

















AUTO DEALERSHIPS

Ranked by new vehicles sold in 2019

Rank	Dealership • name • address	Vehicles Sold		Revenue • 2019 • 2018 (in millions)	New Car Makes Sold	Top Local Executive • name • title • phone	Image
		New • 2019 • 2018	Used • 2019 • 2018				
1	 Galpin Honda 11151 Laurel Canyon Blvd. Mission Hills 91340	7,158 6,993	3,396 3,618	\$267.6 \$266.3	Honda	Herbert Boeckmann II CEO, Chairman (818) 837-6100	
2	 Galpin Ford 15505 Roscoe Blvd. North Hills 91343	6,367 6,906	4,584 4,645	426.0 457.4	Ford	Herbert Boeckmann II CEO, Chairman (818) 787-3800	
3	 Keyes European 5400 Van Nuys Blvd. Van Nuys 91401	4,675¹ 4,675	NA NA	NA NA	Mercedes-Benz	Howard Keyes President (818) 461-3900	
4	 Keyes Toyota 5855 Van Nuys Blvd. Van Nuys 91401	4,156¹ 4,156	NA NA	NA NA	Toyota	Howard Keyes President (818) 782-0122	
5	 Toyota of North Hollywood 4606 Lankershim Blvd. North Hollywood 91602	4,022¹ 4,022 ¹	NA NA	NA NA	Toyota	AJ Salahieh General Manager (818) 508-2900	
6	 Keyes Lexus 5905 Van Nuys Blvd. Van Nuys 90401	3,940¹ 3,940	NA NA	NA NA	Lexus	Howard Keyes President (818) 379-4000	
7	 Rusnak Westlake 3832 E. Thousand Oaks Blvd. Thousand Oaks 91362	3,289 3,313	1,722 1,817	358.7 354.8	BMW, Audi, Porsche, Karma	Paul Rusnak CEO, Chairman (888) 439-0078	
8	 Galpin Mazda 15430 Roscoe Blvd. Van Nuys 91406	3,076 3,045	976 1,081	108.3 109.3	Mazda	Herbert Boeckmann II CEO, Chairman (818) 894-3800	

¹ Business Journal estimate.
NA - Not Available. Note: The information on this list was provided by representatives of the dealerships and obtained from the Ward's Dealer 500. A number of dealerships might have qualified for this list, including Mercedes-Benz of Calabasas and Universal City Nissan, but did not submit information. To the best of our knowledge, this information is

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Researched by Joshua Niv

AUTO DEALERSHIPS *Continued from page 17*

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9	 Keyes Hyundai 5646 Van Nuys Blvd. Van Nuys 90401	2,985 ¹ 2,985	NA NA	NA NA	Hyundai	Howard Keyes President (818) 574-0100	
10	 Woodland Hills Honda 6111 Topanga Canyon Blvd. Woodland Hills 91367	2,651 ¹ 2,651	NA NA	NA NA	Honda	Howard Keyes President (818) 887-7111	
11	 Galpin Jaguar 15500 Roscoe Blvd. Van Nuys 91406	2,457 2,408	1,174 1,281	208.4 200.2	Jaguar, Aston-Martin, Volvo, Lincoln, Lotus	Herbert Boeckmann II CEO, Chairman (818) 894-3800	
12	 Keyes Chevrolet 5949 Van Nuys Blvd. Van Nuys 91401	2,265 ¹ 2,265	NA NA	NA NA	Chevrolet	Howard Keyes President (818) 933-3000	
13	 Northridge Toyota 19550 Nordhoff St. Northridge 91324	2,070 ² 1,841	1,155 ² 1,026	104.5 ² 90.3	Toyota	Frederick Hitchcock CEO, President (818) 734-5600	
14	 Valencia BMW 24030 Creekside Road Valencia 91355	2,045 1,982	1,637 1,371	204.8 180.2	BMW	Niko Karvunidis General Manager (661) 254-8000	
15	 Keyes Audi 5239 Van Nuys Blvd. Van Nuys 90401	1,955 ¹ 1,955	NA NA	NA NA	Audi	Howard Keyes President (818) 824-0500	
16	 AutoNation Honda Valencia 23551 Magic Mountain Parkway Valencia 91355	1,877 2,025	1,014 884	81.8 83.5	Honda	Dan Turner General Manager (661) 255-5551	
17	 Galpin Volkswagen 15421 Roscoe Blvd. North Hills 91343	1,804 1,669	590 537	62.1 55.1	Volkswagen	Herbert Boeckmann II CEO, Chairman (818) 787-3800	
18	 Ocean Honda of North Hollywood 5841 Lankershim Blvd. North Hollywood 91601	1,729 ² NA	786 ² NA	71.2 ² NA	NA	Vic Simonian General Manager (888) 282-4550	
19	 Bob Smith BMW 24500 Calabasas Road Calabasas 91302	1,622 ¹ 1,622	NA 1,412	NA 170.3	BMW, Mini	Catherine Andrews General Manager, BMW (818) 346-3144	
20	 Land Rover Encino 15800 Ventura Blvd. Encino 91436	1,249 1,345	NA 449	NA 143.9	Land Rover	Sudhir Sood General Manager (818) 990-9870	
21	 Mercedes-Benz of Calabasas 24181 Calabasas Road Calabasas 91302	1,146 ¹ 1,146	NA 1,226	NA 123.4	Mercedes-Benz	Michael Franz General Manager (877) 256-1108	
22	 Mission Hills Hyundai 10240 Sepulveda Blvd. Mission Hills 91345	1,023 ¹ 1,023	NA NA	NA NA	Hyundai	Howard Keyes President (818) 221-4000	
23	 AutoNation Ford Valencia 23920 Creekside Road Valencia 91355	882 1,070	875 827	73.4 77.3	Ford	Hipolito Lopez General Manager (661) 255-6600	
24	 AutoNation Chrysler Dodge Jeep Ram Valencia 23820 Creekside Road Valencia 91355	804 1,012	631 595	61.9 66.2	Chrysler, Dodge, Jeep, Ram	James Garwick General Manager (661) 259-8770	
25	 AutoNation Chevrolet Valencia 23649 W. Valencia Blvd. Valencia 91355	769 1,055	953 1,008	66.3 77.7	Chevrolet	Chuck Coia General Manager (661) 877-4076	

¹ Business Journal estimate.

² Provided by Ward's 500.

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