

THE LIST

CITY CONTRACTORS

Ranked by 2018 fiscal year vendor payments from the city of Los Angeles

▶ **NEXT WEEK**














The Highest Assessed Properties in L.A. County

Rank	Contractor • name • address • website	Contract Value • 2018 • 2017 (in millions)	Type of Work Performed	Profile • headquarters • year founded	Top Local Executive • name • title • phone	
1	 Kaiser Permanente 393 E. Walnut St. Pasadena 91188; kp.org	\$188.6 \$176.3	health benefits	Oakland 1945	Julie Miller-Phipps President, Southern California (626) 405-5000	
2	 Anthem Blue Cross 21555 Oxnard St. Woodland Hills 91367; bluecrossca.com	140.4 75.4	health benefits	Woodland Hills 1986	Brian Ternan President (800) 999-3643	
3	 MV Transportation Inc. 479 Mason St., Suite 221 Vacaville 95688; mvtransit.com	45.6 43.7	transportation services	Dallas 1975	Douglas Gies Group President (972) 391-4613	
4	 Skanska/Stacy and Witbeck 444 Flower St., Suite 2200 Los Angeles 90071; usa.skanska.com/stacywitbeck.com	43.0 48.5	construction services	New York 2013	Mike Aparicio E.V.P. (310) 500-3777	
5	 Rush Truck Center of California 8830 E. Slauson Ave. Pico Rivera 90660; rushtruckcenters.com	36.5 32.2	trucks, parts, servicing	New Brunfels, Texas 1967	Hal Meriwether Regional General Manager (562) 949-5451	
6	 Constellation NewEnergy Inc. 350 S. Grand Ave., Suite 2950 Los Angeles 90071; constellation.com	30.6 30.0	energy contractor	Baltimore 2000	Joseph Nigro CEO (213) 576-6001	
7	 USA Waste of California Inc. 9081 Tujunga Ave. Sun Valley 91352; wmorangecounty.com	30.1 23.0	waste management	Houston 1978	Larry Metter V.P. (877) 836-6526	
8	 Republic Services Inc. 18500 Allied Way Phoenix 85054; republicservices.com	26.1 25.2	waste management	Phoenix 1970	Donald Slager CEO, President (800) 299-4898	
9	 Falcon Fuels Inc. 7300 Alondra Blvd., Suite 204 Paramount 90723; falconfuelsinc.com	25.0 9.0	petroleum delivery	Paramount 1991	Robert Phair Jr. President (562) 272-4226	
10	 Standard Insurance Co. 15260 Ventura Blvd., Suite 825 Sherman Oaks 91403; standard.com	24.6 24.2	insurance	Portland 1906	Brandon Stokes Senior Employee Benefits Consultant (818) 386-6200	
11	 Los Angeles County Metropolitan Transportation Authority 1 Gateway Plaza Los Angeles 90012; metro.net	23.6 21.3	transportation	Los Angeles 1993	Phillip Washington CEO (213) 922-2000	
12	 All American Asphalt 400 E. 6th St. Corona 92879; allamericanasphalt.com	23.4 19.4	construction services	Corona 1965	Mark Luer President (951) 736-7600	
13	 Los Angeles Tourism & Convention Board 633 W. 5th St., Suite 1800 Los Angeles 90017; discoverlosangeles.com/business	23.2 19.3	tourism marketing	Los Angeles NA	Ernest Wooden Jr. CEO, President (213) 236-2300	
14	 Insight Public Sector Inc. 770 Paseo Camarillo, Suite 325 Camarillo 93010; ips.insight.com	22.9 3.8	hardware, software and cloud solutions, and IT services provider	Tempe, Ariz. 1994	Ken Lamneck CEO, President (800) 467-4448	
15	 Pierce Manufacturing Inc. 2600 American Drive PO Box 2017 Appleton, Wis. 54912; piercemfg.com	22.3 3.3	manufacturing	Appleton, Wis. 1913	Jim Johnson President (920) 832-3000	
16	 California Department of Health Care Services 1500 Capitol Ave. Sacramento 95814; dhcs.ca.gov	21.2 9.5	healthcare	Sacramento NA	Jennifer Kent Director (916) 440-7548	
17	 Petrochem Manufacturing Inc. 5205 Avenida Encinas, Suite K Carlsbad 92008; pmitechnology.com	20.9 20.4	construction services	Carlsbad 1985	Michael Burris President (760) 603-0961	

NA - Not Available Note: The information on this list was provided by the office of the Los Angeles City Controller. Other information was provided by representatives of the companies. Companies are ranked by payments made by the City of Los Angeles during the 2017-2018 fiscal year. The list excludes contractors with proprietary agencies such as the Department of Water and Power and the ports. To the best of our knowledge, this information is accurate as of press

time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2018 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

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	<ul style="list-style-type: none"> name address website 	<ul style="list-style-type: none"> 2018 2017 (in millions)		<ul style="list-style-type: none"> headquarters year founded 	<ul style="list-style-type: none"> name title phone 	
18	 Delta Dental of California 17871 Park Plaza Drive, Suite 200 Cerritos 90703; deltadentalca.org	\$20.6 \$23.4	health benefits	San Francisco 1955	MohammadReza Navid V.P., Sales (562) 403-4040	
19	 Sinianian Development Inc. 18980 Ventura Blvd., Suite 200 Tarzana 91356; sinanian.com	16.6 6.5	construction services	Tarzana 1983	Sinan Sinanian President (818) 996-9666	
20	 Papich Construction Co. Inc. 990 Enchanted Way, Suite 106 Simi Valley 93065; papichco.com	15.7 4.6	construction	Arroyo Grande 1997	Jason Papich CEO (805) 579-9173	
21	 Los Angeles LGBT Center 1625 N. Schrader Blvd. Los Angeles 90028; lalgbtcenter.org	15.1 0.2	provides programs and services for lesbian, gay, bisexual and transgender people	Los Angeles 1969	Lorri Jean CEO (323) 993-7400	
22	 Sully-Miller Contracting Co. 135 S. State College Blvd., Suite 400 Brea 92821; sully-miller.com	14.0 0.2	construction services	Brea 1923	Dave Martinez President (714) 578-9600	
23	 Rehrig Pacific Co. 4010 E. 26th St. Vernon 90058; rehrigpacific.com	13.5 9.7	crate and container products	Los Angeles 1913	William Rehrig CEO, President (323) 262-5145	
24	 Transdev Services Inc. 720 E. Butterfield Road, Suite 300 Lombard, Ill. 60148; transdevna.com	12.6 24.2	transportation services	Chicago 1911	Yann Leriche CEO (630) 571-7070	
25	 Ford E.C. Inc. 10850 Wilshire Blvd., Suite 380 Los Angeles 90024; fordecinc.com	12.5 3.0	construction services	Los Angeles 1979	Sia Daghighian President (310) 474-7999	

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