














THE LIST

CITY CONTRACTORS

Ranked by 2020 fiscal year vendor payments from the city of Los Angeles

▶ **NEXT WEEK**
2021 Book of Lists

Rank	Contractor • name • address • website	Contract Value • 2020 • 2019 (in millions)	Type of Work Performed	Profile • headquarters • year founded	Top Local Executive • name • title • phone	
1	 Kaiser Permanente 393 E. Walnut St. Pasadena 91188; kp.org	\$214.2 \$214.3	health benefits	Oakland 1945	Julie Miller-Phipps President, Kaiser Permanente Southern California Region Kaiser Foundation Health Plan and Hospitals (626) 405-5000	
2	 Anthem Blue Cross 21215 Burbank Blvd. Woodland Hills 91367; bluecrossca.com	143.2 156.0	health benefits	Woodland Hills 1986	Beth Andersen California Plan President (800) 999-3643	
3	 Curative Inc. 430 S. Cataract Ave. San Dimas 91773; curative.com	64.1 NA	COVID-19 test developer	San Dimas 2020	Fred Turner CEO (888) 702-9042	
4	 MV Transportation Inc. 2711 N. Haskell Ave., Suite 1500 Dallas 75204; mvtransit.com	58.7 50.8	transportation services	Dallas 1975	James Schultzman SVP, Operations (310) 816-0083	
5	 OHL USA Inc. 1920 Main St., Suite 310 Irvine 92614; ohlusa.com	35.7 12.2	construction services	New York 2005	Tony Bagheri West Coast Regional Director (949) 242-4432	
6	 Insight Public Sector Inc. 770 Paseo Camarillo, Suite 325 Camarillo 93010; ips.insight.com	33.0 25.6	hardware, software and cloud solutions, and IT services	Tempe, Ariz. 1994	Ken Lamneck CEO, President (800) 467-4448	
7	 Los Angeles Homeless Services Authority 811 Wilshire Blvd., 6th floor Los Angeles 90017; lahsa.org	32.9 57.6	families and individuals	Los Angeles 1993	Heidi Marston Executive Director (213) 683-3333	

NA - Not Available Note: The information on this list was provided by the office of the Los Angeles City Controller. Other information was provided by representatives of the companies. Companies are ranked by payments made by the City of Los Angeles during the 2019-2020 fiscal year. The list excludes contractors with proprietary agencies such as the Department of Water and Power and the ports. To the best of our knowledge, this information is accurate as of press

time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 11150 Santa Monica Blvd., Suite 350, Los Angeles 90025. ©2020 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

Researched by Joshua Niv

Continued on page 16

CITY CONTRACTORS *Continued from page 15*

Rank	Contractor • name • address • website	Contract Value • 2020 • 2019 (in millions)	Type of Work Performed	Profile • headquarters • year founded	Top Local Executive • name • title • phone	
8	 Republic Services Inc. 18500 Allied Way Phoenix 85054; republicservices.com	\$32.0 \$31.6	waste management	Phoenix 1970	Donald Slager CEO, President (800) 299-4898	
9	 USA Waste of California Inc. 9081 Tujunga Ave. Sun Valley 91352; wmorangecounty.com	25.9 34.0	waste management	Houston 1978	Larry Metter VP (877) 836-6526	
10	 Falcon Fuels Inc. 7300 Alondra Blvd., Suite 204 Paramount 90723; falconfuelsinc.com	25.6 27.6	petroleum delivery	Paramount 1991	Miranda Phair CEO (562) 272-4226	
11	 Standard Insurance Co. 15260 Ventura Blvd., Suite 825 Sherman Oaks 91403; standard.com	24.8 26.0	insurance	Portland, Ore. 1906	Brandon Stokes Senior Employee Benefits Consultant (818) 386-6200	
12	 Skanska/Stacy and Witbeck 444 Flower St., Suite 2200 Los Angeles 90071; usa.skanska.com/stacywitbeck.com	24.0 33.2	construction services	New York 2013	Mike Aparicio EVP (310) 500-3777	
13	 Nixon-Egli Equipment Co. 2044 S. Vineyard Ave. Ontario 91761; nixonegli.com	22.2 9.8	construction equipment	Ontario 1965	Steve Nixon CEO (909) 930-1822	
14	 Ford E.C. Inc. 10850 Wilshire Blvd., Suite 380 Los Angeles 90024; fordecinc.com	21.5 21.9	construction services	Los Angeles 1979	Sia Daghghian President (310) 474-7999	
	 Delta Dental of California 560 Mission St., Suite 1300 San Francisco 94105; deltadental.com	21.5 22.6	health benefits	San Francisco 1955	MohammadReza Navid Group VP (562) 403-4040	
16	 Petrochem Materials Innovation 6168 Innovation Way Carlsbad 92009; pmitechnology.com	21.0 26.2	construction services	Carlsbad 1985	Leland Pace CEO (760) 603-0961	
17	 Los Angeles Tourism & Convention Board 633 W. 5th St., Suite 1800 Los Angeles 90017; discoverlosangeles.com/business	20.2 28.1	tourism marketing	Los Angeles 1979	Adam Burke CEO, President (213) 236-2300	
18	 Los Angeles County Metropolitan Transportation Authority One Gateway Plaza Los Angeles 90012; metro.net	19.6 25.8	transportation	Los Angeles 1993	Phillip Washington CEO (213) 922-6000	
19	 All American Asphalt 400 E. 6th St. Corona 92879; allamericanasphalt.com	17.6 22.3	construction services	Corona 1965	Mark Luer President (951) 736-7600	
20	 All-Phase Electric Supply Co. 3020 W. Empire Ave. Burbank 91504; allphaseburbank.com	17.2 14.4	electrical services	Burbank 1957	Jamie Cordaro CEO, President (800) 537-6300	
21	 Sully-Miller Contracting Co. 135 S. State College Blvd., Suite 400 Brea 92821; sully-miller.com	14.1 18.5	construction services	Brea 1923	John Harrington President (714) 578-9600	
22	 Axon Enterprise Inc. 17800 N. 85th St. Scottsdale 85255; axon.com	13.8 13.6	technology and weapons developer	Scottsdale, Ariz. 1993	Patrick Smith ¹ CEO (800) 978-2737	
23	 Reyes Construction Inc. 1383 S. Signal Drive Pomona 91766; reyesconstruction.com	13.6 14.5	construction services	Pomona 1987	Eduardo Gallardo Controller, Corporate Secretary (909) 622-2259	
24	 Rehrig Pacific Co. 4010 E. 26th St. Vernon 90058; rehrigpacific.com	11.6 13.2	crate and container products	Los Angeles 1913	William Rehrig CEO, President (323) 262-5145	
25	 Conduent Inc. 401 34th St. Bakersfield 93301; conduent.com	11.3 17.1	business process services	Florham Park, N.J. 2017	Cliff Skelton ¹ CEO (844) 663-2638	

¹ Top local executive not available.
NA - Not Available Note: The information on this list was provided by the office of the Los Angeles City Controller. Other information was provided by representatives of the companies. Companies are ranked by payments made by the City of Los Angeles during the 2019-2020 fiscal year. The list excludes contractors with proprietary agencies such as the Department of Water and Power and the ports. To the best of our knowledge, this information is accurate as of press

time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 11150 Santa Monica Blvd., Suite 350, Los Angeles 90025. ©2020 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.