

THE LIST

RETAINED EXECUTIVE SEARCH FIRMS

Ranked by 2017 L.A. County revenue

▶ NEXT WEEK

General Contractors, Manufacturers, and Coworking Spaces in L.A. County.

Rank	Firm • name • address • website	L.A. County Revenue • 2017 • 2016 (in millions)	Profile • executives placed ¹ • L.A. recruiters • search area	Minimum Annual Salary	Industries Served	Other • headquarters • offices (L.A./total) • year founded	Top Local Executive • name • title • phone	
1	 Korn Ferry 1900 Avenue of the Stars Los Angeles 90067 kornferry.com	\$29.4 \$24.6	WND WND international	WND	all industries	Los Angeles 3 / 116 1969	Chris Von Der Ahe Managing Partner, Los Angeles (310) 552-1834	
2	 Spencer Stuart 10900 Wilshire Blvd., Suite 800 Los Angeles 90024 spencerstuart.com	16.9 18.0	WND WND international	WND	all industries	Chicago 2 / 57 1956	Brigitte Frankel Consultant (310) 209-0610	
3	 Russell Reynolds Associates 11100 Santa Monica Blvd., Suite 350 Los Angeles 90025 russellreynolds.com	16.0 16.0	WND WND national	WND	all industries	New York 1 / 46 1969	Jeffrey Warren Managing Director (310) 775-8940	
4	 Egon Zehnder International Inc. 350 S. Grand Ave., Suite 3580 Los Angeles 90071 egonzehnder.com	15.0 12.0	WND 4 international	360,000	all industries	Zurich 1 / 69 1964	Todd Hutchings Managing Partner (213) 337-1500	
5	 Heidrick & Struggles International Inc. 11100 Santa Monica Blvd., Suite 200 Los Angeles 90025 heidrick.com	13.0 10.5	WND 9 international	WND	all industries	Chicago 1 / 52 1953	Carlos Garcia Partner-in-Charge (213) 625-8811	
6	 JSA Search Inc. 27742 Vista Del Lago, Suite J1 Mission Viejo 92692 jsasearch.net	12.1 8.1	WND 24 national	WND	accounting, consumer products, engineering, financial services	Mission Viejo 3 / 1 2003	John Sherman CEO (866) 572-8326	
7	 Morgan Samuels 6420 Wilshire Blvd., Suite 1240 Los Angeles 90048 morgansamuels.com	10.1 10.7	70 10 national	275,000	all industries	Los Angeles 1 / 5 1969	Bert Hensley CEO (310) 205-2200	
8	 Roys & Associates 1603 Aviation Blvd. Los Angeles 90278 roysandassoc.com	8.9 7.8	WND WND national, international	WND	all industries	Los Angeles 1 / 3 2003	Deam Roys Managing Partner (310) 318-8085	
9	 Safire Partners 10951 W. Pico Blvd., Suite 120 Los Angeles 90064 safirepartners.com	8.5 8.5	134 19 national	WND	all industries	Los Angeles 1 / 4 2006	Todd Gitlin Managing Partner (310) 237-6313	
10	 Bench International 12121 Wilshire Blvd., Suite 750 Los Angeles 90025 benchinternational.com	7.9 8.2	WND WND international	WND	biotechnology, health care, medical device, pharmaceutical	Los Angeles 1 / 6 1974	Denise DeMan CEO, Chairwoman (310) 854-9900	
11	 Chrisman & Co. 350 S. Figueroa St., Suite 550 Los Angeles 90071 chrismansearch.com	2.9 3.1	WND WND national	WND	financial services, board of directors	Los Angeles 1 / 1 1980	Michele Gil CEO, Managing Partner, President (213) 620-1192	
12	 Signal Partners 3028 Nebraska Ave. Santa Monica 90404 signalpartners.com	2.5 1.5	WND 5 national	150,000	consumer products, media, technology	Los Angeles 1 / 3 2016	Tom Nieman Partner partner@signalpartners.com	
13	 Rets Associates 1900 Avenue of the Stars, Suite 303 Los Angeles 90067 retsusa.com	1.6 1.5	WND 4 national	75,000	real estate	Newport Beach 1 / 7 2002	Kent Elliott President (310) 553-0800	
14	 Morris & Berger 500 N. Brand Blvd., Suite 2150 Glendale 91203 morrisherberger.com	1.5 1.5	29 5 national, international	150,000	education, health care, human services, visual and performing arts, foundations, associations, independent schools, higher education	Glendale 1 / 1 1984	Jay Berger CEO, Managing Partner (818) 507-1234	
	 Dynamic Synergy Corp. 600 Entrada Drive Santa Monica 90402 dynamicsynergy.com	1.5 1.5	10 1 national	200,000	technology	Santa Monica 1 / 2 1990	Mark Landay Managing Director (310) 586-1000	










¹ Number of executives placed in L.A. County in 2017.
WND - Would Not Disclose. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business

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Researched by Joshua Niv

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RETAINED EXECUTIVE SEARCH FIRMS *Continued from page 11*

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16	 Executives Unlimited Inc. 5050 E. 2nd St., Suite 41039 Long Beach 90803 executivesunlimited.com	\$1.4 \$1.4	20 2 national	WND	all industries	Long Beach 2 / 5 2000	Tomilee Gill President (562) 627-3800	
17	 Shelli Herman and Associates Inc. 11693 San Vicente Blvd., Suite 104 Los Angeles 90049 shellihermansearch.com	1.3 1.2	15 5 national	180,000	consumer products, education, financial services, health care, public sector, cultural and art education organizations, zoological and conservation organizations	Los Angeles 1 / 2 2011	Shelli Herman President (800) 396-0595	
18	 Valoure Inc. 1130 S. Flower St., Suite 105 Los Angeles 90015 valoure.com	1.0 1.0	WND WND national	WND	all industries	Los Angeles 1 / 1 2002	Kirk Hoyle Managing Director (213) 489-0030	
19	 Lipson & Co. 10350 Santa Monica Blvd., Suite 205 Los Angeles 90025 lipsonco.com	0.8 0.8	WND WND international	150,000	consumer products, media	Los Angeles 1 / 1 1985	Howard Lipson Principal (310) 277-4646	
	 Saenger Associates 28494 Westinghouse Place, Suite 315 Santa Clarita 91355 saengerassociates.com	0.8 0.8	WND WND international	WND	all industries	Santa Clarita 1 / 1 1999	Gary Saenger President (661) 284-3818	

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