Flying in Style

A First-Class Look at How to Take to the Skies When You Fly

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THIS SPECIAL ADVERTISING SUPPLEMENT DID NOT INVOLVE THE REPORTING OR EDITING STAFF OF THE LOS ANGELES BUSINESS JOURNAL.
Avjet’s Acquisition by Jet Aviation Brings Aircraft Management and Charter Services to the Next Level

Avjet has developed a strong reputation in the business aviation industry, providing business aircraft owners and VIP travelers with an experience that is highlighted by convenience and safety. Since 1979, senior corporate executives, Heads of State, entertainers and successful individuals have turned to Avjet because of its concierge-level attention in each trip, while overseeing no detail for complete customer satisfaction. As the company has grown over the past two years, it is poised to offer customers more value and a greater depth of services due to its recent acquisition by Jet Aviation.

A MANAGEMENT SERVICE BUILT ON SAFETY

With a presence throughout the US, Asia and Africa and employing more than 200 employees to oversee an international fleet of nearly 50 aircraft, Avjet has dedicated a vast majority of its resources to building a service that is built on safety and security. The company has achieved the highest safety standards from various auditing institutions, achieving ARGUS Platinum and Wyvern Wingman status, as well as IS-BAO Stage 3.

“The constant evolving of our business will necessitate discovering new efficiencies in our processes,” noted Mark H. LeFever, President & COO. “The key is not only achieving efficiency for our charter and aircraft management operations and our clients, but also making sure we continue to focus on exceeding the highest safety standards in the industry.”

The addition of Jet Aviation will introduce an experienced company that is continually looking at ways to improve safety and operations. The General Dynamics’ owned company employs approximately 4,500 employees worldwide, and now has about 250 aircraft under management. Like Avjet, it is a part of a select group of operators that are ARGUS Platinum, Wyvern Wingman and IS-BAO Stage 3 accredited. Jet Aviation’s management strategy stresses “asset preservation” of the aircraft through operational conformity and continual audit processes. Choosing the right partner to manage your aircraft can definitely add to its value and help reduce costs, minimize risk and deliver the level of service an owner expects.

Both companies also boast complete transparency in their expenses. Avjet has in place in-house savings managers for fuel, insurance, parts, training, international landing and permits, with 100 percent of all savings being passed back to the owner. These savings generally exceed the cost of the management fee by 3-4 times, making the company’s management services a wise investment. Avjet also works with its clients closely, providing in-depth financial and operational reporting, along with a comprehensive monthly management statement.

Owners also have the opportunity to place their aircraft on Avjet’s air carrier certificate, making it available for charter and into the hands of an expert company in creating travel experiences that have built long-term charter customers.

THE ULTIMATE CHARTER EXPERIENCE

One vital component to Avjet’s success is the quality of the aircraft.

“Our worldwide charter fleet sets the standard for modern, quiet and fuel-efficient aircraft, capable of getting you to your destination with ease,” said Leslie Cheshier, Vice President of Charter Sales at Avjet.

Every Avjet charter jet is equipped with amenities, such as entertainment systems, business productivity, and through their partners, medical and emergency support services. Combined with Jet Aviation’s selection of charter aircraft available on the East Coast, no other company operates a more diverse fleet. Both companies hold the highest ratings by ARGUS, Wyvern Wingman Alliance and IS-BAO and are members of the Air Charter Safety Foundation.

The company emphasizes delving deeper into the details. Upon request, specialty dishes from the world’s renowned chefs have been served alongside a wine list to rival those of the finest restaurants. The charter team is also able to arrange every detail upon arrival at their client’s destination, from ground transportation and hotels, to tickets for sporting events, concerts and local attractions.

“Our cabin attendants are always discovering new ways to better serve our clients,” said Chief Cabin Attendant Dani Mikel. “Whether it’s baking and cooking from scratch to meet clients’ dietary restrictions, or surprising our clients with a meal from their favorite local restaurant, our team enjoys the satisfaction of our passengers.”

Every Part 135 aircraft available for private jet charter that is operated by Avjet is equipped with Wi-Fi.

“We know this is perhaps one of the most single important features that our clients look for in an aircraft, so that they can remain productive as they head to their next business meeting,” said Cheshier.

BOEING BUSINESS JET EXPERTS

Avjet is the only Boeing Business Jet operator in the United States approved by the FAA for Part 135 global charter.

“This certification was specially awarded to Avjet by the FAA and the Department of Transportation,” said Cheshier, “with final approval from the White House.”

In addition, Avjet is the only U.S. charter provider of an ACJ318, making them the only experts in narrow body private jet charters.

Leveraging a longstanding relationship with the manufacturer, Avjet’s BBJ specialists provide clients with insights gained over three decades of operating the aircraft on behalf of its charter and management customers.

GULFSTREAM CAPABILITIES

Throughout its history, Avjet has purchased, sold, operated and managed more Gulfstream aircraft than any other company in the world. Its analysts and researchers have gained a thorough knowledge of the entire fleet and current values of all Gulfstream models. This knowledge allows them to assist clients at the negotiating table when buying or selling a Gulfstream, and later by professionally managing the aircraft. The company...
WE’VE ARRIVED

Jet Aviation is proud to announce our expanded presence on the West Coast through our recent acquisition of Avjet. Since 1979, Avjet has provided clients with exemplary charter and aircraft management services. And now, backed by the global network and stability of Jet Aviation, we look forward to continue serving your business aviation needs.

To learn more about our services and capabilities, visit www.avjet.com or call +1 818 841 6190

Avjet Corporation
4501 E. Empire Avenue
Burbank, CA 91505 USA
Phone: +1 818 841 6190

AVJET
A JET AVIATION COMPANY
Flying in Style

‘Life is Suite’ with a Home Away from Home...in the Sky

Castle & Cooke Aviation is now introducing a new idea to the world of private jet travel. 7501, a suite you can call home when traveling to and from Los Angeles. 7501 provides the frequent traveler with privacy and luxury, before and after flight. Different from the traditional FBO facility, the 7501 suite is available to travelers for private use in a secluded area outside the FBO. Castle & Cooke FBO facilities are dedicated to providing the highest level of aviation services, including offering 7501 as a private and luxurious way to stay away from the hustle and bustle of daily FBO operations and from paparazzi. The 7501 suite stands alone as a new idea to the aviation industry, with its functionality and privacy.

7501 is a multi-functional private suite located on the grounds of Castle & Cooke’s Van Nuys FBO. As you may have guessed, the 7501 addresses the location of this suite, side by side the FBO facility, 7415 Havenhurst Place. This exclusive suite fills all the needs of the frequent flyer. 7501 is excellent for large groups traveling in and out of Los Angeles, whether it be for business or pleasure. While likely to be used for aviation purposes, the suite serves many uses even outside the aviation realm, such as private parties, hosting networking events, or business meetings. 7501 can also be used as a private terminal as was done recently by a local helicopter operator.

7501 is newly remodeled with beautiful marble floors, classic fixtures and new furnishings, giving the facility a modern, elegant and luxurious feel for any high-class traveler. And for those excited about aviation, the facility offers a beautiful view of the aircraft just lifting off the ground during take-off. Allowing the luxury of 7501, the privacy in incomparable; private airport access, private parking and, if needed, private ramp space available to travelers seeking absolute segregation from the daily FBO operations and even the nuisances of paparazzi. In addition to luxury and privacy, 7501 is exceptionally multifunctional — this suite includes a large conference room, reception desk or cocktail bar, fully functional kitchen, industrial refrigerators with kitchen preparatory room, and superb lounging areas for large or small groups.

Castle & Cooke Aviation has been an industry leader in providing premier aviation services to Fortune 500 aviation clients since 1980. Castle & Cooke Aviation is a small chain of FBOs serving the Western United States, with locations in Van Nuys, Everett, WA, and Honolulu. With the knowledge and experience gained throughout the years, Castle & Cooke has decided to expand the privacy and luxury of clients in a new unique way. This new idea to the world of private jet travel is an extraordinary approach for travelers seeking luxury and privacy. The 7501 suite is a place you can call home when consistently traveling to and from Los Angeles. Not only can 7501 be used for a frequent travelers, but for those seeking a fun private location to host their own private events. With a gorgeous, newly remodeled facility, 7501 meets the standards of those who seek luxury in travel and in life. Castle & Cooke Aviation has achieved the highest level of service time and time again and is now looking to think outside the box in order to provide its customers with even more luxury and even more privacy.

Rising to the Challenges of Luxury, Security and Privacy

As Southern California’s largest operator of Challenger 604 Jets, KMR Aviation’s mission is to provide unrivaled luxury, security and privacy to its passengers anywhere in the world. As both a charter operator and aircraft manager, KMR’s world-class cabin crews and concierge team work to anticipate each traveler’s every need from the ground up. Delivering its brand of service to Fortune 100 companies, high net worth individuals and other charter operators is a commitment to excellence. A full service leader in private aviation, KMR provides luxury to even the most discriminating flyers.

KMR’s Challenger 604 fleet can accommodate up to 12 passengers. It offers the wide-open spaces only a large cabin aircraft can provide. With the technology to keep you in touch while you’re in flight, KMR’s upgraded and recently refurbished interiors allow you and your executives the luxury of having everything you need to work, relax or entertain. Complimentary domestic inflight Wi-Fi, text and talk capability, airshow information and media system gives you state of the art connectivity. The fully equipped galley, including oven and microwave, will allow the cabin server the ability to cater to your every dietary need and request. With a 4,200 statute mile range and a 530 mph cruise speed, KMR can get from coast to coast or to the beautiful Hawaiian Islands in approximately 5.5 hours. KMR Aviation’s fleet of wide body aircraft is growing with its innovative and industry leading Challenger 604 fifty percent ownership program. Sharing the ownership costs and gaining charter revenue from your asset, KMR’s turnkey program makes ownership easy.

To learn more, visit www.kmraviation.com, e-mail charter@kmraviation.com, or call (909) 605-6366.

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ACQUIRED BY JET AVIATION

Acquired by Jet Aviation in March of this year, Avjet, A Jet Aviation Company will continue to provide large cabin, long-range aircraft sales and acquisitions, executive charter, aircraft management and aircraft completions services. And now, backed by Jet Aviation’s global network of services, and the financial stability of General Dynamics, Avjet now offers its clients greater value and customer service.

“Avjet’s 37-years of experience in aircraft management and charter services and impressive fleet of 45 aircraft makes it the perfect complement to Jet Aviation’s operations,” said Senior Vice President and General Manager of Jet Aviation U.S. Aircraft Services David Paddock. “This acquisition will also provide excellent benefits for Avjet’s customers by providing access to Jet Aviation’s global network of service facilities.”

That network includes 19 FBOs throughout the world, major maintenance and completions facilities in Basel, Switzerland and St. Louis, MO, and global aviation staffing capabilities through Jet Professionals.

Visit www.avjet.com for more information or call (818) 841-6190 for a quote today.