

THE LIST

PROPERTY/CASUALTY INSURERS

Ranked by 2020 premiums written in California

► **NEXT WEEK**

Women-Owned Businesses

Rank	Company • name • address	California Premiums (\$ in millions)		California Market Share • 2020 • 2019	Major Lines (partial list)	Profile • direct/agency • headquarters	Top Local Executive • name • title • phone	Image
		Written • 2020 • 2019 • % gain (loss)	Earned • 2020 • 2019 • % gain (loss)					
1	 State Farm Insurance 12245 Santa Monica Blvd. Los Angeles 90025	\$6,609 \$6,502 2	\$6,506 \$6,409 2	7.5% 7.6%	auto, home, renter, life, health and disability, long-term care, business, boat	agency Bloomington, Ill.	Tom Conley SVP (310) 479-2282	
2	 Farmers Insurance Group 6301 Owensmouth Ave. Woodland Hills 91367	6,311 6,201 2	6,286 6,112 3	7.2 7.2	auto, home, life, business, financial services	both Los Angeles	Jeff Dailey CEO (323) 932-3200	
3	 Berkshire Hathaway Insurance Group 70 S. Lake Ave., Suite 925 Pasadena 91101	5,838 5,354 9	5,597 5,272 6	6.7 6.2	auto, workers' compensation, other liability	agency Omaha, Neb.	Anjala Amin SVP, Western Region Casualty (626) 744-2100	
4	 Allstate Insurance Group 10877 White Rock Road, Suite 300 Rancho Cordova 95670	4,031 3,522 14	4,025 3,478 16	4.6 4.1	auto, home, life, business, boat, motor home, flood	both Northbrook, Ill.	Phil Telgenhoff SVP, West (800) 473-4889	
5	 Liberty Mutual Insurance 1615 Murray Canyon Road, Suite 300 San Diego 92108	3,836 3,870 (1)	3,809 3,752 2	4.4 4.5	general liability, property, commercial auto, workers' compensation, surety	agency Boston	Diane Mitchell SVP, Pacific Regional Field Executive (619) 744-6000	
6	 Interinsurance Exchange of the Auto Club 2601 S. Figueroa St. Los Angeles 90007	3,351 3,319 1	3,334 3,248 3	3.8 3.9	auto, home, condo, renter, life, boat, collector vehicle	agency Los Angeles	John Boyle CEO, President (213) 741-3111	
7	 Travelers Cos. Inc. 888 S. Figueroa St., Suite 500 Los Angeles 90017	3,219 3,040 6	3,065 2,906 5	3.7 3.5	auto, home, liability, commercial property, workers' compensation	agency St. Paul, Minn.	Tom McCormack Regional President (213) 533-3600	
8	 Mercury General Corp. 4484 Wilshire Blvd. Los Angeles 90010	3,128 3,231 (3)	3,087 3,120 (1)	3.6 3.8	auto, home, personal umbrella, commercial	agency Los Angeles	Gabriel Tirador CEO, President (323) 937-1060	
9	 Chubb Ltd. 555 S. Flower St., Third Floor Los Angeles 90071	2,973 3,034 (2)	2,913 2,925 (0)	3.4 3.5	commercial, specialty, personal	agency Warren, N.J.	Jeff Hager Regional Executive Officer (213) 612-0880	
10	 California State Automobile Association 3055 Oak Road Walnut Creek 94597	2,814 2,865 (2)	2,792 2,824 (1)	3.2 3.3	auto, home, renter, life, personal umbrella, motorcycle, rental property	direct Walnut Creek	Thomas Troy CEO (800) 922-8228	
11	 Nationwide Group 2251 Harvard St., Suite 200 Sacramento 95815	2,653 2,533 5	2,576 2,468 4	3.0 3.0	auto, home, condo, renter, business, farm, life, financial services	both Columbus, Ohio	Kirt Walker CEO (800) 552-2437	
12	 Progressive Insurance Group 6300 Wilson Mills Road Mayfield Village, Ohio 44143	2,328 2,486 (6)	2,589 2,094 24	2.7 2.9	auto, motorcycle, boat, RV, travel trailer, commercial auto	both Mayfield Village, Ohio	Tricia Griffith CEO, President (800) 776-4737	
13	 Kemper Insurance Cos. 1 E. Wacker Drive Chicago 60601	2,292 2,290 0	2,269 2,242 1	2.6 2.7	home, auto, boat, renters, condo, life and health	both Chicago	Joseph Lacher Jr. CEO (312) 661-4600	
14	 USAA Group 9800 Fredericksburg Road San Antonio 78288	2,231 2,094 7	2,190 2,015 9	2.5 2.4	auto, home, renter and life for service members and their families	direct San Antonio	Wayne Peacock CEO, President (800) 531-8722	
15	 Hartford Insurance Group 777 S. Figueroa St., Suite 700 Los Angeles 90017	1,792 1,876 (4)	1,795 1,857 (3)	2.0 2.2	business, auto, home, life, flood	both Hartford, Conn.	Gretchen Thompson SVP of Construction, Excess, Marine, Complex Liability, Entertainment (714) 674-1201	
16	 Zurich North America 777 S. Figueroa St., Suite 3900 Los Angeles 90017	1,783 1,612 11	1,712 1,586 8	2.0 1.9	auto, workers' compensation, liability, accident and health, surety, property, cyber, professional, excess	agency Zurich	Marilyn Boss West Regional Executive (213) 270-0600	
17	 American International Group Inc. 777 S. Figueroa St., 18th Floor Los Angeles 90017	1,723 1,813 (5)	1,756 1,845 (5)	2.0 2.1	all lines	both New York	Matt Edelheit President, West Zone (213) 689-3500	
18	 Tokio Marine 800 E. Colorado Blvd., Suite 600 Pasadena 91101	1,413 1,333 6	1,370 1,290 6	1.6 1.6	ocean marine, workers' compensation, auto, personal	agency Tokyo	Desiree Khoury VP, Marketing and Business Development (626) 568-7600	















¹ Top local executive not available.
Note: Numerical and rating information supplied by A.M. Best Co. Other information supplied by representatives of the companies. A.M. Best revises data for corrections and changes in group structure.
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19	 Fairfax Financial (USA) Group 95 Wellington St. West, Suite 800 Toronto M5J 2N7	\$1,387 \$1,242 12	\$1,286 \$1,170 10	1.6% 1.4%	property, casualty	agency Toronto	Prem Watsa' CEO, Chairman (416) 367-4941	
20	 CNA Financial Corp. 915 Wilshire Blvd., Suite 1650 Los Angeles 90017	1,282 1,185 8	1,198 1,126 6	1.5 1.4	commercial, workers' compensation, commercial auto, long-term care	agency Chicago	Steve Marohn SVP, Small Business (213) 452-5900	
21	 XL Reinsurance America Inc. 70 Seaview Ave., Unit 6 Stamford, Conn. 06902	1,164 946 23	1,080 887 22	1.3 1.1	property, casualty, insurance, reinsurance	agency Stamford, Conn.	Joseph Tocco' CEO (203) 964-5200	
22	 Markel Corp. Group 21600 Oxnard St., Suite 900 Woodland Hills 91367	1,159 1,008 15	1,063 976 9	1.3 1.2	insurance, reinsurance, investment	both Richmond, Va.	Thomas Gayner' Richard Whitt III' Co-CEOs (818) 595-0600	
23	 State Compensation Insurance Fund of California 333 Bush St., Seventh Floor San Francisco 94104	1,077 1,206 (11)	1,030 1,205 (15)	1.2 1.4	workers' compensation	both San Francisco	Vernon Steiner CEO, President (888) 782-8338	
24	 AmTrust Group 59 Maiden Lane, 43rd Floor New York 10038	957 947 1	923 1,002 (8)	1.1 1.1	business, workers' compensation	agency New York	Barry Zyskind' CEO, President (212) 220-7120	
25	 Great American P&C Insurance Group 750 The City Drive South, Suite 310 Orange 92868	888 858 3	863 828 4	1.0 1.0	auto, health, commercial, workers' compensation, life, professional liability	agency Cincinnati	Tim Nakamura Territory Manager (800) 342-9378	

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