

THE LIST

EMPLOYEE BENEFITS CONSULTANTS

Ranked by number of L.A. County employees involved in benefits services

▶ NEXT WEEK



















Manufacturers

Rank	Company	Employees	Profile	Top Local Executive	
	• name • address • website	• (county/total) • benefits consultants • total employees	• parent company • headquarters	• name • title • phone	
1	 Mercer 633 W. 5th St., Suite 1200 Los Angeles 90071 mercerc.com	225/15,000 275/25,000	Marsh & McLennan Cos. New York	Don Bobo Partner, Southern California and Nevada Office Leader (213) 346-2200	
2	 Lockton Insurance Brokers 777 S. Figueroa, Suite 5200 Los Angeles 90017 lockton.com	105/1,549 604/8,220	Lockton Inc. Kansas City, Mo.	Won Andersen SVP, Benefits Practice Leader - Pacific Series (213) 689-0065	
3	 Keenan & Associates 2355 Crenshaw Blvd., Suite 200 Torrance 90501 keenan.com	101/212 418/742	AssuredPartners Inc. Lake Mary, Fla.	Sean Smith CEO (310) 212-3344	
4	 Arthur J. Gallagher & Co. 505 N. Brand Blvd., Sixth Floor Glendale 91203 ajg.com	89/4,500 476/32,400	N/A Rolling Meadows, Ill.	Brian Hedford Area President (818) 539-2300	
5	 Kravitz, part of FuturePlan by Ascensus 16030 Ventura Blvd., Suite 200 Encino 91436 kravitzinc.com	80/NA NA/NA	Ascensus Dresher, Pa.	Daniel Kravitz President (818) 995-6100	
6	 USI Insurance Services 777 S. Figueroa St., Suite 2100 Los Angeles 90017 usi.com	72/2,350 185/8,000	USI Holdings Valhalla, N.Y.	Robert Volkel President, West Region Benefits (213) 337-6400	
7	 QBI, part of FuturePlan by Ascensus 21031 Ventura Blvd., 12th Floor Woodland Hills 91364 qbillc.com	70/NA NA/NA	Ascensus Dresher, Pa.	Greg Taylor CEO (818) 594-4900	
8	 Hub International Ltd. 600 Corporate Pointe, Suite 600 Culver City 90230 hubinternational.com	59/NA 319/NA	N/A Chicago	Andrew Forchelli Regional President, Los Angeles (818) 257-7400	
9	 Bolton & Co. 3475 E. Foothill Blvd., Suite 100 Pasadena 91107 boltonco.com	57/65 182/205	N/A Pasadena	Steve Brockmeyer CEO, President (626) 799-7000	
10	 StoneTapert Insurance Services 14 N. Baldwin Ave. Sierra Madre 91024 stonetapert.com	46/66 46/66	Benefits America Insurance Services Los Angeles	Chuck Tapert CEO, President (626) 844-3300	
11	 Peter C. Foy & Associates 6200 Canoga Ave., Suite 325 Woodland Hills 91367 pcf.com	45/NA NA/NA	N/A Woodland Hills	Peter Foy CEO, President (818) 703-8057	
12	 Aon 707 Wilshire Blvd., Suite 2600 Los Angeles 90017 aon.com	34/NA NA/NA	N/A London	Leslie McKee SVP, Southern California Practice Leader (213) 630-3200	
13	 Segal Group Inc. 330 N. Brand Blvd., Suite 1100 Glendale 91203 segalco.com	31/1,068 31/1,068	N/A New York	Jordan Smith SVP, West (818) 956-6700	
14	 Willis Towers Watson 300 S. Grand Ave., Suite 2000 Los Angeles 90071 willistowerswatson.com	31/NA NA/NA	N/A London	Michael Fox Market Leader, Southern California/Southwest (213) 337-6000	
15	 Pacific Federal, a Zenith American company 1000 N. Central Ave., Suite 400 Glendale 90212 pacfed.com	24/68 112/2,050	Harbour Benefit Holdings Inc. Tampa, Fla.	James Garrison President (818) 243-0222	
16	 Actuaries Unlimited Inc. 16030 Ventura Blvd., Suite 320 Encino 91436 actuariesunlimited.com	21/33 32/44	N/A Encino	Mindy Gassman President (818) 325-8800	
17	 Montage Insurance Solutions 5550 Topanga Canyon Blvd., Suite 310 Woodland Hills 91367 montageinsurance.com	17/17 23/23	N/A Woodland Hills	Danone Simpson CEO, President (818) 676-0044	

¹ Business Journal estimate.
NA - Not Available N/A - Not Applicable Note: Deloitte may have qualified but declined to provide information.
Information on this list was provided by representatives of the companies. Firms are ranked by the number of L.A. County employees involved in employee benefits services. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and

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18		PCH Benefits 4607 Lakeview Canyon Road, Suite 501 Westlake Village 91361 pchbenefits.com	15/15 15/15	N/A Westlake Village	Thomas Means Managing Partner (805) 418-7080	
19		SullivanCurtisMonroe Insurance Services 550 S. Hope St., Suite 1000 Los Angeles 90071 sullivancurtismonroe.com	10/49 30/159	N/A Irvine	John Monroe CEO, Chairman (949) 250-7172	
		LBW Insurance and Financial Services 28055 Smyth Drive Valencia 91355 lbwinsurance.com	10/10 36/36	N/A Valencia	Mitzi Like CEO, President (661) 702-6000	
21		Burnham Benefits Insurance Services 660 S. Figueroa St., Suite 2250 Los Angeles 90017 burnhambenefits.com	9/51 26/119	BRP Group Inc. Irvine	Kristen Allison Regional President (213) 688-1616	
		CBIZ Benefits & Insurance Services Inc. 10474 Santa Monica Blvd., Suite 200 Los Angeles 90025 cbiz.com	9/NA NA/NA	CBIZ Inc. Cleveland	Branson Cobb President, California & Phoenix Market Leader (310) 268-2000	
		Poms & Associates 5700 Canoga Ave., Suite 400 Woodland Hills 91367 pomsassoc.com	9/NA NA/NA	N/A Woodland Hills	David Poms President (818) 449-9300	
24		OneDigital Health and Benefits 700 S. Flower St., Suite 975 Los Angeles 90071 onedigital.com	4/285 27/2,388	N/A Atlanta	Christopher Thurin Regional Managing Principal (213) 622-1177	
		Integrated Benefit Consultants Inc. 655 Deep Valley Drive, Suite 325A Rolling Hills Estates 90274 ibenefitconsult.com	4/4 4/4	N/A Rolling Hills Estates	Heather Himelwright CEO, Founder (310) 791-4890	
		Windes Inc. 3780 Kilroy Airport Way, Suite 600 Long Beach 90806 windes.com	4/8 100/180	N/A Long Beach	Therese Cheevers Partner (562) 435-1191	

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