

Rank	Institution • name • address	Market Share • 2011 • 2010	County Deposits ¹ • 2011 • 2010	Total Deposits ¹ • 2011 • 2010	Assets ¹ • 2011 • 2010	Headquarters City	Profile • L.A. County branches • total branches • year founded	Top Local Executive • name • title • phone
1	Bank of America 333 S. Hope St. Los Angeles 90071	20.0% 20.7%	\$50.7 \$50.7	\$1,060.5 \$1,007.0	\$1,454.1 \$1,519.0	Charlotte, N.C.	250 6,121 1904	Barry Simmons region executive, Greater Los Angeles (213) 621-7419
2	Wells Fargo 333 S. Grand Ave. Los Angeles 90071	14.7 14.5	37.0 35.3	855.0 817.1	1,104.8 1,073.3	San Francisco	245 6,437 1870	John Sotoodeh regional president, L.A. Metro/ Orange County (800) 869-3557
3	Union Bank 445 S. Figueroa St. Los Angeles 90071	11.0 10.5	27.7 25.5	57.5 66.6	79.6 83.8	San Francisco	78 410 1979	Timothy Wennes vice chairman, chief retail banking officer (213) 236-5000
4	JPMorgan Chase Bank N.A. 9200 Oakdale Ave. Chatsworth 91311	8.8 8.5	22.3 20.6	1,144.2 969.0	1,791.1 1,568.1	New York	235 5,661 1799	Peter Barker chairman of California (800) 788-7000
5	City National Bank 555 S. Flower St. Los Angeles 90071	5.0 4.6	12.7 11.2	19.3 18.0	22.1 20.9	Los Angeles	33 78 1953	Russell Goldsmith chairman, ceo (310) 888-6000
6	Citibank 17400 Brookhurst St. Fountain Valley 92708	4.8 5.0	12.2 12.3	861.1 771.4	1,216.3 1,157.9	New York	110 1,322 1812	Lisa Deloney executive vice president, Southern California (800) 374-9700
7	OneWest Bank FSB 888 E. Walnut St. Pasadena 91101	4.7 4.5	11.9 11.1	15.6 15.1	26.4 27.9	Pasadena	55 79 2009	Joseph Otting ceo, president (800) 669-2300
8	East West Bank 135 N. Los Robles Ave., Seventh Floor Pasadena 91101	3.7 3.4	9.3 8.2	17.2 14.5	21.9 19.9	Pasadena	53 132 1972	Dominic Ng chairman, ceo (626) 768-6000
9	U.S. Bank 633 W. Fifth St. Los Angeles 90071	3.5 3.7	8.7 9.1	218.8 191.0	310.1 278.5	Minneapolis	149 3,149 1863	Sean Foley regional chairman (800) 872-2657
10	Bank of the West 300 S. Grand Ave. Los Angeles 90071	2.9 2.8	7.3 6.9	41.6 37.6	59.5 61.1	San Francisco	48 656 1874	Rick Davis executive v.p., Southern California division (213) 972-0342
11	Cathay Bank 777 N. Broadway Los Angeles 90012	1.6 1.8	3.9 4.4	7.1 7.2	10.5 11.4	Los Angeles	13 52 1962	Dunson K. Cheng chairman, ceo, president (213) 625-4700
12	Comerica Bank 633 W. Fifth St., 69th Floor Los Angeles 90071	1.4 1.6	3.6 3.8	42.3 40.6	54.1 55.8	Detroit	27 446 1849	David White Southern California president (800) 522-2265
13	HSBC Bank USA N.A. 660 S. Figueroa St. Los Angeles 90017	1.3 1.3	3.2 3.2	138.7 128.6	195.1 183.6	New York	18 498 1865	David Goeden sr. v.p., regional president (213) 553-8089
14	California Bank & Trust 550 S. Hope St. Los Angeles 90071	1.0 1.1	2.5 2.6	9.1 9.7	10.8 11.2	San Diego	29 108 1972	David Blackford ceo, president (213) 228-1700
15	CapitalSource Bank 633 W. Fifth St. Los Angeles 90071	0.9 0.8	2.1 2.0	4.8 4.6	6.4 5.8	Los Angeles	11 24 2008	Tad Lowrey ceo, president (213) 443-7700

16	First Republic Bank ² 1888 Century Park East Century City 90067	0.7 N/A	1.8 N/A	19.9 N/A	23.8 N/A	San Francisco	6 58 2010	Jim Herbert ceo (877) 743-7777
17	Hanmi Bank 3660 Wilshire Blvd., Suite A Los Angeles 90010	0.7 0.8	1.8 1.9	2.4 2.6	2.7 2.9	Los Angeles	19 28 1982	Jay S. Yoo ceo, president (213) 382-2200
18	Wilshire State Bank 3200 Wilshire Blvd. Los Angeles 90010	0.7 0.9	1.7 2.2	2.2 2.9	2.7 3.4	Los Angeles	14 24 1980	Jae Whan Yoo ceo, president (213) 387-3200
19	Farmers and Merchants Bank of Long Beach 302 Pine Ave. Long Beach 90802	0.7 0.7	1.7 1.6	3.1 2.9	4.3 4.2	Long Beach	10 22 1907	Daniel Walker/Henry Walker chairman, president/ceo (562) 437-0011
20	Citizens Business Bank 701 Haven Ave. Ontario 91764	0.6 0.7	1.6 1.6	4.5 4.6	6.5 6.9	Ontario	17 47 1974	Christopher D. Myers ceo, president (877) 422-2265
21	Pacific Western Bank 10250 Constellation Blvd. Los Angeles 90067	0.6 0.6	1.5 1.4	4.5 4.3	5.4 5.1	Los Angeles	23 79 1982	Matthew P. Wagner ceo (310) 286-1144
22	Center Bank 3435 Wilshire Blvd., Suite 700 Los Angeles 90010	0.5 0.6	1.3 1.3	1.8 1.8	2.3 2.3	Los Angeles	12 24 1986	Richard S. Cupp interim ceo, president (213) 251-2222
23	Community Bank 790 E. Colorado Blvd. Pasadena 91101	0.5 0.5	1.3 1.2	2.0 2.0	2.6 2.5	Pasadena	10 17 1983	David P. Malone ceo, president (626) 577-1700
24	Nara Bank 3731 Wilshire Blvd., Suite 1000 Los Angeles 90010	0.5 0.5	1.2 1.2	2.2 2.1	3.0 2.9	Los Angeles	12 25 1989	Alvin Kang ceo, president (213) 639-1700
25	Luther Burbank Savings 804 Fourth St. Santa Rosa 95404	0.4 0.4	1.1 0.9	3.1 2.6	3.6 3.5	Santa Rosa	4 7 1983	John Biggs ceo, president (800) 578-9216

¹ In billions; as of June 30.

² Independent as of July 1, 2010.

Note: The financial information on this list was provided by the FDIC. Financial institutions are ranked by their deposits in L.A. County branches as of June 30, 2011. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and

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