

THE LIST

LARGEST VALLEY AVIATION COMPANIES

Ranked by number of passengers in 2010

EXECUTIVE SUMMARY

The 2011 Largest Valley Aviation Companies List, which is ranked by the total number of passengers, features 10 companies; Clay Lacy Aviation ranks first. Avjet Corp., TWC Aviation, MC Aviation and Helinet Aviation Services complete the top five. Avjet saw a boost in passengers. It gained 33,279 for 2010,

an increase of 3,565 to 2009's 29,714. Also, the company now manages an additional two aircraft, for a total of 34. Mark Lefever is the president of Avjet, which provides jet charter services as well as aircraft management and the purchase/sale of private business jets.

— By Marvin Vasquez

THE PACESETTER

Clay Lacy Aviation ranks first in this year's List after totaling 49,000 passengers in 2010, a boost in 2009's 45,000. Led by president Brian Kirkdoffer, Clay Lacy has local operations in Van Nuys and offers a jet charter service and provides aerial cinematography. Additionally, Clay Lacy

increased the number of aircraft it manages to 65 in 2010, an increase of 7. Founded in 1968 by American businessman and pilot Clay Lacy, the company owns 13 aircraft and employs 265 people. Lacy, 79, grew up in Wichita, Kansas, the birthplace of aviation manufacturing.

— By Marvin Vasquez

Rank	Company name address	Number of Passengers ¹ 2010 2009	Number of Employees 2010 2009	Number of Aircraft owned 2010/2009 managed 2010/2009	Services Provided	Profile year founded headquarters website	Top Local Executive name title phone
1	Clay Lacy Aviation 7435 Valjean Ave. Van Nuys 91406	49,000 45,000	265 265	13/13 65/58	jet charter, aerial cinematography, private passenger lounges, conference rooms, flight planning, weather centers, WiFi, hangar, ramp parking	1968 Van Nuys claylacy.com	Brian Kirkdoffer President (818) 989-2900
2	Avjet Corp. 4301 Empire Ave. Burbank 91505	33,279 29,714	156 154	3/3 34/32	jet charter, aircraft management, purchase/sale of private business jets	1979 Burbank avjet.com	Mark Lefever President (818) 841-6190
3	TWC Aviation, Inc. ² 16700 Roscoe Blvd. Van Nuys 91406	13,634 8,762	300 150	4/4 61/26	aircraft management company, offering worldwide private jet charter, sales and maintenance services	1998 Van Nuys twcaviation.com	Andrew Richmond CEO (818) 441-0100
4	MC Aviation Corp 7530 Hayvenhurst Ave. Van Nuys 91406	4,285 4,995	14 17	2/2 3/3	jet charter and management	1995 Van Nuys mcaviationcorp.com	Joseph McGuire President (818) 904-9860
5	Helinet Aviation Services, LLC 16644 Roscoe Blvd. Van Nuys 91406	3,000 ³ 3,000 ³	50 50	15/15 1/1	executive charter, aerial filming for production, medical-patient and organ transport, news gathering	1987 Van Nuys helinet.com	Alan D. Purwin Owner (818) 902-0229
6	Sun Air Jets, LLC 855 Aviation Dr. Camarillo 93010	2,500 1,613	60 51	8/3 12/8	jet charter, aircraft management, maintenance, property leasing	1999 Camarillo sunairjets.com	Steve Lassetter President/COO (805) 389-9301
7	Corporate Jets LLC 7943 Woodley Ave., Ste. 100 Van Nuys 91406	1,625 1,510	35 25	0/0 7/6	aircraft management, charter, and sales & acquisitions	1982 Van Nuys flycj.com	Richard Hodgkinson President/CEO (818) 989-5888
8	Dreamline Aviation, LLC ⁴ 16233 Vanowen St. Van Nuys 91406	1,300 1,000	20 10	3/3 9/9	jet charter	2009 Van Nuys dreamlineaviation.com	Mark Schmaltz President (818) 988-0029
9	Jet-Alliance, Inc. 3390 Auto Mall Dr. Westlake Village 91362	450 235	7 5	2/2 5/5	affordable ownership and jet charter	2000 Westlake Village JetAlliance.com	Randall Sanada Chairman (805) 409-0426
10	Skybird Aviation 7401 Valjean Ave., Ste. 100 Van Nuys 91406	360 550	7 7	1/1 0/0	executive charter	1976 Van Nuys skybirdaviation.com	Norm Anderson Director of Operations (818) 988-7210

An aviation company is defined as a company that provides air-travel services. The list is ranked by number of passengers in 2010. All information was provided by the companies themselves.

¹ passengers are determined per flight segment
² acquired ACM Aviation on November 16, 2010
³ based on company estimates
⁴ founded in 2009 by management from Spirit Airlines

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, San Fernando Valley Business Journal, 21600 Oxnard St., Suite 250, Woodland Hills 91367. ©2011 San Fernando Valley Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media, (877) 652-5295 or e-mail niademarco@wrightsmedia.com.

Researched by Marvin Vasquez

THE LIST

LARGEST VALLEY FIXED BASE OPERATORS

Ranked by total employees in 2010

Rank	Company name address	Employees 2010 2009	Fuel Sold (gallons) 2010 2009	Location airport frequency	Services (other than standard FBO amenities)	Profile fuel sold & serviced year founded website	Administrator name title phone
1	Clay Lacy Aviation 7435 Valjean Ave. Van Nuys, 91406	265 265	3,500,000 6,500,000	Van Nuys 130.50	jet charter, aerial cinematography, private passenger lounges, conference rooms, flight planning, weather centers, WiFi, hangar, ramp parking	Avfuel 1968 claylacy.com	Adam Elzinga Director of Facilities & Line Service (818) 989-2900
2	Sun Air Jets, LLC 855 Aviation Dr. Camarillo, 93010	60 51	1,300,000 1,102,439	Camarillo 130.75	aircraft management, jet charter, maintenance, property leasing	ExxonMobil 1999 sunairjets.com	Steve Lassetter President/COO (805) 389-9301
3	Castle & Cooke Aviation 7415 Hayvenhurst Pl. Van Nuys, 91406	45 31	4,000,000 ¹ WND	Van Nuys 128.95	line service, cleaning, catering, maintenance, flight planning center, lounge, conference room	World Fuel, Air BP 1981 castlecookeaviation.com	Craig Walker VP, Operations and Development (818) 988-8385
4	Million Air 2800 N. Clybourn Ave. Burbank, 91505	26 20	3,000,000 3,000,000	Burbank 122.95	hangar	Air BP 1980 millionair.com	Ron Reynolds Manager of Operations (818) 843-8311
5	Signature Flight Support ² 7240 Hayvenhurst Pl. Van Nuys, 91406	25 WND	3,883,132 WND	Van Nuys 130.575	hangar and office rentals, ground handling, maintenance	Independent 2008 signatureflight.com	Eric Hill General Manager (818) 464-9500
6	Atlantic Aviation 10750 Sherman Way Burbank, 91403	19 19	5,712,434 5,651,162	Burbank 131.60	flight planning, hotel/rental car, catering, aircraft cleaning and detailing, hangar, office rental	World Fuel 2007 atlanticaviation.com	Casey Pullman General Manager (818) 841-2966
7	Barnes Aviation P.O. Box 2087 Lancaster, 93536	15 14	N/A ³ N/A ³	Lancaster N/A ⁴	flight instruction, aircraft rental, aircraft maintenance, hangar	N/A ³ 1940 barnesaviation.com	Andy Ma President (661) 948-4048

N/A: Not Applicable. WND: Would Not Disclose. Fixed Based Operators (FBOs) are primary service providers to general aviation companies located at or adjacent to an airport. Ability to sell fuel is a service that often differentiates a fixed base operator from other aviation companies, as defined for the List. All information was provided by the companies themselves.

¹ based on company estimates
² formed by BBA Aviation plc, a multinational aviation services company
³ does not sell fuel
⁴ does not have a monitor or frequency

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, San Fernando Valley Business Journal, 21600 Oxnard St., Suite 250, Woodland Hills 91367. ©2011 San Fernando Valley Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media, (877) 652-5295 or e-mail niademarco@wrightsmedia.com.

Researched by Marvin Vasquez