

THE LIST

TALENT AGENCIES

Ranked by number of L.A. County agents

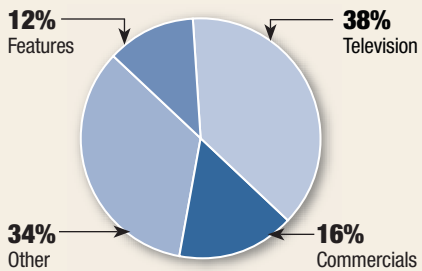
► **NEXT WEEK**

The Largest Banks and S&Ls in L.A. County

► **THE TRENDS**

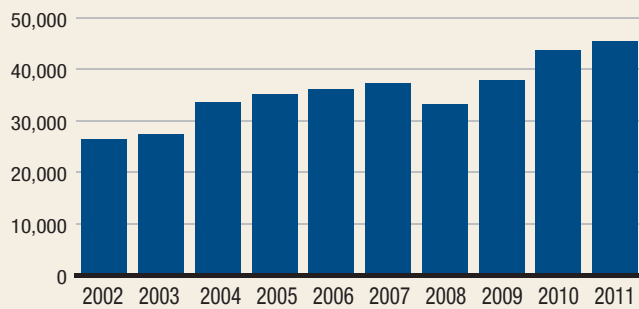
Screen Shot

Days for L.A. production permits by category:



Production Days

Number of on-location filming days for features, television shows and commercials in Los Angeles. *

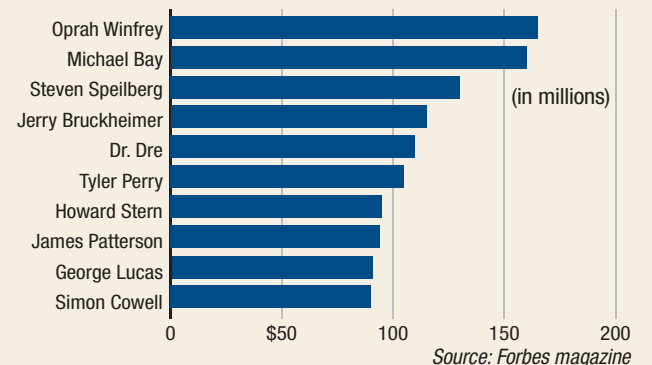


*Excludes sound stage and studio back-lot.

Source: FilmL.A. Inc.

Top Earners

Highest paid celebrities, ranked by income for 2011.



Source: Forbes magazine

► **THE PACESETTER**

CREATIVE Artists Agency is the largest talent agency in the L.A. area, with 340 agents. The Century City agency increased its local agent count by 15 over the past year.

The firm was founded in 1975 and represents many of the top actors, directors and producers in Hollywood, including Will Smith, Tom Hanks, Julia Roberts and Steven Spielberg. Over the past several years, it has increased its purview beyond traditional entertain-



Lovett

ment. It founded a sports division in 2006 and created an investment bank in 2008. Among notable departures, Miami Heat basketball star LeBron James announced earlier this year that he was leaving the agency. Several other players filed papers to switch agencies in the wake of James' departure. The company still represents more than 600 athletes.

In 2010, the company sold a 35 percent minority stake to private-equity firm TPG Capital. Additionally, CAA and TPG committed to create a \$500 million fund for future investments.

The agency has nine offices worldwide, including New York, London, Beijing and Stockholm.

— David Nusbaum

Rank	Agency • name • address • website	Employees • agents • employees	Notable Clients (partial list)	Union Affiliations	Year Founded	Top Executive • name • title • phone
1	Creative Artists Agency 2000 Avenue of the Stars Los Angeles 90067 caa.com	340 WND	Will Smith, Tom Cruise, Steven Spielberg, Brad Pitt, David Beckham, Reese Witherspoon, Oprah Winfrey, George Clooney, Ryan Seacrest	SAG-AFTRA, AFM, ATA, DGA, WGA	1975	Richard Lovett president (424) 288-2000
2	WME 9601 Wilshire Blvd. Beverly Hills 90212 wmeentertainment.com	250 WND	Ben Affleck, Michael Bay, Steve Carell, Matt Damon, Tina Fey, Lady Gaga, Rihanna, Adam Sandler, Martin Scorsese, Ben Stiller, Charlize Theron, Denzel Washington	SAG-AFTRA, AEA, ATA, DGA, WGA	2009	Ari Emanuel Patrick Whitesell co-ceos (310) 285-9000
3	United Talent Agency 9336 Civic Center Drive Beverly Hills 90210 unitedtalent.com	122 WND	Johnny Depp, Harrison Ford, Owen Wilson, Gwyneth Paltrow, Rachel McAdams, Judd Apatow, Coen bros., Wes Anderson, Celine Dion	SAG-AFTRA, AEA, ATA, DGA, WGA	1991	Jeremy Zimmer ceo (310) 273-6700
4	ICM Partners 10250 Constellation Blvd. Los Angeles 90067 icmpartners.com	110 308	Beyoncé, Megan Fox, Samuel L. Jackson, Jodie Foster, Al Pacino, Chris Rock, Ellen DeGeneres, Shonda Rhimes, Jon Hamm, Zoe Saldana, Abigail Breslin	SAG-AFTRA, AEA, AFM, AGVA, ATA, DGA, WGA	1975	Board of Directors (310) 550-4000
5	APA 405 S. Beverly Drive Beverly Hills 90212 apa-agency.com	98 192	Lewis Black, Bombardier, Louis C.K., Viola Davis, Kevin Hart, Eddie Izzard, Kardashians, Lamborghini, Gary Oldman, Rise Against	SAG-AFTRA, AEA, AFM, ATA, DGA, WGA	1962	James H. Gosnell Jr. ceo, president (310) 888-4200
6	Paradigm 360 N. Crescent Drive, North Building Beverly Hills 90210 N/A	70 165	Julie Bowen, Adrien Brody, Laurence Fishburne, Andy Garcia, Neil Patrick Harris, Mark Harmon, Shailene Woodley, Dave Matthews Band, Coldplay, Black Eyed Peas, Toby Keith, Aerosmith	SAG-AFTRA, AEA, DGA, WGA	1993	Sam Gores chairman, ceo (310) 288-8000
7	Gersh Agency 9465 Wilshire Blvd., 6th Floor Beverly Hills 90212 gershagency.com	61 WND	Kristen Stewart, Werner Herzog, Sam Rockwell, Amanda Peet, Catherine Keener, Drew Carey, John Goodman, Chris Meloni, Debra Messing, Allison Janney, Brooklyn Decker, Elizabeth Olsen	SAG-AFTRA, AEA, ATA, DGA, WGA	1949	Bob Gersh David Gersh co-presidents (310) 274-6611
8	Innovative Artists Talent & Literary Agency Inc. 1505 Tenth St. Santa Monica 90401 innovativeartists.com	41 WND		SAG-AFTRA, ATA, DGA, WGA	1986	Scott Harris president (310) 656-0400
9	Abrams Artists Agency 9200 Sunset Blvd., 11th Floor Los Angeles 90069 abramartists.com	35 49	Chandra Wilson, Michael Emerson, Cliff Curtis, Paul Adelstein, Roma Downey, Hal Holbrook, Judith Ivey, Peter MacNicol, Kellie Martin, Joel Murray, Brian Doyle Murray, Robert Englund	SAG-AFTRA, AEA, ATA, DGA, WGA	1977	Harry Abrams chairman, ceo (310) 859-0625
10	Diverse Talent Group 9911 W. Pico Blvd. Los Angeles 90035 diversetalentgroup.com	25 WND		SAG-AFTRA, DGA, WGA	2000	Christopher Nassif ceo (310) 201-6565
11	Cunningham Escott Slevin Doherty Talent Agency 10635 Santa Monica Blvd., Suite 130 Los Angeles 90025 cesdtalent.com	21 WND	Hayden Panettiere, Jon Cryer, Ed Helms, Billy Ray Cyrus, Burt Reynolds, Darren Criss, Phylicia Rashad, Stephanie Courtney (Progressive's "Flo"), Jason Earles	SAG-AFTRA, ATA	1967	Paul Doherty partner (310) 475-2111
12	Agency Group Ltd. 1880 Century Park East, Suite 711 Los Angeles 90067 theagencygroup.com	19 WND	Nickelback, Paramore, Dolly Parton, 3 Doors Down, Bowling for Soup, Pennywise	SAG-AFTRA, AFM	1996	Andy Somers senior v.p. (310) 385-2800

N/A - Not Applicable
WND - Would Not Disclose
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Researched by David Nusbaum

THE LIST

ENVIRONMENTAL FIRMS

Ranked by number of L.A. County employees

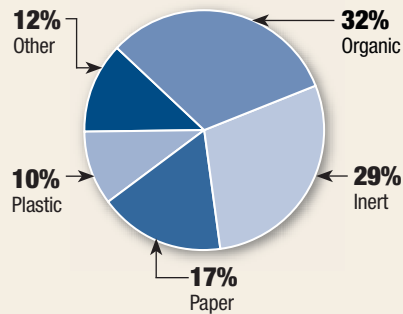
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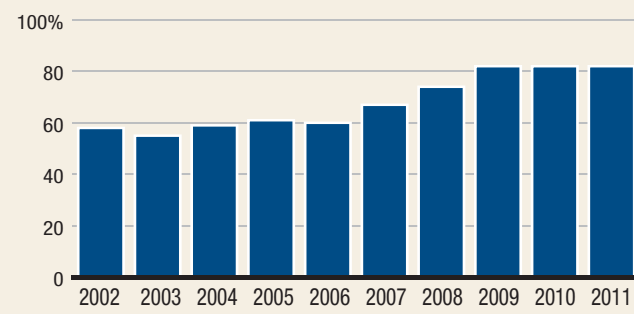
Types of Trash

The composition of waste in California.



More Recycling

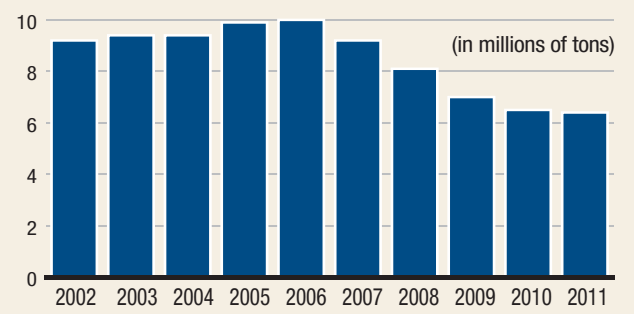
Recycling rates in California for bottles and cans.



Source: California Department of Resources Recycling and Recovery

Less to Landfill

Solid waste disposal in Los Angeles County declines again.



Source: California Intergrated Waste Management Board

► **THE PACESETTER**

THE largest environmental firm in Los Angeles County is Waste Management Inc. The Houston company has 1,334 employees in the county, an increase of 109 employees from a year ago.



Metter

Waste Management operates landfills and recycling centers. One of the company's

largest local recycling centers is its facility in Sun Valley. The Sun Valley Recycling Park has been owned and operated by the company since 1986. Several years ago, the site was converted from a landfill to a recycling center. The company has a total of 22 facilities in the county that provide a variety of residential, commercial and industrial waste services. It provides disposal of solid and hazardous waste and some of its facilities have installed co-generation power plants.

Last year, Waste Management reported revenue of \$12.5 billion, an increase from \$11.8 billion in 2010. The company declined to break out a local revenue figure for its L.A. County operations.

— David Nusbaum

Rank	Company • name • address	Employees • L.A. County environmental • total	Revenue ¹ • 2011 (L.A./total) • 2010 (L.A./total)	Services Offered (partial list)	Profile • year founded • offices (L.A./total) • headquarters	Top Local Executive • name • title • phone
1	Waste Management Inc. 9081 Tujunga Ave. Sun Valley 91352	1,334 44,300	WND/\$13,370 WND/\$12,520	solid waste collection and disposal, hazardous waste disposal, recycling, electrical power generation	1969 22/1,070 Houston	Larry Metter president, Southern California (818) 767-5867
2	Tetra Tech Inc. 3475 E. Foothill Blvd. Pasadena 91107	230 13,000	32/2,573.1 32/2,201.2	design, consulting, studies, construction, remediation, hazardous waste, coastal engineering, water treatment/supply	1966 4/330 Pasadena	Dan Batrack chairman, ceo, president (626) 351-4664
3	TEG/LVI Environmental Services 13320 Cambridge St. Santa Fe Springs 90670	150 3,000	15/340 12/250	asbestos and lead abatement, structural demolition and dismantling, fire and water restoration, mold remediation	1986 1/33 Denver	Michael Johnston president (562) 407-0570
4	Sims Recycling Solutions 20212 S. Rancho Way Rancho Dominguez 90220	126 6,600	WND/9,000 WND/7,460	electronics reuse and recycling	2007 1/52 Chicago	Fred Brutsche plant manager (310) 604-0200
5	Los Angeles Fiber P.O. Box 58643 Vernon 90058	84 84	WND/WND WND/WND	carpet recycler	1983 1/1 Vernon	Ronald Greitzer president (323) 589-5637
6	Mission Recycling 1341 E. Mission Blvd. Pomona 91766	50 50	WND/WND WND/WND	recycling, appliance recycling, electronic waste, paper, plastic, metal and styrofoam recycling	2000 2/2 Pomona	Al Solis owner (909) 620-4688
7	Partner Engineering and Science Inc. 2154 Torrance Blvd., Suite 200 Torrance 90501	49 204	7.9/29.5 7/21.1	phase I and II environmental site assessments, environmental subsurface testing, remediation, inspection reports	2007 1/23 Torrance	Joseph P. Derhake president (800) 419-4923
8	Lee & Ro Inc. 1199 S. Fullerton Road City of Industry 91748	46 61	WND/10.7 8.6/10.4	municipal water, wastewater and environmental engineering	1979 1/4 City of Industry	Steve Ro ceo, president (626) 912-3391
9	Andersen Environmental 5261 W. Imperial Highway Los Angeles 90045	46 49	WND/WND WND/WND	subsurface testing, remediation, UST removal, site closure, asbestos lead and mold testing	2001 1/2 Los Angeles	Dennis Ironi president (310) 854-6300
10	Advanced Technology Laboratories 3725 Walnut Ave. Signal Hill 90755	46 46	5.2/5.2 5.4/5.4	environmental testing services for air, water, sea water, sediments and soil	1992 1/1 Signal Hill	Edgar Caballero president (562) 989-4045
11	Sapphos Environmental Inc. 430 N. Halstead St. Pasadena 91107	40 50	2.3/7.7 6/6	planning, resource management, environmental compliance, construction monitoring	1992 1/1 Pasadena	Marie C. Campbell president (626) 683-3547
12	Alta Environmental 3777 Long Beach Blvd. Long Beach 90807	40 45	7/7 6.6/6.6	environmental assessments, remediation	1997 2/3 Long Beach	Matt Winefield president (562) 495-5777
13	Citadel Environmental Services Inc. 1725 Victory Blvd. Glendale 91201	30 42	WND/WND WND/WND	environmental, health, safety and sustainability consulting services	1993 4/7 Glendale	Loren I. Witkin principal (818) 246-2707
14	Gale/Jordan Assocs. Inc. 3858 Carson St., Suite 200 Torrance 90503	30 30	WND/WND WND/WND	asbestos and lead surveys, mold investigation, industrial hygiene services, air monitoring, site assessments	1988 1/1 Torrance	Christopher K. Gale president (310) 316-4377
15	Environ 707 Wilshire Blvd., Suite 4950 Los Angeles 90017	26 1,300	WND/280.6 WND/235.3	air and water quality, regulatory compliance, site assessment, hazardous waste management, remediation	1982 1/88 Arlington, Va.	Stephen T. Washburn ceo (213) 943-6300

¹ In millions.
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MERGER: Fortitude and Don Buchwald & Associates merged last year to form Buchwald/Fortitude. Fortitude, a talent and literary agency, was launched in 2007 by partners Benjamin Press and Michael McConnell. Don Buchwald & Associates was a 35-year-old agency.

Rank	Agency • name • address • website	Employees • agents • employees	Notable Clients (partial list)	Union Affiliations	Year Founded	Top Executive • name • title • phone
13	Kazarian/Spencer/Ruskin & Associates 11969 Ventura Blvd., Third Floor Studio City 91604 ksrtalent.com	17 WND	Adam West, Wink Martindale, Bob Eubanks, Chuck Woolery, Mary Beth Evans, Heidi Bohay, Yvette Nicole Brown, Justin Guarini, Melissa Peterman, Ken Bauman	SAG-AFTRA, AEA, ATA	1957	Cynthia Kazarian president (818) 769-9111
14	Buchwald/Fortitude 6500 Wilshire Blvd., Suite 2200 Los Angeles 90048 dba-f.com	12 22	Juliette Lewis, Joss Stone, Howard Stern, Norman Reedus, Elle Macpherson, Peter Iliff, Paz De La Huerta, Crispin Glover, Cybill Shepherd, Craig Kilborn, Mario Van Peebles, Angela Lansbury	SAG-AFTRA, ATA, DGA, WGA	2011	Benjamin Press/Michael McConnell/Julia Buchwald co-heads (323) 655-7400
15	Pantheon Agency 14930 Ventura Blvd., Suite 340 Sherman Oaks 91403 pantheonagency.com	12 WND	WND	SAG-AFTRA, ATA, DGA, WGA	2005	Stephen Rice president (310) 201-0120
16	AKA Talent Agency 6310 San Vicente Blvd., Suite 200 Los Angeles 90048 akatalent.com	11 WND	WND	SAG-AFTRA, ATA	1999	Doug Ely/Mike Abrams/ Pamela Porter owners, agents (323) 965-5600
17	Coast To Coast Talent Group 3350 Barham Blvd. Los Angeles 90068 ctctalent.com	11 WND	WND	SAG-AFTRA, ATA, DGA, WGA	1987	Jeremiah Doryon Elyah Doryon principals (323) 845-9200
18	Clear Talent Group 10950 Ventura Blvd. Studio City 91604 cleartalentgroup.com	10 18	WND	SAG-AFTRA, AEA, ATA	2003	Tim O'Brien president (818) 509-0121
19	Amsel Eisenstadt & Frazier 5055 Wilshire Blvd., Suite 865 Los Angeles 90036 N/A	8 WND	WND	SAG-AFTRA, ATA	2001	Mike Eisenstadt agent (323) 939-1188
20	Brady Brannon & Rich Talent 5670 Wilshire Blvd., Suite 670 Los Angeles 90036 bbrrtalentagency.com	7 13	WND	SAG-AFTRA	1981	Pat Brannon/Daniel Mullenix president/director of operations (323) 852-9559

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16	Environmental Science Associates 626 Wilshire Blvd., Suite 1100 Los Angeles 90017	25 350	\$4.1/\$52.3 \$5.1/\$44.4	project planning and feasibility, federal and state environmental compliance, regulatory permitting and compliance	1969 2/14 San Francisco	Bobbette Biddulph regional director (213) 599-4300
17	BonTerra Consulting 225 S. Lake Ave., Suite 1000 Pasadena 91101	25 62	8.5/16 5.5/11	regulatory documentation, biological resources surveys and assessments, habitat restoration planning, permitting	1996 1/2 Irvine	Joan P. Kelly ceo, managing principal (626) 351-2000
18	Beacon Management Inc. 6025 Scott Way Commerce 90040	25 35	WND/WND WND/WND	recycling and reclamation of electronic scrap material	1995 1/4 Commerce	Larry Goldberg/Shari Goldberg president/v.p. (323) 722-5587
19	Valley Recycling 20220 Plummer St. Chatsworth 91311	20 20	6.7/6.7 5.4/5.4	recycling	1994 1/1 Chatsworth	Sepand Samzadeh ceo (818) 885-7318
20	All e Waste Inc. 11656 Pendleton St. Sun Valley 91352	20 20	1.5/1.5 1.1/1.1	electronic recycling, data destruction, IT asset management	2008 3/3 Sun Valley	David Martinyan president (818) 252-5885
21	Stantec Consulting Services Inc. 6320 Canoga Ave., Suite 200 Woodland Hills 91367	15 12,000	14.3/1,717.1 9.3/1,467.7	site assessment and remediation, permitting and compliance, regulatory liaison, monitoring and management	1954 2/194 Edmonton, Alb.	Eric Nielsen senior v.p., U.S. West (818) 594-0040
22	AEI Consultants Inc. 5933 W. Century Blvd., Suite 360 Los Angeles 90045	15 157	3/23 2.6/17	environmental and engineering due diligence, site investigation and remediation, environmental construction	1992 1/19 Walnut Creek	Adam J. Bennett regional director (310) 798-4255
23	Acrylatex Coatings & Recycling Inc. 1000 W. Kirkwall Road Azusa 91702	14 14	1.2/1.2 0.8/0.8	recycling of latex paint	2008 1/1 Azusa	Brian Brittain president (626) 812-0191
24	Amec Environment & Infrastructure Inc. 6001 Rickenbacker Road Los Angeles 90040	13 4,600	31/486.5 29/369.8	assessment, remediation, hazardous/toxic materials, sediments, terrestrial ecology, aquatic ecology, wetlands	1946 1/115 Alpharetta, Ga.	James J. Weaver Los Angeles area manager (323) 889-5300
25	Ramco 9005 Bradley Ave. Sun Valley 91352	12 25	2.5/4 2/3.5	asphalt and concrete recycling	1947 1/3 Simi Valley	Ken L. Newman ceo, president (805) 522-1646

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