




# THE LIST

## FASTEST GROWING PRIVATE COMPANIES

Valley-area companies ranked by 2018-2020 revenue growth

► **NEXT ISSUE**

Staffing and Employment Firms

Rank	Company (Ranking in 2020) • name • address • website	Percentage Growth in Revenue • 2018-2020	Revenue • 2020 • 2019 • 2018 (in millions)	Employees • L.A. County • total	Description	Profile • year founded • offices (county/total)	Top Executive • name • title • phone	
1	 <b>Packform USA</b> 28338 Constellation Road, Suite 900 Santa Clarita 91355 packform.io	5,060%	\$10.6 \$6.6 \$0.2	5 60	online packaging materials marketplace	2018 1/5	Philip Weinman Executive Director (661) 568-9114	
2	 <b>SADA Inc.</b> 5250 Lankershim Blvd., Suite 620 North Hollywood 91601 sada.com	695	1,012.4 304.6 127.3	104 400	business consulting and IT services, cloud solutions, app development and managed services	2000 1/9	Tony Safoian CEO, President (818) 766-2400	
3	 <b>Seapoint Business Advisors</b> 3011 Townsgate Road, Suite 240 Westlake Village 91361 seapointadvisors.com	674	5.1 0.8 0.7	7 7	mergers and acquisitions advisor for privately held companies in the lower middle market	2013 1/1	Bob Grewal CEO, President (805) 557-8200	
4	 <b>JB Office</b> 9301 Jordan Ave., Suite 106 Chatsworth 91311 shopjboffice.com	355	13.2 5.5 2.9	12 17	full office concierge provider: ink, toner, printers, furniture, and office supplies	2012 1/3	Julian De Salay CEO, President (888) 963-3346	
5	 <b>PaymentCloud</b> 16501 Ventura Blvd., Suite 300 Encino 91436 paymentcloudinc.com	223	12.1 7.4 3.8	76 84	full-service merchant services	2016 1/1	Shawn Silver CEO (800) 988-2215	
6	 <b>Hennessey Digital</b> 5200 Lankershim Blvd., Suite 170 North Hollywood 91601 hennessey.com	218	8.3 4.3 2.6	13 137	digital marketing agency	2015 1/1	Jason Hennessey CEO, Founder (310) 495-4736	
7	 <b>Blu Digital Group</b> 2233 N. Ontario St., Suite 130 Burbank 91504 bludigitalgroup.com	216	12.0 6.7 3.8	95 103	provider of digital supply chain services and software to the media and entertainment industry	2007 1/1	Paulette Pantoja CEO, Founder (818) 254-9753	
8	 <b>Goldco</b> 21215 Burbank Blvd., Suite 600 Woodland Hills 91367 goldco.com	175	105.3 53.6 38.3	71 103	precious metal retailer	2006 1/1	Trevor Gerszt CEO, Founder (855) 465-3472	
9	 <b>LIFTinnovate</b> 25350 Magic Mountain Parkway, Suite 300 Valencia 91355 liftinnovate.com	160	9.0 6.2 3.5	NA 12	customer success and research firm	2014 1/3	Paul Bernstein CEO, Co-Founder (844) 543-8877	
10	 <b>Printful</b> 19749 Dearborn St. Chatsworth 91311 printful.com	160	200.0 116.0 77.0	119 1,800	on-demand printing and fulfillment	2013 1/6	Davis Siksnans CEO, Co-Founder (818) 351-7181	
11	 <b>Theorem</b> 21550 Oxnard St., 3rd Floor Suite 11 Woodland Hills 91367 theorem.co	156	41.1 25.1 16.1	15 175	engineering firm that builds custom software for companies	2007 2/5	Brady Brim-DeForest CEO (888) 969-2983	
12	 <b>Liberty Co. Insurance Brokers</b> 5955 De Soto Ave., Suite 250 Woodland Hills 91367 libertycompany.com	151	40.8 22.8 16.3	61 255	insurance broker	1987 1/20	Jerry Pickett CEO (818) 914-3960	
13	 <b>GameBreaker Inc.</b> 31324 Via Colinas, Suite 102 Westlake Village 91362 gamebreaker.com	148	5.0 3.2 2.0	4 20	manufacturer and distributor of soft shell headgear products	2011 1/3	Michael Juels CEO, President, Founder (818) 224-7424	
14	 <b>Caulipower</b> 16200 Ventura Blvd., Suite 400 Encino 91436 eatcaulipower.com	123	101.1 95.8 45.3	30 55	food manufacturer	2016 1/1	Gail Becker CEO, Founder (844) 422-8544	
15	 <b>ISSQUARED Inc.</b> 2659 Townsgate Road, Suite 227 Westlake Village 91361 issquaredinc.com	122	35.3 31.6 15.9	NA NA	provider of information technology security, hybrid cloud infrastructure, networking and software solutions	2011 1/3	Bala Ramaiah CEO (805) 371 0585	

NA - Not Available Note: Due to the right of privately held companies to withhold information, the Business Journal makes no pretense of this being a complete list. Information on this list was provided by representatives of the companies themselves. Companies are ranked by their percentage growth from 2018 to 2020. Revenue figures have been rounded. In order to qualify for the list, a company must be privately held, for-profit, headquartered in the greater Valley-area, in business as of Jan. 1, 2018 and not be a division or subsidiary of another company. They are also

required to have at least \$5 million in 2020 revenue. Law firms, banks and private equity firms were excluded because they do not report revenue in a conventional manner. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to [research@sfbvj.com](mailto:research@sfbvj.com). ©2021 San Fernando Valley Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

Researched by Joshua Niv

## FASTEST GROWING PRIVATE COMPANIES

Rank		Company (Ranking in 2020) • name • address • website	Percentage Growth in Revenue • 2018-2020	Revenue • 2020 • 2019 • 2018 (in millions)	Employees • L.A. County • total	Description	Profile • year founded • offices (county/total)	Top Executive • name • title • phone	
16		<b>DISQO</b> 400 N. Brand Blvd., 6th Floor Glendale 91203 disqo.com	120%	\$37.4 \$25.3 \$17.0	122 317	consumer-first insights platform delivering data and analytics to the market research industry	2015 1/3	Armen Adjemian CEO (818) 287-7633	
17		<b>Valencia Pipe Co. Inc.</b> 28305 Livingston Ave. Valencia 91355 vpcglobal.com	100	120.0 90.0 60.0	50 100	manufacturer of plastic pipe, distributors of plumbing related products into the retail and wholesale trade	2007 1/2	Andrew Dervin CEO (661) 257-3923	
18		<b>STS Education</b> 130-A W. Cochran St. Simi Valley 93065 stseducation-us.com	89	65.1 43.1 34.4	71 81	education consultant providing schools with professional development materials and technology products and support	2010 1/1	Marc Netka CEO (866) 499-2580	
19		<b>Lief Labs</b> 28903 Avenue Paine Valencia 91355 lief labs.com	74	88.0 60.5 50.6	197 200	manufacturer of dietary supplements	2008 4/4	Adel Villalobos CEO, Owner, President (661) 775-2500	
20		<b>AMS Fulfillment</b> 29010 Commerce Center Drive Valencia 91355 amsfulfillment.com	55	98.9 75.6 63.7	444 572	warehouse and fulfillment	2002 6/9	Jay Catlin CEO (661) 775-0611	
21		<b>DataDirect Networks Inc.</b> 9351 Deering Ave. Chatsworth 91311 ddn.com	55	379.2 319.5 245.1	125 900	big data storage supplier to data-intensive, global organizations	1998 3/18	Alex Bouzari CEO (818) 700-4000	
22		<b>Faye</b> 5950 Canoga Ave., Suite 615 Woodland Hills 91367 fayedigital.com	50	12.2 9.8 8.1	16 107	technology consulting and software company	2009 1/5	David Faye CEO (818) 280-4820	
23		<b>Veteran Electrical Power Systems Inc.</b> 8837 Lankershim Blvd. Sun Valley 91352 vet-eps.com	44	6.9 5.6 4.8	30 34	electrical reliability services for industrial and commercial sectors	2013 1/2	Sergio Rangel President (818) 861-7610	
24		<b>Bernards</b> 555 1st St. San Fernando 91340 bernards.com	41	685.0 522.5 485.8	300 365	general construction and construction management services	1974 1/5	Greg Simons President (818) 898-1521	
25		<b>Gaspar Insurance Services Inc.</b> 23161 Ventura Blvd., Suite 100 Woodland Hills 91364 gasparinsurance.com	39	8.1 6.7 5.8	45 60	insurance brokerage	2008 1/4	Timothy Gaspar CEO (818) 302-3060	
26		<b>Uptime Energy Inc.</b> 8000 Woodley Ave. Van Nuys 91406 uptimeenergy.com	37	26.0 21.0 19.0	19 53	energy drinks manufacturer and distributor	2014 1/1	Benjamin Kim CEO (800) 441-5656	
27		<b>Harbor Freight Tools USA Inc.</b> 26677 Agoura Road Calabasas 91302 harborfreight.com	30	6,500.0 5,500.0 5,000.0	800 25,000	tool retailer	1977 23/1,220	Eric Smidt CEO (800) 444-3353	
28		<b>InterMedia Group of Cos.</b> 22120 Clarendon St. Woodland Hills 91367 intermedia-advertising.com	20	850.0 750.0 706.0	NA 138	brand response, direct response, retail and brand advertising	1974 1/5	Robert Yallen CEO, President (800) 846-3289	
29		<b>Grandall Distributing Co. Inc.</b> 321 El Bonito Ave. Glendale 91204 grandall.com	18	13.0 11.0 11.0	NA NA	Hispanic health and beauty aids	1967 1/1	Jose Granda CEO (800) 344-2422	
30		<b>Hutchinson &amp; Bloodgood</b> 550 N. Brand Blvd., 14th Floor Glendale 91203 hbllp.com	13	33.8 32.5 30.0	NA NA	accounting firm	1922 1/4	Jenny Chen Office Partner-in-Charge (818) 637-5000	

NA - Not Available Note: Due to the right of privately held companies to withhold information, the Business Journal makes no pretense of this being a complete list. Information on this list was provided by representatives of the companies themselves. Companies are ranked by their percentage growth from 2018 to 2020. Revenue figures have been rounded. In order to qualify for the list, a company must be privately held, for-profit, headquartered in the greater Valley-area, in business as of Jan. 1, 2018 and not be a division or subsidiary of another company. They are also

required to have at least \$5 million in 2020 revenue. Law firms, banks and private equity firms were excluded because they do not report revenue in a conventional manner. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to [research@sfbj.com](mailto:research@sfbj.com). ©2021 San Fernando Valley Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

Researched by Joshua Niv