

THE LIST

SBA 504 LENDERS

Ranked by number of loans made in the L.A. District in 2018

► **NEXT WEEK**

The Largest Radio Stations and Television Stations in L.A. County

Rank	Lender	Number of Loans	Loan Volume	Average Loan Size	Profile	Top Local SBA Executive
	• name • address • website	• 2018 • 2017	• 2018 • 2017 (in millions)	• 2018	• headquarters	• name • title • phone
1	 CDC Small Business Finance Corp. 80 S. Lake Ave., Suite 528 Pasadena 91101; cdcloans.com	75 100	\$88.9 \$125.9	\$1,185,147	San Diego	Dean Aloe Senior Commercial Lender (626) 229-0611
2	 California Statewide CDC 141 S. Hudson Ave., Suite 200 Pasadena 91101; cscdc.org	73 68	83.7 70.4	1,147,082	Davis	Sasha Globa Senior Executive V.P. (800) 982-9192
3	 Business Finance Capital 1055 W. 7th St., Suite 2250 Los Angeles 90017; bfcfunding.com	66 74	85.6 121.5	1,297,182	Los Angeles	Jacky Dilfer Executive Director (213) 999-1481
4	 Mortgage Capital Development Corp. 445 S. Figueroa St., Suite 3100 Los Angeles 90071; tmcfinancing.com	23 31	30.2 43.8	1,314,565	Oakland	Jennifer Davis S.V.P., Business Development (888) 989-8855
5	 SoCal CDC 27201 Tournay Road, Suite 201 Valencia 91355; socialcdc.com	18 11	25.2 9.6	1,398,556	Valencia	Silverio Robledo President (661) 584-4800
	 Southland Economic Development Corp. 400 N. Tustin Ave., Suite 125 Santa Ana 92705; southlandedc.com	18 16	17.1 10.6	950,722	Santa Ana	Matt Davis President (714) 868-0001
7	 Pacific West CDC 25301 Cabot Road, Suite 214 Laguna Hills 92653; pacwestcdc.com	15 24	17.1 33.9	1,141,267	Laguna Hills	Bob Forsythe President (949) 305-6490
8	 Advantage CDC 11 Golden Shore, Suite 630 Long Beach 90802; advantagecdc.org	8 4	6.1 5.8	762,250	Long Beach	Ahmad Shafique President (562) 983-7450
9	 Coastal Business Finance 930 S. Broadway, Suite 101 Santa Maria 93454; coastalbusinessfinance.com	7 9	4.1 6.8	591,143	Santa Maria	Brian Kearns V.P., Executive Director (805) 739-1665
10	 AmPac Tri-State CDC Inc. 22365 Barton Road, Suite 210 Grand Terrace 92313; ampac.com	5 13	6.1 13.7	1,226,000	Grand Terrace	Hilda Kennedy President (909) 915-1706
	 Enterprise Funding Corp. 300 E. State St., Suite 230M Redlands 92373; efundinginlandempire.com	5 3	4.5 2.2	893,600	Redlands	Jeff Sceranka President (909) 792-3803
12	 Capital Access Group Inc. 150 California St., Suite 250 San Francisco 94111; capitalaccess.com	4 3	6.9 4.0	1,736,750	San Francisco	Jacklyn Jordan CEO, President (415) 217-7600
13	 Mid State Development Corp. 1631 17th St. Bakersfield 93301; msdcdc.org	3 2	4.8 1.3	1,583,667	Bakersfield	Keith Brice CEO, President (661) 322-4241

Note: Loan information supplied by the Small Business Administration: Los Angeles District. Representatives of the lenders provided additional information. Lenders are ranked by the number of loans made in the district for the fiscal year ended Sept. 30. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the

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