

THE LIST

OTHER BANKS SERVING THE VALLEY

Ranked by assets as of March 31, 2010

EXECUTIVE SUMMARY

There were some changes among national banks this year. Wachovia Bank was purchased by Wells Fargo in 2008, effectively combining last year's no. 4 and 5 rankings. Chase Bank, Bank of America and CitiBank

maintained their top 3 positions while El Centro's Rabobank overtook First Bank and California Bank & Trust lead Banco Popular North America.

— By Josh Dausch

THE PACESETTER

Since acquiring Washington Mutual in 2008, Chase Bank has exploded into the Valley with 76 local branches. Despite having less than Wells Fargo's 85 local branches, Chase's first quarter report of \$1.7 trillion in

assets still placed it as no. 1 in this year's List. Though still new to the region, Chase plans on adding hundreds of branches in addition to the 700 already serving California.

— By Josh Dausch

Rank	Company headquarters	Assets (in 000s)	Deposits (in 000s)	Net Income (in 000s)	Other Financial Info (in 000s) non-current loans/leases real estate owned	Returns ROA ROE	Profile local branches nationwide offices year established	Top Executive name title phone
1	JPMorgan Chase Bank, N.A. Columbus, OH	1,674,523,000	1,020,582,000	\$2,734,000	46,703 1,832,000	0.66 8.59	76 5,512 1824	James Dimon President (212) 270-6000
2	Bank of America, N.A. Charlotte, NC	1,496,322,329	1,000,638,927	\$1,500,910	60,209,602 2,874,270	0.41 3.60	59 6,441 1904	Kenneth Lewis President (800) 622-8731
3	CitiBank, N.A. Las Vegas, NV	1,171,094,000	765,432,000	\$2,192,000	30,340,000 1,290,000	0.75 7.42	38 1,329 1812	Vikram Pandit President (800) 374-9700
4	Wells Fargo Bank, N.A. ¹ Sioux Falls, SD	1,065,890,000	803,571,000	\$2,047,000	59,330,000 3,758,000	0.75 6.56	85 6,834 1870	John Stumpf President (800) 922-4684
5	U.S. Bank, N.A. Cincinnati, OH	277,509,284	194,167,405	\$625,393	9,427,352 1,726,653	0.90 10.02	62 3,062 1863	Richard Davis President (800) 872-2657
6	Union Bank, National Association San Francisco, CA	\$77,732,748	66,939,772	\$71,044	1,436,470 671,230	0.33 3.04	22 399 1979	Masaaki Tanaka President (800) 238-4486
7	Bank of the West San Francisco, CA	61,178,361	41,378,299	\$24,325	1,619,911 145,598	0.16 1.01	8 658 1874	J. Shepherd President (800) 488-2265
8	Comerica Bank Dallas, TX	56,965,482	40,744,477	\$72,666	1,229,040 93,310	0.50 5.11	4 438 1849	Ralph Babb Jr. Chairman (800) 522-2265
9	City National Bank Beverly Hills, CA	19,744,141	17,026,232	\$17,802	674,545 135,551	0.35 3.69	14 93 1953	Russel Goldsmith Chairman (800) 773-7100
10	California Bank & Trust San Diego, CA	11,240,218	9,743,957	\$9,912	541,490 65,222	0.35 2.86	4 114 1972	David Blackford President (800) 355-0507
11	Banco Popular North America New York, NY	10,426,714	7,919,555	(\$107,376)	747,972 35,694	(4.03) (37.24)	4 134 1999	Richard Carrion Chairman (800) 377-0800
12	Rabobank, N.A. El Centro, CA	\$9,477,877	5,651,370	\$7,082	237,466 0	0.30 1.41	4 93 1981	Ronald Blok CEO (800) 942-6222
13	First Bank Creve Coeur, MO	\$10,637,430	7,523,121	\$23,171	661,744 134,236	(0.95) (12.13)	4 165 1906	Terrence McCarthy President (800) 760-2265
14	Pacific Capital Bank Santa Barbara, CA	\$7,899,684	5,609,948	(\$72,638)	416,383 50,939	(3.90) (74.4)	8 51 1960	George Leis President (888) 400-7228
15	Citizens Business Bank Ontario, CA	6,782,584	4,534,028	\$17,060	120,601 25,209	1.01 9.05	3 48 1974	Christopher Myers President (909) 980-4030
16	CapitalSource Bank Los Angeles, CA	\$5,529,035	4,582,645	(\$39,671)	318,729 0	(2.79) (18.66)	4 24 2008	Tad Lowrey President (888) 433-4272
17	Pacific Western Bank San Diego, CA	5,192,946	3,633,037	(\$58,076)	99,921 55,047	(4.42) (40.55)	7 71 1982	Matthew Wagner CEO (619) 221-418

ROA: Return on Assets. ROE: Return on Equity. Data for this report was taken from the Federal Deposit Insurance Corp. website reports as of 3/31/10. Additional research was done by the SFVBJ.

¹ Purchased Wachovia Bank in 2008

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical

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Researched by Josh Dausch

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OTHER BANKS SERVING THE VALLEY

Ranked by number of local branches

Rank	Bank	No. local branches	Rank	Bank	No. local branches
1	Wells Fargo Bank, N.A.	85	10	Pacific Western Bank	7
2	JPMorgan Chase Bank, N.A.	76	11	Comerica Bank	4
3	U.S. Bank, N.A.	62	12	California Bank & Trust	4
4	Bank of America, N.A.	59	13	Banco Popular North America	4
5	CitiBank, N.A.	38	14	Rabobank, N.A.	4
6	Union Bank, National Association	22	15	First Bank	4
7	City National Bank	14	16	CapitalSource Bank	4
8	Bank of the West	8	17	Citizens Business Bank	3
9	Pacific Capital Bank	8			