Where **practice** meets **purpose**.

By working with like-minded individuals, we find that the charitable giving of time, talent, and treasure are not mutually exclusive, but intertwined.

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We are the healthcare safety net for 65,000 patients a year regardless of their ability to pay. Providing critical medical, dental and behavioral health services.

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- Pregnant teens receive prenatal care that includes education, screening for depression and dental care
- Victims of domestic abuse and their children receive medical care and help from our psychiatrists and social workers
- Diabetic patients receive on-site retinal screening to help prevent blindness
- Our preventative cancer screening services save the lives of thousands of mothers and fathers every year
- Our services and programs bring compassion, hope and healing to some of the most vulnerable people in our communities

Give the Gift of Good Health and donate to Unfunded Care at www.nhcare.org/donations

Good Health translates into stable employment, happier families and nurtures hope for the future.

Visit NHCARE.ORG for more information
Our health centers are located in Lakeside, El Cajon, Escondido, Pauma Valley, Temecula, Menifee and Hemet. Our 12th health center will be located in Poway, CA.
Welcome to the 2016 Giving Guide

The spirit of giving in our region continues to thrive. Your willingness to share resources, whether money, services or volunteer hours, is having a big impact on our community in delivering much needed services to those in need. Hundreds of millions of dollars in money and services along with countless hours of time donated to board service, employee service projects and other causes in San Diego are having an impact in the millions of nonprofit agencies.

This year’s Giving Guide is a way for you and your company to connect with some of those agencies. These “for-impact” agencies included in this publication are looking for you. Many need your professional experience on their boards, many may need your in-kind services or cash donations and many need your employees to volunteer for just a few hours at their agency at an event they’re hosting. Wherever you can connect, you and your company will be gratified but the agencies and those they help will be grateful.

I’m honored to be in a community of such generous people and companies happy to help make San Diego a better place for all of us. I’d like to thank our internal team for bringing the Giving Guide together this year too. Courtney Shanrell is responsible for compiling the Lists in this issue and to Sandra Powers, Suzan Peterson and Angela Castillo for cover design, layout and graphic design of the Giving Guide. We are also thankful to other contributors for their support and they include USD’s Caster Family Center for Nonprofit and Philanthropic Research, San Diego Foundation and San Diego Grantmakers. And a special thank you for the advertisers in the Giving Guide along with this year’s sponsors — Association of Fundraising Professionals (AFP), Kaiser Permanente and SDG&E for their support.

Most importantly, thank you to the generous business community in the San Diego region who connect to and support all the wonderful nonprofit agencies and their missions lifting others up to make San Diego the best place it can be.

Dale Ganzow
Philanthropy Publications Director

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PinPoint “Foundraising” Has Raised Tens of Thousands of Dollars for San Diego Charities.
Investing for Social Good

By B. Kathryn Mead
President & CEO, The San Diego Foundation

Social innovation is driving the new era of philanthropy.

According to the 2015 Giving USA report, which provides a snapshot of philanthropy in America, charitable giving rose 5.4 percent last year to a record $358.4 billion.

Moreover, giving trends in the San Diego region point to the number of contributions growing steadily in 2016 and beyond. As outlined by the University of San Diego Caster Center State of Nonprofits and Philanthropy Report, individual household giving continues to rise incrementally as more families become charitable.

Amid this success, 501(c)(3) organizations are evolving to remain relevant and to pioneer for an innovation explosion. Why is this?

For an explanation, look no further than the importance of meaningful, social impact across the globe.

In the earliest days of philanthropy, many donors wanted to give back to specific issue areas based on their personal passions, and many generous San Diegans still do.

Fast forward to today, and that approach is beginning to evolve in a more collaborative, outcomes oriented direction.

More and more, philanthropists, public agencies, universities, businesses and community leaders are working together to embrace initiatives that change the paradigm of how positive community change occurs. Merely reducing the pain points is no longer acceptable. A goal of measurable and sustainable change is becoming the norm.

To facilitate that paradigm change, a philanthropic transformation is taking place. Seven years ago, President Obama established the Social Innovation Fund, which combines public and private resources to grow promising community-based solutions. The Fund makes grants to experienced philanthropic organizations with a significant local footprint to identify programs with the greatest potential for impact and success.

In concert with this federal fund, many of the county’s leading community foundations are adopting similar market-based strategies, such as impact investing, to help donors best achieve their charitable goals. At its core, impact investing is an investment strategy that generates a beneficial, measurable impact alongside a financial return. By leveraging these market-based strategies, community foundations can put a greater portion of regional resources to work and increase the amount of funds available to address local needs.

In practice, community foundations and other philanthropy can engage in a continuum of impact investing practices. From low interest loans to pay for success initiatives to market based returns on investments that offer innovative solutions to local challenges. In doing so, philanthropy and partner organizations determine the measurable outcomes. Once those outcomes are met, the granted funds are returned in accordance with contractual agreements and recycled to support future initiatives and projects.

Born out of the growing sense of urgency for systemic change, impact investing enables charitable organizations to leverage assets in new ways to maximize regional impact.

Given their commitment to and history within specific regions, it’s no surprise that community foundations are leading the efforts to adopt innovative solutions. In today’s charitable landscape, community foundations are most often positioned at the forefront of new opportunities to increase impact and improve quality of life locally.

Take for example two low-interest loans made in recent years by The San Diego Foundation Conservation Catalyst Fund. Through a $60,000 loan, we aided the purchase of 850 acres of land to be preserved by the San Diego River Park Foundation, and three ecological habitats to be stewarded by the Habitat Conservancy. Today, that money has been paid back in full and can now be leveraged for other charitable investments in the region.

While still in its infancy, early indicators point to impact investing being an effective tool for social change and a savvy strategy for charitably-minded individuals, families and businesses. Increased interest in these new philanthropic tools will yield more examples from which we can learn.

Business leaders, donors and public officials all agree there are dozens of challenges and opportunities San Diego faces today, and more to come in the future. To address these needs, San Diegans will need more than just local government and nonprofit support. Philanthropy, in particular programs and funds such as The San Diego Foundation Impact Investing Fund, is positioned to play a leading role in regional solutions.

Impact investing enables business-minded philanthropists to fund the innovative programs and ideas that will push San Diego into the next century.
San Diego Gas & Electric® (SDG&E®) is committed to supporting our region’s diverse communities. We strive to meaningfully improve the quality of life and the environment in the communities we serve through corporate philanthropy, community engagement, volunteerism and collaborative partnerships with non-profit organizations.

SDG&E has initiative-based giving guidelines that support programs that help to:
- Develop environmental stewards,
- Inspire future leaders,
- Expand clean transportation,
- Enhance emergency preparedness and safety,
- Provide food, shelter, and social services to those most in need,
- Support active-duty military families and veterans, and
- Improve economic development.

Our employees are passionate about volunteering in our local communities. Through the Volunteer Incentive Program employees can volunteer to support their favorite charity or school. Our giving program allows employees to make contributions to local charities and designate their gift to a specific event or fund.

For more information, connect at sdge.com/community or #SDGEgiving.
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For more information, connect at sdge.com/community or #SDGEgiving.

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Congratulation San Diego!

35% of our energy comes from renewable sources this year,

4 years ahead of California’s 2020 deadline

And you continue to lead in clean energy:

- 21,000 plug-in electric vehicles and growing.
- 95,000 rooftop solar installations and growing.

Together, we’re making a better San Diego.

To learn more, connect at sdge.com/environment.
Mission Statement
To serve as a nexus to bring the community (organizations) together to help people efficiently get appropriate services, and provide vital data and trend information for proactive community planning.

Goals for 2016-17
We are building a 360° service delivery system that will capitalize on cross-sector care coordination. This person-centered focus will drive efficient service delivery via a single secure client record, and provide data indicators of trends and unmet needs.

Service Area
We serve San Diego and Imperial Counties, with special projects in Riverside and San Francisco Counties.

Fundraising Events (or Areas of Funding)
2-1-1 San Diego/Imperial is the region’s trusted source for information, connecting people to more than 6,000 resources 24/7/365. We’re building a technology system that supports community coordination and will create a culture of collaboration. Our system will facilitate:

360° Community Care.
Our system gives each service provider a complete picture of each new client which includes logistics, barriers and successes of past experiences. We’re building a collaborative, 360-degree view dashboard that presents data and input from other agencies and sectors. This shared insight enables care providers to customize service plans and accelerate a client’s community coordination plan.

Real-time Integrative Insights.
Our dashboard will provide instant feedback, pertinent information, bidirectional referrals, and shared outcomes allowing for ongoing proactive support services for clients at the most critical times during their care plan.

Facilitate Direct Connectivity.
Our secure process establishes a direct connection between the most vulnerable clients and their service providers, ensuring a seamless inter-agency integration that maximizes the client’s access and utilization of services.

Data that Speaks.
Our technological tool will provide funders with high-quality, actionable data through shared individual client records with outcomes that demonstrate an agency’s impact on a client’s health and social functioning over time.

If you would like to fund or be part of the collaborative building process please contact Camey Christenson at christenson@211sandiego.org.

Volunteer Opportunities
Volunteer in times of disaster! Please contact Noel Donahue, atndonahue@211sandiego.org.

Giving Opportunities
You can make a donation online at www.211sandiego.org by clicking on Donate, or contact Jessica Peter at j peter@211sandiego.org or 858-380-3269.
If you would like learn more about our new facility please contact Meg Storer to schedule a tour, at mstorer@211sandiego.org or by phone at 858-300-1240.
If you would like to book a room, visit http://bit.ly/211roomreservations.

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Welcome to the Connections Center

Connecting half a million people each year to community, health and disaster services, 2-1-1 is proud to serve as the nexus to bring together community partners by offering the Connections Center as the hub space for organizations to convene for meetings or events.

For a tour or to learn more about reserving the Connections Center for your next gathering, contact Suzie Bechtol at (858) 380-5260 or go to www.211sandiego.org.

“2-1-1’s Connections Center has given us access to a wide range of usable, high tech meeting space for our many needs. We are able to access stakeholders, issues and innovators we need to work with to make a significant and lasting impact on the future of our clients.”
Deborah Martin, CEO/Executive Director of ElderHelp of San Diego

“The camaraderie in this place is fantastic, not to mention the state of the art facility - it’s inspiring to be amongst energized staff and community partners who are genuinely dedicated to finding solutions for San Diegans, especially our military personnel.”
Martha Baker, Executive Director of Physician Advocates for Veterans
Academy of Our Lady of Peace

Information
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Fax: 619-297-2473
www.aolp.org
info@aolp.org
www.facebook.com/AcademyOfOurLadyofPeace
twitter.com/OLPnews
www.instagram.com/academyofourladyofpeace

Mission Statement
Founded and rooted in the Gospel values of the Catholic Church and the charism of the Sisters of St. Joseph of Carondelet, the Academy of Our Lady of Peace (OLP) empowers young women in an innovative learning environment that honors the individual while fostering community, and develops faith-filled leaders dedicated to the “love of God and the dear neighbor without distinction.”

Goals for 2016-17
As San Diego’s only all-girls school, we are honored to serve as the epicenter for women’s education in San Diego and commit to nurturing and educating confident girls, innovative leaders and dedicated community advocates.

Service Area
San Diego region.

Fundraising Events (or Areas of Funding)
OLP Golf Tournament, November 21, 2016
Join us at the exclusive San Diego Country Club for OLP’s 25th annual tournament, auction and dinner in support of student athletes. Pre-tournament clinic provided by golf pro Tina Mickelson.

L’Art d’inspire Gala and Auction, February 11, 2017
A dynamic evening celebrating the art of inspiration and featuring a spectacular auction, live entertainment and dinner provided by The French Gourmet.

Volunteer Opportunities
If you share our passion for educating, empowering and inspiring girls in San Diego to be “all of which woman is capable,” we hope you will get involved with OLP by attending an event, joining a committee or sharing your ideas for partnership!

Women’s Symposium
OLP’s third annual Women’s Symposium will be held on March 31, 2017. This unique speaker series brings together dynamic successful women in San Diego and beyond to inspire OLP students to fearlessly pursue their dreams. We are seeking sponsors and panelists in the areas of Business and Entrepreneurship, Healthcare, Arts and Entertainment and STEM.

Enrichment Programs and Internships
OLP students are regularly seeking enrichment programs and internships, particularly in the areas of science, technology and engineering. Please contact us if your company is interested in a bright, ambitious and innovative student leader to participate in your program.

Giving Opportunities
As an independent Catholic school, OLP does not receive federal, state or diocesan funding. The school relies on community support to enhance its academic, athletic and co-curricular programs, preserve its historic campus and fund student scholarships. The funding wish list for the 2016-17 school year includes:

- Provide scholarships for students who show academic potential and demonstrate financial need
- Purchase equipment and technology for OLP’s NEW Engineering Makers Lab
- Renovate OLP’s student library to foster collaborative learning
- Build an on-campus Sport Court providing additional practice space for athletics
- Restore and renovate OLP’s Chapel and spiritual garden

Ways to donate:
- Make a donation at aolp.org/giving
- Become a sponsor or purchase tickets to the OLP Golf Tournament, Gala and/or the Women’s Symposium
- Showcase your business as a donor to the OLP Gala and Auction

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As the oldest high school in San Diego, the Academy of Our Lady of Peace (OLP) has been educating young women for 134 years. OLP is an all girls’ secondary school of 750 students with an unparalleled leadership development program. Faculty are able to focus solely on how girls learn and what girls need to achieve the most success. OLP is committed to providing access to an OLP education for all who want one. OLP grants more than $2.6 million in aid and scholarships each year and 100% of our graduates consistently go on to higher education. Invest today.

INVEST IN Her FUTURE
EDUCATING WOMEN TO LEAD THE WAY

Academy of Our Lady of Peace
4860 Oregon St., San Diego, CA | 619-297-2266 | aolp.org
American Red Cross of San Diego/Imperial Counties

Mission Statement
The American Red Cross prevents and alleviates human suffering in the face of emergencies by mobilizing the power of volunteers and the generosity of donors.

Goals for 2016-17
Through Prepare San Diego, a four-year regional resiliency initiative, the Red Cross and its partners are working to facilitate a cultural shift to increase individual, organizational and business preparedness by tracking one million preparedness actions by 2017. For more information about Prepare San Diego, visit www.PrepareSanDiego.org. For information on the Business Leadership Council, contact Wendy McKinney at 858-309-1217 or wendy.mckinney@redcross.org.

Service Area
We serve more than 3.5 million people in San Diego County, covering 4,255 square miles; 160,000 people in Imperial County, covering 4,597 square miles; and 56,000 people in American Samoa, which covers 77 square miles.

Fundraising Events (or Areas of Funding)
Disaster Preparedness Academy
Did you know?
• Up to 40% of businesses never reopen following a major disaster
• 74% of small businesses don’t have a disaster recovery plan
• Nearly 60% of Americans are unprepared for a disaster of any kind
This March, join Red Cross and other community experts, instructors and speakers to gain valuable skills and insights necessary to protect your business, employees, family and community from the potential impacts of disasters or emergencies.

Presented by the Red Cross and the San Diego Regional Chamber of Commerce. Call 858-309-1267 or visit redcross.org/sandiego for more details.

Shelter of Hope
This spring, join the American Red Cross of San Diego/Imperial Counties for Shelter of Hope. Last year, Regional CEO Bill Earley lived in a mock shelter, raising over $430,000—our largest blue-sky fundraiser ever—and bringing awareness to the vital services the Red Cross provides in the community. All proceeds benefit the local Red Cross. To learn more, please visit redcross.org/sandiego or call 858-309-1267.

Real Heroes Breakfast
Every fall, the American Red Cross of San Diego/Imperial Counties hosts the Real Heroes Breakfast, a community celebration honoring local individuals and organizations who’ve made a commitment to creating safer, stronger and more resilient communities. Nominations and sponsorships are accepted year round for the annual event. To learn more, please visit redcross.org/sandiego or call 858-309-1267.

Volunteer Opportunities
Getting Involved is Easy
Every day the Red Cross helps people in emergencies. Whether it’s one displaced family, thousands of disaster victims, or providing care and comfort to an ill or injured service member or veteran or support to a military family member, our vital work is made possible by volunteers. It is through the time and care of ordinary people that we can do extraordinary things.

The Red Cross is always looking for people with various backgrounds, talents and skill levels. Our needs are often specific based on current events and levels of ground support, but we’ll do our best to accommodate your desire to get involved! Visit redcross.org/sandiego.

Giving Opportunities
Make a Financial Donation
A hot meal delivered to victims after a disaster, shelter when there is nowhere else to turn, an emergency message delivered to a member of the Armed Forces from their family—these are just some of the ways that your gift may be put to work through the Red Cross. Make a difference by donating online at redcross.org/donate.

Donate Blood
Every two seconds, someone in the United States needs blood. The American Red Cross of San Diego/Imperial Counties provides about half of the blood on the shelves in San Diego. Blood and platelets are needed for many different reasons—accident and burn victims, heart surgery patients, organ transplant patients, and those receiving treatment for leukemia, cancer or sickle cell disease may all need blood. Make an appointment to donate blood or find a blood drive near you at redcrossblood.org.

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How We Help

The American Red Cross exists to provide compassionate care to those in need. Our network of generous donors, volunteers and employees share a mission of preventing and relieving suffering, here at home and around the world, through five key service areas including disaster relief, supporting military families, supplying blood, health and safety instruction, and international humanitarian work.

Volunteer – Make a Difference In Your Community

Volunteers make up about 90 percent of the Red Cross workforce. Volunteers make it possible to respond to a displaced family in San Diego and Imperial Counties nearly every single day, most of them home and apartment fires. You can help us deliver this important service. Visit redcross.org/sandiego to get started.

Prevent Home Fires

The Red Cross and its partners have launched an initiative that aims to reduce deaths and injuries caused by home fires by 25 percent in five years with the Home Fire Campaign. If you or someone you know needs a smoke alarm installed free of charge, visit redcross.org/sandiego.

Impact Lives – Donate Money or Blood

The Red Cross depends on the generosity of the communities we serve. You can ensure that help is available when needed by donating at redcross.org/sandiego.

Learn More! | 858-309-1200 | redcross.org/sandiego
Association of Fundraising Professionals, San Diego Chapter

Mission Statement
The local Association of Fundraising Professionals (AFP) San Diego Chapter, an association of professionals throughout the world, advances philanthropy by empowering people and organizations to practice effective and ethical fundraising on behalf of the community.

Goals for 2016-17
To engage new members, and support and sustain current members, in elevating the discourse and practice of effective and ethical fundraising. These goals encompass education of members through training, mentorship, resources, credentialing and partnerships; networking opportunities; recognizing excellence in philanthropy and volunteerism through National Philanthropy Day and our monthly education programs; and advocacy for legislation that favorably supports philanthropy.

Service Area
Professional Association

Fundraising Events (or Areas of Funding)
AFP San Diego hosts the annual National Philanthropy Day celebration honoring the work of people dedicated to making a difference in our region through philanthropy and volunteering. The event honors those within our community who are celebrating the gifts of time, talent and treasure through the power of philanthropy and volunteerism. Funds raised from National Philanthropy Day expand our ability to provide continued education and training to our members.

Volunteer Opportunities
AFP San Diego has a number of committees dedicated to advancing philanthropy through effective and efficient fundraising. Volunteer opportunities exist for individuals with developed skills and those who wish to learn new ones.

Our volunteer committees include:
- Communications and Public Relations Committee
- Education Committee
- Diversity Committee
- Government Relations Committee
- Membership Committee
- Mentorship Committee
- National Philanthropy Day Planning Committee
- Resource Development Committee
- Scholarship Committee
- SNAP! Committee
- Young Professionals Committee

Giving Opportunities
Chapter Support Campaign: Funds raised through the campaign are invested in our chapter for the growth and support of our member benefits and services. These include education opportunities, scholarships, and continued professional development.

National Philanthropy Day
The annual celebration and luncheon provides members and non-members the opportunity to sponsor the event, and purchase tickets in support of our ongoing chapter goals.

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Andrea Muir
President-Elect
Promises2Kids
Dani Dawson, JD
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UC San Diego
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Home Start, Inc.
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VP, Community Relations
Sharp Healthcare Foundation
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VP, Resource Development
Netzel Grigsby and Associates, Inc.
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Secretary
IWK Foundation
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Treasurer
Coronado Hospital Foundation
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Jeanne Schmelzer, CFRE
(Organization Assessment)
Netzel Grigsby and Associates, Inc.

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PR/Communication Chair
Fordable Freelance & The San Diego Film Festival

Elizabeth Berg
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The Vision of Children Foundation
Trisha Gooch, CFRE
Scholarships Chair
San Diego Second Chance
Maggie Hannegan
SNAP! Chair
MHT Consulting
Zachary Colombo
Young Professionals Chair
UC San Diego
A celebration to recognize the critical role philanthropy plays in our community and to honor those who do it best

Wednesday, November 16, 2016  4:30pm - 7:00pm
COPLEY SYMPHONY HALL AT THE JACOBS MUSIC CENTER
750 B. STREET, SAN DIEGO CA 92101

A Symphony OF PHILANTHROPY

NATIONAL PHILANTHROPY DAY 2016 HONOREES

Outstanding Philanthropist T. Denny Sanford
Outstanding Development Professional Amy Parrott – San Diego Zoo Global
Outstanding Organizational Volunteer Dylan Dabasinskas – FirefighterAid
Outstanding Fundraising Volunteer John Seiber – Kraemer Endowment Foundation
Outstanding Grant Making Organization Susan G. Komen San Diego
Outstanding Philanthropic Corporation Brookfield Residential/ HomeAid
Outstanding Youth/Student Volunteer Linh Luong – Reality Changers

Purchase tickets online
WWW.NPD2016.ORG
Tickets are on sale for $85 each
Includes Ceremony, Parking, Food and Beverage

Thank you to our sponsors whose support makes this event possible.

SPONSORSHIP OPPORTUNITIES ARE STILL AVAILABLE. CONTACT GEORGIA RINGLER AT 858.212.1706
Boys & Girls Clubs of Greater San Diego

Information
P.O. Box 178569
San Diego, CA 92177
Phone: 858-866-0591
www.SDYouth.org
info@SDYouth.org
www.facebook.com/BoysGirlsClubsGreaterSanDiego
twitter.com/bgcofgreatersd

Danny Sherlock
President & CEO
Established: 1941

Mission Statement
To inspire and enable youth to achieve academic success, build good character and responsible citizenship and make healthy lifestyle choices.

Goals for 2016-17
Expand our STEM (Science, Technology, Engineering & Math) program to additional sites, involving more members per site.

Service Area
We serve 19 locations, which covers 2,000 square miles, in San Diego, Escondido, 45 Ranch, Poway, National City, Ramona, Valley Center & Borrego Springs.

Fundraising Events (or Areas of Funding)
Our signature event is held each September and is called “An Evening of Changing Lives.” The event hosts over 700 guests and features a silent and live auction, three-course dinner and live entertainment. In addition, we host golf tournaments to support our sites in Borrego Springs and National City. Each February, our Little Jumps, Big Changes campaign raises funds to support our Healthy Lifestyle initiatives. Opportunities exist for companies, foundations and individuals to become involved in one or more of these events.

Volunteer Opportunities
A variety of volunteer opportunities are available. Volunteers are needed in programs, to support fundraisers, and for one-time projects. Individuals and group opportunities are available. Please note that volunteer opportunities are limited to weekdays until 6 pm.

Giving Opportunities
While membership costs are low for families to attend our Clubs, it costs our organization much more to put one young person through our programs. In 2015, we awarded scholarships valued at $681,739 to families with a proven financial need. 83% of donations goes to program services. Contributions by generous companies, organizations, foundations and individuals are an essential lifeline for us to continue to CHANGE LIVES. We offer several ways to support us through donations, matching gifts, giving societies, in-kind services and planned giving.

Board of Directors and their Company/Affiliation

Denette Stewart
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California Bank & Trust

Rich Aeling
Aelott Air Conditioning

Linda Bailey
Community Strategies Group

Mark Baker
Baker Enterprises

Fred Baranowski
Banner Bank

Brian Bender
Homewise Lending

Andrew Bitterlin
Wells Fargo Bank

Trudy Bronner
Dr. Bronner’s All-One

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Retired

Tamara Burson
Wells Fargo Bank

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Pacific Western Bank

Howard Collins
Retired

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Cosco Properties

Curtis Cotton
Qualcomm

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Bruce Dunn
Mission Pools

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BWE, Inc.

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Frazier Farms

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Retired

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Borrego Springs Chamber

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Hologic

Dan Kotnik
KPMG LLP

Jeff Levinson
Retired

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Lloyd Realty Group

Cam Mattson
San Diego Foundation

Glenn Mercer
Community Activist

Kevin Mercer
American Medical Response

Margaret Moir
Community Activist

Kim Molzahn
Baker Electric

Jason Mozek
McCarthy Builders

Jeff Nadeau
Devitt Move Worldwide

Tee Ness
Hawthorne CAT

James Oliver
Morgan Stanley

Christy Patnoe
Cox Communications

Mike Peters
Pacific Western Bank

Allie Pruitt
Community Activist

Betty Roberts
Community Activist

Wim Selders
Retired

Richard Shea
City Real Estate Advisors

Steve Shirley
University Mechanical Engineering

Susie Snow
Retired

Stephen Tate
Sony

Tom Tullie
Retired

Evan Wahl
Carlsbad Tech

Ed Walton
Procopio, LLP

Dan Weber
Law Offices of Goria Weber & Jarvis

Kirk Wiesner
Republic Services

Stephen Wittman
Hawthorne CAT

Jonathan Woldemariam
SDG&E
Great Futures Start Here.

SDYouth.org

Each day, thousands of young people walk through the doors of our Clubs and have their lives transformed.

Through our academic success, character development and healthy lifestyle programs, we provide them with the stepping stones and a strong foundation to have a GREAT FUTURE!

Thank You To Our Major Partners
Challenged Athletes Foundation

Mission Statement
It is the mission of the Challenged Athletes Foundation to provide opportunities and support to people with physical challenges so they can pursue active lifestyles through physical fitness and competitive athletics. The Challenged Athletes Foundation believes that involvement in sports at any level increases self-esteem, encourages independence and enhances quality of life.

Goals for 2016-17
CAF’s 2016-2017 goals are to increase the number of grants provided and the number of challenged athletes served through the free adaptive sports clinics organized across the country. CAF will continue to strive to build a positive perception of challenged athletes through its mission.

Service Area
Health/Wellness, Sports and Fitness

Fundraising Events (or Areas of Funding)
CAF holds unique, first-class fundraising events, so participants can get involved and make a difference. CAF events are challenging and rewarding, but most importantly allow people to see first-hand how they are changing the lives of challenged athletes. CAF’s signature fundraising events include:
- San Diego Triathlon Challenge
- Tour de Cove Stationary Cycling Marathon
- Million Dollar Challenge
- Back-to-Back Cycling Challenge – Northern California
- A Celebration of Heroes, Heart & Hope Gala

Volunteer Opportunities
CAF needs volunteers throughout the year. The greatest need is in the fall to support CAF’s largest event, October’s San Diego Triathlon Challenge, known as the “Best Day in Tri.”

Giving Opportunities
- Donations
- Year-end gifts
- Recurring donations
- Corporate giving and partnerships
- Planned giving

Board of Directors and their Company/ Affiliation

<table>
<thead>
<tr>
<th>Jeffery Essakow</th>
<th>Jeff Jacobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>CAF Board Chairman, Founding Member, President</td>
<td>Co-Owner Rancho Valencia Resort &amp; Spa</td>
</tr>
<tr>
<td>Bob Babbitt</td>
<td>Robert Kaplan</td>
</tr>
<tr>
<td>CAF Board Vice President, Founding Member Co-Founder, Competitor Publishing; CEO Babbittville Media Group; Creator Muddy Buddy Ride and Run Series</td>
<td>Partner Torrey Pines Health Group, Inc.</td>
</tr>
<tr>
<td>Rick Kozlowski</td>
<td>Stath Karras</td>
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<tr>
<td>Founding Member Retired President KOZ Enterprises</td>
<td>Executive Director Burnham-Moores Center for Real Estate at University of San Diego</td>
</tr>
<tr>
<td>Tommy Knapp</td>
<td>Tabi King</td>
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<tr>
<td>CAF Board Treasurer Entrepreneur and Associate Professor USC</td>
<td>Group Marketing Director Functional Bracing DJO Global</td>
</tr>
<tr>
<td>Dean Roeper</td>
<td>David Samson</td>
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<tr>
<td>CAF Board Secretary Managing Partner Teel &amp; Roeper, LLC</td>
<td>President Miami Marlins</td>
</tr>
<tr>
<td>David Jochim</td>
<td>Alan Shanken</td>
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<tr>
<td>Managing Director Professional Services Group, MUFG Union Bank</td>
<td>Senior Vice President UBS Private Wealth Management</td>
</tr>
<tr>
<td>Bill Geppert</td>
<td>Scott Stackman</td>
</tr>
<tr>
<td>Retired Senior Vice President Cox Communications</td>
<td>Managing Director, Investments &amp; Private Wealth Advisor UBS Private Wealth Management</td>
</tr>
</tbody>
</table>
I am thankful for my friends, my family, my dog, sports, my legs and my Xbox :)

Braylon O’Neill
6-year-old bilateral above knee amputee
3-time CAF grant recipient
Determined to be the fastest kid on the block

4 OUT OF 5
PEOPLE WITH PHYSICAL CHALLENGES, WHO HAVE RECEIVED A CAF GRANT REPORT INCREASED ACTIVITY LEVEL AND MORE HAPPINESS, CONFIDENCE, AND EMOTIONAL SATISFACTION

98.7%
OF CAF GRANTEES REPORTED INCREASE IN DAILY ACTIVITIES LIKE SOCIALIZING, SELF-CARE AND HOBBIES

YOUR SUPPORT MAKES THE DIFFERENCE.
DONATECAF.ORG

ABOUT CHALLENGED ATHLETES FOUNDATION®
It is the mission of the Challenged Athletes Foundation® (CAF) to provide opportunities and support to people with physical challenges, so they can pursue active lifestyles through physical fitness and competitive athletics. CAF believes that involvement in sports at any level increases self-esteem, encourages independence and enhances quality of life.

Challenged Athletes Foundation, Inc. is a 501(c)(3) non-profit organization. Tax ID #33-0739596

ChallengedAthletes.org

SMART Marketing & Research, 2015
CREW San Diego

Information
Phone: 760-855-4983
www.crewsandiego.org
Twitter: @CREW_SD
Instagram: CrewSanDiego
LinkedIn Group: CREW San Diego
Donna Schweitzer
Chapter Administrator
Email: donna@crewsandiego.org

Mission Statement
To promote, educate and support a network of professionals in the field of commercial real estate

Service Area
San Diego County

Fundraising Events (or Areas of Funding)
CREW San Diego event proceeds supports CREW Network Foundation, the only foundation dedicating its resources solely towards advancing women into commercial real estate with programs that educate women and girls about the career opportunities available to them as well as creating mentoring relationships for those new to the industry.

Volunteer Opportunities
CREW San Diego offers many ways to become involved and network with other CREW Members. Committee involvement is a great way to build relationships and leadership skills. All CREW members are eligible to join a committee at any time of the year. Please visit our website at http://www.crewsandiego.org to learn more about local and national committee opportunities.

Giving Opportunities
CREW San Diego has made it a priority to support the advancement of women in commercial real estate aligning closely with the mission of CREW Network Foundation. Each year we strive to reinvest the dollars our local sponsors contribute to further this mission. Giving opportunities with CREW include Annual Sponsorship or Special Event Sponsorship on the local level and CREW Network Foundation on the National Level.

Scholarships
The CREW Network Foundation scholarship program supports future female leaders as they pursue university-level education that will lead to careers in commercial real estate.

Industry Research
Your donations make it possible for CREW Network to remain the leading publisher of research on women in commercial real estate – research that is helping close the compensation and advancement gap for women. Through its benchmark reports and annual white papers, CREW Network can inform the industry and mark the progress of women in commercial real estate. The results of this research also direct both CREW Network’s strategic initiatives and its educational programming.

Career Outreach
CREW Network is committed to bringing more women into commercial real estate by creating programs that educate women and girls about the career opportunities available to them (CREW Careers and UCREW) and providing mentoring relationships to those new to the industry (eMentoring).

Board of Directors
and their Company/Affiliation

Volunteer Opportunities
CREW San Diego offers many ways to become involved and network with other CREW Members. Committee involvement is a great way to build relationships and leadership skills. All CREW members are eligible to join a committee at any time of the year. Please visit our website at http://www.crewsandiego.org to learn more about local and national committee opportunities.

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WHERE YOUR GENEROSITY GOES

CREW SAN DIEGO

PARTNERING WITH CREW NETWORK FOUNDATION

EACH YEAR we strive to reinvest the dollars that our Sponsors contribute, to elevate CREW San Diego as the leading organization for business development, leadership opportunities and workforce influence. CREW San Diego has made it a priority to support the advancement of women in commercial real estate which aligns with the mission of CREW Network Foundation.

THANK YOU, TO OUR GENEROUS SPONSORS AND SUPPORTERS!

SCHOLARSHIPS | INDUSTRY RESEARCH | CAREER OUTREACH
Crohn’s & Colitis Foundation of America

Champions of Hope Annual Awards Dinner - March 25, 2017
Join us as we honor community members who are making a difference at CCFA’s 3rd Annual Champions of Hope dinner with live music, cocktails, cuisine and an amazing auction at the Dome in the Downtown Central Library. Event Chairs are Susan Von Posern, Laurel Smith, Debbie Hart and Laura Rosenthal and in 2017 we are proud to honor Lynne Carlson, Robert Goldklank, M.D. and George Young.

Take Steps San Diego - May 20, 2017; Temecula Wine Country – Fall 2017
Take Steps is our signature walk and wellness festival where patients, loved ones, friends and supporters empower and inspire each other to continue the fight against Crohn’s disease and ulcerative colitis.

Volunteer Opportunities
CCFA San Diego is looking for dedicated volunteers for our executive leadership committees for our major events. Join us for a meaningful way to make an impact on patient’s lives right here in your community. There are also opportunities to volunteer your time with us in the office or at special events.

Giving Opportunities
In addition to providing patient education and support, CCFA supports cutting-edge research all over the country, including projects at several institutions here in San Diego county. We are reliant on community support and welcome giving through the following channels:

- A personal gift or a gift of stock
- Match campaign lead gifts
- Corporate or individual sponsorship of an event
- Attend a CCFA event
- Fundraise for a CCFA event
- Become a Chapter Champion Partner
- A gift to directly support Camp Oasis for children with IBD, or research projects or initiatives – please contact Carly Bazzett to learn more about high priority opportunities.

Contributions are always welcome online at www.ccfa.org/chapters/sandiego, via mail to CCFA, 9404 Genesee Ave. Ste. 135, La Jolla, CA 92037 or via phone at 619-497-1300.

Board of Directors and their Company/Affiliation

Mike Plant
Chair
MPA Graphics

Marshall Varano
Treasurer
CohnReznick, LLP

Suresh Pola, MD
Chapter Medical Advisory Chair

Kaiser Permanente

Mike Plant
Chair
MPA Graphics

Marshall Varano
Treasurer
CohnReznick, LLP

Suresh Pola, MD
Chapter Medical Advisory Chair

Kaiser Permanente

Information
9494 Genesee Ave., Suite 135
La Jolla, CA 92037
Phone: 619-497-1300
Fax: 619-374-2792
www.ccfa.org/chapters/sandiego
www.facebook.com/ccfaSanDiego
Twit ter: @CCFASD
Carly Bazzett, Executive Director
Email: cbazzett@ccfa.org
Established in 1967, local chapter founded in 1980 by David Roseman, M.D., Rolf Benirschke, Letitia Swortwood and Barbara Palmeri

Mission Statement
To cure Crohn’s disease and ulcerative colitis, and to improve the quality of life of children and adults affected by these diseases.

Goals for 2016-17
As we celebrate our 50th anniversary, we will strive to make impact with the below focus in San Diego:

- New Revenue Generation – Identifying new revenue opportunities to support mission programs.
- Research – Enhancing initiatives that hold great promise, including Microbiome and Genetics.
- Advanced Patient Services Delivery – Expanding resources available to patients.
- Camp Oasis – Growing our camp support and participation.
- Awareness – Increase awareness of Crohn’s disease and ulcerative colitis, and that CCFA has resources to help.

Service Area
We proudly serve San Diego and Riverside counties.

Fundraising Events (or Areas of Funding)
spin4 - November 12, 2016
spin4 crohn's & colitis cures is an indoor cycling relay in Solana Beach

Bet on Cures at the Del Mar Racetrack - December 3, 2016
Join us in your vintage racetrack attire in our private skyroom for a fabulous afternoon Bet on Cures at the Del Mar Racetrack - December 3, 2016
Join us in your vintage racetrack attire in our private skyroom for a fabulous afternoon

Team Challenge Endurance Training Program
Rock ‘n’ Roll New Orleans – Race, February 5, 2017; Training begins in October, 2016

Bass Lake Classic Triathlon – Race, June 3, 2017
Training begins early spring

Napa to Sonoma Half Marathon – Race, July 16, 2017
Training begins in spring

San Diego Tri Classic Triathlon – Race, September 9, 2017
Training begins early summer

IronMan70.3 and IronMan140.6
Various races and training schedules

Volunteer Opportunities
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Chair
MPA Graphics

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Suresh Pola, MD
Chapter Medical Advisory Chair

Kaiser Permanente

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Chair
MPA Graphics

Marshall Varano
Treasurer
CohnReznick, LLP

Suresh Pola, MD
Chapter Medical Advisory Chair

Kaiser Permanente

Community Partners

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IronMan70.3 and IronMan140.6
Various races and training schedules
More than 18,000 in San Diego suffer from Crohn’s or colitis
Every 8 minutes, someone new is diagnosed
The fastest growing patient population is children under the age of 18
Join us and make a difference at an inspiring upcoming event

Get involved by fundraising for a CCFA signature event

Break a sweat while making a difference
Join our Team Challenge half marathon or triathlon training program, or our spin4 relay event

70% of patients with Crohn’s disease and 30% of patients with colitis will require at least one surgery in their lifetime

CCFA research has led to discovery of 200+ genes related to IBD

All funds raised in San Diego stay right here to support local research, education and support programs

For a future free from Crohn’s & Colitis
Ccfa.org/chapters/sandiego | sandiego@ccfa.org | 619-497-1300
The Elizabeth Hospice

Information
500 La Terraza Blvd., Suite 130
Escondido, CA 92025
Phone: 800-797-2050
Fax: 760-796-3782
www.elizabethhospice.org
PR@ehospice.org
www.facebook.com/TheElizabethHospice
https://twitter.com/thelizabethhosp

Mission Statement
To enhance the quality of life for those nearing the end of life’s journey and for those who grieve.

Goals for 2016-17
With over 38 years of leading nonprofit service, The Elizabeth Hospice expertly guides patients and families through life’s most difficult transitions, providing support and counsel for every age, at every step. With charitable support from the community, our goal is to ensure that all hospice-eligible adults and children have access to our comprehensive services, regardless of their ability to pay.

Service Area
San Diego and Inland Empire

Fundraising Events (or Areas of Funding)

“Light up a Life” Celebration
Sunday, December 11
The Unity Center - 8999 Activity Rd, San Diego, CA 92126
RSVP: LUAL@ehospice.org or call 760-796-3797

Remember... Honor... Celebrate
The entire community is invited to join The Elizabeth Hospice for the 34th annual “Light up a Life” Celebration, in tribute to the special people who have brightened our lives. The event features music, speakers, and a poignant candle-lighting ceremony, followed by refreshments and reflection. Admission is free to this family event. A suggested donation of $35 will sponsor a light during the candle-lighting ceremony. For more information or to RSVP: LUAL@ehospice.org or call 760-796-3797.

Volunteer Opportunities
By becoming a volunteer of The Elizabeth Hospice you can play a remarkable and enriching role in the lives of our patients and families. Volunteering will be in your own community. Spanish speaking, Veterans, and Outreach volunteers are needed. Volunteer opportunities available for teens.

Board of Directors
and their Company/Affiliation

Robert Hemker
Elizabeth Hospice Board of Directors Chairman & CEO
Palomar Health
Guy Anastasia
Commander Chapter 70 Disabled American Veterans
Denise Boren, PhD, RN
Director, School of Nursing CSUSM
Irma Cota
CEO
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Edward Croft
Assistant Veterans Service Center Manager Department of Veterans Affairs
Theodore Davis
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DL Wealth Management Group
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Partner
McCoy and Connolly Consulting, Inc.
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Assistant Professor CSUSM
Mark Neu
Vice President Compliance Audit and Legal | Palomar Health
Lori Rappaport
PhD, Licensed Clinical Psychologist
Chris Weissmann
Branch Manager II Silvergate Bank

Our Programs of Distinction

Palliative Care
Our palliative care experts focus on relief from symptoms, pain, and stress in any phase of a diagnosis.

Veterans Program
We are a proud partner in the national We Honor Veterans program, by the National Hospice and Palliative Care Organization, supported by the VA, and received highest ranking as a Level 4 Partner.

Counseling and Grief Support
The Center for Compassionate Care provides comprehensive counseling and grief support for all ages and is available to the entire community.

Children’s Services:
Our team of medical experts provide comprehensive programs and services to support children and infants impacted by illness, grief, and loss.

The Elizabeth Hospice

800.797.2050
www.elizabethhospice.org

Serving San Diego and Inland Empire as a Nonprofit Healthcare Leader Since 1978

The Elizabeth Hospice I.R.S. 501(c)(3) nonprofit status number is 95-3275679.
Father Joe’s Villages

Information
3350 E Street
San Diego, CA 92102
Phone: 619-446-2100
Fax: 619-446-2181
www.neighbor.org
Email: yourfriends@neighbor.org
www.facebook.com/FatherJoesVillages
Twitter: @FatherJoes
Deacon Jim F. Vargas, OFS
President & CEO

Mission Statement
Father Joe’s Villages is San Diego’s leader in ending homelessness. Our mission is to prevent and end homelessness, one life at a time.

Goals for 2016-17
Everyone deserves a safe place to call home. We tailor our effective housing and supportive programs to the complex needs of people who are homeless.

In 2017, we will continue providing vital services and investing in permanent housing to address the shortage of housing options in San Diego — the largest barrier to solving homelessness.

Service Area
San Diego County

Fundraising Events (or Areas of Funding)
Thanksgiving Day 5K – November 23, 2017
Start your Thanksgiving celebration off right! Bring your family and friends to San Diego’s original Thanksgiving Day 5K in beautiful Balboa Park. Register at Thanksgivin5k.org.

Children’s Gala – May 2017
Wine and dine for a cause. Join us for a night out to support our programs for children and teens. Enjoy a delicious meal, music, dancing and auctions. Learn more: www.neighbor.org.

Volunteer Opportunities
Volunteers are a critical component to our efforts to prevent and end homelessness. Each year more than 10,000 San Diegans dedicate their time and talent to our programs. Volunteer opportunities are available for individuals or groups and include preparing and serving meals, mentoring students academically and socially, helping with special events and more.

Giving Opportunities
Each year Father Joe’s Villages helps more than 800 families and individuals off the streets and into homes of their own. We can’t do it without you. We rely on donations from local businesses, foundations and individuals to make our life-saving programs possible. Invest in San Diego’s future today by donating cash, stocks, autos, household goods, furniture, clothing and more. We also encourage you to donate through planned gifts, participate in special events and shop at our Furniture Warehouse or thrift stores. Donate online at www.neighbor.org or call 1-800-HOMELESS.

Board of Directors and their Company/Affiliation
S.V.D.P. Management
St. Vincent de Paul Village

Al Aguirre
CDR Virginia Callaghan

Ernesto Arredondo
Bayer

Henry Burdick
Arthur Burgess

Adriana Cabré
Susan Croll

Eric Casazza
Joe Ergastolo

Jim DeLapa
Dan Farley

Steven Francis
Jane Hargrove

Bob Leone
James Horne

Jim Navarra
Randy Kelly

Richard Norling
Ann Link

Jim O’Hara
Craig McKasson

Mike Schleyhahn
Caleb McKinley

Bart Schubert
Bob Milliken

Kathleen Sellick
Jim Mulvany, Jr.

Jamie Settineri
Cindy Myhra

Joost H. van Adelsberg, Jr.
Dave Schaefer

Linc Ward
Dana Shertz

Steve Wehn
Paul Shipstead

Ed Witt
Harris Steinberg

St. Vincent de Paul Village

CDR Virginia Callaghan
Bayer

Arthur Burgess
Susan Croll

Joe Ergastolo
Dan Farley

Jane Hargrove
James Horne

Randy Kelly
Ann Link

Craig McKasson
Caleb McKinley

Bob Milliken
Jim Mulvany, Jr.

Cindy Myhra
Dave Schaefer

Dana Shertz
Paul Shipstead

Harris Steinberg
Tracey Sturgis

Frank Ternasky
Ron Vernetti

Bill Whelan
In 2015, we helped more than 800 men, women and children off the streets and into homes of their own.

Donate cash, stocks, autos and household goods and invest in San Diego’s future.

Visit www.neighbor.org or call 1-800-HOMELESS.
Feeding San Diego

Mission Statement
We are committed to a culture of responsibility and dignity and to leading our local community in the fight against hunger by efficiently providing access to food and nutritious meals. Feeding San Diego builds local and national partnerships with purpose.

Goals for 2016-17
Established in 2007, Feeding San Diego (formerly Feeding America San Diego) quickly emerged as the leading hunger-relief organization in San Diego County, last year distributing 21.2 million meals to those in need. With a continued focus on closing the meal gap in San Diego by providing more nutritious meals, FSD seeks to find systemic solutions to hunger with a focus on nutrition, community partnerships, a well-equipped distribution network and advocacy efforts to influence public policy.

Service Area
San Diego and Imperial Counties

Fundraising Events (or Areas of Funding)

Month of a Million Meals: December 2016
Join our annual holiday campaign, in partnership with ABC10, to raise one million meals for children, families and seniors in need throughout San Diego.

Pairings with a Purpose: April 15, 2017
Eat, drink and cast your votes at a culinary competition pairing San Diego’s finest chefs and breweries in beautiful Encinitas. This second annual event supports hunger-relief programs through Feeding San Diego.

Food from the Bar: May 2017
Help overrule hunger in San Diego. Join us for our fifth annual Food from the Bar competition. Compete against San Diego’s top law firms to raise the most food, funds and volunteer hours.

Volunteer Opportunities
With the support of 13,000 volunteers, Feeding San Diego was able to serve more than 490,000 people last year. From individuals to large corporate groups, volunteers help sort, clean, bag and box food before it is distributed throughout the community. A Service Enterprise certified organization, FSD also offers opportunities for regular volunteers to lead shifts, provide administrative support and work with specific departments on specialized projects.

Giving Opportunities
Feeding San Diego relies on support from individuals, corporations and the community to fund critical programs for the 1 in 8 people in San Diego who struggle with hunger. With a high level of operational efficiency and fiscal responsibility, FSD maximizes the return on every donor’s contributions. For every dollar donated, FSD is able to provide four meals to those in need.

Support Feeding San Diego by sponsoring an upcoming event, hosting a food and fund drive at your office, underwriting a community food distribution, or donating funds online at feedingsandiego.org/donate.

Board of Directors and their Company/Affiliation

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FRESH SOLUTIONS TO HUNGER

More than 400,000 San Diegans, including 1 in 5 children, face hunger. These families rely on Feeding San Diego and an outpouring of support from the community to make ends meet. Join us this season to make sure every family has the nutrition they need to thrive.

Feeding San Diego, formerly Feeding America San Diego, is your local Feeding America member committed to serving San Diego County.

Visit feedingsandiego.org to learn how you can get involved.

♥ VOLUNTEER   ☕ DONATE   ☎ ADVOCATE
Mission Statement
Girl Scouting builds girls of courage, confidence, and character, who make the world a better place.

Goals for 2016-17
During 2017, we look forward to celebrating 100 years of Girl Scouting in San Diego, 100 years of Girl Scout Cookies, and our 20th annual Urban Campout fundraiser!

Service Area
San Diego County and Imperial County

Fundraising Events (or Areas of Funding)

Girl Scout Cookie Program
Helping girls develop confidence; gain skills in goal setting, decision making, money management, and business ethics; and raise funds for troop and council activities (Jan. 29-March 12, 2017)

Girl Scouts San Diego’s Cool Women of 2017
Saluting women whose leadership, professional accomplishments and community contributions make them consummate role models for girls (TBD)

Finish Chelsea’s Run in Partnership with Girl Scouts
A competitive 5K race, fun run/walk and family festival to fund Chelsea’s Light Scholarships for Girl Scouts and other local youth (March 4, 2017; Balboa Park)

20th Annual Urban Campout
San Diego’s “fun fundraiser for grown-ups,” with gourmet dining, dancing, games and s’mores under the stars (Sept. 15, 2017; Girl Scouts’ Balboa Campus in Balboa Park)

Volunteer Opportunities
Girls need you! Whether you’re a woman or man, a parent or not, you’ll find volunteering for Girl Scouts rewarding. Invest an hour, a day, or more to help girls develop values and leadership skills.

Consider these flexible opportunities:
• Share your skills with participants in our Outreach program
• Lead or co-lead a troop
• Volunteer at an event
• Serve on a committee
• Assist at a day camp

Giving Opportunities
• Donate funds, products or services
• Sponsor an event or program
• Make a planned or matching gift
• Contribute to the fund for a new cabin

Board of Directors and their Company/Affiliation

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Regina Buckley  Vice-Chair
Attorney, Community Volunteer
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Shelley Zimmerman  City of San Diego
San Diego celebrates

100 years of tradition
100 years of leadership
100 years of Girl Scouts!

Girl Scouts in Balboa Park circa 1917

1917-2017

www.sdgirlscouts.org
(619) 298-8391
Jacobs & Cushman
San Diego Food Bank

Mission Statement
The Jacobs & Cushman San Diego Food Bank provides nutritious food to people in need, advocates for the hungry, and educates the public about hunger in our community.

Goals for 2016-17
The Food Bank feeds, on average, 370,000 people every month in communities throughout San Diego County. Last year, the Food Bank distributed 22 million pounds of fresh produce. Of that number, more than a third was fresh produce—totaling 7.1 million pounds. The Food Bank’s goals for 2016-2017 include:

- Breaking the cycle of poverty among the families we serve. By feeding hungry children who struggle to concentrate in school, the Food Bank is strengthening their educational and career prospects and putting our community’s children on the path to success.
- Reducing nutrition-related disease among our client population by becoming a “nutrition bank” and further increasing the nutritional value of the food we distribute.
- Expanding our services to low-income military personnel and their families.
- Reducing the waiting list for elementary school children living in poverty to join the Food 4 Kids Backpack Program.
- Expanding nutrition and wellness programs for our client population.

Service Area
San Diego County

Fundraising Events (or Areas of Funding)
Annual Gala, Cheers to 40 Years: A Ruby Celebration, Saturday, April 29, 2017
The Food Bank’s annual gala will take place in our 80,000 square foot warehouse in Miramar, and will feature delicious cuisines prepared by celebrated local chefs with exciting entertainment in celebration of the San Diego Food Bank’s 40 year history.

Annual AimLoan.com San Diego Blues Festival, Saturday, September 5, 2017
Set on the downtown waterfront, our annual Blues Festival fundraiser is a family-friendly event that attracts top-name blues acts. With thousands of attendees every year, the San Diego Blues Festival has become a nationally recognized event, not the San Diego Food Bank. With thousands of attendees every year, the San Diego Blues Festival has become a nationally recognized event.

Volunteer Opportunities
Volunteers are the backbone of our organization. We rely on volunteers to sort, pack and distribute food to our clients every month. This year, we had 24,415 volunteer visits at our warehouse, and our volunteers donated a total of 54,476 hours. For more information about our volunteer opportunities, please visit SanDiegoFoodBank.org/Volunteer.

Giving Opportunities
Families & Youth Initiative
The Food Bank provides food assistance to low-income families, families living in poverty, and chronically hungry elementary school children who face the threat of hunger every day.

Senior Initiative
The Food Bank provides critical food assistance to tens of thousands of seniors living at or near the poverty level. The seniors we serve have little money left over for food after paying rent and medical bills.

Military Initiative
The Food Bank feeds 28,000 low-income veterans and low-income active-duty military personnel and their dependents every month. This initiative ensures that the brave men and women serving our country are able to feed their families.

Nutrition Initiative
The Food Bank is committed to providing healthy, nutritious food to the individuals and families we serve. We provide nutrition education, help our clients sign up for CalFresh benefits, and we distribute millions of pounds of fresh produce annually to help fight nutrition-related disease, especially among the children we serve.

Emergency Assistance & Disaster Relief Initiative
In addition to providing emergency food assistance to San Diegans facing economic hardship, the Food Bank is an emergency responder in the event of a major disaster such as an earthquake or wildfire. The Food Bank will mobilize emergency food, water and supplies to San Diegans affected by a major disaster.

North County Hunger Initiative
The North County Food Bank is a chapter of the Jacobs & Cushman San Diego Food Bank. The North County Hunger Initiative will mobilize critical community support to expand our hunger-relief services to tens of thousands of underserved North County residents living in poverty.

Board of Directors and their Company/Affiliation

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Steve Rowles
Partner
Morrison & Foerster
Fighting Hunger Feeding Hope

3 Easy Ways Your Company Can Help Fight Hunger

1) **Volunteer – A great team building exercise**
   Need a great company team building opportunity? Volunteer at the Food Bank’s warehouse in Miramar.

2) **Donate – Through payroll giving**
   Want to help a local nonprofit feed neighbors in need? Set up a payroll giving program. Every $1 donation provides 5 meals.

3) **Host a Food Drive – A fun way to give back**
   Want to give back in the workplace? Host a company food drive. Or host a Virtual Food Drive – you can donate food via the Food Bank’s website. We keep a tally and give you the results at the end of your food drive.

**How we help**

The Food Bank feeds 370,000 people every month in communities throughout San Diego County. We feed low-income seniors, the working poor, low-income military personnel and their families, and school children living in poverty.

We are San Diego’s local Food Bank. Thanks to your support we are fighting hunger and feeding hope.

SanDiegoFoodBank.org
Jewish Family Service of San Diego

Volunteer Opportunities
Volunteers are the heart and soul of JFS. We offer more than 30 opportunities, including mentoring children, driving seniors to medical appointments, helping newly arrived refugee families, and more. We are proudly Service Enterprise Certified by Points of Light. Discover meaningful and rewarding ways to give back by visiting www.jfssd.org/volunteer or call 858-637-3050.

Giving Opportunities
Together, we can build a San Diego community of stronger families, greater opportunity, and healthier lives at every age.

• Become a corporate partner or event sponsor and join us in making an impact in our community
• Become a Friend of the Family by joining our annual campaign. Our Friends are invited to attend a series of special events throughout the year
• Donate furniture or vehicles
• Donate food or hold a food drive to benefit the Hand Up Youth Food Pantry
Make a difference today by visiting www.jfssd.org or contact Shana Hazan, Senior Director – Resource Development, at 858-637-3281.

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Information
Joan & Irwin Jacobs Campus
Turk Family Center
8804 Balboa Avenue
San Diego, CA 92123
Phone: 858-637-3000
Fax: 858-637-3001
www.jfssd.org
www.facebook.com/jewishfamilyservicesd
Twitter @JFSSD
Michael Hopkins
Chief Executive Officer
Established: 1918

Mission Statement
Our Purpose: Jewish Family Service is a client-centered, impact-driven organization working to build a stronger, healthier, more resilient San Diego.

Goals for 2016-17
Jewish Family Service is a trusted partner for San Diegans in search of better lives. We believe everyone deserves the opportunity to achieve financial, physical, emotional, social, and spiritual health. Together with our supporters, partners, and volunteers, we Empower Individuals & Families To Move Toward Self-Sufficiency. Support Aging With Dignity, and Foster Community Connection & Engagement.

Service Area
Greater San Diego and parts of Riverside County

Fundraising Events (or Areas of Funding)
Heart & Soul Gala - April 1, 2017
Honorary Chairs, Evelyn & Ernest Rady invite you to join them at the Hyatt Regency La Jolla to celebrate honorees: Barbara and Mathew Loonin, Ed Carnot and Louis Vener, and the National Charity League – San Dieguito Chapter. This moving evening will raise vital resources to build a stronger and healthier San Diego.

Behavioral Health Luncheon - May 15, 2017
US Olympian Suzy Favor Hamilton will discuss how she reclaimed her life from manic depression and bipolar disorder.

Ruby Schulman Memorial Golf Tournament - June 2, 2017
Swing for a good cause at our annual golf tournament.

Run for the Hungry - Thanksgiving Day
5K/10K walk/run through downtown San Diego to benefit our nutrition assistance programs.
Register to attend or learn more about corporate sponsorships by calling Dana Levin at 858-637-3013 or visit www.jfssd.org.
We Believe In People


We believe that with hard work and the right connections — to knowledge, resources, and supportive relationships — anyone can transform their life.

We put the strength of our entire agency behind every client.

Join Us In Moving Forward Together

Connect | Volunteer | Invest in Community
(858) 637-3000   www.jfssd.org

Charity Navigator’s highest rating nine years in a row — only 1% of charities nationwide can make this claim

2016 California Nonprofit of the Year

Service Enterprise Certified by Points of Light — Volunteers are the heart of JFS

Empowering individuals and families to achieve greater well-being and independence
Supporting aging with dignity
Building, strengthening, and connecting our compassionate community

Serving the Entire Community
Junior Achievement of San Diego County, Inc.

Mission Statement
Junior Achievement programs empower young people to own their economic success.

Goals for 2016-17
Our goal is to prepare 75,000 students for the real world by teaching them how to get a job, start a business and how to manage their money.

Service Area
We serve 75,000 K-12 students in 38 school districts throughout San Diego. The popular McGrath Family JA BizTown prepares 16,000 5th graders for the “real world.” The new Mission Fed JA Finance Park reaches 14,000 students and families to plan for career and financial success. The “JA for Everyone” program represents the first time any JA area office will serve adults on a consistent basis.

Fundraising Events (or Areas of Funding)
JA Bowl-A-Thon (January-June 2017)
JA Stock Market Challenge (May 2017)
JA Golf Classic (September 2017)
JA San Diego Business Hall of Fame (November 2017)
Learn more about JA events and how you can get involved at jasandiego.org.

Volunteer Opportunities
We are looking for volunteers to bring real-life business experience and guidance to K-12 students this year. If you are interested in becoming a JA volunteer visit jasandiego.org.

Giving Opportunities
Junior Achievement is a nonprofit that depends on financial support to inspire tomorrow's leaders.
- Donate $50 to give a student the opportunity to experience a JA program.
- We invite you and your company to have fun by bowling to support JA kids at our biggest fundraiser of the year, JA Bowl-A-Thon.
- Give $1,000 to sponsor a team of four for “JA Stock Market Challenge.”
- Sponsor or attend one of JAs signature events: JA Golf Classic and JA San Diego Business Hall of Fame.

Please contact Tara Michener at tmichener@jasandiego.org to explore funding opportunities.

Board of Directors and their Company/Affiliation

<table>
<thead>
<tr>
<th>Name</th>
<th>Company/Affiliation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Captain Ed Anderson</td>
<td>United States Navy</td>
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<tr>
<td>Javed Bhaghani</td>
<td>Biscayne Hospitality</td>
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<td>Mike Brown</td>
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<td>Kevin Foley</td>
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<td>CohnReznick</td>
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<td>Willis Towers Watson</td>
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<td>Sea World</td>
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<td>Entrepreneur</td>
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<td>Eastridge Workforce Solutions</td>
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<td>David Vieregg</td>
<td>Intuit</td>
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<td>Chad Whitehead</td>
<td>Ernst &amp; Young LLP</td>
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<td>Amy Winhoven</td>
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Information
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www.facebook.com/JASanDiego
twitter.com/JASanDiego
https://www.youtube.com/user/jasandiego

Marla Black
President & CEO
Established: 1950

Mission Statement
Junior Achievement programs empower young people to own their economic success.

Goals for 2016-17
Our goal is to prepare 75,000 students for the real world by teaching them how to get a job, start a business and how to manage their money.

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GET INVOLVED TODAY
We teach kids how to get a job, start a business and how to manage their money.

DONATE
Junior Achievement is a nonprofit that depends on financial support to inspire the next generation of San Diego’s leaders. A $50 contribution will give a student the opportunity to experience a JA financial literacy program.

VOLUNTEER
We are looking for volunteers to bring real-life business experience and guidance to K-12 students this year. If you are interested in becoming a JA volunteer visit jasandiego.org

K-12 PROGRAMS
JA will reach 75,000 students from 38 school districts in San Diego this year. JA’s volunteer-delivered K-12 programs foster work-readiness, entrepreneurship and financial literacy skills to prepare tomorrow’s leaders for financial and career success.

EMPOWER THE FUTURE: jasandiego.org

Junior Achievement of San Diego County
4756 Mission Gorge Place, San Diego, CA 92120

Tax ID 95-1727087
National Multiple Sclerosis Society

Mission Statement
People affected by MS can live their best lives as we stop MS in its tracks, restore what has been lost and end MS forever.

Goals for 2016-17
Goal I: People have effective treatment choices and solutions to the challenges of living with MS.
Goal II: People affected by MS connect to the individuals, information and resources they need to move their lives forward.
Goal III: Individuals and organizations are mobilized to generate resources that accelerate progress and maximize impact.

Service Area
San Diego, Orange and Imperial County and the Hawaiian Islands

Fundraising Events (or Areas of Funding)
- Bike MS
- Bubbles & Brunch to End MS
- Challenge Walk MS
- Do It Yourself Fundraising
- Finish MS
- MS Dinner Auction
- Muckfest MS
- Walk MS

Volunteer Opportunities
The Society offers a variety of volunteer opportunities that match your time and talents to our organization.

Giving Opportunities
Whether you want to support an event participant, give in honor or memory of someone, participate in a matching gift program, donate stocks or securities, or make an outright donation, we’ll honor your giving preference.
We ensure people affected by multiple sclerosis live their best lives as we stop MS in its tracks, restore what’s been lost and end MS forever.

ENGAGE IN A NUMBER OF VOLUNTEER OPPORTUNITIES

SPONSOR AN EVENT OR COMMUNITY PROGRAM

SUPPORT THE SOCIETY THROUGH WORKPLACE GIVING

START A CORPORATE TEAM & BUILD EMPLOYEE WELLNESS

CONNECT WITH US AT MSPACIFIC.ORG OR 1-800-344-4867
North County Health Services (NCHS)

Mission Statement
To improve the health status of our diverse communities by providing quality healthcare that is comprehensive, affordable and culturally sensitive.

Goals for 2016-17
NCHS is a non-profit 501(c)(3) offering adult medicine, pediatrics, behavioral health, dental, and more. We recognize the growing need for quality healthcare in our community and are committed to expanding access to the medically underserved.

Service Area
NCHS North County locations include Carlsbad, Oceanside, Encinitas, San Marcos and Ramona. Our Perris Health Center opened in Riverside County in March 2016.

Fundraising Events (or Areas of Funding)

Trek or Treat 5K Run & Wellness Expo
Held each October, the NCHS Trek or Treat 5K Fun Run and Wellness Expo offers fun for the entire family. The 2016 event was held in partnership with Live Well San Diego and included:

- Free flu shots (while supplies last)
- Free health screenings for blood pressure, HIV, dental, diabetes, asthma, blood glucose, BMI, and mammograms
- Interactive kid zones
- Child costume parade
- Community resource & vendor booths
- And much more!

Proceeds from this event go to expand maternal child healthcare services at the NCHS.

Pediatrics Holiday Parties
Each December we celebrate the holidays by throwing a party at our pediatrics facilities. In many cases, this is the only chance our young patients will have to celebrate and receive a gift. With your support, we can make this holiday season a memorable experience for these kids in need. We are now accepting unwrapped gifts and monetary donations for this event.

Fore for Kids Golf Classic
The NCHS Annual Fore for Kids Golf Classic is held at The Crosby at Rancho Santa Fe. This fun-filled day serves as our flagship fundraiser each year and includes an 18-hole golf scramble, cocktails, dinner and silent & live auctions.

Proceeds from this event go to expand maternal child healthcare services at the NCHS.

Volunteer Opportunities
NCHS is looking for members of our community who want to make a difference by helping people in our community live better. For more information, please contact our Volunteer Coordinator at volunteer@nchs-health.org or 760-736-8746.

Giving Opportunities
Become a member of our Giving Club and know that each month you’re helping create a healthier community!

NCHS Giving Club:
- Your donation of just $10 per month will pay for two patients’ annual medical exams, including lab tests, x-rays and basic procedures.
- A donation of $25 per month will provide five school-age children with hearing and vision screening.
- A $60 per month donation will provide thirty-six patients with a needed course of antibiotics.
- With a monthly commitment of $100 per month, you will provide acute care visits for ten patients in need.
- Or, make a one-time donation of any amount. It is all desperately needed and greatly appreciated!

To become a member or find out more details, go to: http://www.nchs-health.org/ways-to-give/ways-to-give/ or contact our Fund Development Team at 760-736-8669, lynn.hunter@nchs-health.org

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  Independent CFP
- Steve Kildoo
  Business Consultant
- Kathe Kline
  Medicare Quick
- Karen Pearson
  SD North Economic Development Council
- Debbie Thompson
  California Bank & Trust
- Steve White
  White Construction

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- Karen Pearson
  SD North Economic Development Council
- Debbie Thompson
  California Bank & Trust
- Steve White
  White Construction
Thank you for helping us advance our mission. Together, we make a difference. Visit nchs-health.org/ways-to-give to find out how.

Over the past 45 years, NCHS has continued to serve the larger region of North County San Diego and now Riverside County providing the highest quality of care for our underserved communities. From our comprehensive midwifery program to our award winning behavioral health services, NCHS is committed to our mission to improve the health status of our community. In 2015 alone, we provided nearly 63,000 patients medical and dental services resulting in over 263,000 visits.

NCHS is a non-profit with a family of state-of-the-art health centers with cutting edge technologies providing patients with secured medical records and an interactive patient portal online.

This holiday season give the greatest gift, the gift of health.
Palomar Health Foundation

Information
960 Canterbury Place, Suite 200
Escondido, CA 92025
Office: 760-739-2787
Fax: 760-745-7040
www.PalomarHealthFoundation.org

Jean M. Larsen, CFRE
President and Chief Philanthropy Officer
Jean.Larsen@PalomarHealth.org

Established: 1984

Mission Statement
Palomar Health Foundation is committed to supporting Palomar Health’s vision “To heal, comfort, and promote the health in the communities we serve.”

Goals for 2016-17
Create positive “patient first” experiences for all key stakeholders utilizing its two main campuses, Palomar Medical Center which opened in 2012, and Pomerado Hospital, founded in 1977.

Service Area
Palomar Health is the largest public healthcare district serving an 850 square mile area, and is the regional trauma center for 2,200 square miles encompassing South Riverside and North San Diego Counties.

Fundraising Events (or Areas of Funding)
Various special projects and initiatives are always underway at Palomar to better serve those living nearby and within surrounding communities. Dine With The Docs, special receptions, dinner events, golf tournaments and other activities are just a few of the many events that help sustain and enhance Palomar’s service delivery as well providing a strong community link to North County’s district hospital.

Volunteer Opportunities
Palomar Health seeks to add to its highly engaged core of volunteers who enjoy giving time and talent within the hospital campus areas and offices throughout North County. Palomar Health is deeply appreciative of the value and commitment each volunteer brings to our nurturing “patient first” environment.

In addition to an active volunteer program, Palomar Health also offers two additional, unique opportunities: Palomar Paws, a special unit of human and canine therapy teams and its Pathmakers Internship. The Pathmakers program provides a hands-on experience to high school and college-level students who are interested in pursuing careers in all fields of the health care industry.

Giving Opportunities
Both general and restricted gifts make a profound, lasting and important difference to Palomar Health’s patient care by advancing innovative medical treatment, funding new equipment and technology, and sustaining special programs and services. Other endeavors are underway to expand and/or renovate hospital campuses to improve service delivery.

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Palomar Health is proud to support National Philanthropy Day and to celebrate the important difference philanthropy and volunteerism makes in our communities.

Generosity and dedication to organizations, programs and human services will change lives today, tomorrow and for generations to come.

Thank you!
Promises2Kids

Creating a brighter future for foster children™

Information
9400 Ruffin Court, Suite A
San Diego, CA 92123
Phone: 858-278-4400
Fax: 858-278-4480
www.promises2kids.org
Tonya@promises2kids.org
www.facebook.com/promises2kids
@promises2kids
Tonya L. Torosian, MSW, CFRE
Chief Executive Officer
Founded in 1981 as the Child Abuse Prevention Foundation

Mission Statement
With the mission of creating a brighter future for foster children, Promises2Kids supports the 3,200 current and former foster youth living in San Diego County.

Goals for 2016-17
• Through supportive services, ease the suffering of the 1,000 children that will be cared for by the Polinsky Children’s Center.
• Provide career exploration opportunities, college preparation courses, educational scholarships, mentoring and support to 200 current and former foster youth to achieve their dreams of education and self-sufficiency.
• Provide camp and other activities to reconnect brothers and sisters living apart in foster care.

Service Area
San Diego County

Fundraising Events (or Areas of Funding)

Dream On, Promises2Kids Concert Gala
is scheduled for June 2017. This event draws San Diego’s top corporate leaders and philanthropists dedicated to making a difference for foster children.

Promises2Kids events and donations support San Diego’s foster children of all ages. After building the Polinsky Children’s Center, San Diego’s emergency shelter for abused and neglected children, Promises2Kids continues to support a variety of children’s programs at the center. Our Guardian Scholars program helps current and former foster children achieve self-sufficiency through vocational training, college preparation services, educational scholarships, case management and mentoring. For foster children separated from their brothers and sisters, Camp Connect unites them for fun and important family bonding through a residential summer camp and other year-round day camp activities. Promises2Kids’ Foster Funds ensure foster children get the same experiences as all children by providing gift cards and funding for basic yet important things, such as sports equipment, special activities, musical instruments, or other childhood wishes.

Volunteer Opportunities
Promises2Kids utilizes thousands of volunteers year-round to assist with its seasonal community drives, special events, youth activities, as mentors, board services, or other organization support activities.

Giving Opportunities
Promises2Kids offers individuals and corporations many options for giving in support of foster children.
• Donate funds in support of the 3,200 foster child we serve each year
• Join Dream On, Promises2Kids Concert Gala or our Fore Kids Golf Tournament as a sponsor
• Host a workplace campaigns to support a foster child
• Become a Children’s Circle member with a minimum gift of $100
• Make us the beneficiary of your special event or fundraiser
• Sponsor the education for one of our Guardian Scholars students
• Include Promises2Kids in your estate plans
• Make a legacy gift- help us support foster children in need

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Publications
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Giving Guide Supplement
OCTOBER 31, 2016
Local breaking news: www.sdbj.com
Celebrating
35 Years of
Creating Brighter Futures for Foster Children!

Since our beginning, over 50,000 abused and neglected children have been impacted by the programs and services that you have helped to create. Because of YOU and others like you, children who once knew only pain and sadness now feel loved and have hope!

MAKE A DIFFERENCE TODAY! 858-278-4400 PROMISES2KIDS.ORG

THANK YOU to the 2016 Promises2Kids Major Partners
The Salvation Army

Information
2320 Fifth Ave.
San Diego, CA 92101
Phone: 866-455-4357
Fax: 619-446-0347
www.sandiego.salvationarmy.org
Email: infosdm@usw.salvationarmy.org
www.facebook.com/Salvation Army San Diego
Twitter: @SalvationArmy4U
Major George Baker
Divisional Commander
Established in San Diego in 1887

Mission Statement
The Salvation Army, an international movement, is an evangelical part of the universal Christian Church. Its message is based on the Bible. Its ministry is motivated by the love of God. Its mission is to preach the gospel of Jesus Christ and meet human needs in His name without discrimination.

Goals for 2016-17
Continuing the tradition of the 150-year-old organization, The Salvation Army has been helping people of all ages in San Diego since 1887. In 1919, General Evangeline Booth stated, “There is no reward equal to that of doing the most good to the most people in the most need.” The Salvation Army serves San Diego County’s neighbors in need during times of disaster – both personal and natural. Our goal in this coming year is to continue providing human services in our community alongside our treasured donors and volunteers.

Service Area
Headquartered in San Diego, The Salvation Army has 17 Corps Community Centers serving San Diego, Riverside, San Bernardino and Imperial Counties.
Programs offered include: emergency disaster services, food, worship, shelter & transitional housing, drug & alcohol rehabilitation, senior services, after school programs, homeless outreach, day & summer camp, and so much more.

Fundraising Events (or Areas of Funding)
Red Kettle Kick Off
Join us and celebrity Corbin Bernsen for The Salvation Army’s Red Kettle Kick Off event at the Westgate on Thursday, November 17. The event will feature special hors d’oeuvres, a silent auction, live music and incredible stories of transformation. To learn more or buy tickets, go to www.sandiego.salvationarmy.org

Red Kettle Bell Ringing Campaign
Throughout the holiday season, the iconic Salvation Army Bell Rings can be seen throughout the county in front of some of your favorite stores. From November 23 to December 24, support The Salvation Army and give what you can.

Women of Dedication
Each year, The Salvation Army honors women who make a big impact in our community. On March 23, 2017, join us at the Manchester Grand Hyatt in supporting those who make San Diego a better place. Contact Pamela Lennen for reservations or more information at 619-446-0273.

Volunteer Opportunities
Discover the joy of giving back to your community by signing up to volunteer to help those in need during the holidays and all year long. To sign up or learn more, go to www.sandiego.salvationarmy.org or call 866-455-4357. Thank you for being willing to share your time and talents, and make a difference for our neighbors in need. Our biggest need is for Bell Ringers this holiday season.

Giving Opportunities
• Donate online: www.sandiego.salvationarmy.org
• Mail a check: The Salvation Army, 2320 Fifth Ave., San Diego, CA 92101
• Call in a credit card donation: 866-455-4357
• Donate on your smartphone: text SDBJ to 51555
• Donate at one of our Red Kettles across the county

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Presented by: San Diego Magazine & The Westgate Hotel

KICK OFF THIS HOLIDAY SEASON AT THE

Red, Kettle Kick Off

& SPECIAL GUEST CORBIN BERNSEN

An evening of live music, live & silent auctions, hors d’oeuvres, and testimonials

NOVEMBER 17, 2016

THE WESTGATE HOTEL

VIP Reception:
5:00 p.m. - 6:00 p.m.

Kettle Kick Off:
6:00 p.m. - 8:00 p.m.

PURCHASE TICKETS
sandiego.salvationarmy.org
San Diego Air & Space Museum

Information
2001 Pan American Plaza
San Diego, CA 92101
Phone: 619-234-8291
Fax: 619-233-4526
www.sandiegoairandspace.org
www.facebook.com/SDASM
Twitter: @sdasm
Jim Kidrick
President & CEO
E-mail: jkidrick@sdasm.org

Mission Statement
Preserve...Inspire...Educate...Celebrate!
Preserve significant artifacts of air and space history and technology.
Inspire excellence in science, technology, engineering and mathematics.
Educate the public about the historical and social significance of air and space technology and its future promise as a pathway to advanced innovations.
Celebrate aviation and space flight history and technology.

Goals for 2016-17
• Increase student involvement (middle and high school) in areas that provide opportunities for diverse audiences to actively engage in fields related to science, technology, engineering, and mathematics.
• Reach a record number of students through Be the Astronaut exhibit opening in January 2017.
• Increase public access to the Museum's Library & Archives collection to make the public aware of the research and educational material available.
• Attract new diverse audiences to the Museum by providing increased educational and inspirational interactions with visitors; increasing attendance and membership.

Service Area
San Diego County

Fundraising Events (or Areas of Funding)
November 17, 2016: International Air & Space Hall of Fame.
This event honors the world’s most significant aviation pilots, crew members, visionaries, aerospace engineers, and more, highlighting the importance of technology and innovation.
August 2017
Annual Golf Tournament

Volunteer Opportunities
The Museum simply wouldn't be able to perform its mission of inspiring and educating the public about aviation history and technology if it weren't for the selfless, tireless contributions of its volunteers. They provide support and expertise for every area, including docent-led Museum tours, Restoration, Education, Special Events, Collection Care, Administrative and Library & Archives. If you're interested in volunteering for the Museum, please contact shazelsdasm.org

Giving Opportunities
• Be the Astronaut, a special exhibition designed to inspire and spark the imagination, through a technology based, hands-on futurist space adventure. Exhibition from Jan. 2017 – Dec. 2017.
• Fly Your Ride Design Competition, students team-up over the span of six months to design and create their concept of a flying car.
• Family Days and AeroSummer Camps
• Restore the Museum’s Historic Murals
• Improve Collection Storage Spaces
• Digitize our Photo Collection of three million images!
Visit our website to learn more:
• Donate online, by phone or mail
• Sponsor events and programs
• Donate to our Scholarship programs
• Support our Educational programs
• Attend events
• Visit the Museum
• Become a member

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Join The San Diego Air & Space Museum for the Event of the Year!

INTERNATIONAL AIR & SPACE
Hall of Fame
Celebration
LEGENDS OF FLIGHT

THURSDAY
NOVEMBER 17, 2016
Meet the Legends in Person!

REGISTER TODAY!
Don’t Miss this Evening of a Lifetime!

To view this year’s Class of 2016 and to reserve your seat(s), please visit:
sandiegoairandspace.org/events/celebration
(All Proceeds Benefit the Museum’s Educational Programs)

COMING TO THE SAN DIEGO AIR & SPACE MUSEUM IN FEBRUARY 2017!

BE THE ASTRONAUT
M O O N | M A R S | A S T E R O I D S & J U P I T E R

EXPERIENCE FIRST-HAND A FUTURISTIC SPACE ADVENTURE!

Journey through the universe, plan your missions, learn the concepts and technology of spaceflight, and apply your new-found knowledge as you fly spaceships, pilot landers, and drive rovers!
San Diego Rescue Mission

Information
P.O. Box 80427
San Diego, CA 92138-0427
Phone: 619-687-3720
Fax: 619-234-4101
www.sdrescue.org
sdrminfo@sdrescue.org
www.facebook.com/sandiegorescuemission
@SD_Rescue
Herb Johnson
President/CEO
Established: August 30, 1955

Mission Statement
San Diego Rescue Mission exists to spread the good news of salvation through Christ by serving the needs of the poor, addicted, abused, and homeless, and thus improving the quality of their lives.

Goals for 2016-17
Grow the Children’s Center by lowering the age requirement and doubling current capacity. Expand and enhance the current educational and skill training opportunities for clients.

Service Area
San Diego County

Fundraising Events (or Areas of Funding)
5K Walk/Run: April 29, 2017
Kick-off Mother’s Day with the whole family. Mission Valley Sunset Rotary is hosting their 4th Annual Mother’s Day 5K to benefit homeless mothers and children.
Sleepless America San Diego: October 7-8, 2017
Stay late or sleep out to raise awareness of homelessness, change lives at San Diego Rescue Mission, and inspire youth to make a difference in our community.
• Emergency Shelter for women and children
• Year-Long Residential Recovery Programs for men, women, and children
• Men’s & Women’s Transitional Housing Programs
• Partners for Hunger Relief Food Rescue Program
• Children’s Center preschool for homeless children
• Recuperative Care for homeless men and women released from the hospital

Volunteer Opportunities
Volunteers help sort material donations at our warehouse, teach classes and serve meals. Additionally, opportunities are regularly available for administrative tasks and special event staffing.

Giving Opportunities
Donations help the Mission change the lives of hungry and homeless men, women, and children in our community. Please consider the following opportunities:
• Conduct a hygiene product drive at your office or in the classroom
• Provide Thanksgiving and Christmas dinners - just $37.60 feeds 20 hungry San Diegans
• Give a gift to the Mission as an alternative holiday gift to friends, family and colleagues
• Donate your vehicle
• Recycle your gently used clothing and household goods at one of our four thrift stores
• Include San Diego Rescue Mission in your Will or Trust
• Make us the beneficiary of your special event or fundraiser
• Sponsor Sleepless San Diego, our annual fall sleep-out benefit

Board of Directors
and their Company/Affiliation
Bob Jones
Chairman
Episcopal Community Services of San Diego, Director Human Resources
Judith Enns, Ph.D.
Vice Chairman
HR Solutions, Executive Vice President
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Donway Partners, Broker
Billy Rendler
Online Builders
Charles Walker
Bobbitt, Pinckard & Fields, Associate Attorney

Community Partners
Alliance Healthcare Foundation
David Copley Foundation
Lion’s Club
Norris Foundation
Zable Foundation

Giving Guide Supplement
San Diego Rescue Mission has been serving hungry and homeless men, women and children since 1955. Partner with us to feed and care for San Diegans ready to escape life on the streets.

- Residential Recovery Programs
- Emergency Shelter for Women & Children
- Preschool for Homeless Children
- Transitional Housing
- Recuperative Care
- Mental Health Counseling
- Holiday Meals
- Partners for Hunger Relief

www.SDRescue.org • (888) 737-3728
San Ysidro Health Center, Inc.

Mission Statement
SYHC is a nonprofit 501(c)(3) health organization dedicated to improving the health and well-being of San Diego County’s traditionally underserved and culturally diverse people through medical, dental, behavioral health and social services provided at our nearly 30 service sites.

Goals for 2016-17
SYHC is committed to providing the highest quality of care to over 90,000 patients throughout San Diego County. We are actively engaged in connecting our patients to our clinics to provide them with a patient-centered medical home to ensure a continuum of care.

Service Area
SYHC serves the communities of San Diego, Chula Vista, National City and El Cajon with health, dental, vision, chiropractic and behavioral health services. We serve patients from pediatrics to geriatrics, providing compassionate and culturally sensitive care.

Fundraising Events (or Areas of Funding)
#GivingTuesday-Bridge the Gap!
Tuesday, November 29, 2016 – www.syhc.org/givingtuesday
Support the life-affirming services provided to our community by donating through SYHC’s Bridge the Gap #GivingTuesday Campaign. Help us to bridge the gap between funding needs and funding realities, fulfilling the promise of a healthier future for all.

Black, White & Bling Bash
June 24, 2017 · Hotel Del Coronado
Be part of SYHC’s signature, sold-out gala extravaganza. Socialize with area leaders and honor our Health Champions, all while helping to raise critical funds for the mission of SYHC.

12th Annual Clásico de Golf Tournament
September 25, 2017 · San Diego Country Club
SYHC’s Clásico de Golf is a much anticipated and highly regarded golf outing featuring fabulous food and drink, excellent golf, and camaraderie; all to benefit programs and services for children and seniors in our community.

Volunteer Opportunities
San Ysidro Health Center is supported by a critical network of volunteers who advocate for the Center and the work it does, who create opportunities to raise our profile, and who lead and participate actively in the many committees established for San Ysidro Health Center’s major fundraising events. Positions include:
- Reach Out and Read Volunteers
- Gala Planning Committee
- Health Fair Volunteers
- Golf Tournament Planning Committee

Giving Opportunities
Make Lives Better!
Become a Health Champion by participating in one or all of our annual events:
- #GivingTuesday-Bridge the Gap: November 29, 2016
- Corporate Partner Program: our year-round donor circle for companies who care
- Black, White & Bling Bash: June 24, 2017, Hotel del Coronado

Contact Maggie Hannegan, Director of Philanthropy at maggie.hannegan@syhc.org or 619-941-2372 for more information or to schedule a health center tour.

Board of Directors and their Company/Affiliation

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
<th>Company/Affiliation</th>
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<tbody>
<tr>
<td>Macario Gutierrez</td>
<td>Chair</td>
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<tr>
<td>Victor Nieto</td>
<td>Vice Chair</td>
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<td>Gloria Ramirez</td>
<td>2nd Vice Chair</td>
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<td>Tomas Urtasun</td>
<td>Treasurer</td>
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<td>Laura Andrews</td>
<td>Secretary</td>
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<td>Mercedes Bernal</td>
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<td>Ruth M. Covell, MD</td>
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<td>Nora Faine, MD</td>
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<td>Guillermo Gomez, PhD</td>
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<td>Margarita Navarro</td>
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<td>Magdalena Peraza</td>
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<td>Reynaldo Perez</td>
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<td>Yolanda Santana</td>
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Corporate Partners
Founders: Molina Healthcare, Inc.
Champions: Union Bank
Leaders: Barney & Barney
Business Complete Solutions
California Retina Associates
Patterson Dental
Presidential Security Services, Inc.
San Diego Gas & Electric
Scripps
Friends: AIDS Healthcare Foundation
California Bank & Trust
Coordinated Fleet Services
Community Health Group
Consolidated Contracting Services, Inc.
Cox Communications
Medical Center Pharmacy, Inc.
Mills Communications
South Bay Health & Insurance Services
Southwest Airlines

Media Partners: Asian Journal San Diego
El Latino
Ella South Bay Magazine
Giving Back Magazine
La Prensa
San Diego Business Journal
The East County Californian
The Filipino Press
The San Diego Union-Tribune
The Star News
XEW 12 - Televisa
Making Lives Better

Alexa is a health advocate.

She is also just 9 years old. Alexa is a graduate of SALSITA, a nutrition and physical activity education program taught by San Ysidro Health Center (SYHC.)

“Before I went to SALSITA, I drank soda and I used to eat chips and junk food. After I went to my SALSITA class, I drank more water and ate vegetables and ate less junk food. I recommend SALSITA because it teaches you the right things to eat and the bad things,” said Alexa. “It teaches me about good food, but not just that. It teaches kids to be healthy.”

One-half of all Latino children in our community are expected to develop Type 2 Diabetes, whose complications can lead to blindness. Programs like SALSITA change that. Your support of SYHC helps us make a difference in the health of the people in our community. People like Alexa.

Children are Better Because of YOU!

Take a moment to learn more about SYHC and how you can make lives better. Visit www.syhc.org/donate.
Sanford Education Programs at National University

Information
11355 North Torrey Pines Road
La Jolla, CA 92037
Phone: 858-642-8042
www.sanfordeducationcenter.org
Lena Rodriguez
lrodriguez@nu.edu
Established: 2014

Mission Statement
Sanford Education Programs at National University were established in 2014 through a generous gift by renowned philanthropist and businessman T. Denny Sanford, to address critical needs in the education and the nonprofit sectors. The two initiatives serving PreK-12 education—Sanford Harmony and Sanford Inspire have been rapidly expanding in the United States. The Sanford Institute of Philanthropy, which is also a nationwide initiative, is dedicated to increasing the fundraising capacity of nonprofit organizations to maximize their impact on the public good.

Fundraising Events (or Areas of Funding)
Sanford Institute of Philanthropy offers specialized training designed to improve the effectiveness of fundraising professionals in local, regional and national nonprofit organizations. Offerings include seminars, workshops, fundraising academy, visionary lunch series, and customized certificate programs. The only textbook of its kind, Cause Selling - The Sanford Way, written by Dr. David J. Lill and Jennifer Lill, and based on the vision of philanthropist T. Denny Sanford is available for purchase on Amazon. The book serves as the foundation for the coursework offered through the Sanford Institute of Philanthropy.

Sanford Harmony is a unique social-emotional learning program that promotes positive peer interactions among PreK-6 students through lessons and activities that encourage communication, collaboration, and mutual respect. It is touching the lives of hundreds of thousands of children from San Diego and Los Angeles to New York City. Sanford Inspire is based on the idea that every child should have not just one, but many inspiring teachers. It provides educators with access to research-based teaching methodologies, and on-demand, self-guided online courses and videos to support the creation of inspiring classroom environments. Inspire principles can also be easily integrated into college and university teacher prep courses.

Board of Directors and their Company/Affiliation
Sanford Education Program Executives
Dr. Lena Rodriguez,
Endowed Director
Sanford Institute of Philanthropy
Scott Page, Director,
Sanford Harmony
Dr. Jamie Manberg,
Director, Sanford Inspire
Congratulations

T. DENNY SANFORD

FOR RECEIVING THE OUTSTANDING PHILANTHROPIST AWARD

Dr. Michael Cunningham, Chancellor of the National University System, along with Sanford Harmony, Sanford Inspire, and the Sanford Institute of Philanthropy, congratulate Mr. T. Denny Sanford on receiving the Outstanding Philanthropist award from the Association of Fundraising Professionals (AFP), San Diego chapter.

This award is in recognition of Mr. Sanford’s generous contributions to education, children’s health, and research. Through his philanthropic work, Mr. Sanford continuously demonstrates his commitment to making the world a better place.

Mr. Sanford will be honored on November 16, 2016 at the annual Philanthropy Day event, hosted by AFP San Diego.
SAY San Diego

Information
8755 Aero Drive, Suite 100
San Diego, CA 92123
Phone: 858-565-4148
Fax: 858-565-4178
www.saysandiego.org
info@saysandiego.org
www.facebook.com/SAY San Diego
@SAYSanDiego1971
Nancy Gannon Hornberger
Chief Executive Officer
Established: 1971

Mission Statement
SAY San Diego’s mission is to partner with youth, adults, families, and communities to reach their full potential.

Goals for 2016-17
• Child and Youth Development: Support learning and positive development in all dimensions for children through before and after school programs for grade K–8 and preschools.
• Youth, Adult, and Family Wellness: Strengthen the ability of vulnerable youth, adults, and families in diverse communities to build and lead safe, healthy, and thriving lives.
• Community Engagement: Actively engage youth, adults, families, and community members to effectively advocate for social and equitable change through an array of diverse community-based centers and programs.

Service Area
San Diego County

Fundraising Events (or Areas of Funding)
Play 4 SAY: Get in the Game! July 27, 2017
Join business and community leaders for lawn games, tastings, silent auction, and networking at Ingram Plaza in Liberty Station!

Champions for Youth: Grow Your Gift!
October 2016 to January 29, 2017
SAY San Diego is one of only 12 charities eligible for bonus funds from The Century Club of San Diego for donations made through this campaign. Designate your donation to SAY San Diego and grow the impact of your support!

Volunteer Opportunities
We want YOU! SAY San Diego partners with individuals and groups throughout the year to increase the impact of our work:
• Community projects
• Annual event support
• Tax return assistance program
• After school tutoring and more
• Pro bono expertise

Giving Opportunities
Your gift to SAY San Diego is an investment in youth, adults, families, and communities.
• Corporate giving, event sponsorships, in-kind partnerships, and employer match programs
• Tribute gifts to honor a person, birthday, wedding, or other major life event
• Employee giving and volunteer match funds through “dollars for doers” programs
• Grants
• Play 4 SAY Annual Event
• Back to School Supply Drive (July–August)
• Holiday Hopes including Adopt a Family and more (October–December)

Board of Directors and their Company/Affiliation

Barbara Ryan
President
Rady Children’s Hospital of San Diego
LaDreada Lewis
1st Vice President
Sylvan Learning of La Mesa
Don Currstan
2nd Vice President
Executive Benefit Solutions
Melanie Delgado
Treasurer
Children’s Advocacy Institute
Sara Hyzer
Secretary
PricewaterhouseCoopers LLP
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Community Member
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Terrence Griffin
Pacific Sotheby’s International Realty
Andy Hall
San Diego Workforce Partnership
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Trisha Monteleon
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Linda Newell, LCSW
Soroptimist International of La Mesa
George L. (Jody) Root, Jr.
Procopio, Cory, Hargreaves & Savitch, LLP
Bobby L. Tucker
United States Navy
Janie Wardlow
SDUSD, Principal (Retired)
Nancy Gannon Hornberger
Chief Executive Officer
SAY San Diego
OUR MISSION
Serving 75,500 San Diegans annually. SAY San Diego’s mission is to partner with youth, adults, families, and communities to reach their full potential. Our vision is opportunity, equity, and well-being for all San Diegans.

CORE SERVICES
- Alcohol, tobacco, and substance abuse prevention
- Before and after school programs, preschools, and school readiness
- Child abuse prevention and family support
- Collaborative partnerships for military families, refugee/immigrant families, students, parents, and more
- Family strengthening and self-sufficiency
- Foster care and kinship parenting support
- Juvenile delinquency prevention and diversion
- Mental health counseling, case management, adult services, and youth development

GET INVOLVED
Donate | Volunteer

Grants | Special events
Corporate giving | Tutoring
Individual gifts | Tax return assistance
Legacy gifts | Administrative support
Pro bono services | Committee service
Beneficiary events | Community service projects

SAY San Diego is a 501(c)(3) nonprofit organization | Tax ID: 23-7107958
8755 Aero Drive, Ste. 100 | San Diego, CA 92123 | 858-565-4148 | info@saysandiego.org | saysandiego.org
Susan G. Komen San Diego

Mission Statement
Save lives by meeting the most critical needs in San Diego County by investing in breakthrough research to prevent and cure breast cancer.

Komen San Diego provides San Diego County with the largest program of free breast cancer services and support for uninsured and underinsured individuals. Seventy-five percent of every dollar funds local programs such as free diagnostic mammograms, meal delivery, financial aid, transportation and more. The remaining 25 percent funds international research. Next to the U.S. government, Susan G. Komen’s headquarters is the largest funder of breast cancer research in the world.

Goals for 2016-17
In the next decade, reduce the current number of breast cancer deaths by 50%.

Service Area
Komen San Diego is San Diego County’s largest funder of free breast cancer services and support and is the only organization providing qualified women the free services they need for every step of the breast cancer journey. These services include free diagnostic mammograms, life-saving screenings, temporary financial aid for living expenses, meal deliveries, education and more.

Also, next to the U.S. government, Susan G. Komen is the largest funder of breast cancer research in the world. And much of that investment has been awarded right here in San Diego.

Fundraising Events (or Areas of Funding)
Susan G. Komen San Diego Race for the Cure®
5k & 1 mile walk/run
Sunday, November 6, 2016
8:00 a.m. Balboa Park
KomenSanDiego.org/Race

Screens, Genes & The Choices We Make
Thursday, March 16, 2017
5:30 pm - 8:00 pm
Del Mar Marriott

Screens, Genes & The Choices We Make is an annual event of Susan G. Komen San Diego where leading cancer experts share the latest in breast cancer research, treatment, and scientific findings. It’s also a casual, engaging, and upbeat evening where everything – including good food – is on the table.

If you are unable to attend, a great way to make a difference is to help us fund our Mobile Mammogram Coach. Please visit KomenSanDiego.org or contact Judi Steadman at judi@sdkomen.org for more information.

Volunteer Opportunities
Our volunteers come in all sizes, shapes and colors, but their hearts are pink and their caring has no limit. Are you a leader, a thinker or a doer? Use your talents in our promise to save lives and end breast cancer forever!

The Komen San Diego Race for the Cure® and all Komen San Diego events are successful thanks to hundreds of dedicated volunteers. Volunteers are at the heart of every national and affiliate initiative.

We need you now more than ever. We will work with your availability and provide you with all materials needed to make for a successful event. Every minute you spend helping gives another minute of hope to those affected by breast cancer.

Thank you in advance for your interest in being a part of our team to fight breast cancer.

To join us, just fill out an application at KomenSanDiego.org/volunteers or email Gabby Murrieta at gabby@sdkomen.org.

Giving Opportunities
MONTHLY GIVING
Make a sustaining gift of $125 and provide a free mammogram for a women in need every month.

LEAVE A LEGACY
Create a legacy today that can help end breast cancer tomorrow and include Susan G. Komen San Diego in your will or trust.

GIFTS OF OUTRIGHT CASH OR STOCKS
Help us make a difference in San Diego County by giving a gift of outright cash or stock. Every gift gets us one step closer to achieving our Bold Goal.

Board of Directors and their Company/Affiliation
The Board of Directors functions to advise, assist and aid in our efforts to support breast cancer education and outreach programs.

2016 – 2017 Susan G. Komen San Diego Board of Directors

Irene Oberbauer, Chair
Patricia M. Millican, Treasurer
Chantal Breyfogle, Grants Chair
Linda Amaro, 2016 Race Chair
Nykia Wilson, Board Governance Chair
Irene Oberbauer, Secretary
Nydia Wilson, Federal Grants Chair
Petco
Karyn Cerulli, Marketing Chair
Irene Oberbauer, CEO

Members at Large
Larry Davis, Assistant General Counsel
Liz Ingle, Marketing Strategist
Merrilee Neal, Community Volunteer
Mathias Schmidt, Ph.D., CEO
Armaneg
Christine Trimble, Vice President
Carl Pinkard, National Director of
Qualcomm
Erin Bailey, Vice President of
Customer Relations
Paradigm Investments

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HOW ARE YOU GOING TO BE MORE THAN PINK?

EVERY ACTION YOU TAKE IN SUPPORT OF OUR MISSION, WHETHER IT’S HELPING A FRIEND RECENTLY DIAGNOSED, RUNNING IN A RACE, OR DONATING, THOSE ACTIONS MAKE YOU MORE THAN PINK, AND HELP US GET CLOSER TO A WORLD WHERE NO ONE DIES FROM BREAST CANCER.

MONTHLY GIVING
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GIFT OF OUTRIGHT CASH OR STOCK
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KomenSanDiego.org

CONTACT JUDI STEADMAN ON HOW TO MAKE A SUBSTANTIAL IMPACT.

JUDI@SDKOMEN.ORG

858 573 2760 X107
Tri-City Hospital Foundation

Giving Guide Supplement

OCTOBER 31, 2016
Local breaking news: www.sdbj.com

SAN DIEGO BUSINESS JOURNAL

Information
4002 Vista Way
Oceanside, CA 92056
Phone: 760-940-3370
Fax: 760-940-4053
www.tricityhospitalfoundation.org
Email: TCHFoundation@tcmc.com
www.facebook.com/TriCityHospitalFoundation
Twitter: @tricityhospfdn
Glen Newhart, MBA, CFRE
President & Chief Development Officer

Mission Statement
To help advance exceptional healthcare in our community.

Goals for 2016-17
Inspire philanthropic support in our community for programs, technology, and services that improve the quality of care and comfort available to North County citizens at Tri-City Medical Center. Areas of focus may include the Neonatal Intensive Care Unit, Women & Infant Services, Cardiovascular Institute, Orthopaedic and Spine Institute, Cardiac and Pulmonary Rehab, Emergency Department, Crisis Stabilization Unit, cancer screenings and support services.

Service Area
North San Diego County

Fundraising Events (or Areas of Funding)
• Casino Night – March 25, 2017
• Tri-City Hospital Foundation Golf Tournament September 2017
• 37th Diamond Ball - November 2017

Volunteer Opportunities
Volunteer opportunities are available on planning committees and at Tri-City Hospital Foundation events throughout the year. To learn more, contact Rosella Saucier at SaucierR@tcmc.com or 760-940-3597.

Giving Opportunities
Individuals, companies and family, corporate and community foundations can support Tri-City Hospital Foundation and their local hospital in a number of ways, including:
• Make a recurring monthly gift
• Estate Planning & Planned Giving
• Charitable Gift annuities
• Join Corporate Council, a business focused group dedicated to ensuring exceptional healthcare in North County.
• Join our Diamond Society (A giving club for donors)
• Attend or sponsor an event
• Volunteer in support of the Foundation
• Make a donation online at www.tricityhospitalfoundation.org

Board of Directors and their Company/Affiliation

Executive Committee
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Chairman
Clinical Psychologist, Senior Medical Associates
John Todd
Vice Chair
US Marines, Retired
Neal J. Stehly
Secretary
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Managing Principal, Sfeir Architects
Phil Soule
Principal, Cuningham Group Architecture

Emeritus Members
Robert H. Carter
Retired, CPA; Community Leader

Emeritus Members
Robert H. Carter
Retired, CPA; Community Leader
Almost Sold Out. Buy Your Tickets Now!

You are cordially invited to...

TRI-CITY HOSPITAL FOUNDATION’S
36th Annual Diamond Ball

2016

In support of Women & Newborn Services at Tri-City Medical Center

Live comedy performance by Jay Leno

Saturday, November 12, 2016
Omni La Costa Resort

Purchase your tickets online!
www.TriCityHospitalFoundation.org
or call 760-940-3597

PRESENTED BY:

GOLD
Bob and Sandee Carter Family
Tri-City Medical Center
Medical Staff

SILVER
• Anesthesia Service Medical Group (ASMG)
• BB&T Insurance Services of California, Inc.
• Cerner Corp.
• Coastal Hospitalist Medical Associates
• Dr. Patrick Linson / Dr. Eva Leen
• Dr. Ken Shimizu / Dr. Anuradha Koka / Dr. Norbert Kased

THANK YOU TO OUR SPONSORS

• Greater Tri-Cities IPA Medical Group
• Kevin & Ellen Stolmeister / Federal Health
• North County Oncology / Pacific Registry Services
• San Diego Business Journal
• San Diego Imaging
• The Neurology Center of Southern California
• UC San Diego Health
United Way of San Diego

Mission Statement
To spark breakthrough community action that elevates every child and family toward a brighter future.

Goals for 2016-17
United Way’s goals are to support every child, every step of the way, from cradle to career, honing in on critical educational milestones: kindergarten readiness, early grade literacy and getting children to graduate high school and go on to college or career.

Readiness for Kindergarten prepares families to be their child’s first teacher, exposing children to literacy-rich environments and screening them for social-emotional delays.

Third Grade reading is a “pivot point” in our educational continuum. Students who don’t read at grade level by the end of third grade are four times less likely to graduate high school on time.

As students approach high school graduation, we want then prepared for college or career. We are working hard to ensure students have opportunities for work-based learning to equip them with the knowledge and skills San Diego businesses need.

Working with students means recognizing the influence family stability has on their learning to equip them with the knowledge and skills San Diego businesses need.

Together, we change the odds for San Diego’s children through quality education.

Service Area
United Way engages 30,000 donors, 661 businesses, 332 partners and 168 schools to serve 117,000 families & children throughout San Diego County.

Fundraising Events (or Areas of Funding)
United Way raises funds through individual donations, grants, events, sponsorship & workplace donations from employees of hundreds of companies who invest in San Diego’s future with United Way.

Top 10 United Way Workplace Campaigns
- Solar Turbines
- Wells Fargo
- AT&T
- Costco
- GEICO
- Bridgepoint Education
- UPS
- Pricewaterhouse Coopers
- Enterprise Rent-A-Car
- Ernst & Young

Volunteer Opportunities
More than 600 dedicated volunteers donate their time & talent to make our community a better place by participating in community improvement projects, serving as tutors, fundraising and generating awareness for United Way.

To learn more, visit: www.volunteer.uwsd.org

Giving Opportunities
- Donate now at www.uwsd.org/donate
- Workplace Campaigns: Contact Valin.Brown@uwsd.org
- Major Gifts/Legacy Gifts/Planned Giving: Contact Katie.Savvyer@uwsd.org
- Women’s Leadership Council: Contact Silvana.DelPiccolo@uwsd.org
- Emerging Leaders Council: Contact Allison.Reed@uwsd.org

Board of Directors and their Company/Affiliation

Labor Representative:
*Richard Barrera
Secretary/Treasurer
United Food and Commercial Workers, Local 135

At-Large Member:
Laurie Berman
District Director
California Dept. of Transportation (Caltrans)

At-Large Member:
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Development Director
San Diego Public Library Foundation

At-Large Member:
Steve Bernstein
Executive Vice President
Wells Fargo Bank

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Lindsay Burningham
President
San Diego Education Association (SDEA)

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Partner
Carothers Disante & Freudenberger LLP

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*Reid Carr
President & CEO
Red Door Interactive

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Dean, Workforce Development
San Diego Community College District

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*Charlene Dakewicz
Community Volunteer

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Regional Vice President
AT&T – External Affairs

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Community Volunteer

At-Large Member:
Alexis S. Gutierrez
Partner
Higgs Fletcher & Mab LL P

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Pediatrician, Emergency Department
Rady Children’s Hospital

At-Large Member:
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President
Procurement Concepts, Inc.

At-Large Member:
Rebecca Kelley
Communications Director
City Of San Diego – City Council – District 6

At-Large Member:
Thomas A. Lemmon
Business Manager
Sm Co. Bldg. & Construction Trades Council, AFL-CIO

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*Jacqueline L. Parks
Senior Vice President / Wealth Strategist
U.S. Trust, Bank of America

At-Large Member:
Dr. Richard Pattenauwe
President Emeritus, Professor of Political Science
Ashford University

Chair, Finance Committee:
*Jacob M. Richards
Vice-President
San Diego Workforce Partnership Policy Board

Chair, Campaign Cabinet:
*Kenneth H. Weixel
Managing Partner
Deloitte & Touche LLP

Chair, Audit Committee:
Gordon Wiens
Senior VP & Credit Products Manager
Bank of America

At-Large Member:
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Founder/CEO/Chairman of the Board
Independa, Inc.

At-Large Member:
*Richard Barrera
Executive Director
Offices of Strengths & Vocation
Point Loma Nazarene University

At-Large Member:
Megan Thomas
Senior Director of Collaborative Philanthropy
San Diego Grantmakers

Past Board Chair & Alternate Representative, San Diego Workforce Partnership Policy Board:
*Jonathon E. Vance, CFA, CPA
Managing Director
Medix Strategy Partners, LLC

*Executive Committee Member
United Way’s work in kindergarten readiness and early grade literacy empowers local kids to succeed in school & life.

Join the fight against poverty’s effect on early learning & family stability. Learn more at uwsd.org.
USD was the first university on the West Coast to be designated as a Changemaker campus. It’s home to the first stand-alone school of peace studies in the nation and the only nursing school in Southern California dedicated to training advance-practice registered nurses. It’s the only Catholic university in the nation situated on an international border, and nearly 90 percent of students in its College of Arts and Sciences study abroad.

The University of San Diego’s $300 million Leading Change Campaign is enhancing the student experience, attracting the most brilliant faculty, preparing graduates to confront humanity’s most urgent challenges, and assuring that the best, brightest, and most deserving scholars will have all they need to succeed as a Torero.

Why? Because the world needs Changemakers.

The University of San Diego. Leading Change.
The University of San Diego is the youngest private institution to be ranked among the nation’s top-100 universities.

USD has also been ranked…

#1 most beautiful urban campus

#2 in the nation for undergraduate study abroad participation

#3 for MBAs in entrepreneurship in the world

#7 of the best online graduate business programs for veterans

#9 of the best online graduate programs (Supply Chain Management)

#11 among Catholic colleges and universities in America

#12 of the best business schools for networking

#13 in the nation among engineering schools offering bachelor's and master’s degrees

#14 among best colleges in the West

leadingchange.sandiego.edu
Walden Family Services

Information
8525 Gibbs Dr., Suite 100
San Diego, CA 92123
Phone: 619 727-5881
Fax: 619 584-5757
www.WaldenFamily.org
tstivers@waldenfamily.org
www.facebook.com/waldenfamilyservices
@waldenfs
Teresa Stivers
CEO
Established: 1976

Mission Statement
Supporting the lives of children and families through lasting relationships.

Goals for 2016-17
• Provide a continuum of foster care programs and services for foster children and their families.
• Raise community awareness initiatives about solutions for foster children.
• Advocate for policies and practices that protect the interests of foster children and families.
• Place a high priority on foster youth ages 18 to 21 to ensure they achieve their fullest potential for success.

Service Area
Southern California including San Diego, Los Angeles, Riverside and San Bernardino.

Fundraising Events (or Areas of Funding)
On October 13, 2017, Walden will host its signature fundraiser, Wine D’Vine, which pairs fine wine from leading California vineyards with elegant cuisine. Proceeds from this special evening support our foster youth and their families.

Our priority funding needs are:
Transitional Housing for Foster Youth Ages 18 to 21
Foster Family Fund
Foster Youth with Special Health Care Needs & Developmental Delays

Volunteer Opportunities
Volunteers play a vital role in supporting our foster children and families. Volunteers help with special events like Wine D’Vine, and help set up and decorate apartments for young people in our Transitional Housing Program.

Giving Opportunities
Sponsor Wine D’Vine. Check our website for details about corporate and individual sponsorships.
Become a Legacy Circle donor with planned and endowment gifts.
Make a monthly recurring gift online.
Host a friend-raiser to benefit Walden Family Services.
Set up your employer matching gift program.
Select Walden as a beneficiary on Amazon Smile.

Board of Directors and their Company/Affiliation

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Law Office of Cherie A. Enge
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Vice President, CBRE

Jorge Ruiz de Castilla
President, The Chip Merchant
Every child in foster care deserves a family

David was born with many health challenges.

Walden Family Services matched him with the loving foster family who adopted him.

Your generosity ensures that foster children with developmental delays and special healthcare needs grow up in a loving family.

Give today or find out how you can become a corporate partner.

www.waldenfamily.org

8525 Gibbs Drive, Suite 100, San Diego, CA 92123
Phone: 619.727.5881 Fax: 619.584.5757
www.waldenfamily.org
Serving Southern California, including San Diego, Los Angeles, Riverside, and San Bernardino Counties
YMCA of San Diego County

Information
3708 Ruffin Rd.
San Diego, CA 92123
Phone: 858-292-9622
Fax: 858-292-0045
www.Ymca.org
www.facebook.com/YMCASanDiego
www.twitter.com/ymcasandiego
Baron Herdelin-Doherty
President & CEO
Established: 1882

Mission Statement
The YMCA of San Diego County is dedicated to improving the quality of human life and to helping all people realize their fullest potential as children of God through the development of spirit, mind and body.

Goals for 2016-17
We focus our work in three key areas, youth development, healthy living and social responsibility, because nurturing the potential of kids, helping people live healthier, and supporting our neighbors are fundamental to strengthening communities.

Service Area
We touch the lives of one out of every eight people in San Diego County.

Fundraising Events (or Areas of Funding)
When you give to the YMCA, you help move people forward. Several major fundraising events are held throughout San Diego County. Go to ymca.org to find the Y in your local community to view upcoming events.

Volunteer Opportunities
- Y volunteers give men, women and children of all ages and from all walks of life the resources and support they need to be healthy, confident, connected and secure.
- Serve on our Board of Directors or Branch Boards of Management.
- Raise funds to ensure the Y is accessible to all members of the community.
- Coach our sports teams or teach classes.
- Motivate and support youth in building the character values, skills and relationships that lead to positive behaviors, better health, smart life choices and the pursuit of education goals.
- Go to www.ymca.org/volunteer to volunteer today!

Giving Opportunities

Annual Campaign
Conducted annually by volunteers to secure charitable donations to help fund the Y’s extensive youth programs, ensuring no child or family is turned away due to inability to pay.

Kids-To-Camp
We receive thousands of requests each year from parents in need of scholarships to have their children attend Y camp. Through the generosity of others, we were able to send more than 2,000 kids to camp on scholarship this year.

Planned Giving
 Provision in one’s will or revocable trust
 Life insurance or retirement plan beneficiary designation
 Charitable Annuity
 Life estate gift (remainder interest in real property)

Capital Projects
With a goal of serving more people in more locations, the Y is continually raising building capital. For more information, call 858-292-9622 x107.

Board of Directors and their Company/Affiliation

<table>
<thead>
<tr>
<th>Members</th>
<th>Amos Johnson, Jr.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ralph Barry</td>
<td>Samantha Jones</td>
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<tr>
<td>Jim Benedict</td>
<td>Greg Kaminsky</td>
</tr>
<tr>
<td>Bob Bolinger</td>
<td>Alex Kim</td>
</tr>
<tr>
<td>Leon D. Brooks, Jr.</td>
<td>Eric Klein</td>
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<tr>
<td>Robert K. Bruning</td>
<td>Rodney N. Lanthorne</td>
</tr>
<tr>
<td>Edward G. Bryant</td>
<td>Jason Levin</td>
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<tr>
<td>John Calabotta</td>
<td>G. Michael Marvel</td>
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<tr>
<td>Blair Cannon</td>
<td>Christopher Pannacculli</td>
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<tr>
<td>Carlo Cetti</td>
<td>Ruth Pugh</td>
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<tr>
<td>Frederick W. Close, M.D.</td>
<td>Ruby Randall</td>
</tr>
<tr>
<td>Heather Dody</td>
<td>Jonathan Scheff, M.D.</td>
</tr>
<tr>
<td>Don English, Esq.</td>
<td>Phillip Schneider</td>
</tr>
<tr>
<td>Ronald L. Ferrari</td>
<td>Brian Scott</td>
</tr>
<tr>
<td>Cecile Galvez</td>
<td>Annie So</td>
</tr>
<tr>
<td>Bill Geppert</td>
<td>Ken Stein</td>
</tr>
<tr>
<td>Vernon P. Hawkins</td>
<td>John Stiska</td>
</tr>
<tr>
<td>Karla C. Hertzog</td>
<td>Tom Story</td>
</tr>
</tbody>
</table>

| John Maguire | Members |
| Chair | Amos Johnson, Jr. |
| Vice Chairs | Samantha Jones |
| Jason Bowser | Greg Kaminsky |
| Glenn R. Carlson | Alex Kim |
| Thomas E. Darcy | Eric Klein |
| Arthur Hightower | Rodney N. Lanthorne |
| John Sarkisian | Jason Levin |
| Kathleen D. Scott | G. Michael Marvel |
| Josh Sherman | Christopher Pannacculli |
| Susan Mercure, Esq. | Ruth Pugh |
| Board Chair Elect | Ruby Randall |
| Toby Schramm | Jonathan Scheff, M.D. |
| Treasurer | Phillip Schneider |
| Trindl Reeves | Brian Scott |
| Secretary | Annie So |
| Gary Nordstrom | Ken Stein |
| Chair Board of Governors | John Stiska |
| Baron Herdelin-Doherty | Tom Story |
| President & CEO | |
When you donate to the Y, you are giving kids in need the opportunity to explore all they can become.

[ymca.org/give]  
The Y. For a better us.
WHERE DOES THE MONEY COME FROM?*

*Excludes hospitals and higher education

- Program Revenue: 43.7%
  - Includes: Fees for Service & Government Payments
- Contributions: 50.3%
  - Includes: Individuals, Corporations, Foundations, & Government
- Sales of Assets: 1.1%
- Investment Income: 1.4%
- Special Events: 0.4%
- Other Income: 3.1%

51% of San Diego households made monetary donations to a local nonprofit in 2015.

37% of San Diego households volunteered for a local nonprofit in 2015.

NONPROFIT EMPLOYMENT

- 9% of total San Diego employment
- 7% of total San Diego wages

San Diego County Nonprofit Employment 2010 vs. 2014

- 11% increase in number of nonprofits with paid employees
- 6% increase in average quarterly nonprofit employment
- 18% increase in total nonprofit wages
**Know Your Nonprofit Sector: Every San Diegan Benefits**

**DELIVERING QUALITY SERVICES: WHERE IS THE PUBLIC’S CONFIDENCE?**

- **Nonprofit:** 88%
- **For Profit:** 77%
- **Government:** 56%

**86%** of nonprofit leaders report demand for service has increased in the last 12 months.

**FOUNDATION IMPACT**

- **743** Private Foundations
  - Assets: $3B
  - Granted: $226M
- **11** Community Foundations
  - Assets: $964M
  - Granted: $151M

**RELIGION-RELATED**

- **$1.3M** revenue*
  - 3,589 employees

*Reflects registered 501(c)(3) organizations that report to the IRS. Not all religion-related organizations publicly report their finances.


---

**501(c)(3) REGISTERED NONPROFIT ORGANIZATIONS**

**Total Annual Revenue Over $50,000:** 2,603

**San Diego County Nonprofit Employment 2010 vs. 2014**

- **Averagely Quarter Nonprofit Employment:** 11%
- **Number of Nonprofits with Paid Employees:** 6%
- **Total Nonprofit Wages:** 18%

**WHERE DOES THE MONEY COME FROM?**

- **Program Revenue:** 43.7%
- **Investment Income:** 3.1%
- **SPECIAL EVENTS:** 0.4%
- **CONTRIBUTIONS:** 50.3%
- **OTHER INCOME:** 3.1%
- **SALES OF ASSETS:** 0.4%
- **INVESTMENT:** 0.4%

**WHERE IS THE PUBLIC'S CONFIDENCE?**

- **Government:** 56%
- **For Profit:** 77%
- **Nonprofit:** 88%

**OF NONPROFIT LEADERS REPORT DEMAND FOR SERVICE HAS INCREASED IN THE LAST 12 MONTHS**

- **86%** of San Diego households made monetary donations to a local nonprofit in 2015.

- **51%** volunteered for a local nonprofit in 2015.

---

**University of San Diego**

**School of Leadership and Education Sciences**
NONPROFIT AGENCIES®

Ranked by local revenue in fiscal 2015

<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency Address/Website</th>
<th>Telephone/Fax</th>
<th>Local revenue (millions)</th>
<th>% FY 2015 revenue % change (decline)</th>
<th>Percentage breakdown of revenue source</th>
<th>Percentage breakdown of expenditures</th>
<th>% full-time employees</th>
<th>No. of local employees</th>
<th>Number of staff and volunteer hours</th>
<th>Nonprofit profile per employee</th>
<th>Executive director (if applicable)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>San Diego Imperial Counties Developmental Services, <a href="http://www.sdics.org">www.sdics.org</a></td>
<td>619-673-7320</td>
<td>$327.75 17</td>
<td>wind wind wind</td>
<td>67 13 0 500 2</td>
<td>Evaluation, diagnosis, service coordination and enforcement of developmental disabilities</td>
<td>25,085</td>
<td>0</td>
<td>420</td>
<td>172</td>
<td>Carlis Roses 1989</td>
</tr>
<tr>
<td>3</td>
<td>San Ysidro Health Center, 1275 30th St., San Diego 92154</td>
<td>619-264-0360</td>
<td>$108.56 19</td>
<td>wind wind wind</td>
<td>98 11 0 2 0</td>
<td>Health org consisting of 30 clinics and programs providing healthcare, dental, behavioral and social services</td>
<td>89,000</td>
<td>150</td>
<td>150</td>
<td>300</td>
<td>Natasha Harris-Delgaty 2017</td>
</tr>
<tr>
<td>4</td>
<td>Jewish Community Foundation of San Diego, <a href="http://www.jcf.org">www.jcf.org</a></td>
<td>619-804-6100</td>
<td>$104.71 13</td>
<td>wind wind wind</td>
<td>94 2</td>
<td>9 1 799 101</td>
<td>Promote philanthropy for downtown organizations through advised funds, endowments and legacy planning</td>
<td>13,304</td>
<td>1,000</td>
<td>1,000</td>
<td>1,000</td>
</tr>
<tr>
<td>5</td>
<td>Neighborhood House Association, 9660 Ogleby Drive, San Diego 92111</td>
<td>619-765-3042</td>
<td>$93.75 8</td>
<td>0 1 0 2 0</td>
<td>88.25 92 8 0 799</td>
<td>Education, wellness and empowerment through health, child, family and senior services</td>
<td>13,409</td>
<td>1</td>
<td>1</td>
<td>0</td>
<td>E. Richard Johnson III 1994</td>
</tr>
<tr>
<td>6</td>
<td>The San Diego Foundation, 2520 Holmes Descartes Road, Suite 200, San Diego 92101</td>
<td>619-235-2300</td>
<td>$91.05 17</td>
<td>wind wind wind</td>
<td>94 3</td>
<td>17 1 344 268</td>
<td>Endowments, legacy &amp; estate planning, charitable fund management and financial counseling</td>
<td>12,300</td>
<td>85</td>
<td>85</td>
<td>85</td>
</tr>
<tr>
<td>7</td>
<td>North County Health Services, 195 Valpesa Road, San Marcos 92069, <a href="http://www.nchc.org">www.nchc.org</a></td>
<td>760-738-7676</td>
<td>$90.56 14</td>
<td>5 26 0 4 65</td>
<td>5 67 27</td>
<td>Nonprofit PHC, medical, dental, behavioral, and women's health with offices in locations and two mobile units</td>
<td>9,342</td>
<td>36</td>
<td>36</td>
<td>36</td>
<td>Louisiana Miles 1971</td>
</tr>
<tr>
<td>8</td>
<td>San Diego County Health Services, 1333 Third Ave., Chula Vista 91911</td>
<td>619-264-0213</td>
<td>$86.73 14</td>
<td>wind wind wind</td>
<td>91 3</td>
<td>17 1</td>
<td>Multiservice-focused human services, education, outreach, advocacy</td>
<td>6,324</td>
<td>24</td>
<td>24</td>
<td>24</td>
</tr>
<tr>
<td>10</td>
<td>Planned Parenthood of the Pacific Southwest®, <a href="http://www.pppsw.org">www.pppsw.org</a></td>
<td>619-681-4350</td>
<td>$64.67 13</td>
<td>wind wind wind</td>
<td>91 3</td>
<td>17 2</td>
<td>Provide reproductive and sexual health education and advocacy</td>
<td>2,706</td>
<td>1</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>12</td>
<td>San Diego Food Bank, <a href="http://www.sdfb.org">www.sdfb.org</a></td>
<td>619-382-9081</td>
<td>$29.38 4</td>
<td>wind wind wind</td>
<td>90 2</td>
<td>2 6 4</td>
<td>Promote philanthropy for donors</td>
<td>1,500</td>
<td>1</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>13</td>
<td>San Diego Workforce Partnership (SDWP), <a href="http://www.sdwp.org">www.sdwp.org</a></td>
<td>619-229-9001</td>
<td>$27.69 12</td>
<td>wind wind wind</td>
<td>90 2</td>
<td>2 6 4</td>
<td>Provide financial assistance to individuals and families in need</td>
<td>1,500</td>
<td>1</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>14</td>
<td>San Diego Food Bank, <a href="http://www.sdfb.org">www.sdfb.org</a></td>
<td>619-382-9081</td>
<td>$27.69 12</td>
<td>wind wind wind</td>
<td>90 2</td>
<td>2 6 4</td>
<td>San Diego Workforce Partnership (SDWP)</td>
<td>1,500</td>
<td>1</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>15</td>
<td>San Diego Child Care, 3002 Armstrong St., San Diego 92111</td>
<td>619-777-0959</td>
<td>$23.96 18</td>
<td>wind wind wind</td>
<td>90 2</td>
<td>2 6 4</td>
<td>Child, family services for battered &amp; marital health care</td>
<td>1,500</td>
<td>1</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>16</td>
<td>San Diego Urban League, 888-263-3874</td>
<td>$23.96 18</td>
<td>wind wind wind</td>
<td>89 1</td>
<td>1 0 1</td>
<td>Black youth and white male</td>
<td>1,500</td>
<td>1</td>
<td>1</td>
<td>0</td>
<td>Kip Jones 1999</td>
</tr>
<tr>
<td>17</td>
<td>San Diego Food Bank, <a href="http://www.sdfb.org">www.sdfb.org</a></td>
<td>619-382-9081</td>
<td>$16.89 19</td>
<td>wind wind wind</td>
<td>89 1</td>
<td>1 0 1</td>
<td>Black youth and white male</td>
<td>1,500</td>
<td>1</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>18</td>
<td>San Diego Workforce Partnership (SDWP), <a href="http://www.sdwp.org">www.sdwp.org</a></td>
<td>619-229-9001</td>
<td>$13.87 18</td>
<td>wind wind wind</td>
<td>89 1</td>
<td>1 0 1</td>
<td>Black youth and white male</td>
<td>1,500</td>
<td>1</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>19</td>
<td>San Diego Food Bank, <a href="http://www.sdfb.org">www.sdfb.org</a></td>
<td>619-382-9081</td>
<td>$13.87 18</td>
<td>wind wind wind</td>
<td>89 1</td>
<td>1 0 1</td>
<td>Black youth and white male</td>
<td>1,500</td>
<td>1</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>20</td>
<td>South Bay Community Services, 435 F St., Chula Vista 91910</td>
<td>619-459-2240</td>
<td>$10.65 17</td>
<td>wind wind wind</td>
<td>89 1</td>
<td>1 0 1</td>
<td>Black youth and white male</td>
<td>1,500</td>
<td>1</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>21</td>
<td>St. Vincent de Paul Village, dba Father Joe's Villages, 3350 E St., San Diego 92102</td>
<td>619-464-3100</td>
<td>$29.69 12</td>
<td>wind wind wind</td>
<td>89 8</td>
<td>8 0 1</td>
<td>Social service and community development programs</td>
<td>150,000</td>
<td>24</td>
<td>24</td>
<td>24</td>
</tr>
<tr>
<td>22</td>
<td>San Diego Children's Book Bank, <a href="http://www.sdcbb.org">www.sdcbb.org</a></td>
<td>619-383-3503</td>
<td>$25.87 18</td>
<td>wind wind wind</td>
<td>89 8</td>
<td>8 0 1</td>
<td>Social service and community development programs</td>
<td>150,000</td>
<td>24</td>
<td>24</td>
<td>24</td>
</tr>
<tr>
<td>23</td>
<td>San Diego Food Bank, <a href="http://www.sdfb.org">www.sdfb.org</a></td>
<td>619-382-9081</td>
<td>$23.65 18</td>
<td>wind wind wind</td>
<td>89 8</td>
<td>8 0 1</td>
<td>Social service and community development programs</td>
<td>150,000</td>
<td>24</td>
<td>24</td>
<td>24</td>
</tr>
<tr>
<td>24</td>
<td>San Diego Child Care, 3002 Armstrong St., San Diego 92111</td>
<td>619-777-0959</td>
<td>$20.11 18</td>
<td>wind wind wind</td>
<td>89 8</td>
<td>8 0 1</td>
<td>Social service and community development programs</td>
<td>150,000</td>
<td>24</td>
<td>24</td>
<td>24</td>
</tr>
<tr>
<td>25</td>
<td>San Diego Urban League, 888-263-3874</td>
<td>$19.54 19</td>
<td>wind wind wind</td>
<td>89 8</td>
<td>8 0 1</td>
<td>Social service and community development programs</td>
<td>150,000</td>
<td>24</td>
<td>24</td>
<td>24</td>
<td>D. Mark Jones 1983</td>
</tr>
</tbody>
</table>

*Notes*
- Wind: Would disclose.
- Wnd: Would not disclose.

**Notes:** Due to rounding off, some percentages do not total 100 percent.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the lists, unexpected typographical errors sometimes occur. Please send corrections or updates to the appropriate designation at the San Diego Business Journal. 820 6th Ave, Suite 700, San Diego, CA 92101.

**Source:** Created by Courtney Shamrell.
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Giving Guide Supplement

A74

SAN DIEGO BUSINESS JOURNAL

OCTOBER 31, 2016

Giving Guide Supplement

NONPROFIT AGENCIES®

Ranked by local revenue in fiscal 2015

<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency Address</th>
<th>Local revenue (millions)</th>
<th>FY 2015 % increase (decrease)</th>
<th>Percentage breakdown of revenue source</th>
<th>Percentage breakdown of expenditures</th>
<th>No. of local employees: Full-time/Part-time</th>
<th>Service to clients</th>
<th>Management and general</th>
<th>Description</th>
<th>Nonprofit profile per year</th>
<th>Executive director</th>
<th>No. of directors</th>
<th>Year est. locally</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>San Diego Hebrew Homes, d/b/a Seacrest Village Retirement Communities</td>
<td>211 Sycamore Rd., Encinitas 92024 <a href="http://www.seacrestvillage.org">www.seacrestvillage.org</a></td>
<td>$119.34</td>
<td>(20)</td>
<td>Giving, Grants/funds, Program service fees, Other</td>
<td>Wind wind wind</td>
<td>85 9</td>
<td>69 6</td>
<td>Wind wind wind</td>
<td>Retirement community with independent living, assisted living, senior care, nursing home, hospice, rehab</td>
<td>3,000 $2,600</td>
<td>28</td>
<td>1994</td>
</tr>
<tr>
<td>3</td>
<td>San Diego Rescue Mission</td>
<td>P.O. Box 54274, San Diego 92109 <a href="http://www.sandiego.org">www.sandiego.org</a></td>
<td>$122.55</td>
<td>(12)</td>
<td>Giving, Grants/funds, Program service fees, Other</td>
<td>71 5 0 5 19</td>
<td>$19.7</td>
<td>85 6 3</td>
<td>69 6</td>
<td>Rehabilitation services for people in desperate life situations</td>
<td>75,200 $17,361</td>
<td>NR</td>
<td>1971</td>
</tr>
<tr>
<td>4</td>
<td>SAY San Diego</td>
<td>3713 30th Ave., Suite 100, San Diego 92123 <a href="http://www.saysandiego.org">www.saysandiego.org</a></td>
<td>$128.32</td>
<td>(13)</td>
<td>Giving, Grants/funds, Program service fees, Other</td>
<td>4 71 0 25 0</td>
<td>$18.22</td>
<td>83 15 2</td>
<td>190 79</td>
<td>Impacting 75,500 low-income children by enriching youth, empowering families, and engaging diverse communities</td>
<td>685 $200</td>
<td>NR</td>
<td>1980</td>
</tr>
<tr>
<td>5</td>
<td>TIES Inc.</td>
<td>5111 Airport Road, Suite 20058 <a href="http://www.tiesinc.org">www.tiesinc.org</a></td>
<td>$176.56</td>
<td>(14)</td>
<td>Giving, Grants/funds, Program service fees, Other</td>
<td>5 7 1 0 86 6</td>
<td>$17.84</td>
<td>85 12 3</td>
<td>254 156</td>
<td>TIES in changing the way the world sees, supports &amp; empowers people with disabilities</td>
<td>120 $200</td>
<td>NR</td>
<td>1960</td>
</tr>
<tr>
<td>6</td>
<td>San Diego Natural History Museum</td>
<td>1788 Park Blvd., Suite 100, San Diego 92101 <a href="http://www.sdnhm.org">www.sdnhm.org</a></td>
<td>$161.61</td>
<td>(11)</td>
<td>Giving, Grants/funds, Program service fees, Other</td>
<td>Wind wind wind wind wind</td>
<td>$15.94</td>
<td>98 6</td>
<td>74 67</td>
<td>To interpret the natural world through science, education, and exhibits</td>
<td>380,160 $56,143</td>
<td>NR</td>
<td>1874</td>
</tr>
<tr>
<td>7</td>
<td>United Way of San Diego County</td>
<td>4919 Marine Street, Suite 210, San Diego 92123 <a href="http://www.unitedway.org">www.unitedway.org</a></td>
<td>$158.41</td>
<td>(9)</td>
<td>Giving, Grants/funds, Program service fees, Other</td>
<td>93 6 1 0 10 0</td>
<td>$10.01</td>
<td>78 18 2</td>
<td>49 9</td>
<td>United Way helps bring communities together to ensure that every child starts on a brighter future</td>
<td>117,600 $2,376</td>
<td>NR</td>
<td>2070</td>
</tr>
<tr>
<td>8</td>
<td>Catholic Charities</td>
<td>494 Cider St., San Diego 92101 <a href="http://www.sdycatholic.org">www.sdycatholic.org</a></td>
<td>$154.41</td>
<td>(8)</td>
<td>Giving, Grants/funds, Program service fees, Other</td>
<td>1 68 1 10 20</td>
<td>$15.86</td>
<td>89 9 1</td>
<td>180 25</td>
<td>As a multiservice agency Catholic Charities works to relieve poverty, understand and strengthen the family</td>
<td>160,207 $57,781</td>
<td>NR</td>
<td>1919</td>
</tr>
<tr>
<td>9</td>
<td>Easter Seals Southern California</td>
<td>417 N. 1st, San Diego 92101 <a href="http://www.easterseals.com/southcalifornia">www.easterseals.com/southcalifornia</a></td>
<td>$150.99</td>
<td>(10)</td>
<td>Giving, Grants/funds, Program service fees, Other</td>
<td>0 27 0 73 0</td>
<td>$13.11</td>
<td>86 13 1</td>
<td>176 78</td>
<td>Services for children and adults with disabilities; employment services forblend</td>
<td>7,350 $26,206</td>
<td>NR</td>
<td>1946</td>
</tr>
<tr>
<td>10</td>
<td>Jewish Family Service of San Diego</td>
<td>9354 Balboa Ave., San Diego 92123 <a href="http://www.jfsd.org">www.jfsd.org</a></td>
<td>$144.44</td>
<td>(7)</td>
<td>Giving, Grants/funds, Program service fees, Other</td>
<td>38 52 0 7 3</td>
<td>$14.87</td>
<td>84 6 4</td>
<td>141 91</td>
<td>Supporting individuals and families across San Diego with comprehensive human care services</td>
<td>20,000 $1,500</td>
<td>NR</td>
<td>1947</td>
</tr>
<tr>
<td>11</td>
<td>Lawrence Family Jewish Community Center</td>
<td>4140 Executive Drive, La Jolla 92037 <a href="http://www.jccoci.org">www.jccoci.org</a></td>
<td>$13.18</td>
<td>(10)</td>
<td>Giving, Grants/funds, Program service fees, Other</td>
<td>26 9 0 51 14</td>
<td>$13.25</td>
<td>79 17 4</td>
<td>88 147</td>
<td>Full-service community center providing social, educational, recreational programs and services</td>
<td>3,215 $25,348</td>
<td>NR</td>
<td>1994</td>
</tr>
<tr>
<td>12</td>
<td>Employment &amp; Community Options</td>
<td>1930 Sky Park Court, Suite 270, San Diego 92123 <a href="http://www.opcentral.org">www.opcentral.org</a></td>
<td>$12.22</td>
<td>(8)</td>
<td>Giving, Grants/funds, Program service fees, Other</td>
<td>2 0 0 88 0</td>
<td>$11.95</td>
<td>89 10 1</td>
<td>240 21</td>
<td>Helping people with developmental disabilities live to work independently in the community</td>
<td>1,264 $74,628</td>
<td>NR</td>
<td>1992</td>
</tr>
<tr>
<td>13</td>
<td>Girl Scouts San Diego</td>
<td>1215 Upson St., San Diego 92103 <a href="http://www.girlscoutsud.org">www.girlscoutsud.org</a></td>
<td>$12.06</td>
<td>(12)</td>
<td>Giving, Grants/funds, Program service fees, Other</td>
<td>22 2 0 0 11 67</td>
<td>$10.27</td>
<td>82 12 6</td>
<td>79 27</td>
<td>Leadership development: building girls of courage, confidence, character, who make the world a better place</td>
<td>3,476 $13,234</td>
<td>NR</td>
<td>1911</td>
</tr>
<tr>
<td>14</td>
<td>Tower Maximum Independence Inc.</td>
<td>5740 Sports Park Dr., Suite 330, San Diego 92123 <a href="http://www.towermax.org">www.towermax.org</a></td>
<td>$12.99</td>
<td>(43)</td>
<td>Giving, Grants/funds, Program service fees, Other</td>
<td>$11.48 0</td>
<td>86 1 1</td>
<td>11.87</td>
<td>Support to individuals with developmental disabilities in their own homes, workshops and communities</td>
<td>900 $0</td>
<td>NR</td>
<td>1986</td>
<td></td>
</tr>
<tr>
<td>15</td>
<td>Jewish Federation of San Diego County</td>
<td>4950 Murphy Canyon Road, San Diego 92123 <a href="http://www.jewishfederation.org">www.jewishfederation.org</a></td>
<td>$10.94</td>
<td>(97)</td>
<td>Giving, Grants/funds, Program service fees, Other</td>
<td>97 0 2 1</td>
<td>$10.84</td>
<td>64 4 8</td>
<td>22 24</td>
<td>Federation works for our vision of a vibrant, caring, and enduring, Jewish city</td>
<td>Wind wind wind</td>
<td>1993</td>
<td></td>
</tr>
<tr>
<td>16</td>
<td>Boys &amp; Girls Clubs of Greater San Diego</td>
<td>P.O. Box 178569, San Diego 92177 <a href="http://www.bgcgsd.org">www.bgcgsd.org</a></td>
<td>$10.96</td>
<td>(35)</td>
<td>Giving, Grants/funds, Program service fees, Other</td>
<td>33 30 0 27 10</td>
<td>$8.72</td>
<td>83 8 4</td>
<td>44 107</td>
<td>Youth programs that promote academic success, character and work獨立</td>
<td>25,267 $95,902</td>
<td>NR</td>
<td>1941</td>
</tr>
<tr>
<td>19</td>
<td>S.D. Freeway, d/b/a Father Joe’s Villages</td>
<td>3315 E. 8th Ave., San Diego 92102 <a href="http://www.fatherjoes.org">www.fatherjoes.org</a></td>
<td>$7.93</td>
<td>(27)</td>
<td>Giving, Grants/funds, Program service fees, Other</td>
<td>26 7 2 65 0</td>
<td>$7.92</td>
<td>76 19 5</td>
<td>51 2</td>
<td>Low-income housing, tenant services, support services for other nonprofit</td>
<td>11,899 $1,000</td>
<td>NR</td>
<td>1983</td>
</tr>
</tbody>
</table>

*Percent change: wind = Wind up/discount

Notes: Due to rounding off, some percentages do not total 100 percent.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions to the Research Department at the San Diego Business Journal. 619-634-4175. This list may be updated in whole or in part without permission from the source. Some organizations have disclosed participation in this survey at their own discretion. It is not the intent of this list to rank or measure the public impact of all nonprofit organizations. The purpose is to provide an overview of the diversity and scope of services provided by the nonprofits included. Nonprofits are ranked by local revenue in fiscal 2015.

* Nonprofit profile includes: •Number served •Volunteers •Est. volunteer hours •Executive director •No. of directors •Year est. locally

Researched by Courtney Shannrell
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Oliver, 4
medulloblastoma
I wish for a backyard makeover
### NONPROFIT AGENCIES®

**Ranked by local revenue in fiscal 2015**

#### Local revenue: 2014\textsuperscript{1}

<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency Description</th>
<th>Local revenue (millions)</th>
<th>Revenue growth: FY 2015 \textsuperscript{2}</th>
<th>FY 2014 \textsuperscript{2}</th>
<th>% Increase</th>
<th>Ranking</th>
<th>Percentage breakdown of revenue source</th>
<th>Percentage breakdown of expenditures</th>
<th>No. of local employees: Full-time</th>
<th>Executive director</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>CRC of San Diego</td>
<td>9.63</td>
<td>1.02</td>
<td>8.61</td>
<td>12.0%</td>
<td>100</td>
<td>Services &amp; programs: 33%</td>
<td>42%</td>
<td>46</td>
<td>St. Mark Sandeen</td>
</tr>
<tr>
<td>2</td>
<td>San Diego County</td>
<td>6.29</td>
<td>0.87</td>
<td>5.42</td>
<td>16.2%</td>
<td>62</td>
<td>Programs: 45%</td>
<td>42%</td>
<td>46</td>
<td>Matt Briedel</td>
</tr>
<tr>
<td>3</td>
<td>San Diego Unified</td>
<td>3.93</td>
<td>0.34</td>
<td>3.59</td>
<td>10.8%</td>
<td>36</td>
<td>Service to seniors: 39%</td>
<td>20%</td>
<td>46</td>
<td>Eileen Kornfeld</td>
</tr>
<tr>
<td>4</td>
<td>San Diego County</td>
<td>2.52</td>
<td>0.28</td>
<td>2.24</td>
<td>12.0%</td>
<td>33</td>
<td>Service to seniors: 39%</td>
<td>20%</td>
<td>46</td>
<td>Matt Briedel</td>
</tr>
<tr>
<td>5</td>
<td>San Diego County</td>
<td>1.51</td>
<td>0.16</td>
<td>1.35</td>
<td>11.9%</td>
<td>21</td>
<td>Services: 30%</td>
<td>42%</td>
<td>46</td>
<td>Matt Briedel</td>
</tr>
</tbody>
</table>

\textsuperscript{1} Local revenue includes contributions, grants, earned income, investments, events, and other revenue. It excludes government contracts, grants, and donations.

\textsuperscript{2} FY 2014 local revenue is from the year 2013.

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**Notes:**
- Ranking is based on local revenue.
- The list reflects contributions and revenue as of September 2015.
- Some organizations have been unable to participate or did not return surveys by press time. It is not the intent of this list to endorse the participants nor to imply an agency’s size or impact.

---

**Percentage breakdown of revenue source:**
- Programs: 39%
- Service to seniors: 35%
- Service to the community: 31%
- Service to youth: 30%
- Service to families: 28%

**Percentage breakdown of expenditures:**
- Service to seniors: 39%
- Service to the community: 42%
- Service to youth: 20%
- Service to families: 17%

---

**Executive director:**
- St. Mark Sandeen, CRC of San Diego
- Matt Briedel, San Diego County
- Eileen Kornfeld, San Diego Unified

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**Contact information:**
- Phone numbers provided for most organizations.
- Website URLs provided for all organizations.

---

**Nonprofit profile:**
- Executive director: Number of years at current position.
- People served: Full-time and volunteers.

---

**Source:**
- San Diego Business Journal
- Nonprofit Agencies of San Diego
- San Diego Mayor's Guide to Services

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**By the numbers:**
- Local breaking news: www.sdbj.com
-363-8440

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**Additional information:**
- Local news and events: www.sdbj.com
- Nonprofit news and events: www.guidinghands.org

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**Research conducted by:**
- Shannon Phipps

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**September 2016**

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**Contact:**
- Shannon Phipps
- 619-273-8450
- sphipps@sdbj.com

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**Website:**
- www.sdbj.com
- www.sdbj.com

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**Additional resources:**
- Nonprofit Agencies of San Diego
- San Diego Mayor’s Guide to Services
- www.sdbj.com
Bob Hoffman
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- Editing & Post Production
- Tribute Videos
- Product Marketing Photography
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### NONPROFIT AGENCIES

**Ranked by local revenue in fiscal 2015**

<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency Name</th>
<th>Percentage breakdown of revenue source</th>
<th>Percentage breakdown of expenditures</th>
<th>No. of local employees</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>70</td>
<td>San Diego Armed Services YMCA</td>
<td>$2.32 (5)</td>
<td>$3.27 (15)</td>
<td>58</td>
<td>Assisting junior enrolled service members and their families by providing relevant programs for their special needs.</td>
</tr>
<tr>
<td>71</td>
<td>Pro Kids I The First Tee of San Diego</td>
<td>$1.58 (1)</td>
<td>$2.25 (5)</td>
<td>125</td>
<td>Touch Life skills through the game of golf and provide critical educational resources to undernourished youth.</td>
</tr>
<tr>
<td>72</td>
<td>Alzheimer’s San Diego</td>
<td>$2.43 (3)</td>
<td>$3.00 (4)</td>
<td>110</td>
<td>Our Mission: To provide families with care and support, while advancing local critical resources for a care.</td>
</tr>
<tr>
<td>73</td>
<td>San Diego Futures Foundation</td>
<td>$2.54 (4)</td>
<td>$3.05 (6)</td>
<td>50</td>
<td>Provides information technology, training and support to nonprofits, businesses and individuals.</td>
</tr>
<tr>
<td>74</td>
<td>Reality Changers</td>
<td>$2.55 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>We believe college changes everything, especially for low income youth.</td>
</tr>
<tr>
<td>75</td>
<td>Angels Foster Family Network</td>
<td>$2.57 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>Project Foster Family is a licensed foster agency serving children 0-5 in San Diego County.</td>
</tr>
<tr>
<td>76</td>
<td>Wadaen Family Services</td>
<td>$2.59 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>Family-focused foster care, adoption, transitional housing for foster youth ages 18-21.</td>
</tr>
<tr>
<td>77</td>
<td>San Diego Human Dignity Foundation</td>
<td>$2.61 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>Dedicated to the benefit of lesbians, gay, bisexual, transgender &amp; gender identity people.</td>
</tr>
<tr>
<td>78</td>
<td>Living Discovery Center</td>
<td>$2.63 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>Zoo and aquarium on San Diego Bay with focus on 12 BSEAM education, research, environmental awareness.</td>
</tr>
<tr>
<td>79</td>
<td>Community Health Improvement Partners</td>
<td>$2.65 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>To advance long-term solutions to priority health needs through collaboration and community engagement.</td>
</tr>
<tr>
<td>80</td>
<td>Barn Institute</td>
<td>$2.68 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>Prevent and promote education, learn, care, research, treatment, burn survivor support, scholarships.</td>
</tr>
<tr>
<td>81</td>
<td>Barrio Logan College Institute (BLCI)</td>
<td>$2.70 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>College prep for disadvantaged students &amp; their parents, academic support, leadership training, scholarships.</td>
</tr>
<tr>
<td>82</td>
<td>San Diego OASIS</td>
<td>$2.72 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>Provides successful aging with lifelong learning and healthy living classes, travel, and volunteer opportunities.</td>
</tr>
<tr>
<td>83</td>
<td>Eanguage of San Diego</td>
<td>$2.74 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>Personafied information, services and support to help seniors live independently in their homes.</td>
</tr>
<tr>
<td>84</td>
<td>Regional Task Force on the Homeless</td>
<td>$2.76 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>Understand, prevent, and alleviate homelessness.</td>
</tr>
<tr>
<td>85</td>
<td>Survivors of Torture International</td>
<td>$2.78 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>Services for survivors of politically motivated torture and their families.</td>
</tr>
<tr>
<td>86</td>
<td>Emil Nares Foundation</td>
<td>$2.79 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>EM helps families navigate their child’s journey through cancer and supports each child’s recovery.</td>
</tr>
<tr>
<td>87</td>
<td>The San Diego Housing Project</td>
<td>$2.80 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>We provide immediate impact, housing and life support for kids and families affected by cancer.</td>
</tr>
<tr>
<td>88</td>
<td>Solana Center for Environmental Innovation</td>
<td>$2.81 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>Environmental &amp; educational resources for San Diego region. Top issues and food insecurity, composting, &amp; water.</td>
</tr>
<tr>
<td>89</td>
<td>Paralyzed Veterans of America, Cal-Diego Chapter</td>
<td>$2.82 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>Mission is to improve the quality of life of U.S. Veterans injured in service.</td>
</tr>
<tr>
<td>90</td>
<td>Parkinson’s Association</td>
<td>$2.83 (4)</td>
<td>$3.00 (5)</td>
<td>50</td>
<td>Provides programs that optimize quality of life for people with a progressive, incurable disorder.</td>
</tr>
</tbody>
</table>
## NONPROFIT AGENCIES®
**Ranked by local revenue in fiscal 2015**

### Percentage breakdown of revenue source

<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency Name</th>
<th>Telephone</th>
<th>Fax</th>
<th>Percentage breakdown of revenue source</th>
</tr>
</thead>
<tbody>
<tr>
<td>91</td>
<td>La Jolla Golden Triangle Rotary Club Foundation</td>
<td>858-302-2310</td>
<td>206-302-4311</td>
<td>Grants to Clients: 20%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Program services: 80%</td>
</tr>
<tr>
<td>92</td>
<td>Kids’ Turn San Diego</td>
<td>858-521-1027</td>
<td>858-521-1078</td>
<td>Grants to Clients: 0%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Program services: 100%</td>
</tr>
<tr>
<td>93</td>
<td>Adoptive Sports and Recreation Association</td>
<td>619-636-1906</td>
<td>619-637-1906</td>
<td>Grants to Clients: 0%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Program services: 100%</td>
</tr>
<tr>
<td>94</td>
<td>Veterans Association of North County</td>
<td>760-438-3787</td>
<td>760-438-3787</td>
<td>Grants to Clients: 25%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Program services: 75%</td>
</tr>
<tr>
<td>95</td>
<td>NAWBO San Diego</td>
<td>858-775-3560</td>
<td>619-401-3560</td>
<td>Grants to Clients: 0%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Program services: 100%</td>
</tr>
<tr>
<td>96</td>
<td>National Association of Women Business Owners</td>
<td>619-868-4738</td>
<td>619-868-4738</td>
<td>Grants to Clients: 0%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Program services: 100%</td>
</tr>
<tr>
<td>97</td>
<td>San Diego Repertory Theatre</td>
<td>619-231-3586</td>
<td>619-401-3586</td>
<td>Grants to Clients: 0%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Program services: 100%</td>
</tr>
<tr>
<td>98</td>
<td>Community Parks Alliance</td>
<td>760-456-7007</td>
<td>760-456-7007</td>
<td>Grants to Clients: 0%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Program services: 100%</td>
</tr>
</tbody>
</table>

### Percentage breakdown of expenditures

<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency Name</th>
<th>Telephone</th>
<th>Fax</th>
<th>Percentage breakdown of expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>91</td>
<td>La Jolla Golden Triangle Rotary Club Foundation</td>
<td>858-302-2310</td>
<td>206-302-4311</td>
<td>Management &amp; general: 0%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Program services: 100%</td>
</tr>
<tr>
<td>92</td>
<td>Kids’ Turn San Diego</td>
<td>858-521-1027</td>
<td>858-521-1078</td>
<td>Management &amp; general: 0%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Program services: 100%</td>
</tr>
<tr>
<td>93</td>
<td>Adoptive Sports and Recreation Association</td>
<td>619-636-1906</td>
<td>619-637-1906</td>
<td>Management &amp; general: 0%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Program services: 100%</td>
</tr>
<tr>
<td>94</td>
<td>Veterans Association of North County</td>
<td>760-438-3787</td>
<td>760-438-3787</td>
<td>Management &amp; general: 0%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Program services: 100%</td>
</tr>
<tr>
<td>95</td>
<td>NAWBO San Diego</td>
<td>858-775-3560</td>
<td>619-401-3560</td>
<td>Management &amp; general: 0%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Program services: 100%</td>
</tr>
<tr>
<td>96</td>
<td>National Association of Women Business Owners</td>
<td>619-868-4738</td>
<td>619-868-4738</td>
<td>Management &amp; general: 0%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Program services: 100%</td>
</tr>
<tr>
<td>97</td>
<td>San Diego Repertory Theatre</td>
<td>619-231-3586</td>
<td>619-401-3586</td>
<td>Management &amp; general: 0%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Program services: 100%</td>
</tr>
<tr>
<td>98</td>
<td>Community Parks Alliance</td>
<td>760-456-7007</td>
<td>760-456-7007</td>
<td>Management &amp; general: 0%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Program services: 100%</td>
</tr>
</tbody>
</table>

### Local revenue: (millions)

<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency Name</th>
<th>Telephone</th>
<th>Fax</th>
<th>Local revenue: (millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>91</td>
<td>La Jolla Golden Triangle Rotary Club Foundation</td>
<td>858-302-2310</td>
<td>206-302-4311</td>
<td>$0.28</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$0.08 (96)</td>
</tr>
<tr>
<td>92</td>
<td>Kids’ Turn San Diego</td>
<td>858-521-1027</td>
<td>858-521-1078</td>
<td>$0.24</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$0.32 (97)</td>
</tr>
<tr>
<td>93</td>
<td>Adoptive Sports and Recreation Association</td>
<td>619-636-1906</td>
<td>619-637-1906</td>
<td>$0.3</td>
</tr>
<tr>
<td></td>
<td></td>
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<td>$0.1 (95)</td>
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<tr>
<td>94</td>
<td>Veterans Association of North County</td>
<td>760-438-3787</td>
<td>760-438-3787</td>
<td>$0.21 (99)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$0.7 (94)</td>
</tr>
<tr>
<td>95</td>
<td>NAWBO San Diego</td>
<td>858-775-3560</td>
<td>619-401-3560</td>
<td>$0.05 (97)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$0.1 (98)</td>
</tr>
<tr>
<td>96</td>
<td>National Association of Women Business Owners</td>
<td>619-868-4738</td>
<td>619-868-4738</td>
<td>$0.03 (97)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$0.02 (98)</td>
</tr>
<tr>
<td>97</td>
<td>San Diego Repertory Theatre</td>
<td>619-231-3586</td>
<td>619-401-3586</td>
<td>$0.01 (97)</td>
</tr>
<tr>
<td></td>
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<td></td>
<td></td>
<td>$0.00 (98)</td>
</tr>
<tr>
<td>98</td>
<td>Community Parks Alliance</td>
<td>760-456-7007</td>
<td>760-456-7007</td>
<td>$0.80 (97)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$0.00 (98)</td>
</tr>
</tbody>
</table>

### Notes:

- (NR) Not ranked
- *Would not disclose*
- Due to rounding off, some percentages do not total 100 percent.
- To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions to the Research Department at the San Diego Business Journal.

### Executive director

- Name
- Year est.

### Telephone

- (760) 456-7907
- (619) 584-4738
- (619) 401-7545
- (760) 439-1378
- (760) 439-1378
- (619) 336-1806
- (858) 775-5349
- (858) 521-0027
- (858) 692-3310
- (206) 302-4311
- (206) 456-7007
- (206) 339-4131

### Description

- Services: Information, Services, Networking, & Advocacy
- 1975 providing education, assistance and placement services to women & young women men & young women
- Year round sports programs, camps, and clinics for youth, adults and seniors with physical disabilities
- Bringing peace to children experiencing family separations, divorce and military transitions
- Providing free job training and placement services to women
- [NHBIC.org](http://www.nhbic.org)
- National Hispanic Business Information Center
- [SanDiegoRep.org](http://www.sandiegorep.org)
- [LaJollaGoldenTriangle.org](http://www.lajollahotels.com)
- [LaJollaGoldenTriangle.org](http://www.lajollahotels.com)
- [www.sdbj.com](http://www.sdbj.com)
- [www.nawbo.org/san-diego](http://www.nawbo.org/san-diego)
- Providing Information, Services, Networking, & Advocacy
- Providing Information, Services, Networking, & Advocacy
- [www.adaptivesportsandrec.org](http://www.adaptivesportsandrec.org)
- [www.lajollahotels.com](http://www.lajollahotels.com)
- [www.lajollahotels.com](http://www.lajollahotels.com)

### Local breaking news: www.sdbj.com

### For a limited time

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**ABBEYEVENTS.COM | 619-686-8700**

*Offer valid by 10/31/2016 and held event by 1/31/2017. Offer applies to new bookings only. Events include $3000. Cannot be combined with any other offer. Other restrictions may apply.*

Educational institutions, medical research institutions and hospitals are not included.

Business Journal. 858-434-8000. This list may not be reprinted in whole or in part without permission from the editor. Some organizations have declined to participate or did not return a survey by press time. It is not the intent of this list to endorse the participants nor to imply an agency's size or numerical rank indicates its quality.

These nonprofits are 501(c)(3) agencies. The organizations are charitable in nature and provide social and cultural services for the community. Educational institutions, medical research institutions and hospitals are not included.
SAN DIEGO FAMILY FOUNDATIONS

Ranked by total assets in 2014

<table>
<thead>
<tr>
<th>Rank</th>
<th>Foundation Name</th>
<th>Address</th>
<th>Website</th>
<th>Assets:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Price Philanthropies Foundation</td>
<td>1777 7th Ave., Suite 300, La Jolla 92037</td>
<td><a href="http://www.pricephilanthropies.org">www.pricephilanthropies.org</a></td>
<td>$533,916,666</td>
</tr>
<tr>
<td>2</td>
<td>Jacobe Center for Neighborhood Innovation</td>
<td>3445 Carlsbad Fd, Oceanside 92057</td>
<td><a href="http://www.jacobe%D1%86%D0%B5%D0%BD%D1%82%D1%80.org">www.jacobeцентр.org</a></td>
<td>$462,332,623</td>
</tr>
<tr>
<td>3</td>
<td>Gary and Mary West Foundation</td>
<td>1001 Pacific Hwy S, Suite 200, San Diego, CA 92101</td>
<td><a href="http://www.garymarywestfoundation.org">www.garymarywestfoundation.org</a></td>
<td>$156,837,911</td>
</tr>
<tr>
<td>4</td>
<td>Watt Family Foundation</td>
<td>P.O. Box 1080, La Jolla 92038</td>
<td><a href="http://www.wattfoundation.org">www.wattfoundation.org</a></td>
<td>$146,040,616</td>
</tr>
<tr>
<td>5</td>
<td>Letiçh Tiger Foundation</td>
<td>441 Gasley Rd, Encinitas 92024</td>
<td><a href="http://www.letitigtiger.org">www.letitigtiger.org</a></td>
<td>$139,996,278</td>
</tr>
<tr>
<td>6</td>
<td>The Parker Foundation</td>
<td>7742 Herschel Ave., Suite A, La Jolla 92037</td>
<td><a href="http://www.theparkerfoundation.org">www.theparkerfoundation.org</a></td>
<td>$127,084,250</td>
</tr>
<tr>
<td>7</td>
<td>Stewardship Foundation</td>
<td>1222 W. Alton Ave, Escondido 92029</td>
<td><a href="http://www.stewardshipfoundation.org">www.stewardshipfoundation.org</a></td>
<td>$116,574,740</td>
</tr>
<tr>
<td>8</td>
<td>Charles Lee Powell Foundation</td>
<td>771 E Arapahoe Ave., Suite A, La Jolla 92037</td>
<td><a href="http://www.clpfoundation.org">www.clpfoundation.org</a></td>
<td>$96,350,666</td>
</tr>
<tr>
<td>9</td>
<td>Gumpert Foundation</td>
<td>P.O. Box 231940, Encinitas 92024</td>
<td><a href="http://www.gumpertfoundation.org">www.gumpertfoundation.org</a></td>
<td>$77,096,002</td>
</tr>
<tr>
<td>10</td>
<td>Lindner Root Dickinson Foundation</td>
<td>3205 Indian Mills Lane, Jamul 91935</td>
<td><a href="http://www.lindnerroottinkinsonfoundation.org">www.lindnerroottinkinsonfoundation.org</a></td>
<td>$61,493,621</td>
</tr>
<tr>
<td>11</td>
<td>Donald C. and Elizabeth M. Dickinson Foundation</td>
<td>P.O. Box 7876, Rancho Santa Fe 92030</td>
<td><a href="http://www.thedickinsonfoundation.org">www.thedickinsonfoundation.org</a></td>
<td>$42,286,802</td>
</tr>
<tr>
<td>12</td>
<td>The Parker Foundation</td>
<td>2604-E El Camino Real, Suite 244, Carlsbad 92008</td>
<td><a href="http://www.theparkerfoundation.org">www.theparkerfoundation.org</a></td>
<td>$33,227,840</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Grant range</th>
<th>2014 grant awards:</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0–$50,000</td>
<td>50</td>
</tr>
<tr>
<td>$50,000–$250,000</td>
<td>10</td>
</tr>
<tr>
<td>$250,000–$1 million</td>
<td>5</td>
</tr>
<tr>
<td>$1 million–$5 million</td>
<td>2</td>
</tr>
<tr>
<td>$5 million–$10 million</td>
<td>1</td>
</tr>
<tr>
<td>$10 million+</td>
<td>1</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Mission or focus (partial list)</th>
<th>Year founded</th>
</tr>
</thead>
<tbody>
<tr>
<td>Seeks to improve life opportunities for youth and families through grant making</td>
<td>1983</td>
</tr>
<tr>
<td>Resident ownership of neighborhood change</td>
<td>1995</td>
</tr>
<tr>
<td>Lowering the cost of health care, senior wellness and service careers</td>
<td>2006</td>
</tr>
<tr>
<td>Scientific research/exploration, ocean conservation and restoration</td>
<td>1993</td>
</tr>
<tr>
<td>Igniting and inspiring vibrant Jewish life, advancing self-sufficiency and stimulating social entrepreneurship in coastal North San Diego County and Jerusalem</td>
<td>1997</td>
</tr>
<tr>
<td>Resources to Christ-centered organizations</td>
<td>1947</td>
</tr>
<tr>
<td>Focused on funding impactful grants to the engineering programs</td>
<td>1954</td>
</tr>
<tr>
<td>Child welfare, health, human services</td>
<td>2007</td>
</tr>
<tr>
<td>Education, arts, social services</td>
<td>1991</td>
</tr>
<tr>
<td>Education, health and human services and museums</td>
<td>1985</td>
</tr>
<tr>
<td>Betterment of life for all people of San Diego County</td>
<td>1971</td>
</tr>
</tbody>
</table>

Committee Encouraging Corporate Philanthropy (CECP)

The Committee Encouraging Corporate Philanthropy (CECP) is the only international forum of business CEOs and chairpersons focused exclusively on corporate philanthropy. CECP offers its members essential resources, including a proprietary online benchmarking tool, networking programs, research, and opportunities for best-practice sharing. www.corporatephilanthropy.org

Boston College Center for Corporate Citizenship (BCCC)

The Boston College Center for Corporate Citizenship (BCCC) at the Carroll School of Management engages 400 member companies and over 10,000 individuals annually to share knowledge and expertise about the practice of corporate citizenship through the Center’s executive education programs, online community, regional programs, and our annual conference. www.bccc.bc.edu

Council on Foundations

The Council on Foundations (COF) provides its corporate philanthropy members with publications, professional development opportunities and other resources. www.cof.org/content/leading-corporate-philanthropy

Business Doing Good Business

Doings Good is a practical resource focused on helping small- to mid-sized businesses build give back programs into their organizations. www.businessdoinggood.com

Association of Corporate Contributions Professionals (ACCP)

The Association of Corporate Contributions Professionals (ACCP) is the nation’s leading independent organization providing services and support for corporate contributions, community relations, and employee volunteer managers. www.accpprof.org

Corporate Citizenship Center

The Corporate Citizenship Center (formerly the Business Civic Leadership Center) is a 501(c)3 affiliate of the U.S. Chamber of Commerce that works with leaders from the business, government, and nonprofit sectors to address and act on shared goals. BCCC addresses societal issues that affect business, such as globalization, community development, disaster response, and more. www.uschamber.org/corporate-citizenship

The Philanthropic Initiative, Inc.

The Philanthropic Initiative, Inc. (TPI) is a nonprofit advisory team that designs, carries out and evaluates philanthropic programs for individual donors, families, foundations, and corporations. www.tpi.org

Reimagining Service

Reimagining Service is a national, multi-sector coalition dedicated to increasing social impact through effective volunteer engagement that provides research and other resources to achieve this mission. www.reimaginservice.org

Salesforce Foundation

The Salesforce Foundation has some great sample documents to help companies create a foundation, including documents to help align your board and executive team, foundation executive and staff positions, and grant RFQs, budgets and agreements. www.salesforcefoundation.org/about-us/pledge1

Business for Social Responsibility (BSR)

Business for Social Responsibility (BSR) works with its global network of nearly 300 member companies to develop sustainable business strategies and solutions through consulting, research, and cross-sector collaboration. www.bsr.org/en

San Diego Grantmakers

San Diego Grantmakers is a membership association of organizations and individuals that gives strategically and significantly to multiple nonprofits each year, including corporate foundations and giving programs. www.sdgrantmakers.org

Conference Board

The Conference Board is a global, independent business membership and research association working in the public interest. Its mission is to provide the world’s leading organizations with the practical knowledge they need to improve their performance and better serve society. www.conference-board.org/about
<table>
<thead>
<tr>
<th>Rank</th>
<th>Foundation Address/Website</th>
<th>Assets: 2014 vs. 2013 increase (decrease)</th>
<th>Grant range</th>
<th>2014 Grant Awards: +Gants awarded +Value</th>
<th>Mission or Focus (Partial List)</th>
<th>Year Founded</th>
<th>Top Local Executive/Telephone</th>
</tr>
</thead>
<tbody>
<tr>
<td>13</td>
<td>The Grubbsom Foundation P.O. Box 3007, Ranchos Santa Fe, CA 92087 [<a href="http://www.grubbsomfoundation.org">www.grubbsomfoundation.org</a>]</td>
<td>$38,693,874 +$37,703,156 $37,703,156</td>
<td>$1 million-$2.6 million</td>
<td>$3,622,903,903</td>
<td>International innovative human rights projects benefitting children and youth</td>
<td>2000</td>
<td>James Grubbsom Jr. 858-759-8355</td>
</tr>
<tr>
<td>14</td>
<td>The Gilbert J. Martin Foundation 661 La Jolla Shores Drive, La Jolla, CA 92037 NA</td>
<td>$33,835,131 +$31,266,880 $31,266,880</td>
<td>(6) $1.5 million-$440,000</td>
<td>$1,278,000</td>
<td>Education, scholarships, social service, the arts</td>
<td>1984</td>
<td>Roger Armstrong 858-480-1944</td>
</tr>
<tr>
<td>15</td>
<td>Issa Family Foundation P.O. Box 1388, Vista, CA 92085 NA</td>
<td>$32,723,527 +$30,384,031 $30,384,031</td>
<td>(7) $150-$235,000</td>
<td>$1,622,915</td>
<td>Human services</td>
<td>2000</td>
<td>Darrell E. Issa 619-235-8989</td>
</tr>
<tr>
<td>16</td>
<td>Shaffer Family Foundation 2213 Sidewalks Blvd., Suite 200, Encinitas, CA 92024 NA</td>
<td>$18,549,521 +$16,385,457 $16,385,457</td>
<td>(4) $5,000-$860,000</td>
<td>$1,465,000</td>
<td>Health, education, hospital care</td>
<td>2011</td>
<td>Lawrence Shaffer 858-480-1944</td>
</tr>
<tr>
<td>17</td>
<td>Avery Trust Foundation 1505 Ruffin Road, San Diego 92123</td>
<td>$21,134,982 +$19,254,130 $19,254,130</td>
<td>(10) $46-$55,000</td>
<td>$330,048</td>
<td>Schools, churches, social services, AIDS, and Asian-American culture</td>
<td>2006</td>
<td>Sally Tour-Wilkins 858-492-4521</td>
</tr>
<tr>
<td>19</td>
<td>John Hamilton Foundation 2530 Fifth Ave., Suite 808, San Diego 92103</td>
<td>$18,509,259 +$16,425,955 $16,425,955</td>
<td>(4) $25,000-$330,000</td>
<td>$806,650</td>
<td>Natural science and natural history in the areas of education, research and preservation</td>
<td>1952</td>
<td>Harry Hamilton 858-480-2960</td>
</tr>
<tr>
<td>20</td>
<td>Altarosa Foundation 2800 Albatross St., San Diego 92103</td>
<td>$23,800,507 +$21,918,528 $21,918,528</td>
<td>(4) $10,000-$99,000</td>
<td>$1,265,000</td>
<td>The arts</td>
<td>2007</td>
<td>Brent Woods 858-480-2960</td>
</tr>
<tr>
<td>21</td>
<td>Girard Foundation 2223 Avenida de la Playa, Suite 203, La Jolla, CA 92037 [<a href="http://www.girardfoundation.org">www.girardfoundation.org</a>]</td>
<td>$20,648,000 +$19,491,582 $19,491,582</td>
<td>(10) $500-$693,000</td>
<td>$1,004,602</td>
<td>Mission is to foster innovation and reform in K-12 education, with the goal of improving student outcomes in San Diego County</td>
<td>1986</td>
<td>R.B. Wirey, Jr. 858-480-2960</td>
</tr>
<tr>
<td>22</td>
<td>The J.A.N.S. Foundation 4225 Executive Square, Suite 1150, La Jolla 92037</td>
<td>$19,728,479 +$17,932,582 $17,932,582</td>
<td>(4) $240,000</td>
<td>$240,000</td>
<td>Education</td>
<td>1996</td>
<td>Jan Nielsen 858-599-2900</td>
</tr>
<tr>
<td>23</td>
<td>Ellen Browning Scripps Foundation 6121 Torrey Pines Dr., La Jolla 92037</td>
<td>$13,961,645 +$12,303,279 $12,303,279</td>
<td>(4) $3,000-$100,000</td>
<td>$1,265,000</td>
<td>Education, health care, hospitals, local nonprofits</td>
<td>1940</td>
<td>Paul Scripps 858-412-2311</td>
</tr>
<tr>
<td>24</td>
<td>Epstein Family Foundation 5900 Ruffin Road, Suite 100, San Diego 92125</td>
<td>$19,383,846 +$17,982,947 $17,982,947</td>
<td>(15) $420,000</td>
<td>$840,370</td>
<td>Education, health, social support, cultural centers</td>
<td>2007</td>
<td>Daniel Epstein 858-412-2311</td>
</tr>
<tr>
<td>25</td>
<td>Alfonsin Family Foundation 6845 La Jolla Sierra Drive S., La Jolla 92037</td>
<td>$18,865,292 +$17,069,096 $17,069,096</td>
<td>(15) $250-$150,000</td>
<td>$15,812,950</td>
<td>Arts and culture, education, foundations, human services</td>
<td>1959</td>
<td>Richard Alfonsin 858-599-2900</td>
</tr>
</tbody>
</table>
## SAN DIEGO FAMILY FOUNDATIONS

**Ranked by total assets in 2014**

<table>
<thead>
<tr>
<th>Rank</th>
<th>Foundation / Address</th>
<th>Website</th>
<th>Assets: <strong>2014</strong></th>
<th><strong>% increase (decrease)</strong></th>
<th>Grant range</th>
<th>Mission or focus (part list)</th>
<th>Year founded</th>
<th>Top executive</th>
<th>Telephone</th>
</tr>
</thead>
<tbody>
<tr>
<td>26</td>
<td>The Shikleman Foundation</td>
<td>P.O. Box 57287, Rancho Santa Fe 92067</td>
<td>$18,025,094</td>
<td>(6)</td>
<td>$2,000-$750,000</td>
<td>11 $1,580,860</td>
<td>Arts, culture, religion, performing arts</td>
<td>2000</td>
<td>Robert Shikleman</td>
</tr>
<tr>
<td>27</td>
<td>The Viterbi Family Foundation</td>
<td>4950 Murphy Campus Road, San Diego 92123</td>
<td>$18,032,646</td>
<td>15 $4,000,000</td>
<td>To increase support for a robust and secure Jewish and general community</td>
<td>1997</td>
<td>Andrew J. Viterbi</td>
<td>858-279-2740</td>
<td></td>
</tr>
<tr>
<td>28</td>
<td>MOSER Family Foundation</td>
<td>4223 Executive Square, Suite 1150, La Jolla 92037</td>
<td>$17,501,981</td>
<td>(2)</td>
<td>$200-$100,000</td>
<td>88 $730,250</td>
<td>Offers opportunities and hope to people around the world in order to help them to reach their full human potential</td>
<td>1999</td>
<td>Barbara Menorat</td>
</tr>
<tr>
<td>29</td>
<td>Body Family</td>
<td>1144 S. Carmelillo Drive, San Diego 92130</td>
<td>$16,302,416</td>
<td>(4)</td>
<td>$1,000-$700,000</td>
<td>$733,000</td>
<td>Education, children, health care</td>
<td>2002</td>
<td>Ernst Rock</td>
</tr>
<tr>
<td>30</td>
<td>Albatross Foundation</td>
<td>9390 Carroll Canyon Road, Suite 200, San Diego 92121</td>
<td>$16,066,721</td>
<td>(4)</td>
<td>$5,000-$750,000</td>
<td>11 $1,345,000</td>
<td>Research, training, public service, religious education, social services, youth programs, job training, placement</td>
<td>1982</td>
<td>Stephen Cohen</td>
</tr>
<tr>
<td>31</td>
<td>DEDSON Family Foundation</td>
<td>2223 Sibert Lane, Suite 110, San Diego 92121</td>
<td>$15,000,109</td>
<td>(3)</td>
<td>$4,000-$11 million</td>
<td>2 $15,529,549</td>
<td>Religion</td>
<td>2002</td>
<td>Juan Jacobo</td>
</tr>
<tr>
<td>32</td>
<td>The Bovee Foundation</td>
<td>1042 E. Carmelillo Road, Suite B409, Encinitas 92024</td>
<td>$12,718,126</td>
<td>(4)</td>
<td>$5,000-$300,000</td>
<td>19 $23,400</td>
<td>Support social justice for the working poor, primarily in the Latino/Hispanic community</td>
<td>1996</td>
<td>Michael Lopez</td>
</tr>
<tr>
<td>33</td>
<td>Wiesenteth Foundation</td>
<td>P.O. Box 3901, Rancho Santa Fe 92067</td>
<td>$12,666,665</td>
<td>0</td>
<td>$1,000-$200,000</td>
<td>$763,171</td>
<td>Health creation, food safety and vaccine safety</td>
<td>2003</td>
<td>Ruth Wiesenteth</td>
</tr>
<tr>
<td>34</td>
<td>McCarthy Family Foundation Inc.</td>
<td>P.O. Box 27,911, San Diego 92198</td>
<td>$11,423,112</td>
<td>(37)</td>
<td>na</td>
<td>na</td>
<td>Enhances the health, wellness, education and safety of the community through family philanthropy</td>
<td>1988</td>
<td>Rachel McCarthy</td>
</tr>
<tr>
<td>35</td>
<td>Rest Haven Preschool for Children</td>
<td>P.O. Box 412161, San Diego 92142</td>
<td>$11,304,432</td>
<td>(30)</td>
<td>$7,000-$55,000</td>
<td>15 $234,145</td>
<td>Health-related services for children</td>
<td>1953</td>
<td>Peggi McMurrara</td>
</tr>
<tr>
<td>36</td>
<td>Ryan Family Charitable Foundation</td>
<td>P.O. Box 6449, San Diego 92166</td>
<td>$10,723,133</td>
<td>(5)</td>
<td>$1,000-$45,000</td>
<td>40 $4,125,500</td>
<td>Performing arts</td>
<td>1954</td>
<td>Joseph Sutro</td>
</tr>
<tr>
<td>37</td>
<td>Mondel Weiss Charitable Trust</td>
<td>P.O. Box 212171, San Diego 92192</td>
<td>$10,346,425</td>
<td>(10)</td>
<td>$1,000-$50,000</td>
<td>40 $4,125,500</td>
<td>Performing arts</td>
<td>1954</td>
<td>Joseph Sutro</td>
</tr>
<tr>
<td>38</td>
<td>Toby Wells Foundation</td>
<td>1351 Old Coach Road, Poway 92064</td>
<td>$10,145,169</td>
<td>(38)</td>
<td>$80-$5,000</td>
<td>15 $204,600</td>
<td>Brings youth and animals together through innovative programs that build both compassion and responsibility while connecting with nature</td>
<td>2001</td>
<td>Lynn Wells</td>
</tr>
<tr>
<td>39</td>
<td>Linda Branda Foundation</td>
<td>P.O. Box 223, Rancho Santa Fe 92067</td>
<td>$9,326,533</td>
<td>(5)</td>
<td>$65-$245,000</td>
<td>15 $553,735</td>
<td>Arts, children's welfare and animal rescue</td>
<td>1999</td>
<td>Linda Branda</td>
</tr>
<tr>
<td>40</td>
<td>James Henry Johnson Charitable Educational Trust</td>
<td>P.O. Box 16160, San Diego 92176</td>
<td>$8,877,640</td>
<td>(25)</td>
<td>$800-$45,000</td>
<td>14 $185,050</td>
<td>Education and research</td>
<td>1990</td>
<td>Kevin McMurrell</td>
</tr>
<tr>
<td>41</td>
<td>Bell Charitable Foundation</td>
<td>P.O. Box 642, Rancho Santa Fe 92067</td>
<td>$8,383,305</td>
<td>(47)</td>
<td>$65-$25,000</td>
<td>36 $486,000</td>
<td>Health care, elderly, theater, humane society</td>
<td>2010</td>
<td>Kathleen Bell</td>
</tr>
<tr>
<td>42</td>
<td>Lash Foundation</td>
<td>P.O. Box 22196, San Diego 92122</td>
<td>$7,833,540</td>
<td>(37)</td>
<td>$500-$170,000</td>
<td>16 $211,641</td>
<td>Education, health care, faith-based charities</td>
<td>2004</td>
<td>Lawrence Lash</td>
</tr>
<tr>
<td>43</td>
<td>Gut Family Foundation</td>
<td>P.O. Box 1558, Rancho Santa Fe 92067</td>
<td>$7,814,914</td>
<td>(6)</td>
<td>$500-$65,000</td>
<td>36 $486,000</td>
<td>Education, youth, student transportation</td>
<td>2005</td>
<td>Gilman Gut</td>
</tr>
<tr>
<td>44</td>
<td>Rios Family Foundation</td>
<td>4471 S. Girard Ave, San Diego 92117</td>
<td>$7,810,319</td>
<td>(2)</td>
<td>$50-$45,000</td>
<td>46 $319,965</td>
<td>Educational programs and personal leadership development programs for young children</td>
<td>2001</td>
<td>Shar Gauthier</td>
</tr>
<tr>
<td>45</td>
<td>The Oak Tree Philanthropic Foundation</td>
<td>330 Oxford St., Suite 212, Chula Vista 91911</td>
<td>$6,564,190</td>
<td>(26)</td>
<td>$1,000-$50,000</td>
<td>57 $316,000</td>
<td>Faith-based charities, health care</td>
<td>1992</td>
<td>Dana Macias</td>
</tr>
<tr>
<td>46</td>
<td>DeFazio Family Inc.</td>
<td>401 8th St., San Diego 92101</td>
<td>$6,507,307</td>
<td>(10)</td>
<td>$1,500-$50,000</td>
<td>10 $455,000</td>
<td>Education, health care, people with disabilities</td>
<td>1992</td>
<td>Sandra DeFazio</td>
</tr>
<tr>
<td>47</td>
<td>Somky Family Foundation</td>
<td>1340 Narte St., San Diego 92103</td>
<td>$6,262,160</td>
<td>(5)</td>
<td>$50-$125,000</td>
<td>101 $455,000</td>
<td>Social service, environmental, science, arts</td>
<td>1986</td>
<td>Sara Luis Brightwood</td>
</tr>
<tr>
<td>48</td>
<td>Ute City Charitable Trust</td>
<td>1380 Woodmont Center, Encinitas 92024</td>
<td>$4,144,935</td>
<td>(5)</td>
<td>$1,000-$55,000</td>
<td>18 $854,500</td>
<td>Faith-based charities, social services, health services</td>
<td>1999</td>
<td>Daves Benson</td>
</tr>
<tr>
<td>49</td>
<td>The Lipp Family Foundation</td>
<td>1091 B Ave., Suite 211, Coronado 92118</td>
<td>$2,905,080</td>
<td>(5)</td>
<td>$50-$60,000</td>
<td>15 $101,500</td>
<td>Adult and child mentoring, education, science</td>
<td>2005</td>
<td>Charles Hayes</td>
</tr>
<tr>
<td>50</td>
<td>James Pevetti Family Foundation</td>
<td>2780 Mark Street, Suite 225, Carmel 92008</td>
<td>$2,516,176</td>
<td>(6)</td>
<td>$500-$50,000</td>
<td>11 $144,100</td>
<td>Education, the arts, health</td>
<td>1998</td>
<td>James Pevetti</td>
</tr>
</tbody>
</table>
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