

THE LIST

FASTEST GROWING PRIVATE COMPANIES

L.A. County-based; ranked by 2013-2015 revenue growth

▶ NEXT WEEK

The Largest Apparel Companies
in L.A. County

THE PACESETTER: Berkley tops this year's list of the fastest growing private companies headquartered in L.A. County. The Carson company reported a 9,441 percent increase in revenue from 2013 to 2015. Berkley, named after its owners, operates two divisions — one that designs product packaging and manufactures displays, and another that works with brands and manufacturers to sell products into mass retailers.

AGENCY: Oxford Road opened a second office in San Francisco this year to work with tech companies.

SUBSCRIPTION: MeUndies began a new subscription model last month with three plans that offer a more customized delivery of underwear.

OUTSOURCED: TaskUs opened a San Antonio office in July near the thriving Pearl District to offer an onshore outsourcing option to accompany its five offices in the Philippines and operations in Latin America.

Rank	Company (Ranking in 2015) • name • address • website	Percentage Growth in Revenue • 2013-2015	Revenue • 2015 • 2014 • 2013 (in millions)	Employees • L.A. County • total	Description	Profile • year founded • offices (county/total)	Top Executive • name • title • phone
1	Berkley 2725 E. El Presidio St. Carson 90810 goberkley.com	9,441%	\$11.4 \$4.5 \$0.1	15 25	two divisions: packaging design and display manufacturing; represents brands and manufacturers to mass retailers	2012 1/3	Eric S. Berkley President (310) 900-1772
2	Mobile Majority 2041 Colorado Ave. Santa Monica 90404 majority.co	4,588	5.5 4.0 0.1	42 67	data monetization for major media companies, full stack mobile advertising platform	2011 1/5	Rob Emrich CEO (800) 882-5216
3	Coronal Energy 150 E. Colorado Blvd., Suite 100 Pasadena 91105 coronalenergy.com	4,316	30.0 2.6 0.7	25 113	develops, finances, and operates solar photovoltaic projects for utilities, municipalities, and corporations	2012 1/5	Jonathan Jaffrey, Chairman, CEO Ed Feo, President (855) 267-6625
4	Loot Crate 3401 Pasadena Ave. Los Angeles 90031 lootcrate.com	2,953	116.0 40.0 3.8	250 250	monthly themed mystery crates	2012 3/3	Chris Davis CEO (213) 503-9588
5	Beyond Vape 315 Cloverleaf Drive, Suite F Baldwin Park 91706 beyondvape.com	2,848	16.3 6.6 0.6	26 88	manufacturer and retailer of vape products	2013 1/3	Michael Chen CEO (855) 587-8888
6	Blaze Fast-Fire'd Pizza (1) 35 N. Lake Ave., Suite 710 Pasadena 91101 blazepizza.com	1,729	100.2 32.8 5.5	75 NA	fast-casual build-your-own artisanal pizza restaurants	2011 17/105	Jim Mizes President, COO (626) 584-5880
7	Render Media Inc. 145 S. Fairfax Ave., Suite 405 Los Angeles 90036 rndr.com	1,447	7.6 4.7 0.5	30 35	digital publisher	2011 1/1	Vic Belonogoff CEO (650) 714-5300
8	Battery 6515 W. Sunset Blvd. Los Angeles 90028 batteryagency.com	1,290	6.3 1.3 0.5	6 6	advertising agency	2013 1/1	Anson Sowby CEO (323) 467-7267
9	LA Solar Group 16238 Raymer St. Van Nuys 91406 la-solargroup.com	1,233	12.0 5.5 0.9	58 58	solar installer	2013 1/15	Ara Petrosyan CEO (855) 552-7652
10	NuQuest Industries Inc. 907 S. Magnolia Ave. Monrovia 91016 nuquestindustries.com	1,228	6.5 1.7 0.5	84 84	home energy efficiency contractor	2012 1/1	Ryan L. May CEO (626) 599-2400
11	Oxford Road 6430 Sunset Blvd., Sixth Floor Los Angeles 90028 oxfordroad.com	1,104	7.5 3.0 0.6	41 NA	advertising agency for tech marketers with media planning, buying, analytics, and creative production capabilities	2013 1/2	Daniel Granger CEO (323) 212-6002
12	Greenspire 11620 Wilshire Blvd., Suite 410 Los Angeles 90025 greenspirehome.com	1,086	7.0 1.2 0.6	125 150	home energy efficiency contractor	2012 2/5	David Murray CEO (310) 477-7686
13	Yamibuy.com 280 Machlin Court City of Industry 91789 yamibuy.com	950	21.0 12.0 2.0	200 200	e-commerce	2013 1/1	Alex Zhou CEO (800) 407-9710
14	Nativo Inc. 200 N. Sepulveda Blvd., Suite 850 El Segundo 90245 nativo.com	900	30.0 9.0 3.0	90 140	advertising technology platform for brand advertisers and publishers to scale, automate, and measure native ads	2010 1/5	Justin Choi CEO (312) 961-4233
15	OnPrem Solution Partners 1601 N. Sepulveda Blvd., Suite 367 Manhattan Beach 90266 onprem.com	880	15.1 9.8 1.5	74 123	consulting and technology innovation firm	2013 1/3	Frank C. Leal/Jon Christian/ Christophe Ponsart/Candice Lu Founding Partners (310) 435-5648
16	Skyrocket Toys 12910 Culver Blvd., Suite F Los Angeles 90066 skyrockettoys.com	877	110.6 41.0 11.3	52 110	drones and tech toys	2010 1/3	Nelo Lucich, CEO John Ardell, CMO (310) 425-3432
17	USA Link System 1945 Gardena Ave. Glendale 91204 usalinksystem.com	767	6.5 1.8 0.8	15 45	information technology and marketing	2006 1/4	Ally Spinu CEO (800) 682-9680
18	MeUndies 3650 Holdrege Ave. Los Angeles 90016 meundies.com	763	16.4 6.7 1.9	60 60	apparel manufacturer and retailer	2011 1/1	Bryan Lalezarian CEO (888) 552-6775
19	Stability Healthcare Inc. 2301 E. Seventh St. Los Angeles 90023 stabilityhealthcare.com	755	9.0 4.0 1.1	85 175	traveling health care nurse staffing agency	2009 1/4	Jason Casani CEO, President (888) 787-1975
20	TaskUs (23) 3233-C Donald Douglas Loop South Santa Monica 90405 taskus.com	752	53.7 15.8 6.3	34 5,800	customer support outsourcing for fast-growing internet companies from contact centers in the Philippines	2008 1/8	Bryce Maddock, CEO Jaspar Weir, President (888) 400-8275

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banks and private equity firms were excluded because they do not report revenue in a conventional manner. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2016 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

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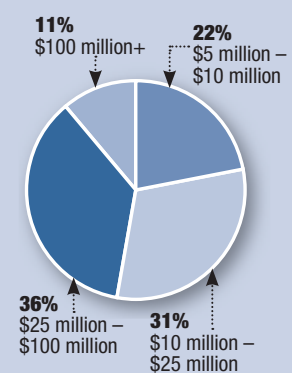
FASTEST GROWING PRIVATE COMPANIES *Continued from page 30*

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21	Imprenta Communications Group (9) 300 S. Raymond Ave., Suite 9 Pasadena 91105 icgworldwide.com	503%	\$19.8 \$19.6 \$3.3	14 26	advertising and public relations	2001 1/3	Ronald W. Wong CEO, President (626) 300-6620
22	Jaman Properties 23823 Malibu Road, Suite 50 Malibu 90265 jamanproperties.com	495	11.2 10.0 1.9	3 3	real estate development	2003 1/1	Janus Cercone Founder (310) 456-2001
23	REH Real Estate 1517 S. Fair Oaks Ave., Suite B South Pasadena 91030 regrealestate.com	487	14.6 8.6 2.5	5 5	residential real estate brokerage firm	2010 4/4	Paul Argueta Argueta CEO (626) 600-2734
24	Elevate Services Inc. (4) 10250 Constellation Blvd., Suite 2815 Los Angeles 90067 elevateservices.com	456	21.6 10.7 3.9	20 450	legal service provider	2011 2/11	Liam Brown Executive Chairman (310) 853-8448
25	SmartyPants Vitamins 4056 Del Rey Ave., Suite A Marina del Rey 90292 smartypantsvitamins.com	450	11.9 5.0 2.2	30 41	vitamins merchant wholesaler	2009 1/1	Courtney Nichols Gould / Gordon Gould Co-CEOs (310) 577-9525
26	FreedomPop 1100 Glendon Ave., Suite 700 Los Angeles 90024 freedompop.com	398	39.8 13.1 8.0	83 120	wireless telecommunications provider	2011 1/3	Stephen Stokols, CEO Steven Sesar, COO freedompop.com
27	Allied Wallet (10) 9000 W. Sunset Blvd., Suite 820 West Hollywood 90069 alliedwallet.com	369	73.4 42.0 15.6	52 1,081	payment processing solutions for online merchants	2005 1/9	Andy Khawaja CEO (888) 255-1137
28	Best Costume & Toy Deals (21) 1450 W. 228th St., Suite 6 Torrance 90501 bestcostumedeal.com	353	11.4 5.5 2.5	12 12	online retailer of toys and costumes	2011 1/1	Michael John Ward CEO (310) 697-8650
29	Brand Ventures Inc. 814 S. Westgate Ave., Suite 105 Los Angeles 90049 brandedoffers.com	346	5.8 2.7 1.3	3 6	brand incubation	2011 1/3	Rick Bennink CEO, President (310) 571-2526
30	Goldco Precious Metals (17) 19510 Ventura Blvd., Suite 109 Tarzana 91356 goldcopreciousmetals.com	336	50.6 28.6 11.6	66 79	assists clients to add gold and silver to qualified retirement accounts	2006 1/1	Trevor Gerszt CEO (855) 465-3472
31	Noribachi (20) 1515 240th St. Harbor City 90710 noribachi.com	322	37.4 22.1 8.9	120 128	custom LED manufacturer for high output commercial and industrial lighting and digital display solutions	2008 1/1	Farzad Dibachi CEO (855) 283-1100
32	Payscout Inc. (2) 5900 Sepulveda Blvd., Suite 360 Sherman Oaks 91411 payscout.com	304	10.4 5.7 2.6	18 39	global payment processing provider	2011 1/6	Cleveland Brown, CEO Manpreet Thaper, President (888) 689-6088
33	InviteManager (44) 26635 Agoura Road, Suite 200 Calabasas 91302 InviteManager.com	299	14.1 8.8 3.5	46 57	entertainment ticketing software	2007 1/4	Tony Knopp CEO (877) 423-4868
34	Outdoor Technology (8) 5702 W. Pico Blvd. Los Angeles 90019 outdoortechology.com	260	10.8 8.0 3.0	NA NA	wireless audio products and rugged portable power accessories designed for active lifestyles and outdoor use	2010 1/2	Charlie Gugliuzza CEO (310) 677-0190
35	Mobile Advance Inc. 203 Lemon Creek Drive, Unit D Walnut 91789 mobileadvance.com	249	15.3 9.4 4.4	6 6	provider of computing products and mobile electronics to customers and businesses	2005 1/1	John K. Lin CEO (888) 995-5988
36	Deco Lighting (70) 2917 Vail Ave. Commerce 90040 getdeco.com	240	33.1 19.5 9.7	150 150	manufacturer of indoor and outdoor LED lighting fixtures for the commercial, industrial, and municipal markets	2005 1/1	Sam Sinai, CEO Ben Pouladian, President (310) 366-6866
37	KPG Healthcare 1960 E. Grand Ave., Suite 940 El Segundo 90245 kpghealthcare.com	236	7.0 3.6 2.1	125 150	health care staffing agency	2011 1/1	Joe Gossman CEO, President (310) 374-7178
38	ZipRecruiter 401 Wilshire Blvd. Los Angeles 90042 ziprecruiter.com	236	95.8 58.9 28.6	300 400	online job search engine	2010 2/5	Ian Siegel CEO (323) 547-3858
39	Account Control Technology Holdings Inc. (18) 21700 Oxnard St., Suite 1400 Woodland Hills 91367 accountcontrol.com	229	259.0 209.7 78.7	70 4,693	provider of business process outsourcing and financial services	1990 1/18	Dale J. Van Dellen, Chairman Tracey Carpentier, CEO (818) 712-4999
40	Treeium Inc. (6) 5352 Laurel Canyon Blvd., Suite 200 Valley Village 91607 treeium.com	200	33.8 24.6 11.3	NA 50	general remodeling	2012 1/5	Moty Ginsburg CEO (855) 833-8733

TELECOM: Wireless carrier FreedomPop launched in the U.S. five years ago. It has expanded to the United Kingdom and Spain in the past year with plans to expand to dozens of additional countries. This company has raised \$109 million in funding.

ENERGY: Noribachi, a custom LED manufacturer for commercial and industrial lighting and digital display solutions, began classifying all employees as full-time last year instead of hiring them as contract or temporary workers. All full-time employees are eligible for an equity stake in the company after a year of employment.

Bottom Line
The 100 fastest growing companies, by 2015 revenue.



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41	Organic by Nature Inc. (31) 1542 Seabright Ave. Long Beach 90813 organicbynatureinc.com	193%	\$51.9 \$45.4 \$17.7	96 99	manufacturer and distributor of wholefood supplements	2000 1/4	David Sandoval, CEO Amy Venner, President (562) 901-0177
42	KRG Technologies Inc. (61) 25000 Avenue Stanford, Suite 243 Valencia 91355 krgtech.com	188	53.1 32.9 18.4	NA NA	mission-critical technology solutions such as IT consulting, development	2003 1/1	Balamurugan Subbiah Chairman (661) 257-9967
43	Scorpion (55) 28480 Avenue Stanford, Suite 100 Valencia 91355 scorpion.co	181	73.3 42.7 26.1	311 349	internet marketing company	2001 1/3	Rustin Kretz CEO, President (661) 702-0100
44	Tongal (29) 1918 Main St., Second Floor Santa Monica 90405 tongal.com	163	22.2 13.0 8.4	33 48	studio on-demand	2008 1/3	Robert Salvatore, CEO James DeJulio, President (310) 579-9260
45	AKDY Imports 10912 Weaver Ave. South El Monte 91733 akdyusa.com	158	17.1 10.7 6.6	30 NA	manufacturer of home improvement products	2009 3/NA	Michael Huang, CEO Kenny Chen, President (626) 542-3710
46	eSalon.com (19) 10361 Jefferson Blvd. Culver City 90232 esalon.com	156	27.8 17.0 10.8	104 108	beauty brand offering custom, made-to-order hair color and complimentary hair care products for at-home use	2010 1/2	Francisco Gimenez CEO (310) 846-9100
47	ZestFinance (28) 6636 Hollywood Blvd. Los Angeles 90028 zestfinance.com	152	73.0 54.0 29.0	76 79	technology company that applies machine learning and data science to make more accurate credit decisions	2009 1/1	Douglas Merrill CEO (323) 450-3000
48	USAePay (87) 1833 Victory Blvd. Glendale 91201 usaepay.com	150	18.0 9.5 7.2	NA NA	certified payment processing for transactions	1998 1/2	Ben Goretsky, CEO Alex Goretsky, CFO (866) 872-3729
49	Impres Technology Solutions Inc. (36) 10330 Pioneer Blvd., Suite 280 Santa Fe Springs 90670 imprestech.com	144	98.1 74.8 40.2	21 38	IT reseller and professional services focused on cyber-security	2001 1/4	Richard Fu CEO, President (562) 298-4030
50	Broadvoice 9221 Corbin Ave. Northridge 91324 broadvoice.com	142	41.7 16.7 17.3	NA NA	business and residential telecommunications providing voice and high speed data	2006 1/8	Jim Murphy CEO (888) 332-8036
51	Made Hollywood Inc. 850 S. Broadway, Suite 501 Los Angeles 90014 madenightlife.com	140	12.0 8.0 5.0	NA NA	corporate, entertainment, sporting and social events	2004 1/1	Mark Tung CEO (213) 489-0742
52	Dazadi Inc. 5146 Douglas Fir Road Calabasas 91302 dazadi.com	129	15.9 8.5 7.0	4 34	online retailer of sporting goods and home recreational products	2002 1/2	Jason R. Boyce CEO (818) 336-9450
53	BlackLine (52) 21300 Victory Blvd., 12th Floor Woodland Hills 91367 blackline.com	129	83.6 56.6 36.6	397 530	cloud-based finance controls and automation software for mid-size to large enterprises	2001 1/9	Therese Tucker CEO (818) 223-9008
54	EpiSource (93) 500 W. 190th St., Suite 400 Gardena 90248 episource.com	128	31.0 19.2 13.6	62 1,500	risk adjustment services and solutions for health care payers	2006 1/6	Sishir Reddy CEO (714) 452-1961
55	Meridith Baer Home (48) 4100 Ardmore Ave. South Gate 90280 meridithbaer.com	128	29.9 21.7 13.1	160 230	home staging, luxury furniture leasing, interior design and event interiors	1998 1/3	Meridith Baer CEO (310) 204-5353
56	City Constructors Inc. (24) 129 W. Llewellyn St. Los Angeles 90012 cityconstructors.com	123	28.6 21.4 12.8	21 21	general contractor	2003 1/1	Bryson Reaume President (626) 825-0308
57	Ronin Staffing (72) 500 N. Brand Blvd., Suite 625 Glendale 91203 roninllc.com	121	17.7 14.0 8.0	NA NA	staffing firm	2008 1/3	Vivian Rutherford CEO, President (818) 303-1340
58	Anything 2 Everything (43) 13701 Riverside Drive, Suite 610 Sherman Oaks 91423 teama2e.com	119	9.8 5.7 4.5	7 14	events, corporate promotions and creative services	2009 1/2	Ashley Wyatt President (818) 290-3374
59	Coolhaus Ice Cream (51) 8588 Washington Blvd. Culver City 90232 eatcoolhaus.com	117	6.5 5.0 3.0	NA NA	ice cream manufacturer and retailer	2009 1/4	Natasha J. Case CEO (310) 993-2724
60	Danny Wimmer Presents 10350 Santa Monica Blvd., Suite 350 Los Angeles 90025 dannywimmerpresents.com	112	40.7 30.1 19.2	15 20	producer of destination rock music festivals	2011 1/3	Danny Hayes CEO (310) 307-3220

PUBLIC: BlackLine had an initial public offering on Oct. 28.

MUSIC: Danny Wimmer Presents is a producer of destination rock music festivals. It produced 12 festivals in 11 different cities this year, selling more than 700,000 tickets in total.

Once Again
The 100 fastest growing companies by number of consecutive years listed.

1 year	47
2 years	28
3 years	13
4 years	4
5 years	2
6 years	4
7 years	0
8 years	1
9 years	1

Source: Business Journal research

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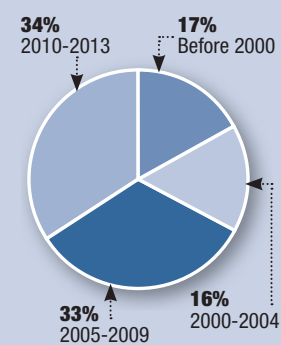
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61	Digital Room 8000 Haskell Ave. Van Nuys 91406 digitalroominc.com	110%	\$119.3 \$68.7 \$56.9	248 875	stand-alone online printer with a multi-brand portfolio of websites	1997 3/8	Adam S. Berger Chairman, CEO (310) 575-4440
62	DLC Group (66) 21800 Oxnard St., Suite 980 Woodland Hills 91367 dlcinc.com	109	68.6 59.4 32.8	NA NA	finance and accounting consulting	1993 2/7	Tom Sweeney CEO (888) 957-3400
63	Krost Baumgarten Kniss & Guerrero 790 E. Colorado Blvd., Suite 600 Pasadena 91101 krostcpas.com	108	20.4 12.0 9.8	90 110	certified public accountancy firm with tax credit consulting services	1939 2/7	Gregory A. Kniss CEO, President (626) 449-4225
64	TechStyle Fashion Group (26) 2301 Rosecrans Ave., Fifth Floor El Segundo 90245 techstyle.com	106	505.0 400.0 245.0	420 2,000	platform to test launch and scale global fashion brands	2010 1/6	Adam Goldenberg/ Don Ressler Co-CEOs (310) 683-0940
65	Picore International (62) 23679 Calabasas Road, Unit 215 Calabasas 91302 picoreinternational.com	105	10.0 8.0 4.9	NA 150	armed and unarmed security guards	1998 1/4	Dana Picore CEO, President (818) 888-9659
66	Quality Material Handling Inc. 900 W. Foothill Blvd. Azusa 91702 qmhinc.com	105	5.4 4.9 2.6	54 54	distributor and manufacturer of warehouse equipment	1991 2/2	Hector Pinto CEO, President (626) 812-9722
67	OpenX (81) 888 E. Walnut St., Second Floor Pasadena 91101 openx.com	103	140.0 101.0 69.0	355 500	digital and mobile advertising technology	2008 2/8	Tim Cadogan CEO (626) 696-2554
68	KabaFusion 17777 Center Court Drive North, Suite 550 Cerritos 90703 kabafusion.com	101	70.0 48.6 34.8	95 308	specialty pharmacy	2010 2/9	Sohail Masood CEO (877) 577-4844
69	DNA Search Inc. 6934 Canby Ave., Suite 103 Reseda 91335 dnasrch.com	100	6.0 5.0 3.0	16 16	permanent placement agency for the health care industry	1991 1/1	Dan Levy CEO (818) 986-6300
70	Spokeo (46) 556 S. Fair Oaks Ave., Suites 101-179 Pasadena 91105 spokeo.com	97	78.0 55.8 39.7	200 200	search engine using proprietary technology to organize public information	2006 1/1	Harrison Tang CEO (877) 913-3088
71	Stability Technology Partners 2301 E. Seventh St. Los Angeles 90023 stabilityhealthcare.com	96	9.3 4.9 4.7	20 50	information technology staffing	2011 1/2	Jason Casani CEO, President (888) 787-1975
72	Mendocino Farms (71) 13103 Ventura Blvd., Suite 100 Studio City 91604 mendocinofarms.com	92	31.3 22.9 16.3	400 550	sandwich market that focuses on unique interpretations of traditional sandwiches	2003 10/13	Mario Del Pero, CEO Ellen Chen, President molly@mendocinofarms.com
73	Choura Events (68) 540 Hawaii Ave. Torrance 90503 chouraevents.com	92	13.4 10.2 7.0	145 145	creative event agency specializing in rentals and tenting	2005 1/1	Ryan J. Choura CEO (310) 320-6200
74	Interactive Education Concepts (96) 17328 Ventura Blvd., Suite 202 Encino 91316 myimprov.com	90	7.4 5.2 3.9	NA NA	specialized e-learning courses with specialty in safety using humor as a delivery mechanism	1994 1/3	Gary Alexander CEO (818) 788-5204
75	Partner Engineering and Science Inc. (78) 2154 Torrance Blvd., Suite 200 Torrance 90501 partneresi.com	87	101.0 75.8 54.0	NA 600	environmental, engineering and energy consulting and design firm	2007 2/34	Joseph P. Derhake President (800) 419-4923
76	Halton Pardee & Partners Inc. (50) 1524 Abbot Kinney Blvd. Venice 90291 haltonpardee.com	85	13.6 10.5 7.3	55 58	real estate brokerage firm	2005 2/2	Tami Pardee Owner/Broker (310) 907-6517
77	Velocity Vehicle Group 2429 Peck Road Whittier 90601 velocityvehiclegroup.com	83	935.6 669.2 511.6	327 1,343	freightliner truck dealership, finance, leasing, and rentals	1998 5/20	Bradley C. Favvre/ James Barker Presidents (562) 447-1200
78	YapStone (82) 1351 Fourth St., Penthouse Santa Monica 90401 yapstone.com	82	160.0 120.0 88.0	35 372	online payment service provider	1999 1/5	Thomas Villante Chairman, CEO (866) 289-5977
79	Lief Labs (27) 29013 Avenue Penn Valencia 91355 lieflabs.com	79	9.7 17.2 5.4	NA NA	contract manufacturer specializing in the health and sports nutrition industry	2008 3/3	Adel Villalobos Chief Scientific Officer, President (661) 775-2500
80	Beachbody (90) 3301 Exposition Blvd., Third Floor Santa Monica 90404 beachbody.com	79	1,221.7 939.0 683.1	993 1,026	provider of fitness, nutrition and weight-loss solutions	1998 3/5	Carl Daikeler, CEO Jonathan Congdon, President (310) 883-9000

FASHION: TechStyle Fashion Group was formerly known as JustFab Inc.

Year Founded
Period during which the 100 fastest growing companies were founded.



Source: Business Journal research

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FASTEST GROWING PRIVATE COMPANIES *Continued from page 35*

Rank	Company (Ranking in 2015) • name • address • website	Percentage Growth in Revenue • 2013-2015	Revenue			Description	Profile • year founded • offices (county/total)	Top Executive • name • title • phone
			• 2015	• 2014	• 2013 (in millions)			
81	Chrome River Technologies (76) 5757 Wilshire Blvd., Suite 270 Los Angeles 90036 chromeriver.com	78%	\$21.8	\$17.0	\$12.2	expense reporting and invoice automation software	2007 1/1	Alan Rich CEO (888) 781-0088
82	Alta Verde Group (3) 1880 Century Park East, Suite 300 Los Angeles 90067 altaverdegroupp.com	76	50.4	52.0	28.6	residential real estate development company building for sale master-planned communities	2009 1/2	Andrew N. Adler, Chairman, CEO David B. Kivitz, Managing Director (310) 286-9200
83	Sandler Partners (67) 1200 Artesia Blvd., Suite 305 Hermosa Beach 90254 sandlerpartners.com	76	40.2	34.4	22.9	distributor of connectivity and cloud services	2003 1/7	Alan Sandler Managing Partner (310) 796-1393
84	AMG & Associates Inc. (56) 28296 Constellation Road Santa Clarita 91355 amgassociatesinc.com	76	39.1	36.0	22.2	contractor specializing in public and private projects throughout California and the western half of the U.S.	2005 1/1	Albert M. Giacomazzi CEO, President (661) 251-7401
85	AAA Cos. 25007 Anza Drive Valencia 91355 aaacompanies.com	75	31.4	20.4	17.9	facility solutions provider	1995 1/5	JoAnn Katinos, CEO Brian Higgins, Principal (800) 892-4784
86	Supply Solutions (58) 17625 Fabrica Way Cerritos 90703 casupplysolutions.com	75	6.8	5.7	3.9	facility supply distribution company with a focus on environmentally friendly products	2006 1/1	Jeffrey Lerma CEO, President (888) 901-5011
87	Network Solutions Provider (91) 65 Pine Ave., Suite 163 Long Beach 90802 networksolutionsprovider.com	75	16.9	13.4	9.7	managed service provider for cloud, cyber security, and onsite Tier 3 support	2007 2/5	Phillip Walker CEO (888) 763-9679
88	Rainmaker Ad Ventures (15) 13453 Bayliss Road Los Angeles 90049 rainmakeradventures.com	75	8.6	8.8	4.9	online media buying agency	2004 1/1	Drew Kossoff CEO (310) 746-5125
89	Ecosense Lighting (42) 915 Wilshire Blvd., Suite 2175 Los Angeles 90017 ecosenselighting.com	73	26.5	23.4	15.4	LED lighting solutions for architectural and commercial applications	2008 1/3	Mark Reynoso CEO (310) 496-6255
90	Traffic Management Inc. (95) 2435 Lemon Ave. Signal Hill 90755 trafficmanagement.com	69	68.0	46.2	40.3	traffic control management and safety service and products	1994 3/19	Chris Spano, CEO Jon Spano, COO (800) 763-3999
91	Sada Systems Inc. (60) 5250 Lankershim Blvd., Suite 620 North Hollywood 91601 sadasystems.com	68	47.3	38.4	28.2	business consulting services, cloud solutions, information technology and managed services	2000 1/2	Tony Safoian CEO, President (818) 766-2400
92	Los York 1823 Colorado Ave. Santa Monica 90404 losyork.tv	65	15.5	11.8	9.4	marketing agency, commercial production	2012 1/2	Dexton Deboree, Managing Partner Seth Epstein, Executive Creative Director (310) 399-6047
93	24Hr HomeCare (57) 300 N. Sepulveda Blvd., Suite 1065 El Segundo 90245 24hrcares.com	65	48.1	39.1	29.2	non-medical in-home care services to the elderly, children and developmentally disabled	2008 6/14	David Allerby CEO (310) 906-3680
94	Med Tech Solutions 25060 Avenue Stanford Valencia 91355 medtechsolutions.com	63	6.4	6.1	3.9	health care cloud computing	2006 1/4	James Deck CEO (626) 486-9330
95	PCC Network Solutions 20717 Prairie St. Chatsworth 91311 pccinc.com	63	20.6	16.6	12.7	data centers, structured cabling for data, voice, video, and physical security for surveillance and access controls	1985 1/4	David S. Burr CEO (800) 313-1911
96	Index Promotions 1607 Pontius Ave. Los Angeles 90025 indexpromotions.com	63	39.0	35.0	24.0	marketing services and promotional products	2002 1/4	Charlie D. Gaffney CEO, President (760) 413-4352
97	Ballantines PR 9200 Sunset Blvd., Suite 980 West Hollywood 90069 ballantinespr.com	62	5.5	4.4	3.4	public relations	2000 1/2	Sarah Roberts President (310) 454-3080
98	Healthplans.com (59) 2381 Rosecrans Ave. El Segundo 90245 healthplans.com	61	60.1	49.2	37.3	health insurance plan search tool	2011 1/3	Patrick Quigley CEO (310) 219-6200
99	Gibson International (74) 11538 San Vicente Blvd. Los Angeles 90049 gibsonintl.com	59	20.5	18.7	12.9	residential real estate brokerage firm	2008 4/4	Scott L. Gibson President (310) 820-0195
100	Redbird 3617 Eastham Drive Culver City 90232 redbirdgroup.com	59	5.7	3.3	3.6	creative agency	1996 2/2	Susan Gates, CEO Amy Rappeport, COO (213) 550-5443

ACQUISITION: Sandler Partners, a distributor of connectivity and cloud services, acquired X4 Solutions, a master agency based in the Midwest.

CERRITOS: Supply Solutions acquired L.A.-based Holiday Paper Products last year. Holiday Paper Products is a distributor of janitorial and packaging supplies.

EXPANSION: Creative agency Redbird expanded and renovated its Culver City office to accommodate a larger team and the launch of its in-house video unit, Redbird Studios.

NA - Not Available
N/A - Not Applicable
Note: Due to the right of privately held companies to withhold information, the Business Journal makes no pretense of this being a complete list. Information on this list was provided by representatives of the companies themselves. Companies are ranked by their percentage growth from 2013 to 2015. Revenue figures have been rounded. In order to qualify for the list, a company must be privately held, for-profit, headquartered in L.A. County, in business as of Jan. 1, 2013 and not be a division or subsidiary of another company. They are also required to have at least \$5 million in 2015 revenue. Law firms,

banks and private equity firms were excluded because they do not report revenue in a conventional manner. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2016 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

Researched by David Nusbaum