

Rank	Firm <ul style="list-style-type: none"> • name • address • website 	L.A. County Assets Managed¹ <ul style="list-style-type: none"> • 2010 • 2009 	Portfolio Mix					Profile	L.A. County Staff	Chief Investment Officer	
			• equity	• fixed income	• cash equivalent	• real estate	• other	• total assets 2010 ¹	• headquarters	• client contact(s)	• portfolio managers
1	Capital Research and Management Co. 333 S. Hope St. Los Angeles 90071 capgroup.com	\$1,089.2 \$1,038.0	77%	16%	7%	0%	0%	\$1,230.5 Los Angeles	Chuck Freadhoff N/A N/A	James F. Rothenberg (213) 486-9200	
2	Western Asset Management 385 E. Colorado Blvd. Pasadena 91101 westernasset.com	176.1 178.5	0	100	0	0	0	453.9 Pasadena	Ronnie A. Amici 24 25	Steve A. Walsh (626) 844-9400	
3	TCW Group Inc. 865 S. Figueroa St., Suite 1800 Los Angeles 90017 tcw.com	99.0 86.0	25	58	0	1	16	116.0 Los Angeles	Chris Scibelli Charles Baldiswieler 31 74	Michael P. Reilly Tad Rivelle (213) 244-0000	
4	Wilshire Associates Inc. 1299 Ocean Ave. Santa Monica 90401 wilshire.com	71.7 56.0	N/A	N/A	N/A	N/A	N/A	71.7 Santa Monica	Lawrence Davanzo N/A N/A	N/A (310) 451-3051	
5	Oaktree Capital Management LP 333 S. Grand Ave., 28th Floor Los Angeles 90071 oaktreecapital.com	69.3 60.5	1	37	0	5	57	82.4 Los Angeles	Dorothy Yip 9 69	Howard Marks (213) 830-6300	
6	Primecap Management Co. 225 S. Lake Ave., Suite 400 Pasadena 91101 primecapmanagement.com	69.3 58.9	100	0	0	0	0	69.3 Pasadena	Douglas E. McCrary Mitchell J. Miliias 6 11	Howard B. Schow (626) 304-9222	
7	Capital Guardian Trust Co. 333 S. Hope St. Los Angeles 90071 capgroup.com	56.6 65.6	75	22	3	0	0	56.6 Los Angeles	Matt O'Connor 31 33	Andrew F. Barth (213) 486-9200	
8	Payden & Rygel 333 S. Grand Ave. Los Angeles 90071 payden.com	55.1 50.2	10	90	0	0	0	55.1 Los Angeles	Brian W. Matthews James P. Sarni N/A N/A	Investment Policy Committee (213) 625-1900	
9	Tradewinds Global Investors LLC 2049 Century Park East, 20th Floor Los Angeles 90067 tradewinds.com	35.6 25.4	94	0	5	0	1	35.6 Los Angeles	Patrick M. Schloss 11 5	David B. Iben (310) 552-8900	
10	Colony Capital 2450 Broadway Santa Monica 90404 colonyinc.com	30.0 28.0	0	0	0	100	0	30.0 Santa Monica	Rommel Marseille N/A N/A	Jonathan Grunzweig (310) 282-8820	
11	NWQ Investment Management Co. LLC 2049 Century Park East, 16th Floor Los Angeles 90067 nwq.com	22.0 19.6	98	2	0	0	0	22.0 Los Angeles	Patrick M. Schloss 10 7	Jon D. Bosse (310) 712-4000	
12	CB Richard Ellis Investors 515 S. Flower St., 31st Floor Los Angeles 90071 cbreinvestors.com	20.6 19.4	0	0	0	100	0	37.6 Los Angeles	Michael McMenomy N/A N/A	Matt Khourie (213) 683-4200	
13	Hotchkis and Wiley Capital Management LLC 725 S. Figueroa St., 39th Floor Los Angeles 90017 hwcm.com	18.1 14.5	97	3	0	0	0	18.1 Los Angeles	Bob Dochterman 17 3	George Davis (213) 430-1000	
14	City National Corp. 555 S. Flower St. Los Angeles 90071 cnb.com	18.1 17.3	26	32	34	0	9	58.5 Los Angeles	Bruce Simon 37 27	Bruce Simon (310) 888-6300	

15	First Pacific Advisors LLC 11400 W. Olympic Blvd., Suite 1200 Los Angeles 90064 fpafunds.com	14.5 12.7	42	44	12	0	2	14.5 Los Angeles	Robert Yun Hilary Reddy 9 10	N/A (310) 473-0225
16	Wells Fargo & Co. 333 S. Grand Ave., Suite 1100 Los Angeles 90071 wellsfargo.com	10.7 9.3	47	38	7	5	3	568.0 San Francisco	Joe DeFur 31 0	Dean A. Junkans (800) 869-3557
17	Post Advisory Group LLC 1620 26th St., Suite 6500 Santa Monica 90404 postadvisory.com	10.1 9.3	0	100	0	0	0	10.1 Santa Monica	Ralph Canada Hugh Costello N/A N/A	Lawrence A. Post (310) 996-9600
18	Whittier Trust Co. 1600 Huntington Drive South Pasadena 91030 whittiertrust.com	8.2 7.8	57	12	5	11	15	8.2 South Pasadena	Michael J. Casey 9 13	James A. Jeffs (626) 441 5111
19	Crescent Capital Group LP 11100 Santa Monica Blvd., Suite 2000 Los Angeles 90025 crescentcap.com	6.7 N/A	N/A	N/A	N/A	N/A	N/A	10.1 Los Angeles	Patti Linsley N/A N/A	Committee (310) 235-5900
20	Los Angeles Capital Management and Equity Research 11150 Santa Monica Blvd., Suite 200 Los Angeles 90025 lacapm.com	6.7 6.0	100	0	0	0	0	6.7 Los Angeles	Thomas D. Stevens N/A N/A	Hal W. Reynolds (310) 479-9998
21	Analytic Investors 555 W. Fifth St., 50th Floor Los Angeles 90013 aninvestor.com	6.5 9.3	71	0	0	0	29	6.5 Los Angeles	Mark D. Osterkamp 6 7	Dennis Bein Gregory McMurrin (213) 688-3015
22	Crowell Weedon & Co. 1 Wilshire Blvd. Los Angeles 90017 crowellweedon.com	6.4 5.9	65	20	10	0	5	8.2 Los Angeles	N/A 90 5	N/A (213) 620-1850
23	Beach Point Capital Management LP 1620 26th St., Suite 6000N Santa Monica 90404 beachpointcapital.com	6.3 5.2	0	100	0	0	0	6.3 Santa Monica	John Quintanar 2 17	Carl Goldsmith Scott Klein (310) 996-9700
24	Northern Trust 10877 Wilshire Blvd., Suite 100 Los Angeles 90024 northerntrust.com	5.1 4.5	45	36	10	2	7	644.0 Chicago	Susan Mallory 15 1	Richard K. Barnett (310) 443-5100
25	Bel Air Investment Advisors LLC 1999 Avenue of the Stars, Suite 2800 Los Angeles 90067 belair-llc.com	4.9 4.0	25	55	5	0	15	4.9 Los Angeles	Todd M. Morgan 4 7	Committee (310) 229-1500

¹ In billions.

N/A - Not Available Note: Information for this list provided by representatives of the firms themselves. Firms are ranked by assets under management in L.A. County offices as of Dec. 31, 2010. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the

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