The Los Angeles Business Journal presents

CORPORATE COUNSEL AWARDS 2013

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Publisher’s Letter

WELCOME to our fourth annual Los Angeles Business Journal Corporate Counsel Awards special supplement, in which we celebrate the outstanding work performed by the remarkable individuals and teams of attorneys that form the in-house counsels for our leading businesses here in Los Angeles.

In the following pages we hope to shed some additional light on some of the premier examples of corporate counsel working among us today. These are the finalists and honorees we singled out for exceptional legal skill and achievement across the full spectrum of in-house responsibility, exemplary leadership as evidenced by the highest professional and ethical standards, and for contributions to the Los Angeles community at large.

Our celebration of these examples of excellence took place at our Corporate Counsel Awards Luncheon on Tuesday, October 15th at the Omni Los Angeles Hotel. The list of prestige finalists – each an example of excellence in the field corporate counsel – made it particularly difficult to arrive at the honorees. Six honorees are announced in this section in different categories – “Public Company Corporate Counsel (>1 Billion),” “Public Company Corporate Counsel (<1 Billion),” “Private Company Corporate Counsel (>1 Billion),” “Private Company Corporate Counsel (<1 Billion),” “Non-Profit Corporate Counsel,” and “Corporate Counsel Rising Star.” We applaud each of the finalists and honorees – all of whom are described in these pages.

It should be noted that each of the finalists and honorees featured here has played a key role, not only in the success of their companies, but in the success of the Los Angeles financial community as a whole. So to all the great legal experts profiled in this volume we say thank you!

We hope you enjoy this special section, which contains some unique insights on what exactly it means to be a corporate counsel in today’s business climate.

Best regards,

Matthew A. Toledo
Publisher & CEO

Congrats!

Congratulations to
Cori Lynn Connell, General Counsel
2013 Corporate Counsel Awards
Winner, Rising Star
Alston & Bird is pleased to recognize the *Los Angeles Business Journal* Corporate Counsel Awards Finalists

Alston & Bird is a leading international *AmLaw 50* firm, proudly serving the greater Los Angeles area. The firm has appeared on FORTUNE magazine’s “100 Best Companies to Work For” list for 14 consecutive years, an unprecedented accomplishment among law firms in the United States.
Public Company (<$1 Billion) Corporate Counsel

Michael Rowles
Executive Vice President and General Counsel
Live Nation Entertainment

For the past several years, Los Angeles-based Live Nation Entertainment has pursued a corporate strategy aimed at transforming the company from a venue operator and promoter into an entertainment industry juggernaut. Bringing the ticketing function in-house (the company had a long-term ticketing agreement with Ticketmaster until the end of 2008) was a key component to this strategy.

Michael Rowles and Live Nation’s legal team have been critical players in the company’s implementation of this transformation strategy, and two key developments with complex legal aspects have been central to the success of the strategy: Live Nation’s $2.5 billion merger with Ticketmaster in 2010, and Live Nation’s complete victory in an international arbitration with CTS Eventim, a German ticketing company with whom Live Nation contracted in 2007 to replace its prior long-term ticketing relationship with Ticketmaster.

As for the $2.5 billion Live Nation-Ticketmaster merger, Rowles helped structure a scenario where the world’s largest concert promoter would combine with the largest ticketing company, leading to the creation of a premier, global live entertainment company. The transaction was structured as a tax-free, all-stock merger of equals. But unlike many mergers, where much of the legal action can take place prior to the announcement of a merger agreement, this deal required constant care and attention from Rowles and his team. The deal was subject to approval by both companies’ shareholders, consent of Ticketmaster’s bank lenders and the satisfaction of customary closing conditions and regulatory review and approvals on both sides of the Atlantic Ocean. Rowles’ team coordinated a range of activity, perhaps best exemplified by negotiations with the US Department of Justice on merger clearance for the transaction.

Public Company (>=$1 Billion) Corporate Counsel

Seth Weisberg
Chief Legal Officer
Stamps.com Inc.

As Chief Legal Officer of Stamps.com, Seth Weisberg is responsible for legal and government affairs. He effectively manages all legal matters pertaining to intellectual property law, administrative law, securities law, corporate law, and postal regulatory and government affairs. He has achieved many accomplishments throughout his Stamps.com career. He joined the Stamps.com legal department in 1999 and was quickly promoted to the position of Vice President and General Counsel in 2001 and Chief Legal Officer in 2008. In addition, he has successfully guided the company through over a dozen intellectual property lawsuits including two trials. An outstanding accomplishment in Seth’s career is his contribution to postal law. He effectively changed a long-standing federal statute by presenting to and meeting with members of Congress, government staff and legal experts. Seth’s proposed amendment to the statute was signed into law by the president and remains in the law books today.

Weisberg has played a significant role in helping Stamps.com protect its intellectual property. He spearheaded the resolution of over a dozen intellectual property lawsuits, including two that resulted in trial, the outcomes of which had positive effects and benefitted the company. As a result, Stamps.com is now in the position of not having any intellectual property infringement lawsuits. He has helped Stamps.com pursue the development of innovative products. When the company attempted to launch a product line of stamps with customized business images, the law prohibited it. Weisberg effectively changed the law by presenting to and meeting with members of Congress, government staff and legal experts. As a result, Stamps.com was able to launch business PhotoStamps, one of its best-selling products.
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Los Angeles Business Journal’s Corporate Counsel Awards Honorees

PRIVATE COMPANY (<$1 BILLION) CORPORATE COUNSEL

MATT FOJUT
EXECUTIVE VICE PRESIDENT AND GENERAL COUNSEL
INTELLIGENT BEAUTY, INC.

Matt Fojut has many years of experience managing business, legal and corporate affairs for internet businesses. As General Counsel of Intelligent Beauty, he oversees the business, legal and corporate affairs of each of the Intelligent Beauty business units (including JustFab, Dermstore and Sensa). Tasks include mergers and acquisitions, financings, commercial transactions, product marketing review, regulatory compliance and intellectual property matters.

As General Counsel & EVP of Corporate Development for JustFab, the largest and fastest growing monthly shoe club in the United States (having grown to over 6.5 million members since its 2010 launch), for example, Fojut is responsible for business development, strategic partnerships and capital transactions. Among the many transactions that he has led for JustFab is the negotiation and closing of three rounds of equity financing and three venture debt deals, raising close to $200 million since 2010. He also negotiated celebrity endorsement deals with Kimora Lee Simmons, Avril Lavigne, Paulina Rubio and Kate Hudson. He also negotiated the acquisition of Heels.com, an e-commerce business selling third party shoe brands to consumers. This acquisition led to the establishment of an East Coast headquarters, where the JustFab Charlotte operations are flourishing.

PRIVATE COMPANY (>$1 BILLION) CORPORATE COUNSEL

ARYA TOWFIGHI
SENIOR VICE PRESIDENT & ASSOCIATE GENERAL COUNSEL - HEAD OF LITIGATION
UNIVISION COMMUNICATION INC.

As the Head of Litigation for Univision for the past ten years, Arya Towfighi has been responsible for overseeing litigation matters all over the United States and Puerto Rico in state and federal courts and before various government agencies. He supervises nationwide litigation, develops strategy, manages outside counsel, and travels from market to market in order to help avoid, resolve, or pursue litigation matters in a variety of areas. The caseload for Univision, like most major media companies, does run the gamut, including media, first amendment, and defamation claims, employment matters, intellectual property disputes, as well as business and contract disputes. Towfighi advises Univision regarding potential or threatened litigation, as well as disputes involving executives, employees, advertisers, partners, vendors, or the public. Towfighi’s practical and common sense approach to litigation matters and his management of outside counsel has helped the company keep litigation costs under control and steer clear of many significant imbroglios. The cost savings that Mr. Towfighi has brought to Univision have been substantial, allowing what would otherwise be considered an “overhead” function to arguably pay for itself.

One of the best qualities that tends to elevate Towfighi’s in-house performance is his ability to balance business concerns with legal advice. He is consistently able to discern each business unit’s goals and concerns and adapt the best legal solution to fit the bill. As a result, his internal clients tend to view him as more of a partner than simply a legal adviser. This has allowed him to build sufficient trust within the organization, which allows his voice to be heard and his advice to be acted upon.
CONGRATULATIONS
TO THIS YEAR’S FINALISTS FOR THE
LOS ANGELES BUSINESS JOURNAL’S CORPORATE COUNSEL AWARDS

— Ian Ballon, Jacqueline Becerra, Dennis Block, Les Corwin, Jeff Joyner, Adam Siegler, Michele Stocker, Jeff Scott, Paul Schindler, Peter Yu, and your friends at Greenberg Traurig
Los Angeles Business Journal’s Corporate Counsel Awards Honorees

NONPROFIT ORGANIZATION CORPORATE COUNSEL

CAROL BRADFORD

SENIOR COUNSEL & CHARITABLE ADVISOR
CALIFORNIA COMMUNITY FOUNDATION

Carol Bradford serves as the Senior Counsel and Charitable Advisor to the California Community Foundation (CCF), a nonprofit organization serving the communities of Los Angeles since 1915 through philanthropy and civic engagement initiatives in areas important to Los Angeles and its surrounding communities. With more than $1 billion in assets, CCF is one of the largest foundations of any kind in the nation, providing Bradford with a tremendous amount of responsibility.

Bradford is the first in-house counsel for CCF, and has been developing this new role within the foundation since 2011. In her counsel role, Bradford serves as an in-house technical resource of legal, accounting and investment issues as they affect current and prospective donors, with a particular emphasis on issues affecting charitable giving, charitable trusts, deferred gifts, tax exempt organizations and legal and regulatory issues involving private foundations, donor advised funds and supporting organizations. She facilitates gifts of complex appreciated assets, such as real estate, closely held business interests and other illiquid assets. Bradford manages the process for administration and sale of such assets in conjunction with CCF’s Finance department. Bradford hires and manages outside counsel for discrete projects as well to represents CCF in litigated matters. She is an expert on legal, accounting and investment issues with a particular emphasis on charitable giving, charitable trusts, deferred gifts, tax exempt organizations, private foundations for their clients, gifting of complex assets such as real estate, business interests and private stock, and tax issues related to charitable donations.

Latham & Watkins is proud to support the

Los Angeles Business Journal 2013 Corporate Counsel Awards

Congratulations to this year’s finalists
Los Angeles Business Journal’s Corporate Counsel Awards Honorees

CORPORATE COUNSEL RISING STAR

CORI LYNN CONNELL
GENERAL COUNSEL
INTERNATIONAL COFFEE & TEA, LLC

Cori Connell joined International Coffee & Tea LLC (dba The Coffee Bean) as Associate General Counsel in 2005, not long after graduating from law school. In 2007, she took on an additional role as Director of Intellectual Property, assuming responsibility for the protection and maintenance of The Coffee Bean’s intellectual property portfolio in the United States and more than twenty-five franchised territories. Connell was promoted to General Counsel and Senior Director of Intellectual Property in 2011. Although she has practiced law for nine years, Connell is just 33 years old, making her one of the youngest lawyers to hold the general counsel position at any major California company. In her current role, she handles an extensive portfolio of work inside the company including employment counseling, contract negotiations, and many compliance issues. She manages a network of domestic and international outside counsel for larger corporate matters, litigation, employment, franchising, licensing, intellectual property and insurance.

As one of only three attorneys within a growing organization, Connell’s work as General Counsel has included its share of late night and weekend work, and she excels at juggling a long list of competing demands and deadlines. On September 12, the Company announced completion of a significant equity transaction involving investments by three international equity funds, Advent International, CDIB Capital and Mirae Asset Private Equity. Connell worked tirelessly through this milestone transaction for The Coffee Bean. Senior company management as well as outside counsel credit Connell for her leading role in reaching closure on the transaction while at the same time balancing her regular heavy workload.

CONGRATULATIONS TO

CAROL BRADFORD
Senior Counsel & Charitable Advisor of California Community Foundation

WINNER of the
LOS ANGELES BUSINESS JOURNAL’S
FOURTH ANNUAL CORPORATE COUNSEL AWARDS 2013.

From your friends at
RODRIGUEZ, HORII, CHOI & CAFFERATA LLP
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BRYAN R. ADEL
SVP, GENERAL COUNSEL
DINEQUITY, INC.

Bryan R. Adel joined DineEquity over three years ago to lead the company's legal functions with responsibility for all legal matters relating to the company's operations including securities, litigation, corporate governance, risk management and public reporting/regulatory compliance. He quickly realized a need for streamlined legal services and set into action a strategic plan of integrating the legal departments of two iconic brands, IHOP and Applebee's and reorganized the legal department in such a way that the system is now more effective and less costly for the company.

Any given day, Adel can be working on significant transactions, selling off large numbers of restaurants around the country, or M&A negotiations that are extremely document intensive. Throughout the workday, his savvy negotiation skills come into play while working with a variety of departments. Also, Adel artfully and effectively splits his time between his legal role and the administrative responsibilities of managing his team members throughout the United States.

KATHERINE ADKINS
VICE PRESIDENT, GENERAL COUNSEL
AND SECRETARY
TOYOTA FINANCIAL SERVICES

Creativity, innovation, and lawyer are not often used in the same sentence. But in the case of Katherine Adkins, Vice President, General Counsel and Secretary for Toyota Financial Services (TFS), these monikers are most apt. In addition to overseeing the company's legal, enterprise compliance, and internal audit departments, Adkins’ passion for innovation has sparked a company-wide initiative to leverage creativity and innovation to solve business problems.

Adkins joined TFS in 2000 as Managing Counsel and has become one of the company’s highest ranking female executives. In 2006 she was promoted to Corporate Manager and Assistant General Counsel responsible for managing the Legal Department’s Transactions and Consumer Products Groups. In 2009, she was promoted to Vice President and General Counsel with responsibility for both the Legal and Enterprise Compliance departments. In 2012, she also assumed responsibility for Internal Audit, became Corporate Secretary, and was appointed to the Audit Committee.

Los Angeles Business Journal’s Corporate Counsel Awards Finalists

This year’s esteemed Corporate Counsel of the Year finalists are arranged here alphabetically by last name. Congratulations to all of the finalists for your extraordinary work on behalf of your companies!
and offers special congratulations
to our many clients and friends
among the finalists

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Singapore London Tokyo Washington, DC
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Los Angeles Business Journal’s Corporate Counsel Awards Finalists

GEOFFFREY P. FORGIONE
ASSOCIATE GENERAL COUNSEL
SOUTHERN CALIFORNIA REGIONAL RAIL AUTHORITY (SCERA)

Giece Forgione is Associate General Counsel for the Joint Powers Community Agency, METROLINK. His hard work, insight, integrity, leadership, dedication, personal involvement and achievements at the commuter rail authority make him an exceptional ambassador for the Agency. METROLINK provides safe and on-time transportation services to nearly 50,000 people over a 500+ mile rail network on a daily basis. As with all public service governmental agencies, a myriad of legal issues arise. Forgione’s progressive and innovative ideas in his first year as Associate General Counsel have worked to tackle the legal hurdles and to bring success to METROLINK’S expanding transportation system. Forgione’s expertise and guidance provide critical assistance to help navigate METROLINK’S trains through their enterprising, people-oriented goals. His skillful work with management and the supervising Board has also been an asset to the operations of the commuter rail service.

JONATHAN GELFAND
CHIEF LEGAL OFFICER AND SENIOR VP BUSINESS DEVELOPMENT
BEACHBODY LLC

As Chief Legal Officer and Senior Vice President Business Development at Beachbody, LLC, the Santa Monica-based company, well known for its in-home fitness and wellness products such as P90X, Insanity, Shakeology, Ultimate Reset and 10-Minute Trainer, Gelfand provides critical strategic and tactical legal and business advice and counsel to support the diverse and growing needs of the company. His practice includes leading government affairs and lobbying efforts; corporate governance; mergers and acquisitions; complex contract and licensing negotiations; talent management; film production and music rights clearance; a strong anti-piracy and counterfeiting program for the company’s IP portfolio; product liability; apparel; Federal Trade Commission, Food and Drug Administration and other federal and state regulatory compliance; and a myriad of additional legal duties. In 2012, among other achievements, Gelfand successfully navigated the company through its first minority investment by a major private equity firm, and oversaw the company’s acquisition of a successful fitness certification business.

DEBORAH GREAVES
GENERAL COUNSEL
TRUE RELIGION APPAREL, INC.

As Secretary and General Counsel for True Religion, a premium apparel company, Deborah Greaves has led the company in several innovative programs addressing the key assets of the True Religion brand. She designed and has led the implementation of a World Wide Anti-Piracy Program addressing counterfeiting of the company’s premium brand-ed products. In addition to traditional enforcement tools, this program takes an active approach to educating the public on the hidden cost of piracy — the company believes public awareness is an important tool in its battle against counterfeiting.

Greaves manages a worldwide trademark portfolio, which is the heart of the intellectual property protecting the value of True Religion’s brand and products throughout the world. This program goes hand in hand with the anti-piracy program. Additionally, she has led negotiations with the government of China seeking greater intellectual property protections for the company’s trademarks in China.

MARK HARRINGTON
GENERAL COUNSEL AND CORPORATE SECRETARY
GUIDANCE SOFTWARE, INC

Mike E. Harrington is General Counsel and Corporate Secretary for Guidance Software, Inc., a Pasadena based public company that develops digital investigative solutions for investigative, eDiscovery and Cybersecurity purposes. Harrington manages the worldwide legal, compliance and risk management matters of Guidance and as Corporate Secretary to its Board of Directors. Harrington was Guidance’s Lead legal officer for the December, 2006 Initial Public Offering of common stock and is also lead legal officer on Guidance’s Sarbanes-Oxley compliance and risk management efforts. He manages the company’s Proxy and Annual Meeting process and has met or beaten P/L budget for each year in which he has been General Counsel. Among his other duties, Harrington performs extensive drafting of public company SEC and corporate governance documents, including S-1, 10-Q, 10-K, Proxy, S-8 and Forms 3, 4 and 5.

DAVID HOLMQUIST
GENERAL COUNSEL
LOS ANGELES UNIFIED SCHOOL DISTRICT

With almost two decades of in-house legal and risk management experience, David Holmquist has served as the general counsel for the Los Angeles Unified School district (LAUSD) since 2009. Before leading LAUSD’s Office of the General Counsel, David Holmquist oversaw operations at LAUSD and headed up the risk management team. During his time as general counsel for LAUSD, Holmquist has provided legal counsel to teachers, supervisors and administrators, and guided the department in supporting LAUSD’s educational vision for its students. Most importantly, he has in times of crises successfully implemented legal strategies, conducted internal investigations, cooperated with external audits and supported state legislation in order to protect students and act as a responsible financial steward of the public’s finances. Under Holmquist’s direction, the general counsel continues to serve the students and support the school district’s goal of providing the safest learning environment possible.

PETER HUIE
GENERAL COUNSEL
MOPRO

Peter Hui is the General Counsel for MoPro, a turnkey digital solution for SMBs. Prior to joining MoPro, Hui was the general counsel for Spot Runner, a technology-based agency founded to democratize TV advertising for SMBs. Prior to Spot Runner, he was the general counsel for Affinity Media, a leading diversified service provider and market maker for virtual game items in the massive multiplayer online game industry and the general counsel for Max Worldwide, a publicity trade ad network firm, which is now part of IAC. Hui also worked for Paul Hastings and Janofsky & Walker as an Associate.
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Los Angeles Business Journal’s Corporate Counsel Awards Finalists

CANDICE HYON
IN-HOUSE COUNSEL
FOREVER21

YOUNG trailblazing attorney Candice Hyon has only been in-house counsel for Forever 21, Inc. for about one year, and in that short time she has already generated a reputation and name for herself as an exceptional rising star in the corporate counsel realm. Hyon was raised in La Canada and earned her bachelor’s degree from UCLA. Thereafter, in 2010, she received her law degree from University of California Hastings School of Law. Her colleagues and anyone that has worked with her believe that as she continues to grow professionally, she will continue to build an impressive legacy of great things done for her company and her community.

MOUJAN KAZERANI
SVP, GENERAL COUNSEL AND CORPORATE SECRETARY
DUN AND BRADSTREET CREDIBILITY CORP.

Moujan Kazerani serves as Senior Vice President, General Counsel and Corporate Secretary of Dun & Bradstreet Credibility Corp., leading, directing and managing all Legal and Compliance matters and as well as Human Resources and Operations units. She brought varying areas of expertise with her to Dun & Bradstreet Credibility Corp. right after the company was formed, allowing her to be an integral part of the company’s stellar growth in its first three years of business.

As part of the executive team, Kazerani is responsible for the development of a competitive and highly regarded company culture. Also, working with the company’s Chief Technology Officer (CTO) and robust technology team, Kazerani has overseen an aggressive patent campaign for the company’s IP assets — in three short years the company has applied for and been granted 6 patents, has 17 patents pending and holds 8 trademarks.

NINA KINCH
SENIOR COUNSEL, LEGAL & BUSINESS AFFAIRS
NBCUNIVERSAL, DIGITAL

Nina Kinch is Senior Counsel in the legal department of NBCUniversal, Digital where she serves as counsel to its digital properties Fandango, Movies.com, and DailyCandy, with offices in West Los Angeles and New York City. Fandango was purchased by Comcast in 2007 and contributed to NBCUniversal as part of the Comcast/GE/NBCUniversal joint venture. The company has since acquired Movies.com from Disney, DailyCandy and Quantum Loyalty Solutions.

In her role, Kinch advises on a wide variety of legal issues with respect to the businesses of both Fandango and DailyCandy, including intellectual property rights and protection, online media, new product and technology development, mobile apps, second screen initiatives, e-commerce, data collection and privacy issues, marketing, sponsorship and curated collaborations, original content production, licensing and distribution, online advertising and publishing, affiliate marketing and syndication, as well as agreements with advertising, media and online agencies and technology, service and software vendors.

Akin Gump Strauss Hauer & Feld LLP is proud to support the Los Angeles Business Journal 2013 Corporate Counsel Awards and congratulates all of the honorees.

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VICTOR KING
UNIVERSITY LEGAL COUNSEL
CALIFORNIA STATE UNIVERSITY, LOS ANGELES

Victor King has been the chief legal officer for California State University, Los Angeles, for over a decade, handling all the legal affairs for the 20,000-student campus. He serves as a member of the Cabinet of the University and an advisor to the President and Vice-Presidents. King manages campus employee disciplinary actions, labor union disputes, and employee disability retirement matters when they are filed in the state administrative courts, appearing regularly as an advocate before the California State Personnel Board, the Public Employment Relations Board, and the Office of Administrative Hearings. He is a Senior Human Resources Professional, certified by the Human Resource Certification Institute. In one noteworthy matter that he argued through multiple levels of appeal, King was able to convince the State Personnel Board in Sacramento – for the first time — that the Board did not have any jurisdiction to consider claims for damages made by unionized California State University employees alleging constructive demotion.

JAMES LICHTMAN
EXECUTIVE VICE PRESIDENT & GENERAL COUNSEL
NBCUNIVERSAL MEDIA, LLC

James Lichtman joined NBCU as a First Amendment litigator in 1999, rising through the ranks to the position of Executive Vice President and General Counsel of NBCUniversal Television Entertainment in 2012. During his tenure, the legal department grew from approximately 6 lawyers to 65. As NBCU expanded from being a network into a major studio, Lichtman’s responsibilities grew commensurately.

A number of years ago, Lichtman was made head of West Coast litigation, supervising the in-house legal department, engaging and working with outside counsel, and advising executives and transactional attorneys at NBCU’s affiliates in connection with matters that risk or affect litigation. He was promoted to his current position in the spring of 2012. As General Counsel, he is now the senior-most West Coast legal counsel for NBCUniversal Television Entertainment. In that capacity, he is chief in-house attorney for the NBC network; USA and the SyFy Channel; Bravo; Lifetime; NBC Studios, and others — overseeing both transactional and litigation matters.

SUZANNE LOPEZ
EXECUTIVE VICE PRESIDENT/ BUSINESS & LEGAL AFFAIRS
FREMANTLEMEDIA NORTH AMERICA

As Executive Vice-President/Legal Affairs of FremantleMedia North America, Suzanne Lopez oversees all business and legal affairs for FremantleMedia North America. Suzanne Lopez oversees the production company behind “American Idol,” “The X-Factor,” “America’s Got Talent,” “The Price Is Right” and “Family Feud,” among many other shows. Lopez is charged with oversight and management of all of the company’s extensive and extraordinarily complex business affairs and legal work, which includes: managing a department of eleven legal professionals and all outside counsel; handling all of the negotiations with all of the networks that carry these shows and the celebrity talent that appears on them and overseeing all of the extensive local talent shows that ultimately lead to appearances on American Idol and other shows; overseeing all litigation and enforcement of the company’s intellectual property; overseeing all of the legal aspects of each of the company’s productions; analyzing and handling the risk management for the company and all of the policies relating to risk management; and advising senior executives on a myriad of legal issues.

The Attorneys at Fisher & Phillips LLP Congratulate Adam Weiss, Cornerstone on Demand and Susan Cleary, Independent Film & Television Alliance for their selection as Finalists for the 2013 Corporate Counsel Awards.

The experienced labor and employment lawyers serving California are honored to work with people such as Adam and Susan. Fisher & Phillips attorneys help clients with employment contracts, wage and hour law, harassment and discrimination, labor relations, unfair competition, immigration and employee benefits. Clients benefit from our practical solutions to workplace issues.

The firm’s Los Angeles attorneys, along with more than 285 lawyers in 31 offices across the country, offer the breadth and depth of labor and employment experience employers need today. Let us show you what we can do.
TINA MCKNIGHT  
SVP, GENERAL COUNSEL AND SECRETARY  
POWER-ONE

Tina McKnight is Senior Vice President and General Counsel of Power-One, a public company with approximately one billion dollars in annual revenue and operations in over a dozen countries. McKnight oversees the legal needs of all business units worldwide, including the expansion of the company into several new markets.

While at Power-One, McKnight has built a legal department from scratch. Starting from just McKnight herself, the department grew to include an additional attorney, an administrative assistant, and two paralegals. During her tenure, the department has developed much stronger process controls and contract management, which has saved the company a great deal of time and money over the years, and ultimately made Power-One’s recent acquisition by ABB go much more smoothly. McKnight has also been incredibly flexible and willing to embrace change and challenge, serving as interim Global Vice President of Human Resources twice while at Power-One.

JOSEPH MOSCHELLA  
GENERAL COUNSEL  
FUHU, INC.

Joseph Moschella is General Counsel at Fuhu, Inc. located in El Segundo. Fuhu is the maker of Nabi, the world’s first Android tablet for children. Nabi’s success generated $118 million in revenue in 2012 that led to 42,148 percent growth in three years. Moschella has overseen the legal aspects of Fuhu’s business since joining the company as corporate counsel.

The breadth of Moschella’s responsibilities has rapidly increased and he has performed them with exceptional talent. In addition to his corporate responsibilities, Moschella manages a wide-range of litigation matters, including numerous contractual disputes involving tens of millions of dollars each, numerous trademark infringement matters and trade secret litigation. He has a capability with diverse areas of law usually seen only in practitioners with many years more experience. He is also a skilled negotiator who consistently achieves outstanding results. Moschella is an integral part of Fuhu’s success as an organization.

JACKLYN PARK  
CHIEF COUNSEL, M & A INTEGRATION  
ORACLE CORPORATION

Jacklyn Park was first hired by Oracle Corporation in 2005 to be its lead M&A attorney during the company’s high-profile $10.3 billion acquisition of PeopleSoft, Inc. During her first several years at Oracle, she also worked on the company’s most significant M&A deals, including its $5.85 billion acquisition of Siebel Systems, Inc. and $1 billion acquisition of i-flex solutions inc., an Indian publicly-traded company, among others.

When she began her current role, the internal legal team only consisted of two attorneys working on integrations and since then, the team has expanded to six attorneys spread across five countries. One of her proudest accomplishments was the global integration of Oracle’s $7.4 billion purchase of Sun Microsystems in 2009. This integration included an extremely complex internal restructuring and the integration of over 50 acquired entities within a very short timeframe within the same year. During her 8½ year tenure at Oracle, the company has had a long standing acquisition period, completing over 75 acquisitions.

Venable Congratulates  
Arya Towfighi,  
SVP & Associate General Counsel - Head of Litigation at Univision

Venable LLP is proud to support those businesses and individuals committed to making our community strong.

We extend our warmest congratulations to Arya Towfighi and all of the nominees selected as finalists for the Los Angeles Business Journal’s Corporate Counsel Awards.

From your friends at VENABLE LLP
KAVITA PATEL  
SENIOR CORPORATE COUNSEL  
CALIFORNIA PIZZA KITCHEN

Kavita Patel oversees and handles all of California Pizza Kitchen’s contract matters in all areas, including Marketing, IT, Procurement, Domestic and International Franchise, Trademark and Brand Protection, and Real Estate. This is a role Patel has held for almost four years, and in that relatively short time, she has truly made a name for herself with a tremendous number of accomplishments that have dramatically benefited the iconic restaurant operation.

Her practice is varied and recent accomplishments include selling and converting California Pizza Kitchen’s China owned operations to franchise restaurants as well as negotiating agreements with many of California Pizza Kitchen’s largest vendors. In addition, another primary focus of her practice is to protect California Pizza Kitchen’s brand both domestic and internationally through a prudent and strategic trademark practice. Her practice is highly cross-functional, ensuring that all stakeholders have a voice before a contract is finalized. Finally, she regularly oversees outside counsel and has employed several cost-cutting strategies in partnering with CPK outside counsel.

GUTHRIE PATERSON  
GENERAL COUNSEL  
TRACE3, INC.

Guthrie Paterson has served for three years as General Counsel for Trace3, a leading IT systems integrator and technology consultancy based in Southern California with offices throughout the Western United States. Paterson is in charge of all legal matters for Trace3, including corporate, commercial, real estate, intellectual property, litigation, human resource and risk management matters. In this role he helps to scale and support a rapidly growing organization with 2012 revenue of $300+ million and 300+ employees.

Paterson provides actionable business-oriented advice to Trace3’s management and business lines – empowering such groups while simultaneously reducing the company’s overall risk profile. Previously, Paterson served as General Counsel for Comtex News Network, a leading provider of online real-time news and finance content solutions. Prior to Comtex, Guthrie was a senior corporate attorney in the New York and Los Angeles offices of Jones Day, an international law firm.

MICHAEL C. POPE  
DIRECTOR OF LITIGATION/SENIOR STAFF COUNSEL  
SECURITAS SECURITY SERVICES USA, INC

For more than two decades, Michael Pope has served as head of employment law for Securitas Security Services USA, Inc. In this position, he has played not only an important role for the benefit of Securitas, but for the California business landscape as a whole. For example, he has been instrumental in advocating for reasonable regulation in California employment law, testifying in Sacramento, participating in drafting legislation, and interfacing with clients across the industry.

Pope also supervises and manages wage hour compliance, state and federal employment law compliance, employer requirements in the areas of hiring, discipline, employee management, and termination, company policies and training manuals, and executive employment, severance and termination agreements for Securitas and its 95,000 employees in all 50 states. He also handles lawsuit management (class actions, employment, general liability), workplace violence prevention, union/labor agreements and all third party contracts with customers and suppliers.
STEWEN PRETSFELDER
EXECUTIVE VP AND GENERAL COUNSEL
VAN WAGNER COMMUNICATIONS, LLC

Steven S. Pretsfelder is the Executive Vice President and General Counsel of Van Wagner Communications, LLC, a leading, high-profile outdoor advertising company in Los Angeles. Pretsfelder is an attorney with over 20 years’ experience. With Van Wagner, he upholds the organization's high standards by overseeing the general counsel for the company, and providing expertise in all aspects of legal affairs such as overseeing legal strategy, legal compliance, litigation, regulatory matters, and government affairs.

Pretsfelder’s relentless commitment to quality has been continuously demonstrated through his tireless efforts to lead the organization in a direction that is committed to the clients and communities that Van Wagner serves. With the help of his professional legal guidance to Van Wagner, hundreds of businesses in New York and Los Angeles have conveyed key messages to their audiences through outdoor advertising displays.

He has also been instrumental in engaging with Los Angeles City officials on a permanent solution to the City's ongoing struggles in regulating the outdoor advertising industry.

MICHAEL RAUCH
VP, GENERAL COUNSEL & SECRETARY
BLACKLINE SYSTEMS, INC.

Michael Rauch came on board as Blackline Systems’ first-ever General Counsel in August 2011. As a proven leader who excels at strategic counsel, corporate governance and international growth, as well as implementing and managing contracting processes and intellectual property protection with a focus on emerging companies, Rauch is putting his expertise to work to help Blackline build a solid foundation for continuing, rapid growth.

Most recently, Rauch guided Blackline through a majority investment by leading private equity firm Silver Lake Sumeru. Rauch partnered with external counsel and Blackline’s investment advisor Evercore Partners in structuring and negotiating the legal and financial aspects of the deal, analyzing various offers and overseeing the gathering of information for the due diligence process. Among Rauch’s other accomplishments in his first two years on the job is his oversight of the company’s international strategy and growth plan. This has thus far included establishing subsidiaries in United Kingdom and Australia.

ADAM REISS
SVP, CORPORATE TRANSACTIONS AND DISTRIBUTION
FOX NETWORKS GROUP/ 21ST CENTURY FOX

Adam Reiss, Senior Vice President, Corporate Transactions and Distribution of Fox Networks Group, is the executive’s go-to lawyer at an exciting time of opportunities for Fox Networks group and 21st Century Fox. For example, Fox Networks Group, with more than 20 regional sports networks and three national sports networks among its bevy of television assets, is relying heavily on sports content, and Reiss is the one who knows how to get it.

He was the lead in-house lawyer for Fox Networks Group on four of the five new deals identified by Forbes in 2012 as “Major League Baseball’s Biggest Cable Deals.”

In the past several months, Reiss has worked on the creation and launch of new cable networks, restructured joint ventures with content holders and negotiated distribution deals with all the major cable and satellite distributors, including multi-billion dollar, multi-network deals covering a wide array of sports and entertainment channels, as well as the hot-button issues of TV everywhere and retransmission consent.
JOHN ROGOVIN
EXECUTIVE VICE PRESIDENT & GENERAL COUNSEL
WARNER BROS. ENTERTAINMENT INC.

John Rogovin was named Executive Vice President & General Counsel of Warner Bros. Entertainment in January 2009. Earlier in the year, in recognition of his legal acumen and accomplishments, Rogovin was awarded the 2013 “Raising the Bar Award,” arguably one of the most prestigious awards given to a legal practitioner in the industry, which was presented to him in connection with The Hollywood Reporter’s annual gathering at Spago.

As General Counsel for the Studio, Rogovin oversees a world-wide staff of more than 165 lawyers responsible for the company’s legal needs, including litigation, transactions, intellectual property, antitrust counseling, and employment law. Since joining the Studio, Mr. Rogovin has successfully led the legal strategy related to a wide variety of matters involving some of Warner Bros.’ most iconic properties, including Superman, “The Hobbit,” “Lord of the Rings,” and “Two and a Half Men.”

MARCIA SCULLY
GENERAL COUNSEL
METROPOLITAN WATER DISTRICT OF SOUTHERN CALIFORNIA

As General Counsel for the Metropolitan Water District of Southern California, Marcia Scully leads the Metropolitan’s legal staff and consulting attorneys; directs its legal strategies in pending and potential litigation; and protects the district’s interests in contracts and other legal matters. She also is responsible for providing legal representation to Metropolitan on construction matters and will manage outside counsel and coordinate district representation in significant litigation matters.

She joined Metropolitan in 1995 after a decade of private law practice and has been a tireless champion for the rights and interests of the tens of millions of California residents that rely on Metropolitan for their water needs. For example, in a very significant matter regarding the contamination of the Colorado River by a component of rocket fuel, Scully’s exhaustive efforts led to the responsible party and the United States agreeing to increase the amount of funding for these clean-up efforts by over 60 million dollars from the original offer.

JULES VOGEL
EVP, GENERAL COUNSEL AND CORPORATE SECRETARY
ONEWEST BANK

As General Counsel since OneWest’s formation in 2009, Jules Vogel effectively manages outside and in-house counsel, and has proven himself to be a leader within the bank. Vogel brings a practical approach to business and maintains an appropriate and refreshing blend of interest in matters he delegates, while respecting those he has empowered.

Vogel also demonstrated a fine balance between being business-focused and understanding the human component to business. While managing a broad range of regulatory and other legal issues, Vogel remains amiable, listens sharply, asks questions when needed, and maintains a sense of humor.

In today’s financial market, the demands are high on a financial institutions’ general counsel, both from a strategic business development and legal perspective. Vogel is not only able to handle business effectively around the clock, but also successfully navigate the regulatory and other challenges OneWest faces.
Los Angeles Business Journal’s Corporate Counsel Awards Finalists

ADAM WEISS
V.P. OF BUSINESS AFFAIRS AND GENERAL COUNSEL
CORNERSTONE ONDEMAND

Since Adam Weiss started in the role of General Counsel, Cornerstone OnDemand has grown from 50 employees to almost 1000 and has become publicly traded. The success of the company, a global leader of cloud-based talent management software solutions, can be partially attributable to his intelligence and leadership. Over 12 million users across 190 countries rely on Cornerstone to maximize their potential, develop skills and foster new levels of collaboration.

As Vice President of Business affairs and General Counsel for Cornerstone, Weiss oversees all legal and business matters affecting the organization and its international subsidiaries. In this role, he leads the company’s legal, talent and administrative teams worldwide. Weiss has been with cornerstone since 2006, and helped guide the company through its successful IPO in 2011. He also helped launch the Cornerstone OnDemand Foundation, and makes the time to serve on the boards of several non-profit organizations.

JEANINE PERCIVAL WRIGHT
GENERAL COUNSEL
MEDIA TEMPLE, INC.

Previously relying solely on outside counsel, Media Temple was ready for its first General Counsel at the same time Jeanine Percival Wright was ready to take on that challenge. About a year ago, Wright was selected from more than 200 applicants in a targeted search that lasted months. It has been just less than a year since she joined the executive team and now they report that they don’t know how we ever made it without her.

Wright manages the company’s legal environment, both internally and externally, including issues ranging from compliance to litigation to human resources concerns to asset acquisition and management to licensing to lobbying for legal reforms, and everything in between. More than “just a lawyer,” however, she has quickly become a trusted business advisor and colleague, as she provides mixed law and business advice and actively participates in business decisions as she also serves as Media Temple’s Secretary to the Board of Directors.

LAURA ZEIGLER
PRINCIPAL, FIDUCIARY COUNSEL
BESSEMER TRUST

At Bessemer, Laura Zeigler serves as Principal, Fiduciary Counsel for the Western Region. She oversees the entire West Coast, Hawaii, Nevada, Arizona and Colorado. Zeigler works with Bessemer clients on estate planning for families as well as wealth transfer strategies. On the planning side, she provides a breath of fresh air with her can-do attitude. She approaches issues with the premise of how can a problem can be solved. Her advice in this area has been critical in reducing client conflict within the clients’ families, creating an interest in wealth stewardship with lasting results.

In Zeigler’s role as Fiduciary Counsel, she is tasked with risk management for the firm’s trust relationships as well as working with trust beneficiaries on their objectives. Her creativity in this area has been key. Most corporate fiduciaries approach bene
At the Event

Over 375 attendees were on hand for the Business Journal’s Corporate Counsel Awards reception and luncheon event at the Los Angeles Omni Hotel.

A standing ovation

Univision Communications Inc. proudly celebrates our very own Arya Towfighi for being awarded a 2013 LABJ Corporate Counsel Award for his exceptional legal skill and achievement.

Congratulations to all of this year’s award recipients.

¡Felicitades!

The law firm of Krutcik & Georggin is pleased to congratulate Metrolink’s Geoffrey P. Forgione, Associate General Counsel

Los Angeles Business Journal Corporate Counsel Awards Finalist

Krutcik & Georggin
www.KGLawOffices.com
At the Event

(above) Honorees accept their awards (left to right) Seth Weisberg of Stamps.com Inc., Matt Fojut of Intelligent Beauty, Inc., Carol Bradford of California Community Foundation, Michael Rowles of Live Nation Entertainment, Arya Towfighi of Univision Communication Inc. and Cori Lynn Connell of International Coffee & Tea, LLC.

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CONGRATULATIONS
MICHAEL ROWLES
ON RECEIVING THE
2013 CORPORATE COUNSEL AWARD
(PUBLIC COMPANY OVER $1 BILLION REVENUE CATEGORY)