

THE LIST

MINORITY-OWNED BUSINESSES

Los Angeles County-based companies ranked by 2014 revenue

▶ NEXT WEEK

The highest paid executives in Los Angeles County

THE PACESETTER: Apparel retailer Forever 21 Inc. tops the list of the largest minority-owned businesses in Los Angeles County. The L.A.-based company had \$4 billion in revenue for 2014. Since it first opened in Los Angeles in 1984, the company, founded by South Korean immigrants Do Won "Don" Chang and his wife Jin Sook Chang, has grown exponentially. Over the next three years, it has set a goal to open 600 stores and double annual revenue.

COMPUTERS: Newegg re-launched its ABS house brand, a line of business-class PCs. It also began production on a new line of computers for video game enthusiasts.

| Rank | Company • name • address • website | Revenue • 2014 • 2013 | Percent Change • 2013-2014 | Majority Ownership | Type of Business | Profile • year founded • employees (L.A./total) • locations (L.A./total) | Top Executive • name • title • phone |
|------|--|--|-------------------------------|--------------------|--|---|---|
| 1 | Forever 21 Inc. 3880 N. Mission Road Los Angeles 90031 forever21.com | \$4,000.4 \$4,000.0 | 0% | Korean-American | clothing retailer | 1984 NA/35,000 NA/NA | Do Won Chang CEO (213) 741-5100 |
| 2 | Newegg Inc. 16839 E. Gale Ave. City of Industry 91745 newegg.com | 2,559.4 2,730.0 | -6 | Chinese-American | computer and consumer electronics online retailer | 2001 955/2,649 7/21 | Fred Chang Chairman (626) 271-1420 |
| 3 | Act 1 Group Inc. 1999 W. 190th St. Torrance 90504 act1group.com | 2,300.0 ² 2,250.0 ² | 2 | African-American | contingent staffing, workforce management and technology, human resource business services | 1978 NA/NA 8/187 | Janice Bryant Howroyd Chairwoman, CEO (310) 750-3400 |
| 4 | Panda Restaurant Group 1683 Walnut Grove Ave. Rosemead 91770 pandarg.com | 2,198.9 1,937.6 | 13 | Chinese-American | restaurant owner and operator | 1973 2,590/26,777 151/1,800 | Peggy Cherng/Andrew Cherng Co-Chairwoman/Co-Chairman (626) 799-9898 |
| 5 | Red Chamber Group 1912 E. Vernon Ave. Vernon 90058 redchamber.com | 2,000.0 ² 1,900.0 ² | 5 | Chinese-American | seafood supplier | 1973 NA/NA 8/15 | Ming Bin Kou President (323) 234-9000 |
| 6 | America Chung Nam 1163 Fairway Drive City of Industry 91789 acni.net | 1,700.0 1,965.0 | -13 | Chinese-American | waste paper and scrap plastics exporter | 1990 150/300 1/5 | Peter Wang CEO (909) 839-8383 |
| 7 | Superior Communications Inc. 5027 Irwindale Ave., Suite 900 Irwindale 91706 superiorcommunications.com | 734.3 671.7 | 9 | Chinese-American | manufacturer and distributor of wireless phone accessories | 1991 217/260 3/5 | Solomon Chen Chairman, CEO (626) 856-6020 |
| 8 | Markwins International Corp. 22067 Ferrero Parkway City of Industry 91789 markwins.com | 348.9 320.9 | 9 | Asian-American | beauty products | 1987 NA/NA 2/10 | Eric Chen CEO (909) 595-8898 |
| 9 | Sunrider International 1625 Abalone Ave. Torrance 90501 sunrider.com | 330.0 ² 300.0 ² | 10 | Asian-American | herbal products | 1982 600/NA 2/300 | Tei-Fu Chen/Oi-Lin Chen Chairman/President (310) 781-8096 |
| 10 | Pacific American Fish Co. 5525 S. Santa Fe Ave. Vernon 90058 pafco.net | 251.0 241.0 | 4 | Korean-American | seafood distributor | 1977 NA/NA 1/3 | Peter Huh CEO, President (323) 319-1515 |
| 11 | Koos Manufacturing Inc. 2741 Seminole Ave. South Gate 90280 koos.com | 150.0 ² 130.0 ² | 15 | Korean-American | denim jeans manufacturer | 1985 NA/NA 1/1 | U Yul Ku President (323) 564-2100 |
| 12 | F. Gaviña & Sons Inc. 2700 Fruitland Ave. Vernon 90058 gavina.com | 130.6 132.0 | -1 | Cuban-American | specialty coffee roaster and wholesaler | 1967 225/240 1/2 | Pedro L. Gavina President (323) 582-0671 |
| 13 | Telacu Industries 5400 E. Olympic Blvd., Third Floor Los Angeles 90022 telacu.com | 130.0 130.0 | 0 | Mexican-American | community development corp., financial services, development, construction | 1968 400/600 18/28 | Michael Lizarraga CEO, President (323) 721-1655 |
| 14 | G&C Equipment Corp. 1875 W. Redondo Beach Blvd., Suite 102 Gardena 90247 gandccorp.com | 125.0 115.0 | 9 | African-American | distributor of construction equipment, material and supplies | 1981 20/25 3/3 | Gene Hale CEO (310) 515-6715 |
| 15 | Jules and Associates Inc. 515 S. Figueroa St., Suite 1950 Los Angeles 90071 julesandassociates.com | 117.8 109.4 | 8 | Mexican-American | equipment leasing | 1989 NA/NA 1/2 | Jules Buenabenta CEO, President (213) 362-5600 |
| 16 | Cyberpower Inc. 730 Baldwin Park Blvd. City of Industry 91746 cyberpowerpc.com | 113.3 103.5 | 9 | Chinese-American | computer and parts seller | 1998 143/143 1/1 | Eric Cheung CEO (626) 813-7730 |
| 17 | GST Inc. 12881 166th St. Cerritos 90703 gstes.com | 102.0 87.0 | 17 | Chinese-American | technology solutions provider | 1984 NA/NA 1/5 | JP Wang/Alice Wang CEO/President (562) 345-8700 |
| 18 | Cacique Inc. 14940 Proctor Ave. City of Industry 91746 caciqueinc.com | 100.0 75.0 | 33 | Hispanic | dairy products manufacturer | 1970 NA/150 NA/NA | Gil de Cardenas CEO (626) 961-3399 |
| 19 | Huy Fong Foods Inc. 4800 Azusa Canyon Road Irwindale 91706 huyfong.com | 95.0 ² 80.0 ² | 19 | Vietnamese | hot sauce manufacturer | 1980 NA/NA 1/1 | David Tran CEO (626) 286-8328 |
| 20 | Beauchamp Distributing Co. 1911 S. Santa Fe Ave. Compton 90221 beauchampdist.com | 86.0 78.2 | 10 | African-American | beverage wholesaler | 1971 165/NA 1/1 | Patrick Beauchamp/ Stacey L. Beauchamp President/Vice President (310) 639-5320 |

Ethnic Ownership

Breakdown of L.A. County's largest minority-owned businesses, by ethnicity.

| | |
|-------------------|----|
| Mexican-American | 22 |
| Chinese-American | 20 |
| African-American | 17 |
| Indian-American | 9 |
| Korean-American | 8 |
| Hispanic | 7 |
| Cuban-American | 2 |
| Native American | 2 |
| Filipino-American | 2 |

Source: Business Journal research

¹ In millions.

² Business Journal estimate.

NA - Not Available N/A - Not Applicable Note: The information on this list was supplied by representatives of the companies themselves. Companies are ranked by 2014 revenue. Numbers that appear to be tied have been rounded. To qualify for the list, a company must at least 50 percent minority-owned, privately-held and headquartered in Los Angeles County. Due to the right of privately-held businesses to withhold information, the Business Journal makes no pretense of this being a complete list of the largest minority-owned

businesses in L.A. County. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2015 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from the YGS Group, (800) 290-5460 ext. 100.

Researched by David Nusbaum

MINORITY-OWNED BUSINESSES

FULFILLED: Office supply retailer LD Products Inc. opened a second fulfillment center, in Mountville, Pa. Its main warehouse facility is in Long Beach.

PAPER: Liberty Paper expanded distribution into Mexico and Canada.

GROWTH: Over the past three years, Source Logistics has had a 156 percent increase in revenue and added 120 jobs.

INFRASTRUCTURE: Ace Fence Co. is working on the Foothill Extension for Metro and several highway projects in Southern California.

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|------|---|--|-------------------------------|---------------------------|---|---|--|
| 21 | LD Products Inc. 3700 Cover St. Long Beach 90808 4inkjets.com | \$85.0 \$85.0 | 0% | Hispanic-American | online office supply retailer | 2000 160/165 1/2 | Aaron Leon CEO (888) 321-2552 |
| 22 | BankCard Services 21281 S. Western Ave. Torrance 90501 navyzebra.com | 81.5 82.5 | -1 | Korean-American | merchant credit card processor | 1987 NA/NA 3/14 | Patrick Hong CEO, President (213) 365-1122 |
| 23 | Columbus Technologies and Services Inc. 1960 E. Grand Ave., Suite 1000 El Segundo 90245 columbususa.com | 78.3 75.7 | 3 | Asian-Indian | systems engineering contractor | 2002 120/450 2/7 | Ajay Handa CEO (310) 356-5600 |
| 24 | MDB Family 855 Washington Blvd. Montebello 90640 themdbfamily.com | 60.0 ² 48.0 | 25 | Chinese-American | manufacturer of baby and children's furniture and products | 1990 NA/NA 1/3 | Daniel Fong CEO, President (323) 728-8988 |
| 25 | Spokeo 556 S. Fair Oaks Ave., Suites 101-179 Pasadena 91105 spokeo.com | 55.8 40.0 | 40 | Chinese-American | people search technology | 2006 150/180 1/1 | Harrison Tang CEO (877) 913-3088 |
| 26 | Traffic Management Inc. 2435 Lemon Ave. Signal Hill 90755 trafficmanagement.com | 46.2 40.3 | 15 | Mexican-American | traffic control | 1994 227/502 2/13 | Chris Spano CEO (800) 763-3999 |
| 27 | Old Pueblo Ranch Inc. dba La Reina Inc. 316 N. Ford Blvd. Los Angeles 90022 lareinainc.com | 45.0 45.0 | 0 | Mexican-American | manufacturer of Mexican food products and frozen food entrees | 1958 NA/NA 1/2 | Mauro Robles CEO (323) 268-2791 |
| 28 | Liberty Paper 5025 Hampton St. Los Angeles 90058 libertypp.com | 41.4 28.1 | 47 | Asian-Indian | office paper products | 2001 15/20 1/1 | Alex Ismail CEO (866) 507-2737 |
| 29 | RJT Compuquest Inc. 23440 Hawthorne Blvd., Suite 210 Torrance 90505 rjtcompuquest.com | 40.6 43.1 | -6 | Indian-American | IT staffing and consulting | 1996 100/230 1/7 | Ramesh K. Shokeen CEO (310) 378-6666 |
| 30 | PromoShop Inc. 5420 McConnell Ave. Los Angeles 90066 promoshopinc.com | 40.0 36.6 | 9 | Mexican-American | promotional products and marketing services | 1998 74/102 2/9 | Guillermo "Memo" Kahan CEO, President (310) 821-1780 |
| 31 | InterTrend Communications Inc. 555 E. Ocean Blvd., Ninth Floor Long Beach 90802 intertrend.com | 39.0 33.0 | 18 | Taiwanese-American | advertising and marketing agency | 1991 71/71 2/2 | Julia Y. Huang President (562) 733-1888 |
| 32 | Source Logistics 812 Union St. Montebello 90640 sourcelogistics.com | 34.5 31.8 | 8 | Mexican-American | logistics | 1999 55/232 1/8 | Marcelo Sada CEO (323) 887-3884 |
| 33 | TechLink Systems Inc. 8383 Wilshire Blvd., Suite 745 Beverly Hills 90211 techlinksystems.com | 29.3 31.3 | -6 | Korean-American | IT staffing and consulting | 1998 93/292 1/4 | Jane Kim CEO (310) 601-4132 |
| 34 | Young Systems Corp. 13125 Midway Place Cerritos 90703 nuworldinc.com | 24.5 26.7 | -8 | Korean-American | retailer and wholesaler of office machines and supplies | 1985 50/50 1/1 | Young H. Lee President (562) 921-2256 |
| 35 | Endpak Packaging Inc. 9101 Perkins St. Pico Rivera 90660 endpak.com | 22.1 21.2 | 4 | Mexican-American | packaging manufacturer | 1993 99/100 1/1 | Edgar A. Garcia CEO (562) 801-0281 |
| 36 | Apex Computer Systems Inc. 13875 Cerritos Corporate Drive, Unit A Cerritos 90703 acsi2000.com | 22.1 21.7 | 2 | Chinese-American | computer technical support services | 1983 65/125 1/2 | C. Philip Chen CEO (562) 926-6820 |
| 37 | El Clasificado 11205 Imperial Highway Norwalk 90650 elclasificado.com | 21.5 20.7 | 4 | Hispanic | media | 1988 157/178 2/5 | Martha de la Torre Publisher, CEO (323) 278-5310 |
| 38 | Imprenta Communications Group 300 S. Raymond Ave., Suite 9 Pasadena 91105 icgworldwide.com | 19.5 3.2 | 509 | Chinese/Filipino American | public relations, advertising, ethnic marketing, campaigns | 2001 12/16 1/2 | Ronald W. Wong CEO, President (626) 300-6620 |
| 39 | Ace Fence Co. 15135 Salt Lake Ave. City of Industry 91746 acefencecompany.com | 18.2 15.6 | 17 | Chinese-American | fencing contractor | 1988 85/85 2/2 | America Tang CEO (626) 333-0727 |
| 40 | Cordoba Corp. 1401 N. Broadway Los Angeles 90012 cordobacorp.com | 18.2 18.2 | 0 | Mexican-American | civil engineering, program and construction management, and transportation planning | 1983 NA/NA 1/4 | George L. Pla CEO, President (213) 895-0224 |

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|------|--|--|----------------------------------|--------------------|--|---|---|
| 41 | Innex Inc. 325 Enterprise Place Pomona 91768 innexinc.com | \$18.1 \$16.5 | 10% | Asian | wholesaler of video game-related toys, gifts, and mobile and audio accessories | 2004 34/34 1/1 | Titi Ngoy CEO, President (909) 839-6091 |
| 42 | United Pumping Service Inc. 14000 E. Valley Blvd. City of Industry 91746 unitedpumping.com | 18.0 19.0 | -5 | Mexican-American | hazardous waste/environmental remediation contractor | 1970 100/100 1/1 | Eduardo Perry Jr. President (626) 961-9326 |
| 43 | Athena Engineering Inc. 456 E. Foothill Blvd. San Dimas 91773 athenaengineering.com | 17.7 16.9 | 5 | Latino | general construction, mechanical HVAC, building automation systems | 1984 30/39 1/1 | Jane Chiera President (909) 599-0947 |
| 44 | iSpace Inc. 2381 Rosecrans Ave., Suite 110 El Segundo 90245 ispace.com | 17.7 16.5 | 7 | Asian-Indian | IT staffing and solutions | 2000 NA/120 1/2 | Suresh Kothapalli CEO (310) 563-3800 |
| 45 | FCI Management Consultants 3850 E. Gilman St. Long Beach 90815 fcimgt.com | 14.7 16.1 | -9 | African-American | energy/utilities conservation and management | 1998 NA/NA 1/2 | Patricia L. Watts CEO, President (562) 719-9300 |
| 46 | Hurlen Corp. 941 Bell Ranch Drive Santa Fe Springs 90670 hurlen.com | 14.4 14.1 | 2 | Mexican-American | aerospace metals distributor | 1981 NA/NA 2/3 | Jay Hurtado CEO (562) 941-5330 |
| 47 | Alameda Construction Services Inc. 2528 E. 125th St. Compton 90222 alamedaconstruction.com | 14.2 9.4 | 51 | African-American | construction | 1997 NA/NA 1/1 | Kevin D. Ramsey President (310) 635-3277 |
| 48 | Sensis 811 Wilshire Blvd., Suite 2050 Los Angeles 90017 sensisagency.com | 14.0 11.1 | 26 | Hispanic-American | advertising | 1998 NA/NA 1/4 | Jose Villa CEO, President (213) 341-0171 |
| 49 | PK4 Media 1600 E. Franklin Ave., Suite C El Segundo 90245 pk4media.com | 13.8 7.1 | 94 | Asian-Indian | digital media | 2009 25/31 1/2 | Tom Alexander CEO (888) 320-6281 |
| 50 | Network Solutions Provider 65 Pine Ave., Suite 163 Long Beach 90802 networksolutionsprovider.com | 13.4 9.7 | 38 | African-American | technology integration | 2007 31/41 2/5 | Phillip Walker CEO (888) 763-9679 |
| 51 | VNSM 6421 Alondra Blvd. Paramount 90723 vnsm.net | 13.0 10.2 | 27 | Chinese-American | commercial sheet metal subcontractor | 1991 NA/NA 1/1 | Lilly Y. Chang Owner (562) 663-8900 |
| 52 | Johnson-Peltier 12021 Shoemaker Ave. Santa Fe Springs 90670 johnson-peltier.com | 12.9 12.5 | 3 | Native American | industrial and commercial electrical contractor | 1957 30/68 1/1 | Kevin D. Peltier President (562) 944-3408 |
| 53 | Instant InfoSystems 2301 W. 190th St. Torrance 90504 instantinfosystems.com | 12.4 10.3 | 20 | Asian-American | technology solutions and services provider | 1993 23/8 1/4 | David Klein CEO (310) 750-7200 |
| 54 | ImportLA Inc. 315 Cloverleaf Drive Baldwin Park 91076 importla.com | 11.6 10.7 | 8 | Chinese-American | manufacturing | 2005 30/30 1/2 | Michael Chen CEO (626) 336-8118 |
| 55 | IW Group Inc. 8687 Melrose Ave., Suite G540 West Hollywood 90069 iwgroupinc.com | 11.4 10.5 | 8 | Japanese-American | advertising agency/public relations | 1990 44/60 1/3 | Nita Song President, COO (310) 289-5500 |
| 56 | Dickerson Employee Benefits Insurance Services Inc. 1918 Riverside Drive Los Angeles 90039 dickerson-group.com | 10.7 9.4 | 13 | African-American | insurance brokerage | 1965 45/60 1/4 | Tony Lee CEO (323) 662-7200 |
| 57 | Lee & Ro Inc. 1199 S. Fullerton Road City of Industry 91748 lee-ro.com | 10.6 9.9 | 7 | Korean-American | water infrastructure engineering | 1979 51/62 1/4 | M. Steve Ro CEO, President (626) 667-5310 |
| 58 | Grandall Distributing Co. Inc. 321 El Bonito Ave. Glendale 91204 grandall.com | 10.4 10.6 | -1 | Cuban-American | Hispanic health and beauty aids distributor | 1967 NA/22 1/1 | Jose M. Granda President (800) 344-2422 |
| 59 | United Storm Water Inc. 14000 E. Valley Blvd., Suite B City of Industry 91746 unitedstormwater.com | 9.3 7.0 | 33 | Mexican-American | storm water solutions contractor | 1999 35/35 1/2 | Eduardo Perry Jr. President (877) 717-8676 |
| 60 | Acento Advertising 2001 Wilshire Blvd., Suite 600 Santa Monica 90403 acento.com | 8.7 7.8 | 10 | Mexican-American | Hispanic advertising, promotions and public relations | 1983 45/46 1/1 | Roberto Orci CEO, President (310) 943-8300 |

ANNIVERSARY: Dickerson Employee Benefits will mark its 50th year in business this year.

Industry Breakdown

L.A. County's largest minority-owned businesses, by business category.

| | |
|-------------------|----|
| Contractor | 25 |
| Advertising/Media | 16 |
| Food | 15 |
| Technology | 11 |
| Retail | 10 |
| Staffing | 4 |
| Maintenance | 4 |
| Finance | 4 |

Source: Business Journal research

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|------|--|--|----------------------------------|--------------------------|--|---|--|
| 61 | Adesso Inc. 160 Commerce Way Walnut 91789 adesso.com | \$8.5 \$8.5 | 0% | Chinese-American | electronic accessories retailer | 1994 NA/NA 1/3 | Allen Ku CEO (909) 839-2929 |
| 62 | RM CER Corp. 13405 Artesia Blvd. Cerritos 90703 N/A | 8.2 9.2 | -11 | Chinese-American | real estate and investment | 1985 95/95 6/6 | Grace Hu President (562) 802-5822 |
| 63 | Heateflex Corp. 405 E. Santa Clara St. Arcadia 91006 heateflex.com | 8.1 5.5 | 49 | Mexican-American | manufacturer of industrial heaters, filters and heat exchangers | 1998 39/39 2/2 | Jorge Ramirez President (626) 599-8566 |
| 64 | ForensisGroup 301 N. Lake Ave., Suite 420 Pasadena 91101 forensisgroup.com | 8.1 8.1 | -0 | Filipino-American | expert and consulting services | 1991 NA/NA 1/1 | Mercy T. Steenwyk CEO, President (626) 795-5000 |
| 65 | Global Steel Alliance Corp. 14241 E. Firestone Blvd., Suite 400 La Mirada 90638 steel-alliance.net | 8.0 23.0 | -65 | Japanese-American | steel pipe and tube importer and distributor | 2008 1/1 1/1 | Keith S. Shiozaki President (562) 293-4086 |
| 66 | HSG Professional Window Cleaners Inc. 4845 Exposition Blvd. Los Angeles 90016 hsg-inc.com | 7.3 7.6 | -4 | Mexican-American | service - exterior window cleaning for high-rises | 1980 102/102 1/2 | Hector Garcia President (323) 733-8552 |
| 67 | Art Lewin Bespoke Clothiers 112 W. Ninth St., Showroom 626 Los Angeles 90015 artlewinbespoke.com | 6.4 5.9 | 8 | Chilean | custom tailors, shirt makers | 1997 NA/NA 3/5 | Art Lewin President (213) 785-2400 |
| 68 | Radarworks Inc. 6100 Wilshire Blvd., Suite 1500 Los Angeles 90048 radarworks.com | 6.2 NA | NA | Hispanic | marketing and advertising | 1995 NA/NA 1/3 | Kazumi Mechling CEO (323) 965-5091 |
| 69 | SuperbTech Inc. 5800 Hannum Ave., Suite 150 Culver City 90230 superbtechinc.com | 6.1 5.1 | 20 | African-American | contract and permanent placement staffing | 1998 NA/NA 1/1 | Jan A. Davis President (310) 645-1199 |
| 70 | Orci 2800 28th St., Suite 222 Santa Monica 90405 orci.com | 6.0 6.6 | -9 | Mexican-American | integrated communications agency, specializing in the U.S. Hispanic market | 1986 31/31 1/1 | Andrew Orci CEO, President (310) 444-7300 |
| 71 | Versi-Staff Solutions Inc. 11929 Vose St., Suite A North Hollywood 91605 versi-staff.com | 5.5 4.2 | 31 | African-American | staffing | 2006 400/410 2/2 | Gayle Turner President (818) 765-6200 |
| 72 | CR&A Apparel Inc. 312 W. Pico Blvd. Los Angeles 90015 cracustom.com | 4.9 4.9 | 0 | Puerto Rican | manufacturing | 1993 41/41 1/1 | Carmen Rad President (213) 749-4440 |
| 73 | RJT Solution Beacon 23440 Hawthorne Blvd., Suite 210 Torrance 90505 rjtsolutionbeacon.com | 4.8 2.5 | 92 | Indian-American | IT consulting | 2013 1/10 1/2 | Rita Shokeen CEO (310) 421-1292 |
| 74 | Absolute Security International Inc. 861 S. Oak Park Road Covina 91724 absolutesecurityintl.com | 4.8 3.2 | 50 | Chinese-American | security services | 2008 80/100 1/1 | Lucy Lin President (626) 858-7188 |
| 75 | Dura Flooring Inc. 4720 E. Washington Blvd. Los Angeles 90040 duracarpets.com | 4.5 4.2 | 6 | Mexican-American | flooring, sales and installations | 1986 12/12 1/1 | Trinidad Alday President (323) 262-4550 |
| 76 | Quality Material Handling Inc. 900 W. Foothill Blvd. Azusa 91702 qmhinc.com | 4.4 3.3 | 32 | Mexican-American, Latino | manufacturer and distributor of material handling products | 1991 38/38 1/1 | Hector Pinto/Brenda E. Pinto President/Vice President (626) 812-9722 |
| 77 | The1stMovement 751 N. Fair Oaks Ave., Suite 101 Pasadena 91103 the1stmovement.com | 4.0 3.5 | 14 | Chinese-American | advertising agency | 2006 10/17 1/3 | Ming Chan CEO (626) 689-4993 |
| 78 | Avum Inc. 5115 Clareton Drive, Suite 210 Agoura Hills 91301 avum.com | 4.0 3.0 | 33 | Hispanic-American | advanced systems engineering and software development | 1992 4/30 2/2 | Randall P. Mora CEO, President (310) 457-8263 |
| 79 | Lumas Air Inc. 8114 S. Vermont Ave. Los Angeles 90044 lumasairinc.com | 3.9 3.2 | 22 | African-American | HVAC installation and maintenance contractor | 1981 16/20 1/1 | Leonard Lumas CEO (323) 565-2565 |
| 80 | Hawk Importers Inc. 2307 E. Artesia Blvd. Long Beach 90805 hawkimporters.com | 3.5 2.5 | 40 | Indian-American | wholesaler, importer | 1985 4/4 1/1 | Ram Baheti President (562) 259-9999 |

WATER: Heateflex Corp. designed and built the filter vessels for the new desalination plant under construction in Carlsbad.

LGBT: Radarworks Inc. launched its LGBT division last year.

HONG KONG: The1stMovement opened an office in Hong Kong last year.

Fastest Growing

Ten fastest growing minority-owned businesses ranked by year-over-year percentage revenue growth.

| | |
|---------------------------------|------|
| Imprenta Communications | 509% |
| Servitek Solutions | 130 |
| PK4 Media | 94 |
| RJT Solution Beacon | 92 |
| LLP Energy | 84 |
| Decor Interior Design | 71 |
| Alameda Construction Services | 51 |
| Absolute Security International | 50 |
| SA Associates | 50 |
| Heateflex Corp. | 49 |

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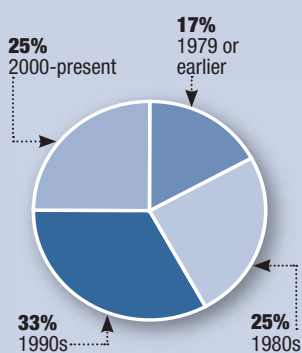
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|------|--|--|----------------------------------|--------------------|---|---|--|
| 81 | Metro Video Systems Inc. 1220 E. Imperial Ave. El Segundo 90245 metrovideosystems.com | \$3.3 \$2.7 | 24% | Native American | video telecommunications and security | 1969 8/8 1/1 | Robert Weir President (310) 640-9250 |
| 82 | Sotomayor & Associates 540 S. Marengo Ave. Pasadena 91101 sotomayorca.com | 2.9 2.8 | 3 | Hispanic | certified public accountants | 1992 18/18 1/1 | Ivan J. Sotomayor Managing Partner (626) 397-4900 |
| 83 | El Camino Construction & Engineering Corp. 655 W. Esther St. Long Beach 90813 elcaminoconeng.com | 2.8 3.2 | -13 | Mexican-American | construction | 2008 22/22 1/1 | Miguel G. Guajardo President (562) 983-8811 |
| 84 | Aamcom 800 N. Pacific Coast Highway Redondo Beach 90278 aamcom.com | 2.7 2.6 | 4 | Mexican-American | call center | 1953 35/50 1/3 | Steven A. Diels President (310) 318-8100 |
| 85 | JLM Staffing Solutions 200 Pine Ave. Long Beach 90802 jlmstaffing.com | 2.7 1.9 | 42 | African-American | recruiting and staffing firm | 2011 7/7 1/1 | Lashondra Mercurius President 866-240-8607 |
| 86 | Decor Interior Design Inc. 2937 E. Fourth St. Los Angeles 90033 designsbydecor.com | 2.4 1.4 | 71 | African-American | design, furnish, and maintain commercial property | 1997 30/30 1/2 | Ronda Jackson Principal (310) 289-2186 |
| 87 | Servitek Solutions Inc. 636 Brea Canyon Road City of Industry 91789 servitek-solutions.com | 2.3 1.0 | 130 | Filipino-American | electrical contractor | 2008 24/27 1/1 | Geoff Reyes President (626) 227-1650 |
| 88 | Printing Connection 6825 Valjean Ave. Van Nuys 91406 printcnx.com | 2.1 1.8 | 17 | Hispanic-Argentina | printing | 1983 18/18 1/1 | Henry Steenackers President (800) 786-5490 |
| 89 | Hot Shots Athletic Apparel Inc. 20947 Currier Road, Unit O Walnut 91789 hotshotsathletic.com | 2.0 2.0 | 0 | Chicano | sports apparel manufacturer | 1990 2/2 1/1 | Lydia Hernandez Vice President (909) 468-9199 |
| 90 | SA Associates 1130 W. Huntington Drive, Unit 12 Arcadia 91007 saassociates.net | 1.8 1.2 | 50 | Asian-Indian | consulting civil engineers | 1989 15/20 1/2 | Shahnawaz Ahmad President (626) 821-3456 |
| 91 | LLP Energy Inc. 5655 Lindero Canyon Road, Suite 725A Westlake Village 91362 llpenergy.com | 1.8 1.0 | 84 | African-American | general and electrical contractor | 2007 15/15 1/1 | Patrick P. Boyd Jr, President (818) 488-5723 |
| 92 | AR Electric Inc. 718 E. Edna Place Covina 91723 areinc.co | 1.5 1.2 | 25 | Mexican-American | electrical contractor | 2004 14/18 1/1 | Alex Rojano Sr. President (626) 628-4891 |
| 93 | PrideStaff 11447 Jefferson Blvd. Culver City 90230 losangelesstaffingagencies.com | 1.3 1.0 | 33 | African-American | staffing franchise | 2011 3/3 1/1 | Colette B. Moore Owner/Strategic Partner (310) 398-7900 |
| 94 | Tony Servera Co. Inc. 11871 Sheldon St., Unit C Sun Valley 91352 tonyservera.com | 1.3 1.3 | 4 | Mexican-American | concrete contractors | 1957 NA/NA 1/1 | Anthony M. Servera CEO, President (818) 765-1003 |
| 95 | Masbuild Inc. 221 E. Walnut St., Suite 234 Pasadena 91101 masbuild.com | 1.3 1.1 | 18 | African-American | architecture and engineering | 1996 8/8 1/1 | Lynnelle Bryant/ Charles T. Bryant CEO/Principal Architect (626) 792-2555 |
| 96 | Milli Milli Micro Systems Inc. 19025 Parthenia St., Suite 200 Northridge 91324 mmsgov.com | 1.3 1.1 | 14 | Indian-American | consulting and training | 1998 5/12 1/2 | Jitinder Singh President (818) 262-1357 |
| 97 | Raju Associates Inc. 505 E. Colorado Blvd., Suite 202 Pasadena 91101 rajuassociates.com | 1.3 0.9 | 39 | Asian-American | transport planning and traffic engineering consulting | 2002 8/8 1/1 | Srinath Raju CEO, President (626) 792-2700 |
| 98 | Marketing Maven Public Relations Inc. 2390C Las Posas Road, Suite 479 Camarillo 93010 marketingmavenpr.com | 1.2 0.9 | 31 | Native American | marketing, public relations, Hispanic marketing, social media | 2009 14/16 1/2 | Lindsey Carnett CEO, President (310) 994-7380 |
| 99 | R.E.M. Engineering Co. Inc. 1575 N. Lake Ave., Suite 200 Pasadena 91104 remengr.com | 1.1 1.6 | -30 | African-American | engineering | 1979 9/10 1/1 | Robert E. Milton Jr. General Manager (626) 296-7200 |
| 100 | Lin Consulting Inc. 21660 E. Copley Drive, Suite 270 Diamond Bar 91765 linconsulting.com | 1.1 1.2 | -9 | Taiwanese-American | traffic, civil, and electrical engineering | 1997 12/15 1/3 | Denwun Lin President (909) 396-6850 |

In Business
The largest minority-owned businesses by year founded.



Source: Business Journal research

¹ In millions.
NA - Not Available N/A - Not Applicable Note: The information on this list was supplied by representatives of the companies themselves. Companies are ranked by 2014 revenue. Numbers that appear to be tied have been rounded. To qualify for the list, a company must at least 50 percent minority-owned, privately-held and headquartered in Los Angeles County. Due to the right of privately-held businesses to withhold information, the Business Journal makes no pretense of this being a complete list of the largest minority-owned

businesses in L.A. County. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2015 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from the YGS Group, (800) 290-5460 ext. 100.

Researched by David Nusbaum