

THE LIST

TECHNOLOGY COMPANIES

Ranked by 2009 Revenues

Rank	Company name address website	Revenue 2009	Description of Business	Company Info year founded headquarters	Employees SFV companywide	Offices SFV companywide	Top Local Executive name title phone
1	United Online Inc. 21301 Burbank Blvd Woodland Hills, 91367 untl.com	\$990,100,000	leading provider of consumer products and services over the Internet in the U.S., Canada, the United Kingdom, and the Republic of Ireland; operates online social networking web sites; includes value-priced Internet access and email	1997 Woodland Hills	187 1,609	1 14	Mark R. Goldston CEO (818) 287-3000
2	Semtech Corp. 200 Flynn Rd. Camarillo, 93012 semtech.com	\$287,000,000	designs, produces and markets a range of analog and mixed-signal semiconductors for a variety of end applications, including notebook and desktop computers	1960 Camarillo	170 914	1 20	Mohan Maheswaran CEO/President (805) 498-2111
3	Precision Dynamics Corp. 13880 Del Sur St. San Fernando, 91340 pdcorp.com	\$100,000,000	global leader in wristband and label ID solutions; used in all leading hospitals; provides wristband ID systems for the leisure & entertainment and law enforcement markets	1956 San Fernando	350 700	1 6	Gary Hutchinson President/CEO (818) 897-1111
4	BeyondTrust 30401 Agoura Rd. #200 Agoura Hills, 91301 beyondtrust.com	\$31,837,000	empowers IT to eliminate the risk of intentional, accidental and indirect misuse of privileges on desktops and servers with globally proven solutions that increase security and compliance without impacting productivity	1985 Agoura Hills	WND WND	WND WND	John Mutch CEO (818) 575-4000
5	Volusion 4100 Guardian St. #120 Simi Valley, 93063 volusion.com	\$22,482,492	leading ecommerce provider for online businesses, offering comprehensive and user-friendly software; features include analytics, reporting and ROI features, CRM, automated drop shipping, robust marketing tools, import/export functionality and merchandising and social shopping tools	1999 Simi Valley	63 149	1 2	Kevin Sproles CEO (800) 646-3517
6	CPI Solutions 5999 A Ridgeview St. Camarillo, 93012 cpisolutions.com	\$15,841,396	leading IT consulting firm and provider of network infrastructure, unified communications, web and application development, security and disaster prevention, managed IT service programs, and Microsoft Sharepoint solutions	1984 Camarillo	45 45	1 3	Arnie Friedman President (805) 987-2222
7	Cloud Creek Systems 30101 Agoura Ct. #105 Agoura Hills, 91301 cloudcreek.com	\$7,600,000	Oracle Corp. product sales and professional services provider	1996 Agoura Hills	20 23	1 4	Rhos B. Dyke Executive VP (818) 865-2800
8	USI Technologies 5655 Lindero Canyon Rd. #702 Westlake Village, 91362 usitechnologies.com	\$3,200,000	provides emerging online businesses and established enterprises with superior sales and service chat solutions including SmartAgent®, the first automated sales chat	2005 Westlake Village	17 21	1 1	Chris Wampler Founder/VP (805) 384-6974
9	AmeriTel 8910 Quartz Ave. Northridge, 91342 ameritelinc.com	\$3,000,000 ¹	business telecommunications, Voice over IP, Internet telephony, wide area data networks	1983 Northridge	17 17	1 1	Chaz Chahal CEO (818) 734-7400
10	AltruIT 15515 San Fernando Mission Blvd. Mission Hills, 91345 altru.org	\$1,500,000	provides IT consulting and application development services to the not-for-profit community	2003 Mission Hills	5 10	1 3	Miles Dapsauski Executive Director (818) 895-2104
11	Appulate 28348 Roadside Dr. #201 Agoura Hills, 91301 appulate.com	\$434,000	provides a best of breed bridging technology that allows retail agents to send ACORD, supplemental, loss and other data to carriers, wholesale brokerages, MGA and TPA receivers; offers an unprecedented level of connectivity to streamline business processes	2005 Agoura Hills	18 18	1 1	Dimitri Nikouline Co-Founder/CTO (818) 717-7301
12	Spreety, Inc. P.O. Box 4043 Thousand Oaks, 91359 spreety.com	\$65,000	replace your TV with the Internet. Watch TV online, news, sports, and movies; Spreety is the guide of legal places to watch online TV	2008 Oak Park	2 2	1 1	Ron Laughton Entrepreneur (818) 618-0421
NR	Advertise.com 15303 Ventura Blvd. #220 Sherman Oaks, 91403 advertise.com	WND	a search-and-display advertising platform that offers a range of high-quality pay-per-click advertising, contextual targeting, performance marketing, banner ads and re-marketing opportunities	2001 Sherman Oaks	30 45	1 2	Daniel Yomtobian CEO (818) 285-6216
NR	Animax 6627 Valjean Ave. Van Nuys, 91406 animaxent.com	WND	a creative technology agency that helps clients develop their online strategy and builds websites, interactive media, and other online content and marketing programs	2001 Los Angeles	WND WND	1 1	Michael Bellavia President (818) 787-4444
NR	AudioMicro 13351-D Riverside Dr. #219 Sherman Oaks, 91423 audiomicro.com	WND	collection of user-generated micro stock music, sound effects, production music, royalty free music, and music cues	WND WND	WND WND	WND WND	Ryan Born CEO (800) 804-2171
NR	ClipBlast 5737 Kanan Rd. Agoura Hills, 91301 clipblast.com	WND	video aggregation and search technology	2005 Agoura Hills	WND WND	WND WND	Gary Baker Founder/President (818) 707-1706
NR	Datastream 330 N. Brand Blvd. #200 Glendale, 91203 datastreamtm.com	WND	IT service provider, serving small to medium sized businesses; services include paperless solutions, Voice Over IP phone systems, and performing the duties of an outsourced IT department	2001 Glendale	8 8	1 1	Ara Adjajian Founder (818) 230-0340
NR	FatTail 20969 Ventura Blvd. Woodland Hills, 91364 fattail.com	WND	sales optimization software for online publishers	2001 Woodland Hills	WND WND	WND WND	Steve Pelletier CEO (818) 615-0380
NR	Fulcrum Microsystems 26630 Agoura Rd. Calabasas, 91302 fulcrummicro.com	WND	a fabless semiconductor company that delivers performance-leading Ethernet switch chips that reside at the core of network equipment deployed in data center and telecom environments	2000 Calabasas	WND WND	WND WND	Robert Nunn CEO (818) 871-8100
NR	H2scan 28486 Westinghouse Pl. #100 Valencia, 91355 h2scan.com	WND	provides state of the art, hand held leak detectors, safety area monitors and easy to use, inline process analyzers for energy markets including refineries, chemical, nuclear plants, hydrogen electrolyzers, fuel cell manufacturers	2002 Valencia	WND WND	WND WND	Dennis Reid CEO (661) 775-9575
NR	Masher Media 24771 Calle Serranona Calabasas, 91302 mashermedia.com	WND	a creative hub for innovative ideas in entertainment; dedicated to defining rather than following the trends and creating, producing, and distributing the highest-quality entertainment that yields long-lasting brands including the virtual world www.MyMiniPeeps.com, for kids ages 6-13	2008 Calabasas	5 10	1 2	Sherry Gunther CEO WND
NR	uSamp 16501 Ventura Blvd. #250 Encino, 91436 uSamp.com	WND	fastest growing online panel company, providing survey panelists and technology for use in market research	2008 Encino	30 90	1 4	Matthew Dusig CEO/Co-Founder (818) 524-1218
NR	Xirrus 2101 Corporate Center Dr. Thousand Oaks, 91320 xirrus.com	WND	leader in high performance Wi-Fi; manufactures the only fully distributed, dense radio Wi-Fi architecture available in the industry today	2004 Thousand Oaks	100 150	1 1	Dirk Gates Founder/CEO (805) 262-1600

WND: Would Not Disclose. NR: Not Ranked. All information was provided by the representatives of the companies themselves. Companies are ranked by revenue figures from 2009. To be included on the list, companies must be headquartered in the San Fernando Valley area. Due to the vastness of the technology industry, hardware, software, and internet application developers are all included on this list.

¹ estimated

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, San Fernando Valley Business Journal, 21600 Oxnard St., Suite 250, Woodland Hills 91367. ©2010 San Fernando Valley Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Reprints, (877) 652-5295 ext. 104 or e-mail jmartin@wrightsreprints.com.

Researched by Brian DeWolf