


EMPLOYEE BENEFITS CONSULTANTS

Ranked by number of L.A. County employees involved in benefits services

Rank		Company • name • address • website	Employees (county/total) • benefits consultants • total employees	Profile • parent company • headquarters	Top Local Executive • name • title • phone	
1		Mercer 633 W. 5th St., Suite 1200 Los Angeles 90071 mercerc.com	225/15,500 225/28,000	Marsh & McLennan Cos. New York	Don Bobo Partner, Southern California and Nevada Office Leader (213) 346-2200	
2		Lockton Insurance Brokers 777 S. Figueroa, Suite 5200 Los Angeles 90017 lockton.com	139/1,478 621/8,300	Lockton Inc. Kansas City, Mo.	Won Andersen SVP, Benefits Practice Leader - Pacific Series (213) 689-0500	
3		Keenan & Associates 2355 Crenshaw Blvd., Suite 200 Torrance 90501 keenan.com	129/379 408/741	AssuredPartners Inc. Lake Mary, Fla.	Sean Smith CEO (310) 212-3344	
4		Hub International Ltd. 16030 Ventura Blvd, Suite 500 Encino 91436 hubinternational.com	95/NA 329/NA	N/A Chicago	Andrew Forchelli Regional President, Los Angeles (818) 257-7400	
5		Arthur J. Gallagher & Co. 505 N. Brand Blvd., Sixth Floor Glendale 91203 ajg.com	91/4,527 521/32,460	N/A Rolling Meadows, Ill.	Scott Gregory President, Southwestern Region (818) 539-2300	
6		Kravitz, part of FuturePlan by Ascensus 16030 Ventura Blvd., Suite 200 Encino 91436 kravitzinc.com	90/NA NA/NA	Ascensus Dresher, Pa.	Daniel Kravitz President (818) 995-6100	
7		QBI, an Ascensus company 21031 Ventura Blvd., 12th Floor Woodland Hills 91364 qbillc.com	70/90 NA/NA	Ascensus Dresher, Pa.	Greg Taylor CEO (818) 594-4900	
8		Peter C. Foy & Associates 6200 Canoga Ave., Suite 325 Woodland Hills 91367 pcfoy.com	45/150 120/600	N/A Woodland Hills	Peter Foy CEO, President (818) 703-8057	

¹ Business Journal estimate.
NA - Not Available N/A - Not Applicable Note: Deloitte may have qualified but declined to provide information.
Information on this list was provided by representatives of the companies. Firms are ranked by the number of L.A. County employees involved in employee benefits services. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and

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Researched by Joshua Niv

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9	 USI Insurance Services 777 S. Figueroa St., Suite 2100 Los Angeles 90017 usi.com	41/2,389 128/8,000	USI Holdings Valhalla, N.Y.	Tim Prichard President (213) 337-6400	
10	 StoneTapert Insurance Services 14 N. Baldwin Ave. Sierra Madre 91024 stonetapert.com	39/39 39/39	Benefits America Insurance Services Los Angeles	Chuck Tapert CEO, President (626) 844-3300	
11	 Willis Towers Watson 300 S. Grand Ave., Suite 2000 Los Angeles 90071 willistowerswatson.com	31/4,990 209/47,362	N/A London	Michael Fox Market Leader, Southern California/Southwest (213) 337-6000	
12	 Segal Group Inc. 330 N. Brand Blvd., Suite 1100 Glendale 91203 segalco.com	27/1,049 27/1,049	Segal Group Inc. New York	Jordan Smith SVP, West (818) 956-6700	
13	 Aon 707 Wilshire Blvd., Suite 2600 Los Angeles 90017 aon.com	25/NA 245/50,000	N/A London	Leslie McKee SVP, Southern California Practice Leader (213) 630-3200	
	 Actuaries Unlimited Inc. 16030 Ventura Blvd., Suite 320 Encino 91436 actuariesunlimited.com	25/33 31/45	N/A Encino	Mindy Gassman President (818) 325-8800	
15	 PCH Benefits 4607 Lakeview Canyon Road, Suite 501 Westlake Village 91361 pchbenefits.com	13/15 13/15	N/A Westlake Village	Thomas Means Managing Partner (805) 418-7080	
	 OneDigital Health and Benefits 700 S. Flower St., Suite 975 Los Angeles 90071 onedigital.com	13/300 17/2,085	N/A Atlanta	Christopher Thurin Regional Managing Principal (213) 622-1177	
17	 Benefits & Risk Solutions Inc. 725 S. Figueroa St., Suite 3225 Los Angeles 90017 brs1.com	11/NA NA/NA	N/A Valencia	Hugo Sibrian CEO, President (213) 341-4555	
	 Pacific Federal, a Zenith American company 1000 N. Central Ave., Suite 400 Glendale 90212 pacfed.com	11/59 98/2,000	Harbour Benefit Holdings Inc. (formerly Zenith American Holdings Inc.) Tampa, Fla.	James Garrison President, PacFed/Zenith American (818) 243-0222	
	 LBW Insurance and Financial Services 28055 Smyth Drive Valencia 91355 lbwinsurance.com	11/11 37/38	N/A Valencia	Mitzi Like CEO, President (661) 702-6000	
	 SullivanCurtisMonroe Insurance Services 550 S. Hope St., Suite 1000 Los Angeles 90071 sullivancurtismonroe.com	11/54 35/186	N/A Irvine	John Monroe CEO, Chairman (949) 250-7172	
	 Montage Insurance Solutions 5550 Topanga Canyon Blvd., Suite 310 Woodland Hills 91367 montageinsurance.com	11/11 23/23	Danone Simpson Insurance Services Woodland Hills	Danone Simpson CEO, President (818) 676-0044	
22	 Burnham Benefits Insurance Services 660 S. Figueroa St., Suite 2250 Los Angeles 90017 burnhambenefits.com	9/51 29/114	N/A Irvine	Kristen Allison CEO, President (213) 688-1616	
	 Poms & Associates 5700 Canoga Ave., Suite 400 Woodland Hills 91367 pomsassoc.com	9/NA NA/NA	N/A Woodland Hills	David Poms President (818) 449-9300	
24	 Integrated Benefit Consultants Inc. 655 Deep Valley Drive, Suite 325A Rolling Hills Estates 90274 ibenefitconsult.com	4/4 4/4	N/A Rolling Hills Estates	Heather Himelwright CEO, Founder (310) 791-4890	
	 Windes 111 W. Ocean Blvd., 22nd Floor Long Beach 90802 windes.com	4/8 105/185	Windes, Inc. Long Beach	Therese Cheevers Partner (562) 435-1191	

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