


THE LIST

RETAINED EXECUTIVE SEARCH FIRMS

Ranked by 2020 L.A. County revenue

Rank	Firm • name • address • website	L.A. County Revenue • 2020 • 2019 (in millions)	Profile • executives placed ¹ • L.A. recruiters • search area	Minimum Annual Salary	Industries Served	Other • headquarters • offices (L.A./total) • year founded	Top Local Executive • name • title • phone	
1	 Korn Ferry 1900 Avenue of the Stars Los Angeles 90067 kornferry.com	\$30.2 \$33.1	NA NA international	NA	all industries	Los Angeles 3 / 111 1969	Chris Von Der Ahe Managing Partner, Los Angeles (310) 552-1834	
2	 Spencer Stuart 11150 Santa Monica Blvd. Los Angeles 90025 spencerstuart.com	23.9 22.9	NA NA international	NA	all industries	Chicago 1 / 70 1956	Brigitte Frankel Consultant (310) 209-0610	
3	 Heidrick & Struggles International Inc. 11100 Santa Monica Blvd., Suite 200 Los Angeles 90025 heidrick.com	19.3 ² 19.3 ²	NA NA international	NA	all industries	Chicago 1 / 51 1953	Carlos Garcia Managing Partner (213) 625-8811	
4	 Russell Reynolds Associates 11100 Santa Monica Blvd., Suite 350 Los Angeles 90025 russellreynolds.com	18.5 ² 18.5	NA NA California, national, SoCal	NA	all industries	New York 1 / 46 1969	Jeffrey Warren Managing Director (310) 775-8940	
5	 Egon Zehnder International Inc. 350 S. Grand Ave., Suite 3580 Los Angeles 90071 egonzehnder.com	15.0 ² 15.0 ²	NA NA California, international, SoCal	NA	all industries	Zurich 1 / 68 1964	Kevin Kornoelje Partner (213) 337-1500	
6	 Roys & Associates 1603 Aviation Blvd. Los Angeles 90278 roysandassoc.com	9.0 ² 9.9 ²	NA NA California, international, national, SoCal	NA	all industries	Los Angeles 1 / 4 2003	Deam Roys Managing Partner (888) 614-3556	
7	 Safire Partners 9696 Culver Blvd., Suite 308 Culver City 90232 safirepartners.com	7.0 8.5	130 8 national	NA	all industries	Los Angeles 1 / 2 2006	Todd Gitlin Managing Partner (310) 800-2402	
8	 Westwood & Wilshire 5757 Wilshire Blvd., Suite 502 Los Angeles 90048 westwoodwilshire.com	4.0 3.7	21 8 California, international, SoCal	150,000	aerospace, biotechnology, engineering, health care, medical device, pharmaceutical, technology, health care	Los Angeles 1 / 4 2003	Alan Cullen President (866) 865-7401	
9	 Signal Partners 3028 Nebraska Ave. Santa Monica 90404 signalpartners.com	3.9 3.6	38 NA national	NA	consumer products, media, real estate, retail, technology	Santa Monica 1 / 1 2017	Tom Nieman Partner partner@signalpartners.com	
10	 Valoure Inc. 1130 S. Flower St. Los Angeles 90015 valoure.com	3.0 1.8	NA NA national	NA	all industries	Los Angeles 1 / 5 2002	Kirk Hoyle Managing Director (213) 489-0030	
11	 Morgan Samuels 6420 Wilshire Blvd., Suite 1240 Los Angeles 90048 morgansamuels.com	2.0 4.7	20 5 California, international, national, SoCal	200,000	all industries	Nashville 5 / 7 1969	Bert Hensley CEO, Chairman (310) 205-2200	
12	 Chrisman & Co. 545 S. Figueroa St., Suite 1119 Los Angeles 90071 chrismansearch.com	1.9 2.1	NA NA national	NA	financial services	Los Angeles 1 / 1 1980	Michele Gil CEO (213) 620-1192	
13	 RETS Associates 10250 Constellation Blvd., Suite 2300 Los Angeles 90067 retsusa.com	1.4 1.7	33 3 national	75,000	construction, engineering, real estate	Newport Beach 1 / 7 2002	Kent Elliott President (310) 553-0800	
14	 Dynamic Synergy Corp. NA dynamicsynergy.com	1.3 1.5	NA NA California, international, national, SoCal	200,000	technology	Santa Monica 1 / 3 1990	Mark Landay Managing Director (310) 586-1000	










¹ Number of executives placed in L.A. County in 2020.

² Business Journal estimate.

NA - Not Available N/A - Not Applicable Note: Firms are ranked by 2020 revenue from L.A. County retained search operations. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send

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	<ul style="list-style-type: none"> name address website 	<ul style="list-style-type: none"> 2020 2019 (in millions) 	<ul style="list-style-type: none"> executives placed¹ L.A. recruiters search area 			<ul style="list-style-type: none"> headquarters offices (L.A./total) year founded 	<ul style="list-style-type: none"> name title phone 	
15	 <p>Morris & Berger 390 E. Walnut St. Pasadena 91101 morrisberger.com</p>	\$1.1 \$1.5	19 5 California, international, national, SoCal	150,000	education, health care, nonprofit organizations only	Pasadena 1 / 1 1984	Jay Berger Partner (818) 507-1234	
16	 <p>Executives Unlimited Inc. 5050 E. 2nd St., Suite 41039 Long Beach 90803 executivesunlimited.com</p>	1.0 1.2	15 3 national	NA	all industries	Long Beach 2 / 4 2000	Tomilee Tilley President (562) 627-3800	
17	 <p>Shelli Herman and Associates Inc. 11693 San Vicente Blvd., Suite 104 Los Angeles 90049 shellihermansearch.com</p>	0.8 1.1	10 4 national	200,000	consumer products, education, financial services, health care, public sector	Los Angeles 1 / 2 2011	Shelli Herman President (800) 396-0595	
18	 <p>Lipson & Co. 3369 Wrightwood Drive Los Angeles 91604 lipsonco.com</p>	0.7 ² 0.7 ²	NA NA international	NA	consumer products, media	Los Angeles 1 / 1 1985	Howard Lipson Principal (310) 277-4646	
	 <p>Saenger Associates 28494 Westinghouse Place, Suite 315 Santa Clarita 91355 saengerassociates.com</p>	0.7 0.8	NA NA California, international, national, SoCal	NA	all industries	Santa Clarita 1 / 1 1999	Gary Saenger President (661) 284-3818	

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