

Rank	Company <ul style="list-style-type: none"> name address website 	Units <ul style="list-style-type: none"> total franchises company-owned locations 	Description of Franchise Operation	Cost <ul style="list-style-type: none"> initial investment franchise fee royalty (%) 	New Franchisee Contact <ul style="list-style-type: none"> name 	Top Local Executive <ul style="list-style-type: none"> name title phone
1	DineEquity Inc. 450 N. Brand Blvd. Glendale 91203 dineequity.com	3,286 256	family restaurants and casual restaurants	\$880,000 - \$3,700,000 \$35,000 - \$50,000 4% - 4.5%	Jay McDermott Nedra Austin	Julia Stewart chairwoman, ceo (818) 240-6055
2	International Coffee & Tea LLC 1945 S. La Cienega Blvd. Los Angeles 90034 coffeebean.com	535 266	Coffee Bean and Tea Leaf stores	N/A N/A N/A	Bob Kaufman	Sunny Sassoon/Mel Elias chairman/ceo, president (310) 237-2326
3	Mathnasium Learning Centers 5120 W. Goldleaf Circle, Suite 300 Los Angeles 90056 mathnasium.com	324 1	year round learning centers where children go to improve their math skills	78,300 - 107,500 27,500 10	Joe Novak	Peter Markovitz ceo (323) 421-8000
4	Wetzel's Pretzels 35 Hugus Alley, Suite 300 Pasadena 91103 wetzels.com	261 0	hand-rolled pretzels, lemonade, hot dogs	156,300 - 369,950 35,000 7	Bill Phelps	Bill Phelps ceo (626) 432-6900
5	My Gym Enterprises 15300 Ventura Blvd., Suite 414 Sherman Oaks 91403 mygym.com	226 0	children's gyms for ages 6 weeks to 13 years old	125,000 - 240,000 55,000 6	Michael Chalovich	Cory Bertisch ceo (800) 469-4967
6	Shakey's USA Inc. 2200 W. Valley Blvd. Alhambra 91803 shakeys.com	175 8	pizza chain - thin crust pizza, crispy chicken, mojo potatoes and other specialty items	776,500 35,000 5	Craig Hopkins	Joseph A. Remsa ceo, president (626) 576-0616
7	Sizzler USA Inc. 6101 W. Centinela Ave. Suite 300 Culver City 90230 sizzler.com	172 24	restaurant dining	1,400,000 - 2,300,000 35,000 4	Mark Lyso	Kerry Kramp ceo, president (310) 846-8750
8	Menchie's Group Inc. 16027 Ventura Blvd., Suite 301 Encino 91436 menchies.com	140 5	frozen yogurt retail shops	340,000 - 390,000 40,000 6	Amit Y. Kleinberger	Amit Y. Kleinberger ceo (818) 708-0316
9	Color Me Mine Franchising Inc. 3722 San Fernando Road Glendale 91204 colormemine.com	135 4	paint-it-yourself ceramics studios	140,000 - 180,000 30,000 5	Michael Mooslin	Michael Mooslin president (818) 291-5901
10	Robeks Premium Fruit Smoothies 5220 Pacific Concourse Drive, Suite 395 Los Angeles 90045 robeks.com	124 0	premium fruit smoothies, fresh juices squeezed-on-demand, healthy food and snacks, yogurt	210,900 - 341,600 30,000 7	Jimmer Bolden	Steve Davidson ceo (310) 727-0500
11	Fatburger North America Inc. 9606 Santa Monica Blvd., Penthouse Beverly Hills 90210 fatburger.com	115 2	fast casual take-out and sit-down hamburger restaurants	\$504,000 - \$881,000 \$50,000 6%	Warren Christiansen	Andrew Wiederhorn chairman, ceo (310) 319-1850
12	JEI Self-Learning Systems Inc. 4221 Wilshire Blvd., Suite 224 Los Angeles 90010 jeilearning.com	100 332	individualized supplemental education program	38,000 - 66,000 7,500 varies	Gil Choi	Gil Choi senior vice president (877) 534-6284
13	Relax the Back Corp. 6 Centerpointe Drive, Suite 350 La Palma 90623 relaxtheback.com	99 0	retailer of ergonomic and comfort products	221,000 - 361,200 49,500 5	Bill McClymonds	Richard W. Palfreyman ceo (714) 523-2870

14	Yoshinoya America Inc. 991 W. Knox St. Torrance 90502 yoshinoyausa.com	98' 0	Japanese-style food	550,000 - 1,000,000 N/A N/A	Scott Hobert	Oliver Cortes ceo, president (800) 576-8017
15	EagleRider Motorcycle Rental and Tours 11860 S. La Cienega Blvd. Hawthorne 90250 eaglerider.com	92 14	motorcycle rental and touring	25,000 - 125,000 20,000 10	Ben Amante	Chris McIntyre president (310) 536-6777
16	Closet Factory 12800 S. Broadway Los Angeles 90061 closetfactory.com	74 0	custom storage	250,000 - 350,000 64,500 6.75	Mark Collins	John La Barbera ceo (310) 715-1000
17	California Pizza Kitchen 6053 W. Century Blvd., 11th Floor Los Angeles 90045 cpk.com	62 N/A	restaurants	N/A N/A N/A	N/A	G.J. Hart ceo, president (310) 342-5000
18	Collegiate Sports of America 22900 Ventura Blvd., Suite 100 Woodland Hills 91364 csaprepstar.com	55 4	athletic recruitment services for high school student-athletes	25,000 18,500 0	Jeff Duva	Jeff Duva ceo, president (800) 600-7518
19	West Sanitation Services Inc. 3882 Del Amo Blvd., Suite 602 Torrance 90503 westsanitation.com	51 43	restroom deodorizing services	4,000 2,800 8	Ben Elder	Graham Emery vice president (310) 793-4242
20	Tapioca Express Inc. 1908 Central Ave. South El Monte 91733 tapiocaexpress.com	43 0	tea-based beverages, coffee, juice, food quick-service stores	160,000 - 250,000 15,000 3	Allyson Lin	Allyson Lin franchise manager (888) 877-1616
21	Ameci Pizza & Pasta 6603B Independence Ave. Canoga Park 91303 amecipizzaandpasta.com	41 4	pizza, pasta, salads and subs	250,000 - 295,000 25,000 4	Nick Andrisano	Nick Andrisano president (818) 712-0110
22	Waba Grill Franchise Corp. 13200 Crossroads Parkway North, Suite 350 City of Industry 91746 wabagrill.com	40 0	teriyaki food	282,000 - 390,000 25,000 7	Kyle Lee	Kyle Lee president (562) 908-9222
23	Counter 8571 Higuera St. Culver City 90232 thecounterburger.com	31 3	restaurant serving build-your-own hamburgers	750,000 50,000 6	N/A	Craig Albert managing member (310) 559-3355
24	Livhome Inc. 5900 Wilshire Blvd., Suite 705 Los Angeles 90036 livhomefranchise.com	7 18	home care services for seniors	85,000 - 130,000 40,000 5	Mimi L Zeller	Mike Nicholson ceo (323) 932-1300
25	Jody Maroni's Sausage Kingdom 2011 Ocean Front Walk Venice 90291 jodymaroni.com	7 0	sausage sandwiches, hot dogs and fresh hand cut fries	94,500 - 402,500 25,000 5	Courtneyrose Keller	Scotty Shadix ceo (310) 348-1500

¹ U.S. franchises.

NA - Not Available N/A - Not Applicable Note: Information on this list was provided by representatives of the franchises themselves unless otherwise noted. Franchisers are ranked by number of franchised locations companywide and number of company-owned locations companywide, respectively. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of

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Researched by David Nusbaum