Southern California Apparel Awards 2015

This special advertising supplement did not involve the reporting or editing staff of the Los Angeles Business Journal.
Publisher’s Letter

The world of fashion, garments, apparel manufacturing and style design as a whole is unique in many ways – and here in Los Angeles, where we have some of the most fashion-forward and stylish people in the world, there’s perhaps an even more finely tuned set of rules for success.

Welcome to the Los Angeles Business Journal’s second annual Southern California Apparel Awards special supplement, in which we celebrate the outstanding work performed by the remarkable individuals and companies that make up one of the most exciting and dynamic sectors of industry today – the apparel industry!

In the following pages we hope to shed additional light on some of the premier examples of companies that make the apparel world tick. Be they retailers, manufacturers, wholesalers, makers of denim, couture, activewear, swimwear, footwear, accessories, or innovative methodologies or online applications for getting the latest fashions to the people that seek them, these are the finalists and honorees we singled out for achievement across the full spectrum of this ever-evolving industry.

Our celebration of these examples of excellence took place at our 2015 Southern California Apparel Awards event on Thursday, December 8th at the Millennium Biltmore Hotel in Los Angeles.

The list of prestige finalists – each an example of excellence in the industry – made it particularly difficult to arrive at the honorees. Nine honorees are announced in this section in different categories – “Public Company of the Year,” “Private Company of the Year,” “Social Responsibility Award,” “Innovator of the Year,” “Rising Brand Award,” “Professional Service Provider of the Year,” “Industry Impact Award” and the “Industry Icon Award.” We applaud each of the finalists and honorees – all of whom are described in these pages.

It should be noted that each of the finalists and honorees featured in these pages has played a key role, not only in the success of the apparel industry, but in the success of the Los Angeles economy as a whole. So to all the great organizations profiled in this volume we say thank you!

Best regards,

Matthew A. Toledo
President and Publisher

We wish to express our sincerest appreciation and gratitude to the California Fashion Association and the Los Angeles Business Journal as a nominee for “Supplier of the Year.”

It gives us great pleasure to have our entire staff recognized for their continuous efforts in their constant pursuit of accomplishing California Supply’s “Corporate Mission” which is:

“...to serve our customers at a level that meets or exceeds their expectations.”

Thank you so much for considering us with this noteworthy nomination. Win or lose, we will remain extremely proud of the honor that you have bestowed upon us!
Buchalter Nemer

One of the few national law firms with a specialized practice in the textile and apparel industry, and a global industry reputation.

Congratulations to all of the 2015 Southern California Apparel Awards Nominees

A full service business law firm
www.buchalter.com
PUBLIC COMPANY OF THE YEAR

GUESS

Guess was established in 1981 by the Marciano brothers, who left the south of France in pursuit of the American dream. Inspired by a European influence, the Marcianos redefined denim. One of their initial designs was a stonewashed, slim-fitting jean, the 3-zipper Marilyn. Bloomingdale's was the first department store to welcome the brand by ordering two dozen pairs of jeans. They disappeared from the shelves in just hours. This was the beginning of a long success story. GUESS quickly became a symbol of a young, sexy and adventurous lifestyle. Throughout the decades GUESS invited people to dream with its iconic and timeless advertising campaigns that turned unknown faces into famous models. In 2004, the company expanded with a new retail concept for its contemporary collection called Marciano. The Marciano brand offers a fashion-forward collection designed for trend-setting women and men. In 2007, the G by GUESS retail concept was born, gaining the Southern California aesthetic from the Marciano brothers’ personal passion for the young, California lifestyle they so enjoyed when they first moved to America. Today GUESS is a truly global lifestyle brand with a full range of denim, apparel and accessories offered in over 80 countries around the world. Beyond that, Maurice and Paul Marciano of GUESS have been at the forefront of industry and community participation since the CFA’s inception in 1995. Their presence as the largest and most significant brand in California is duly noted and, as such, they have maintained their leadership position in philanthropic efforts for the many charities that the apparel and textile indus-

PRIVATE COMPANY OF THE YEAR

KWDZ Manufacturing

After traveling the world directing merchandising and design and serving as the director of international sourcing and factory development for a large global manufacturer, Vera Campbell started Knit Works in 1982 as an importer of junior sweaters and knit tops. Within a few years of operating as an import only business the necessity of quick turn and domestic sourcing created the need for local Los Angeles production. In 1995, with the passing of NAFTA, Knit Works went directly to Central America. In 2002, as the new fashion industry became one of specialization, Knit Works decided to focus on the ‘tween’ young girls market. By the time the competition realized the value of Central America, Campbell already had 1000 captive machines shipping weekly containers. In the late 90’s it was apparent that sourcing had to be global, and that Knit Works needed to be in Asia and in particular, China. Her background in global sourcing became an invaluable tool in developing her new sources of supply. Today, over 65% of Knit Works’ production is done in China. The development of a strong China base has enabled the company to double its volume within the last four years. “From the very first order placed in China I was extremely fortunate to align myself with an honest, experienced, professional sourcing team that had an equally professional office in Los Angeles.” Meanwhile, the company’s domestic production in the Los Angeles region has increased within the last few years due to ‘fast fashion’ requirements and quick turn production needs.
A Business Built on Passion and Creativity Deserves an Advisor Who Gets It

Our team understands that the value of a brand rests in its DNA. Our bankers are dedicated to conveying your brand story. Our Apparel & Retail practice combines decades of experience assisting retail, apparel, accessories, and footwear companies with expert execution in capital raises, mergers, acquisitions and divestitures.

Select Transactions

**HYBRID**
- has completed a recapitalization with **ALTAMONT CAPITAL PARTNERS**
- and concurrent investment in **Fox Head, Inc.**
  
  Advisor to Hybrid Apparel

**HUF**
- has received an investment from **ALTAMONT CAPITAL PARTNERS**
  
  Advisor to HUF

**Arlington Global Financial Limited**
- has acquired **BIG STRIKE**
  - from **THE GORES GROUP**
  
  Advisor to Arlington Global Financial

**CAbi**
- has completed a recapitalization with **IRVING PLACE CAPITAL**
  - and **J.H. WHITNEY & CO.**
  
  Advisor to CAbi

**NYDJ**
- has been acquired by **FALCONHEAD CAPITAL**
  
  Advisor to NYDJ*

**Manhattan Beachwear LLC**
- has been acquired by **CONSOLIATA CAPITAL PARTNERS**
  
  Advisor to Manhattan Beachwear*

**Robert Rodriguez**
- has been acquired by **THE JONES GROUP**
  
  Advisor to Robert Rodriguez*

**Creative Recreation**
- has been acquired by **(Nasdaq: RCKY)**
  
  Advisor to Creative Recreation

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*Represents transactions executed by principals of Intrepid at prior firms.

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Marvin Padilla
Managing Director
Head of Apparel & Retail
mpadilla@intrepidib.com
Social Responsibility Award

Michael Stars, Inc.

This year’s Social Responsibility Award goes to a company, Michael Stars, for its remarkable founder and leader, Suzanne Lerner, an entrepreneur, political activist and philanthropist.

In 1977, Suzanne Lerner founded Lerner et Cie, a women’s wholesale showroom which now boasts four showrooms nationwide. When she met her soon-to-be husband Michael Cohen, the two co-founded Michael Stars. With Lerner now running the day to day operations, the company has transformed into a contemporary lifestyle brand offering both men's and women’s designs.

With Lerner’s passion for giving back, the Michael Stars Foundation was born and it has supported a variety of charities including the Joyful Heart Foundation, Ms. Foundation and WE ADVANCE, a non-profit co-founded by Maria Bello to advance the health and well being of women throughout Haiti. With the help of Lerner and the Michael Stars, WE ADVANCE launched We Advance University, an online education portal with instructional videos for Haitian communities.

Beyond her career with Lerner et Cie and Michael Stars, Lerner funds many NGO’s and serves on the board of Women Thrive Worldwide, the ACLU Foundation of Southern California and more recently, Prosperity Catalyst.

Lerner’s commitment reaches far beyond financial support. She has spent her entire life as an activist and frequently travels to Haiti in an effort to assist with economic sustainability and political empowerment. She believes that, “The more empowered women and girls are, the more all of us can positively achieve.”
As an accounting firm, we love numbers.

Here are a few of our favorites.

102 Years in business
97 Countries served (Through Praxity, AISBL)
33 Industries served
10 California offices
5.4 Staff to every partner
TRENDSETTER AWARD

Frame Denim

Founded by a group of friends from London and California, FRAME blends L.A.’s denim heritage with the capital’s edgy attitude. Created for the woman who wears jeans to “frame her look and complement her figure,” the collection stands out for its innovative washes and cutting-edge fabrics.

In short, Frame is a collection of essential everyday wears, which brings together the quality and heritage of manufacturing in Los Angeles with a London sense of cut and fit.

Since its inception focused on denim with only one exact cut of jean, Frame has developed into a ready to wear brand, embodying the founders’ restrained aesthetic, ideals and relentless search to achieve effortless perfection. Their philosophy is to design for the women and men that influence their lives.

SUPPLIER OF THE YEAR

California Supply, Inc.

California Supply, Inc. was founded by Mark Weinstein and Michael Rosson in November, 1975. Robert Johnson Co-founded California Supply North, Inc. in January 1987. The company was established to distribute paper products, packaging materials and janitorial supplies. It has two distribution centers, one in Gardena and the other in Union City, just across the bay from San Francisco. The Gardena facility, which is just south of downtown Los Angeles, serves the Southern California area and the Union City facility serves Northern California and the Pacific Northwest.

California Supply is a service-oriented business. The company believes that its main purpose is to meet its customers’ needs and to do whatever they can to help them do their jobs better. The goal, since the inception of California Supply, is to provide the very best customer service possible in the industry. This goal is on going, as California Supply strives to continually improve its service to customers, no matter how good the performance already is. To help achieve this dedication to service, the customer service department opens at 7:30 a.m. and closes at approximately 6:00 p.m. The company has warehouse shifts that receive merchandise, pick orders and prepare shipments 24 hours a day. These extended hours are only building blocks of California Supply’s customer service commitment. California Supply’s success depends on a good working relationship between, and high quality performance from, all members of the California Supply staff.
The truth is, you don’t need to have all the answers when you know someone who does. At Marcum, our team members put to work their decades of experience with retail and consumer products to answer your toughest questions quickly and effectively. Need some answers? Ask Marcum.

The company believes in taking its time to create products that are as individual as those who wear them. The company bucks the trend of mass production to ensure its products are made the right way, honoring the cobbler and the craft.

At BEDSTÜ there is a companywide honoring of craftsmanship. The products the company produces are made using traditional techniques: Goodyear welted, hand woven, hand sewn, washed, and tumbled. They use natural leathers, free range when possible, a vegetable based tanning process, and hand-finish their products. Just as no two fingerprints are the same, each BEDSTÜ product is distinct. The handcrafted nature of the leathers, shoes and accessories make each piece a one-of-a-kind. BEDSTÜ represents the artistry of a bygone age in the apparel industry.

Founders Roger and Nora Orozco’s respect for the craftsmanship behind footwear is clearly demonstrated in every aspect of their business. You see it in their product offering, their tradeshow booths, and throughout their website, including a 4 minute reel showcasing the production efforts behind every pair of BEDSTÜ.

Originally founded as a men’s footwear label in 1995, now the brand has expanded into men’s and women’s footwear designs as well as belts, handbags and accessories. Orozco’s strong belief in the traditional way of making a shoe is the journey of BEDSTÜ.
PROFESSIONAL SERVICE PROVIDER OF THE YEAR

Jeffrey H. Kapor, Buchalter Nemer

Buchalter Nemer's Jeffrey H. Kapor is widely considered to be one of the most influential professional service providers to apparel companies. He has been associated with the Southern California apparel industry for more than 35 years, since receiving his J.D. from Southwestern Law School. Kapor currently serves as Chair of Buchalter Nemer's Consumer Products, Apparel and Textiles Practice Group. He joined the firm in 1999 when Buchalter acquired the firm he helped build over 21 years: Katz, Hoyt, Seigel & Kapor.

Kapor focuses his practice on mergers and acquisitions and various corporate matters, with a particular focus and expertise in the Apparel Industry. He has guided apparel and other consumer clients through their start-ups, capital transactions, mergers and acquisitions, and public offerings.

Kapor has been instrumental in the massive growth of the Southern California apparel industry over the past almost four decades. He has nurtured companies that started with an idea discussed in his office and gone on to nine-figure IPOs and international renown. He has enabled the completion of sophisticated international transactions, bridging language, cultural and economic barriers. Kapor is a trusted advisor to a "Who's Who" of apparel industry icons and titans of entertainment and other industries who have attempted to enter the industry.

In his tenure with Buchalter Nemer, Kapor has built one of the firm's consistently highest-producing practices and mentored numerous talented protégés who have learned from him and gone on to also become top performers at the firm. He has attained such success by always having the client's best interests at heart and working tirelessly to achieve favorable outcomes.

INDUSTRY IMPACT AWARD

MAGIC

MAGIC doesn't 100% fit a category, but is supremely valuable to the fashion industry. MAGIC has been around for 80 years, is LA-based and is the largest most important event in business of fashion. Every August and February, the fashion industry converges in Las Vegas for the most influential event in the business – MAGIC.

MAGIC is the world's largest fashion marketplace, comprised of ten unique communities showcasing the latest in apparel, footwear, accessories and manufacturing. The retail industry convenes at MAGIC to spot and shop the latest trends.

MAGIC directly impacts what consumers will be buying next season and has an enormous impact on the business of fashion – with roughly 70% of the fashion retail industry represented at the show, an average of nearly $200 million per-day ($600 million over 3 days of show) order volume and 85% of the top 50 retailers in attendance. Buyers attend from around the globe to decide what to put in their stores for next season. In fueling the business of fashion, MAGIC impacts what the world will be wearing.

MAGIC has over 5,000 brands across every classification, trend, and price point – the entire men's and women's apparel, footwear, accessories and sourcing markets are represented in one destination over 3 days. From the height of advanced contemporary luxury brands, to the latest trends in fast fashion, MAGIC brings you brands that fuel the business of fashion. MAGIC is comprised of PROJECT, THE TENTS, WWDAMAGIC, FNPLATFORM, SOURCING at MAGIC, ENK VEGAS, MENS, POOLTRADESHOW, WSAtMAGIC and Playground.

Fashion Week may set the trends, but MAGIC drives the business.
Industry Icon Award

Karen Kane

One of the most respected names in women’s apparel today, Karen Kane has become truly synonymous with style, comfort, and sophistication. That distinction comes from the brand’s namesake and chief designer. After growing up in the small town of Santa Barbara, Karen Kane moved to Los Angeles to pursue her dream of becoming a fashion designer. She enrolled in the Fashion Institute of Design and Merchandising and graduated two years later with a degree in fashion. After meeting her husband Lonnie, the pair launched Karen Kane out of their garage in Studio City. With little more than a dream to work off of, they shipped their first collection in December 1979. By the time they were ready to begin production on their next collection, they realized that they would need more space to keep up with demand. Moving to a new space in Downtown LA, Karen and Lonnie continued to do all of their own sewing and manufacturing before finally finding contractors who could support their growing business.

Today the company has grown into a 130,000 square foot state-of-the-art facility in Vernon. Karen’s collections are featured in department stores and specialty boutiques nationwide. While trends have changed since Karen launched her first collection, her approach and personal philosophy toward fashion has never wavered. She designs with ease, luxury, and longevity in mind. Her inspiration comes from that which is closest to her soul – the California Coast she has long called her home, the city streets she and her co-workers navigates each day, and of course, her family.

Whether you are looking for financial, economic or local news, you will find it in the Los Angeles Business Journal. Staying connected to our ever changing business environment is a must for me. Reading the LABJ online is part of my daily routine!
ACTIVE INNER ACTIONS, LLC
EL Sandy Sanders began his career in fashion at the ripe old age of 3 as – a model. Having not to be a fashion executive for over 15 years in design, marketing, sales, and other areas of the fashion world. He has played a role in virtually every aspect of the industry. Perhaps his greatest work is vis-a-vis the area of women’s fitness. In 1998, he founded his patented No Bounce Sports Performance Bra. The product consists of specialized memory foam, which extends from the clavicle to the hip, and in the arch and buttck area of the underskirt. It is designed specifically to control movement and transfer the shaking impact. It provides a significant securing bra and support system.

ADDITION COMPANY
Liz by its President and CEO, Vlady Cor- neteanu, Addition Company is dedicated to the sourcing and manufacturing of US apparel for fashion and function. Addition specializes in the production of apparel products. It is Corneteanu and his company’s objective to define superior manufacturing services, acquire related mer- chandise in China, for both Private label customers and the public. For over 22 years, Corneteanu’s extensive travels throughout China opened up the earliest opportunities for strategic alliances throughout the globe. The product categories developed in the past 22 years include women’s swim, sleepwear, sportswear, intimates, and many other apparel categories. With the latest trend information. The goal of the company is to establish such a loyal following – with a mandate that it eventually slip by without recognition.

ANGEL LOUISE OF APPAREL
Angelo Ghiallan, President of Astrologie Equipment, is a native of Southern Italy born and raised in Los Angeles. Through his experience for working at public apparel manufacturers as well as for the personal experience with DeStutto Consulting in Los Angeles, he was able to bring the benefits and value of technology to the apparel community and strategically create a niche for Astrologie. Astrologie focuses on fashion, retail, and design and production of apparel. The brand has recently transitioned itself from a manufacturer of underwear to a brand that makes premium men’s and women’s white label and branded labels. For over 22 years, Angelo’s addition to the fashion industry has grown to become a multi- national business with the acquisition of a new money into Los Angeles from clients in Seattle, Chicago, New York, Connecticut, Las Vegas, and Charleston South Carolina.

ART LEWIN BESPOKE, LLC
Fos over two decades, Art Lewin Bespoke Clothiers – a distinct national leader in pre- mier custom clothing – has planned, sourced and maintained the wardrobes of California’s most prominent corporate leaders and some of Hollywood’s A-list movie stars so that they are perfectly attired for any occasion. As a second generation clothier, Art Lewin says that his clients tell him that his company’s workmanship, knowl- edge, attention to detail and service make it readily apparent why they have been able to establish such a loyal following with a remarkably impressive 96% retention rate.

Art Lewin Bespoke, fittings begin well before they are in the building. The tailor analyzes the client’s posture and how he/she moves to determine the personalities selected bespoke suits will exude. The fit of the bespoke suit follows the way the client wears clothing and body characteristics with body ergonomics and lifestyle.

AVERY DENNISON RBIS
Avery Dennison Retail Branding & Information Solutions (RBIS), a global leader in apparel branding, labeling, packaging, embellishments and RFID solutions, is a $1.6 billion division of Avery Dennison. Avery Dennison RBIS provides intelligent, creative and sustainable solutions that elevate brands and accelerate performance throughout the global retail supply chain. They elevate brands through graphic tick- ets, tags and labels, embellishments and packaging solutions that enhance consumer appeal, and accelerate performance through RFID enabled inventory and loss prevention solutions. Avery Dennison RBIS meets the latest market needs and challenges, providing innovative and business solutions.

In September 2014, Avery Dennison RBIS opened the Los Angeles Based Customer Design and Innovation Center (CDIC), a 13,000 square foot state-of-the-art design center in the city’s Arts District. The center offers a collaborative experience for apparel brands with the latest design and technology for the latest trend information. The goal of the center is to support the apparel industry with innovative and attractive packaging, labeling, and embellishments that elevate their products and brands.

BR4SS, INC.
BR4SS, the leading underwear brand launched by Travis Siflinger in 2010 with $10,000 from family and friends. With no large invest- ments of money, BR4SS has been able to take major construction projects in the industry, BR4SS, the leading underwear brand has leveraged its company’s advantages in the retail space by focusing on competitive advantage and being “coolees” – to attract a first class target, including the former President of Calvin Klein, a former executive and professional with a religious. The brand has recently transitioned itself from a manufacturer of underwear to a brand that makes premium men’s and women’s white label and branded labels, having signed multiple licensing agreements for cologne and socks, with addition- al categories in the works.

Recognizing that in today’s Omnichannel retail environment, it is equally driven to be contemporary and modern, BR4SS future-proofed its business by signing a strategic media partnership with The Go Big Project, an award-winning production team based in Marina Del Rey, to create content around the culture, BR4SS supports and represents.

CLOVER CANYON
Clover Canyon’s mission is to be a celebra- tional exclusive with a solid track record of success in Los Angeles, each Clover Canyon collection reflects the eclectic, joyful spirit of our state through Global prints and the global vibe of the collection. The Clover Canyon atelier is unique. Working collaboratively, and doing in shared passion for travel and art, the team designs original prints, and hand-engineers clothes to frame and enhance the body. New technology meets old world craftsmanship as items are designed, patterned, cut and sewn in-house.

In a word, the look of Clover Canyon is refreshingly fresh. These are clothes especially for an endless vacation, from the tribal prints of the world and the courts of ancient kings, through the annals of art history, and beyond. Shapes convey the modern ease. Clover Canyon invites customers to join them on a journey of the imagination, as if to ask the question, “Where do you want to go?”

CROWE HORNWALL LLP
The Crowe Horwath LLP is an accounting firm that works with the fashion industry. It has been one of the most sought after companies in the industry and has been featured in a number of industry publications. The Crowe Horwath LLP is a part of Crowe Horwath LLP, which is an international accounting and consulting firm. The Crowe Horwath LLP is a part of Crowe Horwath LLP, which is an international accounting and consulting firm. The Crowe Horwath LLP is a part of Crowe Horwath LLP, which is an international accounting and consulting firm.

EISENBERG PROPERTIES - THE NEW MARY BUILDING
The New Mary Building is a new, modern building, which was the first in Downtown LA’s history, a. It is an iconic land mark and has been restored to its original finishes. As much as the building is proud of its historical significance, it is equally driven to be contemporary and competitive – which makes The New Mary an amazing example of success in the industry. The owner of the building is a developer who has worked with every facet of the development of the building over 35 years. He has a passion for the history of the building and the history of downtown Los Angeles.

ERIZA BRUTZKUS GUBNER LLP
Eriza Brutzkus Gubner LLP is a dedicated lawyer who has worked with every facet of the development of the building over 35 years. He has a passion for the history of the building and the history of downtown Los Angeles. The company's mission is to provide its cus- tomers with the highest level of service, quality, affordable pricing and dependability all as a derivative of products and attributes from the California region.

DONNA MIZANI
A rising star in the fashion design world, Donna Mizani is renowned for her signa- ture “cut-out” dress design. A native New Yorker, now based in London, her design aesthetic is ultra-feminine and focus- ed on T-shirts. Donna Mizani is one of the most sought after fashion designers in the world, having designed clothes for some of Hollywood’s A-List movie stars so that they are perfectly attired for any occasion. As a second generation clothier, Art Lewin says that his clients tell him that his company’s workmanship, knowl- edge, attention to detail and service make it readily apparent why they have been able to establish such a loyal following with a remarkably impressive 96% retention rate.

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DUTCH, LLC
Dutch has been founded in 2001, Dutch, LLC has been recognized globally as a leading design- er, distributor and retailer of three contemporary, consumer brands. The Dutch, LLC brand has a distinct point of view with superior design, craftsmanship and attention to detail at a compelling value. This portfolio approach has distinct advantages over single-brand focused offering. Dutch provides a broad and broad consumer base while maintaining the focus and authenticity of each brand. The companies are merging, BR4SS future-proofed its business by signing a strategic media partnership with The Go Big Project, an award-winning production team based in Marina Del Rey, to create content around the culture, BR4SS supports and represents.

ECONOMICALLY ADVANTAGEOUS ORDERING (EAO)
EAO, a division of Avery Dennison, is a district sales representative for the apparel industry. The company is dedicated to working with the apparel industry to provide a comprehensive ordering service that helps improve sales and reduce costs. EAO provides its customers with a broad range of solutions that are designed to help them grow their business. EAO is a division of Avery Dennison, which is a leading global company in the design, manufacturing and marketing of products for the identification and networking market. EAO provides its customers with a broad range of solutions that are designed to help them grow their business.
Lycra, Fitlogic is an inside brand available as the fashion industry begins with women's efficient operating system for apparel. Lee after beta testing six versions of the online application, he's counting on frustrated consumers to demand for its values and would rather go through with its claims. Groceries Apparel is the future of the fashion industry of California. First, as an apparel manufacturer of its own prominent label, S. Howard Lee. Subsequently, he purchased Alex Coleman Inc. (the largest sportswear manufacturing company in Los Angeles), and operated them both. As his business grew he began to buy downtown buildings in downtown Los Angeles.

Stanley Hirsch (in Memoriam) Stanley Hirsch was a visionary for the apparel industry of California. First, as an apparel manufacturer of his own prominent label, S. Howard Lee. Subsequently, he purchased Alex Coleman Inc. (the largest sportswear manufacturing company in Los Angeles), and operated them both. As his business grew he began to buy downtown buildings in downtown Los Angeles.

He's Tied Up is Wallace's newest addition to the apparel and fashion industry in protecting their intellectual property, including infringements in the fashion world. He's Tied Up is Wallace's newest addition to the apparel and fashion industry in protecting their intellectual property, including infringements in the fashion world. He's Tied Up is Wallace's newest addition to the apparel and fashion industry in protecting their intellectual property, including infringements in the fashion world.

Krohne Martens also represents clients in these industries including sportswear manufacturers, surfwear manufacturers, and surfwear clothing designers and manufacturers, and surfwear clothing designers and manufacturers. Krohne Martens' clients in these areas include clothing designers and manufacturers for surfwear, sportswear, and surf clothing manufacturers. Krohne Martens also represents clients in these industries including sportswear manufacturers, surfwear manufacturers, and surfwear clothing designers and manufacturers. Krohne Martens also represents clients in these industries including sportswear manufacturers, surfwear manufacturers, and surfwear clothing designers and manufacturers.

Boutique visits farmers markets, wineries and concert venues throughout Los Angeles. The "truck and mortar" provides customers a local connection to visit. Experience is key in business and retail and J.D. LUXE provides customers with all experience of the business. Consumers can purchase online, reserve a piece via Instagram, visit the mobile boutique at an event location, or book the truck for a private in-home shopping party. J.D. LUXE is a shop for the woman on the move who still wants to keep up with the latest trends and own pieces that are hard to find anywhere else.

Johh Paul richard inc. john paul richard inc. is an Apparel and fashion company founded in 1996 by Richard Hirsch, john Paul Beltran and Brett Kalachis. The company is headquartered in Calabasas. The partners have a long history in the fashion industry.

Ezra's skills are not limited to litigation and he provides general counsel and special counsel to clients to ensure labor and employment regulatory compliance.

Fitlogic Former basketball player Cricket Lee of Fitlogic believes modern science can solve the problem of a challenging sizing system. She is the CEO of Fitlogic, and its mission is to help her re-shape the industry. After 12 years of testing, trials and analysis, Fitlogic’s new smart shirt will revolutionize the fashion industry.

Fitlogic The Fitlogic approach analyzes a woman’s answers to six questions (performed after beta testing six versions of the online application) over a seven day period to clearly align her body to the perfect fit. Accurate, no-fuss sizing made available to a license to any manufacturer.

GROCERIES APPAREL Groceries Apparel is dedicated to designing and manufacturing clothing that are made with 100% organic and recycled ingredients. Every item is manufactured at a small, family owned factory in downtown Los Angeles.

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J.D. LUXE J.D. LUXE, founded by John Paul Beltran and Brett Kalachis, is an apparel and fashion company founded in 1996 by Richard Hirsch, John Paul Beltran and Brett Kalachis. The company is headquartered in Calabasas. The partners have a long history in the fashion industry. In 1974, Richard Hirsch founded Melrose, a Chatsworth-based women's clothing manufacturer. He purchased in 1986 to St. Louis-based Kellywood Core. He stayed on as an employee and, together with John Paul Beltran and Brett Kalachis, he ran the company until 1984 – ran the company until 1996.

The left pair and Melrose and started John Paul Beltran, Inc. with about $1 million in cash. From the beginning, the company relied on contracts and relationships with the domestic and overseas contractors, fabric suppliers, sweater knitters and others to create the latest trends at affordable prices and with their 30 years of sourcing experience, driven in the Far East/Asia, they have the ability to deliver fashion and quality that its customers can always depend upon.

Krohne Martens Olson & Bear, LLP Krohne Martens Olson & Bear, LLP is a multi-disciplinary law firm representing clients in the apparel and fashion industry in protecting their intellectual property, including infringements in the fashion world. Krohne Martens also represents clients in these industries including sportswear manufacturers, surfwear manufacturers, and surfwear clothing designers and manufacturers. Krohne Martens also represents clients in these industries including sportswear manufacturers, surfwear manufacturers, and surfwear clothing designers and manufacturers.

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HK's Denim HK's Denim is a premium denim brand from his hometown of Henry Hanger. He's Tied Up is Wallace's newest addition to the apparel and fashion industry. He's Tied Up is Wallace's newest addition to the apparel and fashion industry. He's Tied Up is Wallace's newest addition to the apparel and fashion industry.

Henry Hanger Henry Hanger has been a Garment Hanger Icon since 1929. The Cannon Company was founded and operated in New York, New Hampshire, Los Angeles and with an additional factory in overseas. Bernard Spitz, son of Henry, was born in 1919 and at 15 years old started selling hangers for his father. In his spare time he traveled all over the US and the world representing the company. Today the executives are the grandchildren, Henry Spitz, brother and President, Nancy S. Bittan, Executive Vice President and Astrid Metros, Executive Vice President.

While many people think of garment hangers as a nondescript tool used in their closets, Henry Hanger delivered on the notion that innovation and creativity are found in this category. Today, Henry Hanger remains top-of-mind among fashion designers on New York's Fashion Avenue, celebrities, and chic boutiques across America. From elegant velvets to stretch denim to richly colored satins, to the company's own signature acrylic line, Henry Hanger is synonymous with elegance.

Hudson Hudson has been at the forefront of the premium denim boom since its inception, but what has continued to keep the brand full of energy and momentum has been Kim's use of creativity as the fabric of Hudson's DNA. This past year, after nearly 13 years of rising in business, building a thriving community of employees, partners and programs, Hudson faced one of its greatest challenges yet. Its then parent company had defaulted on its loan, and with it, thrust Hudson into a yearlong fight for survival. And it was to fill a void in the marketplace, providing a one-stop, user-friendly solution for designers and brands new to the industry or previously buried by it. Today, Lefy provides supporting services including pattern making, sample making, prototype sewing, cutting, sewing, embellishing, and finishing. The company also maintains a stable of its own manufacturers, including children's clothing and fabric printers.

PepsiCo and food company founder of the company recently expanded into a state-of-the-art 75,000 square foot manufacturing and design hub in Cypress, as well as a brand new, ultramodern 200,000 sq. ft. distribution center. This is in addition to their bi-coastal headquarters and global sales force.

Marcum LLP Ronald S. Friedman is a partner and co-leader in the Marcum LLP’s National Retail & Consumer Products Industry group. He provides consulting services for closely held and emerging businesses in the apparel, manufacturing, distribution and retail businesses.

Friedman works very closely with his clients to help them understand the value of their businesses. His services include forecasting and budgeting, profit enhancement, succession planning, exit strategies, preparation for sale of a business, assistance in proactively preparing the company for sale, and helping to structure future exits. Friedman also assists in the negotiations for the sale of the business and advises the buyer in all aspects of the transaction. Friedman has served as an expert witness in numerous arbitrations and has assisted in all aspects of the transaction. Friedman also assists in the transactions ranging from valuations in divorce proceedings, to disputes between partners in business. Under his leadership, Marcum, and its predecessor firm Stonefield Josephson have been offering services related to business valuations for companies and their executives for 50 years!

Michael Ferrera Custom Clothing Michael Ferrera is a custom clothing designer and founder of Michael Ferrera Custom Clothing, a multi-brand international fashion house that designs clothes for business professionals, athletes and entertainers. Ferrera spent the majority of his educational experience in the garment industry, developing a new, ultramodern 200,000 sq. ft. distribution center. This is in addition to their bi-coastal headquarters and global sales force.

Miss Jumpin Miss Jumpin was the founder and CFO of Miss Jumpin, Marisa Love, originally from the UK, packed up all her ideas, fabrics and patterns and traveled to the USA to study and ultimately settled in downtown LA's fashion district. She launched Miss Jumpin, which is geared to women who want to dress sexy and in stylish clothes, in 2005. After years of navigating the difficult terrain of the LA fashion district, Miss Jumpin was able to find a void in the market by providing a one-stop, user-friendly solution for designers and brands new to the industry or previously buried by it. Today, Lefy provides supporting services including pattern making, sample making, prototype sewing, cutting, sewing, embellishing, and finishing. The company also maintains a stable of its own manufacturers, including children’s clothing and fabric printers.

Continued on page 30

SOUTHERN CALIFORNIA APPAREL AWARDS 2015 FINALISTS
MCCONNELL SOUTHERN CALIFORNIA APPAREL AWARDS 2015 FINALISTS

 Continued from page 37

fashion daily, he has led, designed, her clothes have hit the LA Fashion Week scene garnering rave reviews. Now celebrated by many in the fashion industry, Lewis’ Misu Jumpin has rapidly become a symbol of the new current and original jumpuit designs.

MITCHELL SILBERBERG & KNUPP LLP
Anu D. Weindling, Co-Chair of MSK’s Fashion Practice, spent three years as the CEO of a LA-based fashion company before reviving her career as a lawyer in the fashion industry.

MoMA CARTER COUTURE
The name behind the Monica Carter Couture brand is a consummate businesswoman, entrepreneur, author, and licensed real estate professional. This is not by default, having all the resources, she stepped out on faith and made a bold decision to fulfill a passion burning inside of her since she was a child… to launch her own high fashion Couture line. Any event Monica attends, everyone always compliments her high couture dresses she wears so flawlessly. Now, when someone asks, “Who designed your dress?” She can say, “Monica Carter Couture has arrived!”

The company’s first campaign is launching a few signature/exclusive Monica Carter tops for women and the ultimate goal is to create Couture dresses and other apparel that will be so exquisitely that any woman would come alive wearing them. A shoe line will be launched in the Fall of 2015 under Monica Carter Couture future strategic plan.

MOSS ADAMS LLP
Mauro Hughes has been dedicated to the apparel industry for many years and is the National Apparel Practice Leader for Moss Adams. The apparel industry includes working with numerous apparel clients of all sizes; from clients that range in size from start-ups to large, publicly traded apparel companies. From this vast experience, Adams has a detailed knowledge of the apparel industry and is well versed on the issues impacting his clients in the apparel industry. Hughes also mentors the accounting and business advisory professionals who comprise Moss Adams’ Apparel Practice. He ensures his team members have a keen understanding of the apparel industry and keep up to date on emerging trends and issues affecting apparel companies. Hughes’ insight—plus a desire to truly understand what his clients want; a business and personal perspective—allows him to better help his clients articulate their core competencies and vision with the right strategies to improve his client’s overall performance.

NIXON PEACODY LLP
Steffie Nixon is the founder and partner in Nixon Pea- body’s Intellectual Property Practice and is the leader of the Fashion Law team. She is seen as a prominent guide on the international fashion influence on fashion, entertainment, and compliance and is known for her unique perspective to fashion law as a former apparel industry executive whose family worked in the garment industry for generations.

Riosan provides strategic, business and legal advice to a variety of clients including designer, manufacturers, retailers, and wholesalers. She regularly provides fashion clients with advice on the creation, use and exploitation of new fashion designs. Her experience and strategy skills are highly regarded.

PACIFIC COAST BASH LABEL, INC.
Pacific Coast Bash Label, Inc. is a manufacturer of custom labels for the apparel business that has been providing quality labels to the industry since 1938. Services include printed label across, heat transfer labels, heat transfer tags, hangtags and packaging—basically, everything that goes on a garment a brand could possibly need on the labeling front.

The company’s deep knowledge of the apparel industry has helped it grow into one-stop-shop for apparel label and tag needs. Based in Los Angeles, the company provides a wide variety of products that are unique, state-of-the-art, and improve the efficiency of the apparel industry. In one small month, the Saltwater Luxe Instagram has gained 896 followers and the brand’s Facebook has 1,595 likes. The brand can also be spotted on Twitter and Pinterest. You’ll find the chic beachwear on all the top social media influencers, encouraging its target audience to rock the beauty look all year long.

Drawing from her design experience and the chic beachwear that she regularly wear to take you from day to night, founder Christa Bischoffberger is using Saltwater Luxe to unite together ecological elements: retail, fashion, and luxury. When introducing the new line, it was important to her to use custom, one-of-a-kind textures and vivid colors, offering feel good, feminine pieces to women everywhere. The line features vintage inspired looks, detailed embellishments and limited edition fabrics brought in from Europe.

SADIE SALTWATER LUXE
Sadie Saltwater Luxe burst on the scene in early Oct. 2015, Saltwater Luxe has been a striking success, generating buzz in the local and national fashion community, especially on social media. In one short month, the Saltwater Luxe Instagram has gained 896 followers and the brand’s Facebook has 1,595 likes. The brand can also be spotted on Twitter and Pinterest. You’ll find the chic beachwear on all the top social media influencers, encouraging its target audience to rock the beauty look all year long.

Sadie Saltwater Luxe is a women’s knitwear brand based in Los Angeles, in 2009, founder Christa Bischoffberger stepped out on faith and started the brand. Today, Sadie Saltwater Luxe is run by Sadie Saltwater Luxe founder Christa Bischoffberger.

Sedgwick LLP
Sedgwick’s Retail Practice Group is a trusted resource for a wide variety of apparel retailers, including luxury brands, boutiques, outlet centers, department stores, and big box retailers. Sedgwick’s Retail team defends its clients in all aspects of litigation, and offers practical advice for how retailers can comply with the law while also satisfying its business needs.

Sedgwick’s Retail Practice Group understands retail clients’ needs, and regularly works with retailers’ upper management, marketing teams, finance teams and IT departments to help the company protect itself in every aspect of its business. Because the Retail Practice Group includes experts from a variety of legal backgrounds, it offers “one-stop” legal services to its retail clients, including: data privacy and security, intellectual property, contract issues, labor and employment, ADA compliance, and personal property related issues. Sedgwick’s Retail Practice Group is best known for its work defending retailers, in class actions, involving issues such as deceptive pricing, data collection laws, the TCPA, BFOEC, ARA and “Made in the USA”.

SKINTONE CLOTHING
Sandra D. and Mason McIride, a husband and wife design team, partnered with designer Luis Medina from Peru to provide unique eco-friendly clothing that produce a quality of clothing new to the socks. Skintone Clothing is a young and has only been in the apparel business since 2013. The couple saw a vision for what is needed and put into action. There has been a need for clothing that is good for you and looks good. Skintone Clothing has captured the look all vegans, vegetarians and people in California are looking for in the clothing line. Skintone Clothing has been in the retail clothing industry for a short time but has already been a part of the Monica Carter Couture events.

As a first time designer, Skintone Clothing was a featured designer at Style Fashion Week – LA last year. Attendees were just as amazed by the show as they were about the clothing.

STRATEGIC PARTNERS, INC.
To create a compatible name, Strategic Partners, Inc., reflects the company’s philosophy of developing strong and lasting partnerships with its customers and providing referrals and licensing associates. Their mission is: 1) To create a warmer, friendlier and healthier future by engaging consumers with the brands they love, such as Helady Davidson, Nike, Hello Kitty, The Ritzy-Carlton, Simmons, and Prangpon, among others.

SALTWATER LUXE
Saltwater Luxe burst on the scene in early Oct. 2015, Saltwater Luxe has been a striking success, generating buzz in the local and national fashion community, especially on social media. In one short month, the Saltwater Luxe Instagram has gained 896 followers and the brand’s Facebook has 1,595 likes. The brand can also be spotted on Twitter and Pinterest. You’ll find the chic beachwear on all the top social media influencers, encouraging its target audience to rock the beauty look all year long.

Swatfame is also looking at creative ways to reduce miles through services it offers. UPS SurePost, which provides shipping at significantly reduced cost, shortened delivery times, improved delivery and greatly increased internal and external communication efficiencies. In its recently created CERTAINTY, next generation of medical apparel using leading antimicrobial ingredient technologies in CERTAINTY, will help reduce, inhibit and minimize the growth of bacteria on garments, contributing to peace of mind for healthcare workers.

SWEATFAME INC.
Sweatfame is focused on design, manufactur- ing, marketing, merchandising, and retailing of...
Over 300 attendees were on hand for the Business Journal’s 2nd annual Southern California Apparel Awards reception held at the Millennium Biltmore Hotel Los Angeles on December 8, 2015.