

Rank	Firm • name • address • Web site	(\$ in millions)		Preferred Industries (partial list)	Companies Recently Funded	Preferred Financing Stage(s)	Source of Funds	Top Local Executives • name title phone
		Capital	Project Profile • minimum size • preferred size • investments <sup>1</sup>					
1	<b>GRP Partners</b> 2121 Avenue of the Stars, Suite 1630 Los Angeles 90067 grppartners.com	\$1,100	\$1 \$2 - \$10 106	digital content and distribution, software, consumer, financial services, mobile	Gogii, ZestCash, Pose, Burstly, Maker Studios, Factual, Skyline Financial	startups to later-stage	institutional investors	Yves Sisteron managing partner (310) 785-5100
2	<b>Clearstone Venture Partners</b> 1351 Fourth St., Fourth Floor Santa Monica 90401 clearstone.com	650	1 1 - 5 83	technology	WND	early	institutions, universities, pensions	Bill Elkus managing director, founder (310) 460-7900
3	<b>Rustic Canyon Partners</b> 2425 Olympic Blvd., Suite 6050 West Santa Monica 90404 rusticcanyon.com	620	2 3 - 5 91	software, semiconductors, services	Savings.com, Gaikai, Marketfish	seed, early, growth	institutions, investors	Tom Unterman/Nate Redmond founding partner/managing partner (310) 998-8000
4	<b>Steamboat Ventures</b> 3601 W. Olive Ave., Suite 650 Burbank 91505 steamboatvc.com	575	2 10 39	information technology, media, computer software	WND	early- to mid-stage	corporate investor	John R. Ball managing director (818) 566-7400
5	<b>Palomar Ventures</b> 100 Wilshire Blvd., Suite 1700 Santa Monica 90401 palomarventures.com	525	0 2 - 5 75	enterprise software, wireless solutions, semiconductors, network telecom/datacom, consumer services	Ace Metrix, BubbleMotion, Composite Software, Damballa	early	institutional investors, pension plans	James Gauer managing partner (310) 260-6050
6	<b>Kline Hawkes &amp; Co.</b> 11726 San Vicente Blvd., Suite 300 Los Angeles 90049 klinehawkes.com	300	2 5 40	interactive entertainment, Internet services, defense technology, business services, consumer services, health care services	WND	series A and B	institutional investors	Frank R. Kline managing partner (310) 442-4700
7	<b>Anthem Venture Partners</b> 225 Arizona Ave., Suite 200 Santa Monica 90401 anthemvp.com	250	1 1 - 4 30	Internet, media, software, semiconductors	WND	seed, early	institutional investors	William Woodward managing partner (310) 899-6225
8	<b>Pacific Venture Group</b> 16830 Ventura Blvd., Suite 244 Encino 91436 pacven.com	210	1 4 WND	health care services, medical devices, biomedical, health care IT	WND	early	private limited partners	Layton R. Crouch David L. Dennis managing directors (818) 990-4141
9	<b>California Technology Ventures LLC</b> 670 N. Rosemead, Suite 201 Pasadena 91107 ctventures.com	200	1 2 39	IT and life science	Aurora, GoingOn, OrthAlign	all	private investors	Alex Suh/William Hanna managing directors (626) 351-3700
10	<b>Shelter Capital Partners</b> 10880 Wilshire Blvd., Suite 1850 Los Angeles 90024 sheltercap.com	180	1 WND WND	media content and technology convergence, enterprise software, application services, wireless and other communication technologies	WND	early	private institutions and individuals	Arthur Bilger managing member (310) 234-2300
11	<b>Vicente Capital Partners</b> 11726 San Vicente Blvd., Suite 300 Los Angeles 90049 vicentecapital.com	165	5 5 - 15 5	business services, consumer services, specialty manufacturing	SportsMedia Corp., Campus Explorer	late-stage venture, growth/expansion	institutional investors	Jay Ferguson managing partner (310) 826-2255

<b>12</b>	<b>ITU Ventures</b> 1900 Avenue of the Stars, Suite 2701 Los Angeles 90067 itu.com	150	0 5 WND	communications, media, semiconductors, software	WND	all	pension, corporate	Jonah Schnel managing partner (310) 777-5900
<b>13</b>	<b>Baroda Ventures</b> 245 S. Beverly Drive Beverly Hills 90212 barodaventures.com	100	0 0.1 - 1 35	IT, Internet, e-commerce	SteelHouse Media, Fab, GraphEffect	seed, early stage	cash	David Bohnett/Peter Lee founding managing partner/ partner (310) 276-0005
<b>14</b>	<b>Evercore Ventures</b> 601 S. Figueroa St., Suite 4400 Los Angeles 90017 evercore.com	100	WND WND 19	wireless, storage, software, Internet services	WND	all	institutional investors	Sangam Pant sr. managing director (213) 443-2676
<b>15</b>	<b>Stone Canyon Venture Partners LP</b> 150 S. Barrington Place Los Angeles 90049 scvp.com	80	1 4 - 6 WND	media, consumer, energy, medical services	WND	series A-B, growth	institutions, high net worth individuals	Michael Siebert managing director (310) 432-5180
<b>16</b>	<b>DFJ Frontier</b> 15260 Ventura Blvd., 20th Floor Sherman Oaks 91403 dfjfrontier.com	80	WND WND WND	software, information services, biotech, nanotechnology, alternative energy	WND	seed, early	investors	David Cremin Scott Lenet managing directors (818) 444-4533
<b>17</b>	<b>Palisades Ventures</b> 11726 Wilshire Blvd., Suite 450 Los Angeles 90049 palisadesventures.com	75	0 3 - 5 WND	wireless, communications, broadband, enterprise software	WND	growth	institutional investors, high net-worth individuals	Paul D'Addario sr. managing director (310) 571-6214
<b>18</b>	<b>Arcturus Capital</b> 199 S. Los Robles Ave., Suite 535 Pasadena 91101 arcturusvc.com	32	0 .5 - 1 16	wireless, IT, software, Internet, biotechnology, optics	WND	early	foundations, family office, high net worth individuals	Donald Hall Stevan Birnbaum managing directors (626) 578-5700
<b>19</b>	<b>Frontera Group LLC</b> 15303 Ventura Blvd., Suite 1510 Sherman Oaks 91403 fronteracapital.com	15	0 0.15 - 0.3 38	Internet, mobile, software	Marketfish, Morphlabs, Phunware, YouMail	early stage	high net worth individuals	Eric Manlunas managing partner (818) 450-3601

<sup>1</sup> Number of companies invested in since inception.

WND - Would Not Disclose Note: Information on this list was provided by representatives of the firms themselves. In order to qualify, venture capital firms must be headquartered in Los Angeles County. Firms are ranked by the amount of capital under management companywide and the number of projects completed since inception, respectively. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the

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