
















THE LIST

PRIVATE COMPANIES

Valley-area; ranked by 2019 revenue

► **NEXT ISSUE**

The Book 2021

Rank		Company • name • address • website	Revenue • 2019 • 2018 (in millions)	Profile • employees • offices	Description	Year Founded	Top Executive • name • title • phone	
1		Harbor Freight Tools USA Inc. 26541 Agoura Road Calabasas 91302 harborfreight.com	\$5,500 \$5,000	21,000 1,100	tool retailer	1977	Eric Smidt CEO (800) 444-3353	
2		Dole Food Co. Inc. One Dole Drive Westlake Village 91362 dole.com	4,500¹ 4,500 ¹	NA NA	fresh fruit and vegetable producer	1851	David Murdock CEO, Chairman (818) 879-6600	
3		Guitar Center Inc. 5795 Lindero Canyon Road Westlake Village 91362 guitarcenter.com	2,300¹ 2,200 ¹	NA 365	music equipment retailer	1959	Ronald Japinga CEO, President (818) 735-8800	
4		Keyes Automotive Group 5855 Van Nuys Blvd. Van Nuys 91401 keyescars.com	2,046² 2,025 ²	NA 13	automotive dealerships	1968	Howard Keyes President (818) 907-4456	
5		MGA Entertainment Inc. 16300 Roscoe Blvd., Suite 150 Van Nuys 91406 mgae.com	1,200¹ 1,200 ¹	1,100 ¹ NA	toy manufacturer	1979	Isaac Larian CEO (800) 222-4685	
6		Sunkist Growers Inc. 27770 N. Entertainment Drive Valencia 91355 sunkist.com	1,150 1,150 ¹	NA NA	agricultural cooperative, marketer of fresh citrus fruit	1893	Jim Phillips CEO, President (818) 986-4800	
7		Galpin Motors Inc. 15505 Roscoe Blvd. North Hills 91343 galpin.com	1,074 1,183	1,053 7	automotive dealerships	1946	Herbert Boeckmann II CEO, Owner (818) 787-3800	
8		PMC Global Inc. 12243 Branford St. Sun Valley 91352 pmcglobalinc.com	840¹ 840 ¹	NA NA	manufacturer of chemicals, pharmaceuticals, equipment and plastics	1971	Philip Kamins CEO, Chairman (818) 896-1101	

¹ Business Journal estimate.

² Information from Auto News.

NA - Not Available N/A - Not Applicable WND - Would Not Disclose Note: Due to the right of privately held companies to withhold information, the Business Journal makes no pretense of this being a complete list of all privately held companies in greater Valley-area. Unless otherwise noted, the information on this list was provided by the companies

themselves. Companies are ranked by 2019 revenue. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions to research@sfvbj.com. ©2020 San Fernando Valley Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

Researched by Joshua Niv

PRIVATE COMPANIES *Continued from page 18*

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9	 NEOTech 9340 Owensmouth Ave. Chatsworth 91311 neotech.com	\$603 ¹ \$603 ¹	NA NA	electronic solutions for brand-name original equipment manufacturers	2015	Sudesh Arora CEO, Chairman (818) 495-8617	
10	 Allen Lund Co. 4529 Angeles Crest Highway La Canada 91011 allenlund.com	595 662	535 36	transportation brokerage and logistics	1976	Edward Lund President (800) 777-6142	
11	 Bernards 555 1st St. San Fernando 91340 bernards.com	523 486 ²	353 5	general construction and construction management services	1974	Greg Simons President (818) 898-1521	
12	 Corporate Travel Management 2349 Honolulu Ave. Montrose 91020 us.travelctm.com	449 380	NA NA	travel management	1994	Maureen Brady CEO, COO (818) 553-3200	
13	 Lamps Plus Inc. 20250 Plummer St. Chatsworth 91311 lampsplus.com	400 400	1,300 38	designer, manufacturer and retailer of lighting and home furnishings products	1976	Dennis Swanson CEO, Founder (800) 782-1967	
14	 Scorpion Inc. 27750 Entertainment Drive Valencia 91355 scorpion.co	300 254 ³	820 3	provider of marketing and technology solutions for the legal, home services, franchise, and healthcare industries	2001	Rustin Kretz CEO (661) 702-0100	
15	 Sage Publishing 2455 Teller Road Thousand Oaks 91320 sagepublishing.com	300 ¹ 300	1,500 ¹ 7	publishing	1965	Blaise Simqu CEO, President (800) 818-7243	
16	 NewMark Merrill Cos. 5850 Canoga Ave., Suite 650 Woodland Hills 91367 newmarkmerrill.com	300 ¹ 243 ³	NA 8	buyer, developer, manager and repositioning services provider for shopping centers	1997	Sandy Sigal CEO, President (818) 710-6100	
17	 DataDirect Networks Inc. 9351 Deering Ave. Chatsworth 91311 ddn.com	260 ¹ 260 ¹	NA 16	big data storage supplier to data-intensive, global organizations	1998	Alex Bouzari CEO (818) 700-7600	
18	 Gothic Landscape Inc. 27413 Tourney Road Santa Clarita 91355 gothiclandscape.com	232 218	2,000 11	landscape construction, design and maintenance	1984	Jon Georgio CEO, President (661) 678-1400	
19	 Galpin Jaguar 15500 Roscoe Blvd. Van Nuys 91406 galpinjaguar.com	208 200	NA 1	auto dealership	1986	Herbert Boeckmann II CEO, Chairman (818) 894-3800	
20	 North Hollywood Toyota 4606 Lankershim Blvd. North Hollywood 91602 northhollywoodtoyota.com	192 182	NA 1	Toyota dealership	1967	Don Hankey Chairman (818) 508-2900	
21	 Lucky Strike Entertainment 15260 Ventura Blvd., Suite 1110 Sherman Oaks 91403 bowluckystrike.com	190 ¹ 190 ¹	NA NA	bowling, restaurants, bars, live music, dance clubs, billiards and game rooms	2003	Steven Foster CEO (818) 933-3752	
22	 SADA Systems Inc. 5250 Lankershim Blvd., Suite 620 North Hollywood 91601 sada.com	184 127 ³	254 9	business consulting and IT services, cloud solutions, app development and managed services	2000	Tony Safoian CEO, President (818) 766-2400	
23	 Fruit Growers Supply Co. 27770 N. Entertainment Drive Valencia 91355 fruitgrowers.com	180 ¹ 180 ¹	NA NA	manufacturer of citrus fruit shipping supplies, irrigation tools	1907	Jim Phillips CEO (818) 986-6480	
24	 Regency Lighting 9261 Jordan Ave. Chatsworth 91311 regencylighting.com	165 165	303 8	national lighting distributor	1983	Evan Regenstreif CEO (800) 284-2024	
25	 Digital Room 8000 Haskell Ave. Van Nuys 91406 digitalroominc.com	149 ¹ 149 ¹	NA 8	stand-alone online printer with a multibrand portfolio of websites	1997	Michael Turner CEO (310) 575-4440	

¹ Business Journal estimate.

² Revised revenue figure from last year's list.

³ Information from Inc. magazine.

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