

Rank	Brokerage • name • address	L.A. County Sales Volume' • 2010 • 2009	L.A. County Units Sold • 2010 • 2009	Residential Services (partial list)	Specialty Areas (partial list)	Profile • headquarters • L.A. offices • L.A. agents	Top Local Executive • name • title • phone
1	Coldwell Banker Residential Brokerage 100 N. Crescent Drive, Suite 324 Beverly Hills 90210	\$10,135 \$9,558	11,440 12,621	escrow, leasing, mortgage, relocation, sales, architectural previews	condos, income property, land, multifamily units, single-family homes, townhouses, estate	Parsipanny, N.J. 31 2,179	Jeff Culbertson president (310) 385-4400
2	Prudential California Realty 9696 Wilshire Blvd. Beverly Hills 90210	3,561 3,375	3,966 3,885	escrow, leasing, mortgage, relocation, sales, title	condos, income property, land, multifamily units, single-family homes, townhouses, high rise	San Diego 12 740	Jon L. Cook ceo, president (310) 777-7800
3	Re/Max Palos Verdes Realty - Execs 63 Malaga Cove Plaza Palos Verdes Estates 90274	1,970 1,391	3,464 2,750	escrow, leasing, mortgage, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	PV Estates 12 580	Sandra Sanders president (310) 378-9494
4	Rodeo Realty 600 N. Sepulveda Blvd. Bel Air 90049	1,696 1,447	4,259 3,798	leasing, sales	multifamily units, single-family homes	Bel Air 8 820	Syd Leibovitch president (310) 471-2600
5	Pinnacle Estate Properties Inc. 9137 Reseda Blvd. Northridge 91324	1,696 1,835	NA NA	escrow, leasing, sales, income properties	condos, income property, land, multifamily units, single-family homes, townhouses, foreclosures	Northridge 8 719	Dana Potter president (818) 993-7370
6	Sotheby's International Realty 9665 Wilshire Blvd., Suite 100 Beverly Hills 90212	1,672 1,360	1,337 1,522	leasing, sales	condos, single-family homes, townhouses	New York 8 540	Frank G. Symons executive v.p. (310) 724-7000
7	Prudential California Realty/Mulhearn Group 18000 Studebaker Road, Suite 205 Cerritos 90703	1,341 1,305	4,715 4,452	escrow, mortgage, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Cerritos 20 800	Bruce T. Mulhearn president (562) 860-2625
8	Shorewood Realtors Inc. 1050 Duncan Ave., Suite L Manhattan Beach 90266	1,323 1,334	1,434 1,420	escrow, leasing, mortgage, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Manhattan Beach 7 330	Arnold Goldstein/Lawrence Wolf co-owners, brokers (310) 376-8021
9	Hilton & Hyland Real Estate 250 N. Canon Drive Beverly Hills 90210	1,210 515	354 225	leasing, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Beverly Hills 1 NA	Rick Hilton, chairman Jeff Hyland, president (310) 278-3311
10	Dilbeck Real Estate Real Living 1030 Foothill Blvd. La Canada 91011	1,162 1,104	2,526 2,556	leasing, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	La Cañada-Flintridge 13 580	Mark Dilbeck president (818) 790-6774
11	Westside Estate Agency 210 North Canon Drive Beverly Hills 90210	978 879	256 225	leasing, mortgage, sales	condos, land, single-family homes, townhouses, high end single family homes	Beverly Hills 3 63	Kurt Rappaport/Stephen Shapiro co-founders (310) 860-8889
12	Realty Executives Santa Clarita 26650 The Old Road, Suite 300 Valencia 91381	664 732	1,896 2,201	escrow, leasing, mortgage, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Valencia 4 300	Jim Tanner ceo, president (661) 964-1600
13	Re/Max of Valencia 25101 The Old Road Santa Clarita 91381	630 653	1,689 1,863	escrow, mortgage, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Santa Clarita 2 127	Alice O'Hare president (661) 255-2650
14	Podley Properties 350 S. Lake Ave., Suite 240 Pasadena 91101	590 533	990 936	escrow, leasing, mortgage, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Pasadena 6 175	William Podley ceo (626) 795-9571
15	South Bay Brokers Inc. 2501 N. Sepulveda Blvd., Second Floor Manhattan Beach 90266	498 492	504 486	leasing, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Manhattan Beach 3 101	Jack Gillespie/Jim Van Zanten co-ceos (310) 546-7611

16	Nourmand & Associates 6525 Sunset Blvd., Suite 100 Los Angeles 90028	423 313	292 239	leasing, relocation, sales	condos, single-family homes, townhouses	Los Angeles 3 NA	Michael B. Nourmand president (323) 460-6360
17	Re/Max Masters 475 E. Badiillo St. Covina 91723	373 292	1,218 1,134	escrow, leasing, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses, short sales	Covina 5 130	Jose E. Pastora broker/owner (626) 967-1779
18	Re/Max of Cerritos 13405 Artesia Blvd. Cerritos 90703	340 322	524 472	escrow, leasing, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Cerritos 3 95	Grace Hu president (562) 802-5822
19	Re/Max Tri-City Realty Inc. 811 N. Central Ave. Glendale 91203	318 354	742 865	leasing, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Glendale 5 80	Mathew Matti broker/owner (818) 409-0040
20	Partners Trust Real Estate Brokerage & Acquisitions 11726 San Vicente Blvd. Suite 350 Los Angeles 90049	265 175	214 148	escrow, leasing, relocation, sales, social media services, investments	condos, income property, land, multifamily units, single-family homes, townhouses, investments	Los Angeles 3 73	Nick Segal president (310) 858-6800
21	Gibson International 11538 San Vicente Blvd. Los Angeles 90049	261 257	228 215	escrow, leasing, mortgage, relocation, sales, short sales	condos, income property, land, multifamily units, single-family homes, townhouses, estates	Brentwood 1 75	Scott L. Gibson president (310) 820-0195
22	Keller Williams Realty 23670 Hawthorne Blvd., Suite 100 Torrance 90505	260 228	620 562	sales	condos, single-family homes, townhouses	Torrance 2 312	Rocky Wright/Kay Grening co-ceos (310) 375-3511
23	Keller Williams Realty 12711 Ventura Blvd., Suite 180 Studio City 91604	257 261	447 521	escrow, leasing, mortgage, relocation, sales	condos, income property, multifamily units, single-family homes	Studio City 1 NA	Rick Dergan operating partner (818) 432-1500
24	Re/Max All-Pro 43832 20th St. West Lancaster 93534	148 193	974 1,312	escrow, leasing, mortgage, relocation, sales	condos, income property, land, multifamily units, single-family homes, townhouses, foreclosures	Lancaster 1 63	Peter J. Terracciano owner, broker (661) 945-9461
25	Scott Anastasi Realty 511 Torrance Blvd., Suite 101 Redondo Beach 90277	104 120	256 324	leasing, sales	condos, income property, land, multifamily units, single-family homes, townhouses	Redondo Beach 1 43	Scott Anastasi broker/owner (310) 540-8600

¹ In millions.

NA - Not Available Note: The information on this list was provided by representatives of the brokerages themselves. Brokerages are ranked by their sales volume in L.A. County. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions

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