

THE LIST

LARGEST FAMILY-OWNED BUSINESSES

Companies serving the greater San Fernando Valley region ranked by total number of employees

EXECUTIVE SUMMARY

A total of 22 companies serving the greater San Fernando Valley had more than 100 total employees in this year's List, which contains 50 entities. MGA Entertainment, Inc. placed first, while Galpin Motors, Inc. came in

second. Rounding off the top five are Gold's Gym Los Angeles (3rd), AMS Fulfillment - Advantage Media Services Inc. (4th) and Canon Recruiting Group, LLC (5th).

- By Marvin Vasquez

THE PACESETTER

led by CEO Isaac Larian, MGA Entertainment, Inc. grabbed the top spot with 1,500 total employees. MGA Entertainment is a manufacturer of children's toys and entertainment products. Founded in

1987, the business currently has seven family members as employees; MGA Entertainment operates from 10 total offices.

- By Marvin Vasquez

Rank	Company name address	Employees total family	Revenue (2010)	Description of Business (brief)	Major Ownership current generation	Profile total offices year founded website	Top Local Executive name phone
1	MGA Entertainment, Inc. 16380 Roscoe Blvd. Van Nuys 91406	1,500 7	WND	manufacturer of children's toys and entertainment products	Isaac Larian 1st	10 1987 mgae.com	Isaac Larian CEO (818) 894-2525
2	Galpin Motors, Inc. 15505 Roscoe Blvd. North Hills 91343	964 7	\$556,727,509	automotive sales, parts, service repair, studio rental and customization	Herbert F. Boeckmann II 1st, 2nd and 3rd	9 1946 galpin.com	Herbert F. Boeckmann II President (818) 787-3800
3	Gold's Gym Los Angeles 19835 Nordhoff St. Northridge 91324	687 2	WND	health clubs, gyms	WND 1st	8 1988 goldsgym.com	Angel Baños Jr. CEO/President (818) 349-0123
4	AMS Fulfillment - Advantage Media Services Inc. 29010 Commerce Center Dr. Valencia 91355	430 8	\$15,600,000	product & promotional fulfillment	Jay Catlin, Ken Wiseman 1st	9 2002 amsfulfillment.com	Ken Wiseman CEO (661) 775-0611
5	Canon Recruiting Group, LLC 27936 Lost Canyon Rd. Santa Clarita 91387	350 4	WND	staffing, specializing in executive-level positions	Tim Grayem 2nd	1 1980 canonrecruiting.com	Tim Grayem President (661) 252-7400
6	Industrial Metal Supply Co. 8300 San Fernando Rd. Sun Valley 91352	320 1	\$117,000,000	metal service center	Neil Sherman 2nd	5 1948 industrialmetalsupply.com	Neil Sherman CEO (818) 729-3333
7	Allen Lund Company Inc. 4529 Angeles Crest Hwy. La Cañada 91011	307 6	\$322,612,571	transportation brokerage and logistics	Lund family 1st	30 1976 allenlund.com	Allen Lund CEO/President (800) 475-5863
8	Allied Industries, Inc. 11333 Vanowen St. North Hollywood 91605	280 5	WND	enviromental, construction	Ernie Gutierrez, Fernando Gutierrez, Cesar Gutierrez 1st	9 1996 alliedlead.com	Ernie Gutierrez CEO (818) 781-2480
9	Midnight Oil Creative and LGraphico 3800 W. Vanowen St. Burbank 91505	263 3	\$61,408,915	creative, digital media and graphic solutions provider	Dan Stillwell, Tom Stillwell, Brandon Gabriel 2nd	1 1978 midnightoilcreative.com and lagraphico.com	Dan Stillwell CEO (818) 295-6025
10	Regency Lighting - Regency Enterprises Inc. 9261 Jordan Ave. Chatsworth 91311	248 6	\$90,993,693	lighting distribution	Ron Regenstreif, Mike Goldstone 1st	7 1983 regencylighting.com	Ron Regenstreif CEO (800) 284-2024
11	NAI Capital 16001 Ventura Blvd. #200 Encino 91436	242 14	WND	commercial real estate	WND 2nd	14 1979 naicapital.com	Michael A. Zugsmith Chairman (818) 905-2400
12	Hydra-Electric Company 3151 Kenwood St. Burbank 91505	230 3	\$15,600,000	aerospace	Allen Davis 1st	1 1950 hydraelectric.com	Robert A. Schacht CEO (818) 843-6211
13	Fresh Brothers Pizza 4751 Commons Way Calabasas 91302	224 5	NA	restaurant	Adam Goldberg 1st	2 2008 freshbrothers.com	Adam Goldberg Founder/CEO (310) 877-4440
14	Sit 'n Sleep 14300 S. Main St. Gardena 90248	200 5	WND	mattress retailer	NA 1st	27 1980 sitnsleep.com	Larry Miller CEO/President (310) 608-6838
15	Stay Green Inc. 26415 Summit Circle Santa Clarita 91350	200 3	\$12,500,000	landscape services	Richard Angelo, Charlene Angelo 2nd	5 1970 staygreen.com	Chris Angelo CEO/President (661) 291-2800
16	Swaner Hardwood Company Inc. 5 W. Magnolia Blvd. Burbank 91503	200 6	WND	wholesale hardwood	Keith Swaner 3rd	2 1967 swanerhardwood.com	Gary K. Swaner President (800) 368-1108
17	Westlake Village Inn 31943 Agoura Rd. Westlake Village 91361	200 5	WND	hospitality	John L. Notter 1st, 2nd and 3rd	1 1968 westlakevillageinn.com	Chris Cully COO/CFO (818) 889-0230
18	Alfred Music Publishing Co. 16320 Roscoe Blvd., Suite 100 Van Nuys 91410	175 3	\$69,000,000	print music publishing	Manus Family NA	7 1922 alfred.com	Ron Manus CEO (818) 891-5999
19	Andy Gump, Inc. 26410 Summit Circle Santa Clarita 91350	153 2	\$14,400,000	temporary site services	Barry Gump, Patricia Gump 3rd	7 1956 andygump.com	Barry M. Gump CEO/President (661) 977-3844
20	Montrose Travel 2349 Honolulu Ave. Montrose 91020	153 5	\$126,500,000	travel agency	Joe McClure, Julie McClure, Andi McClure-Mysza 2nd and 3rd	5 1956 MontroseTravel.com	Joe McClure President (818) 553-3200
21	The Beverly Garland 4222 Vineland Ave. North Hollywood 91602	130 1	WND	hotel	Crank Family, Houssels Family 2nd	1 1972 beverlygarland.com	James F. Crank Asset Manager (818) 255-7485
22	REM Eyewear 10941 La Tuna Canyon Rd. Sun Valley 91352	109 3	WND	wholesale sales of eyewear to customers in more than 60 countries	WND 3rd	1 1971 ¹ remeyewear.com	Michael Hundert CEO (818) 827-0133
23	InterMedia Group of Companies 15760 Ventura Blvd., Suite 110 Encino 91436	92 4	\$500,000,000	direct response advertising and media related	Robert Yallen 3rd	4 1974 intermedia-advertising.com	Robert B. Yallen CEO/President (818) 995-1455
24	NorthStar Moving Corp. 9120 Mason Ave. Chatsworth 91311	88 2	WND	eco-luxury moving and storage company	NA 1st	1 1994 northstarmoving.com	Ram Katalan President (800) 275-7767

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As a family-owned business ourselves, Community Bank understands your needs. We would like to congratulate the 2011 Family-Owned Business List, recognizing the largest family-owned companies in the San Fernando Valley. Thank you for helping drive our region's economy in such a powerful way.

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25	Buddy's All Stars, Inc. 3216 W. Valhalla Dr. Burbank 91505	80 10	\$10,000,000	sporting goods	Louis Talamantes 1st	3 1981 buddysallstars.com	Louis Talamantes President (818) 846-8805
26	Valley Motor Center Autobody 14954 Oxnard St. Van Nuys 91411	60 2	\$9,726,000	collision repair	Marsh Gluchow 1st and 2nd	2 1944 valleymotorcenter.com	Marshall A. Gluchow Owner/President (818) 909-5444
27	Air Electro, Inc. 9452 De Soto Ave. Chatsworth 91313	60 4	\$24,000,000	aerospace	WND 3rd	1 1952 airelectro.com	Steven Strull President (818) 407-5400
28	W Machine Works, Inc. 13814 Del Sur St. San Fernando 91350	60 8	\$10,000,000	aerospace manufacturer	Neckien Family 2nd	1 1978 wmwnc.com	Marzel S. Neckien President (818) 890-8049
29	Photo-Sonics, Inc. 820 S. Mariposa St. Burbank 91506	56 3	WND	camera manufacturer	WND 3rd	2 1928 photosonics.com	John Kiel President (818) 842-2141
30	UltraViolet Devices, Inc. 26145 Technology Dr. Valencia 91206	52 2	\$14,697,876	manufacturer of ultraviolet disinfection products	Peter Veloz, David Veloz 2nd	1 1992 uvdi.com	Peter Veloz CEO (661) 295-8140
31	Maguire Aviation 7155 Valjean Ave. Van Nuys 91406	50 2	WND	aviation service provider and airport property development	Robert F. Maguire 1st	3 2006 maguireaviation.com	Alec Maguire President (818) 989-2300
32	CPI Solutions 5999 A Ridgeview St. Camarillo 93012	50 2	\$13,900,000	information technology consulting	WND WND	2 1984 cpisolutions.com	Arnie Friedman President (805) 987-2222
33	Valencia Acura 23955 Creekside Rd. Valencia 91355	47 3	\$31,537,500	automobile dealership	WND 1st and 2nd	1 1997 valenciaacura.com	Cheri Fleming Co-owner (661) 255-3000
34	Frazier Aviation, Inc. 445 North Fox St. San Fernando 91340	46 2	WND	aerospace component manufacturing and overhaul/repair	WND 2nd	1 1956 frazieraviation.com	Robert Frazier CEO (818) 898-1998
35	Hoffman Brown Company 5000 Van Nuys Blvd. 6th floor Sherman Oaks 91403	43 2	WND	full service insurance agency	WND 2nd	1 1961 hoffmanbrown.com	Steven Brown President (818) 986-8200
36	Troll Systems Corp. 24950 Anza Dr. Valencia 91355	42 2	WND	duplexed, wireless data links for airborne and ground-based HD video capture and surveillance systems	WND 1st	1 2002 trollsystems.com	Julian Scott CEO (661) 702-8900
37	Riggins Engineering, Inc. 13932 Saticoy St. Van Nuys 91402	39 5	WND	precision machine parts, military, commercial & some medical	WND 2nd	5 1967 rigginseng.com	Joe Grossnickle President (818) 782-7010
38	L/B/W Insurance & Financial Services, Inc. 28055 Smyth Dr. Valencia 91355	34 6	WND	insurance and financial services	Like Family 2nd	1 1922 lbwinsurance.com	Mitzi S. Like CEO (661) 702-6000
39	Grandall Distributing Co. Inc. 321 El Bonito Ave. Glendale 91204-2707	30 4	\$10,301,461	hispanic health and beauty aids	Jose M. Granda 1st	1 1967 grandall.com	Jose M. Granda President (818) 242-6640
40	Someone's in the Kitchen 5973 Reseda Blvd. Tarzana 91356	30 2	\$4,300,000	full service catering and events planning	Joann Roth-Oseary 2nd	1 1980 sitk.com	Joann Roth-Oseary Founder/President (818) 343-5151
41	Valley Recycling 20220 Plummer St. Chatsworth 91311	21 5	WND	recycling and environmental service	WND 2nd	1 1994 valleyrecyclingcenter.com	Sepand Samzadeh CEO (818) 345-8102
42	Jim's Fallbrook Market 5947 Fallbrook Ave. Woodland Hills 91367	20 1	WND	groceries	Mike McQuaid 2nd	1 1949 jimsfallbrookmarket.com	Mike McQuaid Owner (818) 347-5525
43	Extraordinary Events 13425 Ventura Blvd., Suite 300 Sherman Oaks 91423	18 2	\$4,450,000	corporate event planners	WND 2nd	1 1988 extraordinaryevents.com	Andrea Michaels President (818) 783-6112
44	Mike's Roofing & Building 16406 Blythe St. Van Nuys 91406	18 2	\$1,500,000	roofing and general contractor	WND 2nd	1 1972 mikesroofing.com	Anthony Quiroga Vice President (818) 780-8820
45	Prime Autoworks, Inc. 7407 Ethel Ave. North Hollywood 91605	17 2	WND	top, body, and upholstery repair shops and paint shops	Leon Nahmias 2nd	1 1971 na	Leon Nahmias President (818) 503-9166
46	Mixed Chicks 21208 Vanowen St. Canoga Park 91316	15 5	WND	develop and distribute hair conditioners	Kim Etheredge, Brad Kaaya, Wendy Levy Kaaya 1st	1 2003 mixedchicks.net	Wendi Levy Kaaya Kim Etheredge Brad Kaaya Co-owners (818) 888-4008
47	Crescenta Valley Insurance 3156 Foothill Blvd., Suite A La Crescenta 91214	14 3	\$1,952,000	insurance agency	Rick Dinger 2nd	2 1969 cvins.com	Richard E. Dinger President (818) 248-4500
48	Dazadi, Inc. 6700 Fallbrook Ave., Suite 203A West Hills 91307	13 3	WND	online retailer of fun products for the home	NA 1st	2 2002 dazadi.com	Jason Boyce President (818) 336-9450
49	Jacobi Building Materials, Inc. 21341 Vanowen St. Canoga Park 91303	11 4	WND	retail of all masonry products and hardscape materials	WND 2nd	1 1959 jacobibuilding.com	Robert Jacobi Vice President (818) 346-0760
50	The Mandell Law Firm 19400 Business Center Dr., Suite 102 Northridge 91324	9 NA	WND	personal injury attorneys	NA NA	1 NA mandelllaw.com	Robert J. Mandell Partner/Owner (818) 886-6600

NA: Not Available na: Not Applicable WND: Would Not Disclose. Information was provided by representatives of the companies themselves and/or was submitted by the company through the San Fernando Valley Business Journal Family Business Awards nomination form. In the case of a tie ranking, companies were further ranked by the number of offices.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, San Fernando Valley Business Journal, 21600 Oxnard St., Suite 250, Woodland Hills 91367. ©2011 San Fernando Valley Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media, (877) 652-5295 or e-mail niademarco@wrightsmedia.com.

¹ founded in 1953 and acquired by the Hundert family in 1971.

Researched by Marvin Vasquez

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