

THE LIST

MINORITY-OWNED BUSINESSES

Los Angeles County-based companies ranked by 2016 revenue

▶ NEXT WEEK

The highest paid executives in Los Angeles County

THE PACESETTER: Apparel retailer Forever 21 Inc. tops the list of the largest minority-owned businesses in Los Angeles County. The L.A.-based company had an estimated \$4 billion in revenue for 2016. Since it first opened more than 30 years ago, the company, founded by South Korean immigrants Do Won Chang and his wife Jin Sook Chang, has grown exponentially. Forever 21 announced plans to open a standalone beauty and accessories store called Riley Rose.

EQUIPMENT: G&C Equipment Corp. is providing equipment and materials for the Inglewood football stadium, Los Angeles World Airports renovations, and Metropolitan Transportation Authority rail projects.

GROWTH: Traffic Management Inc. added two more L.A. locations, three additional California locations, and three out of state within the past year. The company's revenue has more than doubled from 2014 to 2016.

Rank	Company • name • address • website	Revenue • 2016 • 2015 (in millions)	Percent Change • 2015-2016	Majority Ownership (self identified)	Type of Business	Profile • year founded • employees • offices	Top Executive • name • title • phone
1	Forever 21 Inc. 3880 N. Mission Road Los Angeles 90031; forever21.com	\$4,000.0' \$4,000.0	0%	Korean-American	clothing retailer	1984 35,000 700	Do Won Chang CEO (213) 741-5100
2	Panda Restaurant Group 1683 Walnut Grove Ave. Rosemead 91770; pandarg.com	2,903.0 2,350.0	24	Chinese-American	restaurant owner and operator	1973 31,699 1,893	Peggy Cherng/Andrew Cherng Co-Chairwoman/Co-Chairman (626) 799-9898
3	Act 1 Group Inc. 1999 W. 190th St. Torrance 90504; act1group.com	2,400.0' 2,300.0'	4	African-American	staffing, human resource business services, workforce management and technology	1978 NA 187	Janice Bryant Howroyd Chairwoman, CEO (310) 750-3400
4	Red Chamber Group 1912 E. Vernon Ave. Vernon 90058; redchamber.com	2,200.0' 2,000.0'	10	Chinese-American	seafood supplier	1973 NA 15	Ming Bin Kou President (323) 234-9000
5	America Chung Nam 1163 Fairway Drive City of Industry 91789; acni.net	1,900.0 1,850.0	3	Chinese-American	waste paper and scrap plastics exporter	1990 340 6	Teresa Cheung CEO (909) 839-8383
6	Superior Communications Inc. 5027 Irwindale Ave., Suite 900 Irwindale 91706; superiorcommunications.com	641.4 854.3	-25	Chinese-American	manufacturer and distributor of wireless phone accessories	1991 232 6	Solomon Chen Chairman, CEO (626) 856-6020
7	Markwins International Corp. 22067 Ferrero Parkway City of Industry 91789; markwins.com	434.2 408.3	6	Asian-American	beauty products	1987 274 8	Eric Chen CEO (909) 595-8898
8	Sunrider International 1625 Abalone Ave. Torrance 90501; sunrider.com	350.0' 350.0'	0	Asian-American	herbal products, health foods, hospitality	1982 NA 30	Tei-Fu Chen, Chairman Oi-Lin Chen, President (310) 781-8096
9	Pacific American Fish Co. 5525 S. Santa Fe Ave. Vernon 90058; pafco.net	287.2 244.0	18	Korean-American	seafood distributor	1977 270 3	Peter Huh CEO, President (323) 319-1515
10	Cyberpower Inc. 730 Baldwin Park Blvd. City of Industry 91746; cyberpowerpc.com	184.2 120.1	53	Chinese-American	computer and parts seller	1998 215 1	Eric Cheung CEO (626) 813-7730
11	Koos Manufacturing Inc. 2741 Seminole Ave. South Gate 90280; koos.com	150.0' 150.0'	0	Korean-American	denim jeans manufacturer	1985 NA 1	U Yul Ku President (323) 564-2100
12	F. Gaviña & Sons Inc. 2700 Fruitland Ave. Vernon 90058; gavina.com	150.0 141.5	6	Cuban-American	specialty coffee roaster and wholesaler	1967 240 2	Pedro L. Gavina President (323) 582-0671
13	G&C Equipment Corp. 1875 W. Redondo Beach Blvd., Suite 102 Gardena 90247; gandccorp.com	150.0 125.0	20	African-American	distributor of construction equipment, material, and supplies	1981 NA 3	Gene Hale CEO (310) 515-6715
14	Jules and Associates Inc. 515 S. Figueroa St., Suite 1950 Los Angeles 90071; julesandassociates.com	130.6 122.2	7	Mexican-American	equipment leasing	1989 49 2	Jules Buenabenta CEO, President (213) 362-5600
15	Telacu Industries 5400 E. Olympic Blvd., Third Floor Los Angeles 90022; telacu.com	130.0 130.0	0	Mexican-American	community development corp., financial services, development, construction	1968 600 28	Michael Lizarraga CEO, President (323) 721-1655
16	Impres Technology Solutions Inc. 10330 Pioneer Blvd., Suite 280 Santa Fe Springs 90670; imprestechology.com	126.6 98.1	29	Chinese-American	value-added reseller	2001 37 1	Richard Fu CEO, President (562) 298-4030
17	GST Inc. 12881 166th St. Cerritos 90703; gstes.com	120.0 101.0	19	Chinese-American	technology solutions provider	1985 98 5	JP Wang, CEO Alice Wang, President (562) 345-8700
18	Cacique Inc. 14940 Proctor Ave. City of Industry 91746; caciqueinc.com	115.0' 110.0'	5	Hispanic	dairy products manufacturer	1970 NA NA	Gil de Cardenas CEO (626) 961-3399
19	Solutionz Conferencing Inc. 901 Bringham Ave. Los Angeles 90049; solutionzinc.com	115.0 100.0	15	Hispanic-American	audio visual integrator/video conferencing equipment reseller	2002 150 6	Bill Warnick CEO (310) 571-1207
20	Huy Fong Foods Inc. 4800 Azusa Canyon Road Irwindale 91706; huyfong.com	110.0' 105.0'	5	Vietnamese	hot sauce manufacturer	1980 NA 1	David Tran CEO (626) 286-8328
21	Traffic Management Inc. 2435 Lemon Ave. Signal Hill 90755; trafficmanagement.com	98.7 68.0	45	Mexican-American	traffic control	1994 800 22	Chris Spano, CEO Jon Spano, COO (800) 763-3999
22	BankCard Services, NavyZebra 21281 S. Western Ave. Torrance 90501; navyzebra.com	92.0 86.0	7	Korean-American	small business IT solutions, credit card processor	1987 235 14	Patrick Hong CEO, President (213) 365-1122
23	LD Products Inc. 3700 Cover St. Long Beach 90808; 4inkjets.com	88.9 88.5	0	Hispanic-American	online office supply retailer	2000 165 2	Aaron Leon CEO (888) 321-2552
24	Beauchamp Distributing Co. 1911 S. Santa Fe Ave. Compton 90221; beauchampdist.com	87.9 82.1	7	African-American	beverage wholesaler	1971 174 1	Patrick Beauchamp, President Stacey L. Beauchamp, V.P. (310) 639-5320
25	Spokeo 556 S. Fair Oaks Ave., Suites 101-179 Pasadena 91105; spokeo.com	80.0 78.5	2	Chinese-American	people search technology	2006 215 1	Harrison Tang CEO (888) 271-9562

¹ Business Journal estimate.
NA - Not Available N/A - Not Applicable Note: The information on this list was supplied by representatives of the companies themselves. Companies are ranked by 2016 revenue. Numbers that appear to be tied have been rounded. To qualify for the list, a company must at least 50 percent minority-owned, privately-held and headquartered in Los Angeles County. Due to the right of privately-held businesses to withhold information, the Business Journal makes no pretense of this being a complete list of the largest minority-owned businesses in

L.A. County. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2017 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

Researched by David Nusbaum

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26	Columbus Technologies and Services Inc. 1960 E. Grand Ave., Suite 1000 El Segundo 90245; columbususa.com	\$78.7 \$81.9	-4%	Asian-Indian	systems engineering contractor	2002 675 7	Ajay Handa CEO (310) 356-5600
27	MDB Family 855 Washington Blvd. Montebello 90640; themdbfamily.com	65.0 ¹ 60.0 ¹	8	Chinese-American	manufacturer of baby and children's furniture and products	1990 NA 3	Teddy Fong CEO (323) 728-8988
28	EpiSource 500 W. 190th St., Suite 400 Gardena 90248; episource.com	52.3 31.0	69	Asian-Indian	NA	2006 94 6	Sishir Reddy CEO (714) 452-1961
29	Yamibuy.com 280 Machlin Court City of Industry 91789; yamibuy.com	50.0 21.0	138	Chinese-American	e-commerce	2013 252 2	Alex Zhou CEO (800) 407-9710
30	Premio Inc. 918 Radecki Court City of Industry 91748; premioinc.com	44.5 50.5	-12	Chinese-American	service and hardware manufacturer	1989 119 2	Crystal Wu CEO, President (800) 977-3646
31	InterTrend Communications Inc. 228 E. Broadway Long Beach 90802; intertrend.com	44.0 44.0	0	Taiwanese-American	advertising and marketing agency	1991 73 2	Julia Y. Huang President (562) 733-1888
32	RJT Compuquest Inc. 222 N. Sepulveda Blvd., Suite 2250 El Segundo 90245; rjtcompuquest.com	44.0 40.2	9	Indian-American	IT staffing and consulting	1996 255 7	Amarjit Shokeen CEO (310) 421-1292
33	PromoShop Inc. 5420 McConnell Ave. Los Angeles 90066; promoshopinc.com	43.3 41.3	5	Mexican-American	promotional products and marketing services	1998 112 10	Guillermo "Memo" Kahan CEO, President (310) 821-1780
34	Skyline Security Management Inc. 10642 Downey Ave., Suite 205 Downey 90241; skylinesecurity.com	36.8 23.6	56	Latin American	alarm sales and installation	2004 100 2	Edwin Arroyave CEO (888) 775-9732
35	Liberty Paper 5025 Hampton St. Los Angeles 90058; libertypp.com	36.6 41.6	-12	Asian-Indian	copy paper merchant and distributor	2001 15 1	Alex Ismail CEO (866) 507-2737
36	TechLink Systems Inc. 8383 Wilshire Blvd., Suite 745 Beverly Hills 90211; techlinksystems.com	27.5 24.4	13	Korean-American	IT staffing and consulting	1998 300 5	Jane Kim CEO, President (310) 300-1720
37	Sensis 818 S. Broadway, Suite 1100 Los Angeles 90014; sensisagency.com	27.0 8.0	238	Hispanic-American	advertising agency	1998 80 4	Jose Villa CEO, President (213) 341-0171
38	Payscout Inc. 5900 Sepulveda Blvd., Suite 360 Sherman Oaks 91411; payscout.com	24.2 10.4	133	African-American/ Indian-American	payment processing	2011 63 6	Cleveland Brown, CEO Manpreet Singh, President (888) 689-6088
39	El Clasificado 11205 Imperial Highway Norwalk 90650; elclasificado.com	22.5 21.0	7	Hispanic	media	1988 NA 5	Martha de la Torre Publisher, CEO (323) 278-5310
40	Young Systems Corp. 13125 Midway Place Cerritos 90703; nuworldinc.com	22.4 23.6	-5	Korean-American	retailer and wholesaler of office machines and supplies	1985 51 1	Young H. Lee President (562) 921-2256
41	Ramcast Ornamental Supply Co. Inc. 2201 E. Firestone Blvd. Los Angeles 90002; ramcast.net	22.2 19.5	14	Mexican-American	steel distribution	1984 83 4	Rosalba Warschaw, President Ismael Ramirez, V.P. (323) 585-4999
42	Endpak Packaging Inc. 9101 Perkins St. Pico Rivera 90660; endpak.com	22.1 21.7	2	Mexican-American	packaging manufacturer	1993 100 1	Edgar A. Garcia CEO (562) 801-0281
43	Imprenta Communications Group 315 W. Ninth St., Suite 700 Los Angeles 90015; icgworldwide.com	21.7 19.8	10	Asian-American	public relations, advertising, ethnic marketing, campaigns	2001 24 3	Ronald W. Wong CEO, President (213) 210-2500
44	Cordoba Corp. 1401 N. Broadway Los Angeles 90012; cordobacorp.com	20.0 19.4	3	Mexican-American	civil engineering, program and construction management, and transportation planning	1983 NA 4	George L. Pla CEO, President (213) 895-0224
45	RateSpecial Interactive 766 E. Colorado Blvd., Suite 200 Pasadena 91101; ratespecial.com	19.2 27.0	-29	Chinese-American	advertising agency	2007 14 1	David Tam, CEO Thomas McLernan, President Bertrand Seow, CTO (626) 376-4702
46	Ace Fence Co. 727 Glendora Ave. La Puente 91744; acefencecompany.com	18.5 18.6	-0	Chinese-American	fencing contractor	1949 88 2	Amy Tsui President (626) 333-0727
47	United Pumping Service Inc. 14000 E. Valley Blvd. City of Industry 91746; unitedpumping.com	18.0 ¹ 18.0	0	Mexican-American	hazardous waste/ environmental remediation contractor	1970 NA 1	Eduardo Perry Jr. President (626) 961-9326
48	Innex Inc. 325 Enterprise Place Pomona 91768; innexinc.com	18.0 ¹ 18.1	-1	Asian	wholesaler of video game-related toys, gifts, and mobile and audio accessories	2004 NA 1	Titi Ngoy CEO, President (909) 839-6091
49	Alameda Construction Services Inc. 2528 E. 125th St. Compton 90222; alamedaconstruction.com	17.8 10.9	63	African-American	construction	1997 25 1	Kevin D. Ramsey President (310) 635-3277
50	Network Solutions Provider 65 Pine Ave., Suite 163 Long Beach 90802; networksolutionsprovider.com	17.4 16.9	3	African-American	technology integration	2007 37 5	Phillip Walker CEO (888) 763-9679

VENDOR: PromoShop was honored with the Jackie Robinson minority vendor award by the Cleveland Indians this year for its work with the team.

Ethnic Ownership
Breakdown of L.A. County's largest minority-owned businesses, by ethnicity. (self-identified)

Mexican-American	24
Chinese-American	22
African-American	17
Indian-American	9
Korean-American	8
Hispanic/Latino	7
Other	5
Cuban-American	2
Native American	2
Filipino-American	2
Vietnamese-American	2

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51	Athena Engineering Inc. 456 E. Foothill Blvd. San Dimas 91773; athenaengineering.com	\$17.0' \$17.7	-4%	Latino	general construction, mechanical HVAC, building automation systems	1984 NA 1	Jane Chiera President (909) 599-0947
52	Mobile Advance Inc. 203 Lemon Creek Drive, Unit D Walnut 91789; mobileadvance.com	16.8 15.3	10	Chinese-American	provider of computing products and mobile electronics	2005 NA 1	John K. Lin CEO (888) 995-5988
53	Beyond Vape 315 Cloverleaf Drive, Suite F Baldwin Park 91706; beyondvape.com	16.2 16.3	-1	Chinese-American	manufacturer, wholesaler, retailer of vape products	2013 NA 3	Michael Chen CEO (855) 587-8888
54	Johnson-Peltier 12021 Shoemaker Ave. Santa Fe Springs 90670; johnson-peltier.com	16.0 12.9	24	Native American	industrial and commercial electrical contractor	1957 NA 1	Kevin D. Peltier President (562) 944-3408
55	Dickerson Employee Benefits Insurance Services Inc. 1918 Riverside Drive Los Angeles 90039; dickersonbenefits.com	13.7 11.5	19	African-American	insurance brokerage	1965 NA 2	Tony Lee CEO (800) 457-6116
56	VNSM 6421 Alondra Blvd. Paramount 90723; vnsn.net	13.6 13.4	2	Chinese-American	commercial sheet metal subcontractor	1991 70 1	Lilly Y. Chang Owner (562) 663-8900
57	Paramount Metal & Supply Co. 8140 E. Rosecrans Ave. Paramount 90723; paramountmetals.com	13.3 14.9	-11	Chinese-American	metal manufacturing	1952 65 1	Vincent Jue President (562) 634-8180
58	Boa Logistics 6041 Bristol Parkway, Suite 100 Culver City 90230; boalogistics.com	13.0 7.5	72	Filipino-American/ Latin American	logistics	2011 20 1	Matthew Mugar/Walter Lopes Founders (310) 751-6003
59	Patten Energy Inc. 8939 S. Sepulveda Blvd., Suite 220 Los Angeles 90045; pattenenergy.com	12.6 13.5	-7	African-American	petroleum and natural gas marketer	1990 16 2	Ezekiel Patten Jr. President (310) 665-9200
60	Hurlen Corp. 941 Bell Ranch Drive Santa Fe Springs 90670; hurlen.com	12.1 16.8	-28	Mexican-American	aerospace metals distributor	1981 47 3	Jay Hurtado CEO (562) 941-5330
61	IW Group Inc. 6300 Wilshire Blvd., Suite 2150 Los Angeles 90048; iwgroupinc.com	11.8 12.5	-5	Japanese-American	advertising agency/public relations	1990 54 3	Nita Song President, COO (213) 262-4090
62	Grandall Distributing Co. Inc. 321 El Bonito Ave. Glendale 91204; grandall.com	11.4 10.9	4	Cuban-American	Hispanic health and beauty aids distributor	1967 NA 1	Jose M. Granda President (800) 344-2422
63	Carrara Marble Co. of America Inc. 15939 Phoenix Drive City of Industry 91745; carrara.com	10.5 8.6	22	Hispanic-American	stone contractor	1953 80 3	Bill Cordova CEO, President (626) 961-6010
64	Lee & Ro Inc. 1199 S. Fullerton Road City of Industry 91748; lee-ro.com	10.1 9.5	7	Korean-American	water infrastructure engineering	1979 61 4	M. Steve Ro CEO (626) 912-3391
65	ForensisGroup 301 N. Lake Ave., Suite 420 Pasadena 91101; forensisgroup.com	9.6 8.9	8	Filipino-American	expert and consulting services	1991 21 1	Mercy T. Steenwyk CEO, President (626) 795-5000
66	Apex Computer Systems Inc. 13875 Cerritos Corporate Drive, Unit A Cerritos 90703; acsi2000.com	9.0 17.0	-47	Chinese-American	computer technical support services	1983 53 1	C. Philip Chen, Owner Dennis Rice, President (562) 926-6820
67	United Storm Water Inc. 14000 E. Valley Blvd., Suite B City of Industry 91746; unitedstormwater.com	9.0' 9.3	-3	Mexican-American	storm water solutions contractor	1999 NA 2	Eduardo Perry Jr. President (877) 717-8676
68	Adesso Inc. 160 Commerce Way Walnut 91789; adesso.com	9.0' 8.5	6	Chinese-American	electronic accessories retailer	1994 NA 3	Allen Ku CEO (909) 839-2929
69	Acento Advertising 2001 Wilshire Blvd., Suite 600 Santa Monica 90403; acento.com	8.3 8.7	-4	Mexican-American	Hispanic advertising, promotions and public relations	1983 NA 1	Roberto Orci CEO, President (310) 943-8300
70	PBS Engineers Inc. 2100 E. Route 66, Suite 101 Glendora 91740; pbsengineers.com	8.0 7.0	14	Asian-American	consulting MEP engineering	2003 65 3	Kunal G. Shah President (626) 650-0350
71	FCI Management 3850 E. Gilman St. Long Beach 90815; fcimgt.com	7.8 6.9	14	African-American	energy/utilities conservation and management	1998 50 2	Patricia L. Watts CEO, President (562) 719-9300
72	IPI Construction 14673 Parthenia St., Suite 200 Panorama City 91402; ipicorp.us	7.7 5.0	54	Vietnamese- American	construction	2003 21 1	Long Nguyen President (818) 786-8433
73	Orci 2800 28th St., Suite 222 Santa Monica 90405; orci.com	7.4 7.0	6	Mexican-American	advertising agency	1986 30 1	Andrew Orci CEO, President (310) 444-7300
74	Art Lewin Bespoke Tailors 315 W. Ninth St., Showroom 806 Los Angeles 90015; artlewinbespoke.com	7.2 6.9	5	Chilean	custom tailors, shirt makers	1997 53 6	Art Lewin President (213) 785-2400
75	HSG Professional Window Cleaners Inc. 4845 Exposition Blvd. Los Angeles 90016; hsg-inc.com	7.2 7.3	-2	Mexican-American	waterproofing, restoration, and window cleaning	1980 NA 2	Hector Garcia President (323) 733-8552

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Industry Breakdown

L.A. County's largest minority-owned businesses, by business category.

Contractor	25
Advertising/Media	16
Food	15
Technology	11
Other	11
Retail	10
Staffing	4
Maintenance	4
Finance	4

Source: Business Journal research

Researched by David Nusbaum

MINORITY-OWNED BUSINESSES

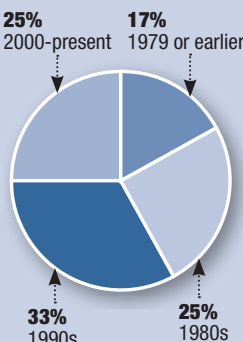
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76	PK4 Media Inc. 1600 E. Franklin Ave., Suite C El Segundo 90245; pk4media.com	\$7.1 \$9.2	-23%	Asian-Indian	digital media	2009 NA 2	Tom Alexander CEO (888) 320-6281
77	Heatflex Corp. 405 E. Santa Clara St. Arcadia 91006; heatflex.com	7.1 8.6	-18	Mexican-American	engineering services and manufacturer of industrial heaters, filters, and tanks	1998 37 2	Jorge Ramirez President (626) 599-8566
78	Quality Material Handling Inc. 900 W. Foothill Blvd. Azusa 91702; qmhinc.com	6.7 5.4	26	Mexican-American, Latino	manufacturer and distributor of material handling products	1991 50 2	Hector Pinto, CEO, President Brenda Pinto, CFO (626) 812-9722
79	Vobecky and ACDD JV Inc. 134 N. Vermont Ave. Glendora 91741; vobecky.com	6.5 2.1	210	African-American	construction and nationwide trucking	2006 10 2	Bianca Vobecky President (626) 818-7402
80	Sapphos Environmental Inc. 430 N. Halstead St. Pasadena 91107; sapphosenvironmental.com	6.0 5.9	2	Mexican-American	environmental compliance consulting	1992 43 1	Marie C. Campbell CEO, President (626) 683-3547
81	CR&A Custom Inc. 312 W. Pico Blvd. Los Angeles 90015; cracustom.com	5.6 5.6	1	Puerto Rican	manufacturing	1993 NA 1	Carmen Rad President (213) 749-4440
82	Plastek Cards Inc. 24412 S. Main St., Suite 104 Carson 90745; plastekcards.com	5.2 6.8	-23	Chinese-American	manufacturing	2005 19 1	Dallas Tung President (888) 762-2737
83	Dura Flooring Inc. 4720 E. Washington Blvd. Los Angeles 90040; duracarpet.com	5.1 4.9	5	Mexican-American	flooring, sales and installations	1986 14 1	Trinidad Alday President (323) 262-4550
84	Partner Energy Inc. 2154 Torrance Blvd., Suite 100 Torrance 90501; ptrenergy.com	4.9 3.5	39	Chinese-American	engineering and consulting	2009 41 3	Tony Liou President (888) 826-1216
85	H+M Communications 1107 S. Crescent Heights Blvd. Los Angeles 90035; hm-com.com	4.5 3.1	44	Cuban-American	public relations and marketing communications	2003 36 5	Etienne Hernandez-Medina CEO, President (323) 857-4608
86	SuperbTech Inc. 5800 Hannum Ave., Suite 150 Culver City 90230; superbtechinc.com	4.1 4.8	-15	African-American	contract and permanent placement staffing	1998 NA 1	Jan A. Davis President (310) 645-1199
87	Lagrant Communications 633 W. Fifth St., 48th Floor Los Angeles 90071; lagrantcommunications.com	4.0 2.9	37	African-American	integrated marketing communications	1990 10 1	Kim L. Hunter CEO, President (323) 469-8680
88	Dealflicks 113 N. San Vicente Blvd. Los Angeles 90211; dealflicks.com	3.8 2.5	52	Bangladeshi-American, Korean-American, Filipino-American	e-commerce	2012 NA 2	Sean Wycliffe CEO (888) 644-2125
89	El Camino Construction & Engineering Corp. 655 W. Esther St. Long Beach 90813; elcaminoconeng.com	3.8 2.9	29	Mexican-American	construction	2008 21 1	Miguel G. Guajardo President (562) 983-8811
90	MasTek Inc. 5701 S. Eastern Ave., Suite 145 Commerce 90040; mastek-inc.com	3.4 3.1	11	Mexican-American	power electrical engineering and systems consulting	2006 20 1	Miguel A. Soto CEO, President (626) 999-3035
91	Sotomayor & Associates 540 S. Marengo Ave. Pasadena 91101; sotomayorcpa.com	3.1 3.0	5	Hispanic	certified public accountants	1992 14 1	Ivan J. Sotomayor Managing Partner (626) 397-4900
92	RJT Solution Beacon 222 N. Sepulveda Blvd., Suite 2250 El Segundo 90245; rjtsolutionbeacon.com	3.0 3.9	-23	Indian-American	IT consulting	2013 8 2	Rita Shokeen CEO (310) 421-1292
93	Decor Interior Design Inc. 2937 E. Fourth St. Los Angeles 90033; designsbydecor.com	2.9 3.2	-9	African-American	design and construction	1997 31 1	Ronda Jackson Principal (310) 289-2186
94	AR Electric Inc. 718 E. Edna Place Covina 91723; areinc.co	2.9 1.8	61	Mexican-American	electrical contractor	2008 11 1	Alex Rojano CEO (626) 628-4891
95	Servitek Solutions Inc. 618 Brea Canyon Road, Suite J City of Industry 91789; servitek-solutions.com	2.6 1.6	63	Filipino-American	electrical contractor	2008 45 1	Geoff Reyes President (626) 227-1650
96	Sidebench 11835 W. Olympic Blvd., Suite 745E Los Angeles 90064; sidebench.com	2.5 1.5	67	Japanese-American	interactive agency and consultancy	2012 14 1	Kevin Yamazaki CEO (310) 893-3589
97	Hot Shots Athletic Apparel Inc. 20947 Currier Road, Unit E Walnut 91789; hotshotsathletic.com	2.5 2.0	25	Mexican-American	sportswear apparel manufacturer	1990 NA 1	Lydia Hernandez Vice President (909) 468-9199
98	Marketing Maven Public Relations Inc. 2390C Las Posas Road, Suite 479 Camarillo 93010; marketingmavenpr.com	2.1 1.8	15	Native American	marketing, public relations, Hispanic marketing, social media	2009 18 2	Lindsey Carnett CEO, President (310) 994-7380
99	Kar Wing Trading Co. Inc. 1923 Frank Stiles St. South El Monte 91733; karwing.com	1.9 1.9	-2	Chinese-American	importer and distributor of footwear	1987 7 1	Georgiana Wing-Yee Lai CEO, President (626) 350-8138
100	SA Associates 1130 W. Huntington Drive, Unit 12 Arcadia 91007; saassociates.net	1.9 1.5	27	Asian-Indian	consulting civil engineers	1989 20 2	Shahnawaz Ahmad President (626) 821-3456

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TICKETS: Dealflicks is adding in full-priced tickets to supplement its deals offerings. Users will be able to make purchases with one click for a full-priced ticket when a deal is sold out or when it is not available.

ACQUIRED: All Area Plumbing was acquired by Acco Engineered Systems last year.

In Business
The largest minority-owned businesses by year founded.



Source: Business Journal research

NA - Not Available N/A - Not Applicable
Note: The information on this list was supplied by representatives of the companies themselves. Companies are ranked by 2016 revenue. Numbers that appear to be tied have been rounded. To qualify for the list, a company must at least 50 percent minority-owned, privately-held and headquartered in Los Angeles County. Due to the right of privately-held businesses to withhold information, the Business Journal makes no pretense of this being a complete list of the largest minority-owned businesses in L.A. County.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2017 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

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