

Rank	Lender <ul style="list-style-type: none"> • name • address 	Number of Loans <ul style="list-style-type: none"> • 2011 • 2010 	Loan Volume' <ul style="list-style-type: none"> • 2011 • 2010 	Average Loan Size	Profile <ul style="list-style-type: none"> • headquarters • Web site 	Top Local SBA Executive <ul style="list-style-type: none"> • name • title • phone
1	JPMorgan Chase Bank N.A. 17107 Ventura Blvd., Second Floor Encino 91316	290 199	\$45.0 \$19.4	\$155,220	New York chase.com	Bob Gardner specialty financial officer (818) 461-6934
2	Wells Fargo Bank 333 S. Grand Ave., Suite 820 Los Angeles 90071	166 212	68.8 60.2	414,504	San Francisco wellsfargo.com	Antonio Zate sr. vice president (800) 545-0670
3	Center Bank 253 N. Western Ave. Los Angeles 90004	143 166	140.4 56.5	982,073	Los Angeles centerbank.com	Chris Kong first vice president (213) 381-2222
4	CDC Small Business Finance Corp. 80 S. Lake Ave., Suite 528 Pasadena 91101	142 145	115.3 138.4	812,236	San Diego cdcloans.com	Dean Aloe senior commercial lender (626) 529-0700
5	Mortgage Capital Development Corp. 1055 Wilshire Blvd., Suite 1850 Los Angeles 90017	110 68	109.9 74.4	999,282	San Francisco tmcf financing.com	Jacky Kim loan officer (213) 406-8009
6	U.S. Bank 500 N. Brand Blvd., Suite 1960 Glendale 91203	110 73	64.6 40.7	587,008	Minneapolis usb.com/sba	Erik Daniels sr. vice president (818) 548-7400
7	Wilshire State Bank 3200 Wilshire Blvd. Los Angeles 90010	88 90	54.0 35.1	613,847	Los Angeles wilshirebank.com	Anna Chung senior vice president (213) 387-3200
8	EDF Resource Capital Inc. 3129 S. Hacienda Blvd., Suite 303 Hacienda Heights 91745	73 69	60.4 59.5	828,068	Folsom resourcecapital.com	Rodney Kojima regional manager (626) 968-9090
9	Pacific City Bank 3701 Wilshire Blvd., Suite 402 Los Angeles 90010	65 52	35.4 31.0	544,780	Los Angeles paccitybank.com	John Ju first vice president (213) 355-8823
10	East West Bank 2090 Huntington Drive, Second Floor San Marino 91108	61 24	36.9 14.1	605,131	Pasadena eastwestbank.com	Wai-Chun Li first vice president (626) 979-5076
11	Open Bank 1000 Wilshire Blvd., Suite 100 Los Angeles 90017	59 24	52.2 17.2	883,981	Los Angeles myopenbank.com	Ryan Shin sr. v.p., SBA manager (213) 892-9999
12	California Statewide CDC 300 N. Lake Ave., Suite 425 Pasadena 91101	57 58	46.6 38.9	817,947	Davis cscdc.org	Sasha Globa director of business development (800) 982-9192
13	Borrego Springs Bank N.A. 7777 Alvarado Road, Suite 501 La Mesa 91941	53 43	22.1 11.8	416,842	Borrego Springs b-s-b.net	Stephanie Toomey sr. vice president (800) 722-5720
14	Superior Financial Group LLC 165 Lennon Lane, Suite 101 Walnut Creek 94598	51 133	0.6 1.4	12,402	Walnut Creek superiorfg.com	Tim Jochner ceo (877) 675-0500

15	Commonwealth Business Bank 5055 Wilshire Blvd., Suite 840 Los Angeles 90036	48 18	29.3 8.0	611,198	Los Angeles cwbbank.com	David Um SBA manager (323) 988-3016
16	City National Bank 555 S. Flower St., Ninth Floor Los Angeles 90071	46 19	17.1 7.0	371,774	Los Angeles cnb.com	David Park v.p., SBA manager (213) 673-8185
17	Hana Small Business Lending 1000 Wilshire Blvd., 20th Floor Los Angeles 90017	44 28	49.3 22.7	1,120,159	Los Angeles hanasba.com	James Kim SBA manager (888) 476-9788
18	Seacoast Commerce Bank 200 N. Maryland Ave., Suite 301 Glendale 91206	43 35	36.5 19.5	848,012	Chula Vista seacoastcommercebank.com	Robert Flores SBA business development officer (818) 244-3748
19	Nara Bank 3731 Wilshire Blvd., Suite 460 Los Angeles 90010	37 18	31.3 9.0	846,432	Los Angeles narabank.com	Sylvester Kim sr. v.p., SBA manager (213) 389-2000
20	Community Bank 790 E. Colorado Blvd. Pasadena 91101	35 42	22.6 22.9	645,680	Pasadena cbank.com	Deborah Gallagher SBA director (626) 732-1325
21	Hanmi Bank 928 S. Western Ave., Suite 260 Los Angeles 90006	30 20	24.3 9.7	811,200	Los Angeles hanmi.com	Mike Kim sr. v.p., SBA manager (213) 427-5607
22	California Bank & Trust 21515 Hawthorne Blvd., Suite 100 Torrance 90503	28 12	4.9 2.7	175,686	San Diego calbanktrust.com	Robert Casanova vice president (310) 316-8767
23	Saehan Bank 550 S. Western Ave., Second Floor Los Angeles 90020	26 2	33.1 1.5	1,273,346	Los Angeles saehanbank.com	Justin Moon first vice president, SBA division manager (310) 637-4980
24	Pacific Enterprise Bank 17748 Sky Park Circle, Suite 100 Irvine 92614	25 23	24.4 14.3	974,208	Irvine pacificenterprisebank.com	Russell Smith executive vice president (949) 623-7600
25	Premier Commercial Bank N.A. 2400 E. Katella Ave., Suite 625 Anaheim 92806	24 9	25.0 6.9	1,040,683	Anaheim pcboc.com	Mani Subramanian executive vice president (714) 221-7242

¹ In millions.

N/A - Not Applicable Note: Loan information supplied by the Small Business Administration: Los Angeles District. Representatives of the lenders provided addition information. Lenders are ranked by the number of loans made in the district for the fiscal year ended Sept. 30, 2011. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and

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