. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors

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*Researched by David Nusbaum*