

THE LIST

FAST-GROWING PRIVATE COMPANIES

Greater San Fernando Valley-based companies ranked by revenue growth from 2007-2009

Rank	Company name address	Revenue Growth % growth '07-'09	Revenue (in millions) 2009 2008 2007	Employees valley companywide	Offices valley companywide	Description (partial list)	Profile website year founded fiscal year end	Top Local Executive name title phone
1	BackJoy Orthotics, LLC 25852 McBean Parkway #508 Valencia 91351	675.68	\$5.74 \$1.23 \$0.74	1 3	1 1	manufacturers of therapeutic products that aid in both ergonomic and orthopedic relief	backjoy.com 2005 December	Bing Howenstein President (310) 928-7751
2	National Positions 5012 Chesebro Road Suite 200 Agoura Hills 91301	313.17	\$6.90 \$4.12 \$1.67	52 515	1 3	search engine, video and conversion optimization, social media marketing	nationalpositions.com 2004 December	Bernard May President (866) 669-8789
3	Saraf Insurance Services 9700 Woodman Ave. #A5 Arleta 91331	300.00	\$4.00 \$4.00 \$1.00	2 2	1 1	insurance services, with a specialty in auto insurance	insurancebonanza.com 1997 December	Raj Saraf President (818) 686-8683
4	BlackLine Systems 23586 Calabasas Rd., Suite 103 Calabasas 91302	201.30	\$6.93 \$4.97 \$2.30	45 60	1 4	balance sheet account reconciliation and financial close software applications	blackline.com 2001 December	Therese Tucker CEO (818) 223-9008
5	Blue Microphones 5706 Corsa Ave. #102 Westlake Village 91362	192.84	\$9.81 \$4.59 \$3.36	31 35	1 1	manufacturers of microphones and related equipment including USB products for both Mac and PC, iPod accessories, XLR-to-USB converters	bluemic.com 1995 December	John Maier CEO (818) 879-5200
6	Fulcrum Microsystems 26630 Agoura Rd. Calabasas 91302	178.26	\$6.40 \$7.30 \$2.30	50 60	1 3	semiconductor company that delivers performance-leading Ethernet switch chips	fulcrummicro.com 2000 December	Bob Nunn CEO (818) 871-8100
7	Ronin Staffing 300 E. Magnolia Blvd. #401 Burbank, CA 91502 91502	166.67	\$4.00 \$2.00 \$1.50	100 120	2 2	offers contract, contract to hire, and direct hire placements in aerospace, defense, biotechnology, manufacturing, finance	roninllc.com 1999 ¹ December	Vivian K. Rutherford CEO (818) 303-1340
8	Allied Industries Inc. 4570 Van Nuys Blvd. #308 Sherman Oaks 91403	147.47	\$24.50 \$19.50 \$9.90	125 200	1 7	engineering, construction, remediation services	alliedlead.com 1998 November	Ernesto Gutierrez President (818) 781-2490
9	Art Lewin & Co. Custom Clothiers 10061 Riverside Dr. #619 Toluca Lake 91602	147.22	\$4.45 \$3.98 \$1.80	8 32	2 4	custom suits and shirts, image consulting, expert tailoring	artlewin.com 1997 December	Art Lewin Managing Director (800) 994-7848
10	GBL Systems 760 Paseo Camarillo, Suite 401 Camarillo 93010	139.13	\$4.96 \$3.29 \$2.07	26 26	1 1	systems engineering, software integration for the InterTEC Net-Centric Test and Evaluation program sponsored by the Secretary of Defense	gblsys.com 1990 December	James Buscemi CEO (805) 987-4345
11	Goldman Kurland and Mohidin, LLP 16133 Ventura Blvd. #880 Encino 91436	131.82	\$5.10 \$3.80 \$2.02	16 16	1 1	provides assurance, tax, consulting services, and financial advisory to a wide range of publicly traded and privately held companies	gkmlp.com 2001 December	David M. Goldman Managing Partner (818) 784-9000
12	Danone Simpson Insurance Services LLC 22110 Clarendon St. #201 Woodland Hills 91367	112.77	\$22.00 \$18.00 \$10.34	10 10	1 1	employee benefits, human resources consulting, commercial property and casualty insurance, workers' compensation, personal lines of insurance	dsinsuranceservices.com 2006 December	Danone Simpson President (818) 676-0044
13	USI Technologies 5655 Lindero Canyon Rd. #702 Westlake Village 91362	81.82	\$6.00 \$3.20 \$3.30	21 21	1 1	provides emerging online businesses and established enterprises with sales and service chat solutions	usitechnologies.com 2005 December	Chris Wampler Founder (805) 384-6974
14	ISWest 30077 Agoura Court, First Floor Agoura Hills 91301	78.31	\$8.22 \$7.96 \$4.61	20 20	4 4	business-to-business Internet service provider and colocation facility	iswest.com 1996 December	Drew J. Kaplan President (818) 735-3000
15	Cloud Creek Systems 30101 Agoura Ct. #105 Agoura Hills 91301	75.56	\$7.90 \$5.30 \$4.50	17 20	1 3	product sales and professional services provider	cloudcreek.com 1996 December	Bryan F. Coville Founder (818) 865-2800
16	Century Bankcard Services 9310 Topanga Canyon Blvd. #200 Chatsworth 91311	74.17	\$17.80 \$12.89 \$10.22	49 49	1 2	provides electronic payment solutions to small and medium sized American businesses	centurybankcard.com 1999 December	Rick Ferrante Sr. Vice President (888) 304-9636
17	Ebridge Inc. 16133 Ventura Blvd. #855 Encino 91436	63.99	\$27.37 \$24.58 \$16.69	69 69	1 1	provider of online marketing and lead generation services	ebridgeinteractive.com 1994 December	Mark Cave CEO (323) 525-3900
18	Account Control Technology Inc. 6918 Owensmouth Ave. Canoga Park 91303	60.30	\$21.48 \$17.96 \$13.40	27 410	1 3	provides specialized debt management and collection solutions to a wide array of institutions.	accountcontrol.com 1990 December	Dale J. Van Dellen CEO (818) 712-4999
19	Laritech 387 Zachary St. #102 Moorpark 93021	41.82	\$3.90 \$3.09 \$2.75	45 45	1 1	electrical engineering design services, PCB manufacturing services	laritech.com 2001 March	William C. Larrick CEO (805) 529-5000
20	CPI Solutions 5999 A Ridgeview St. Camarillo 93012	40.55	\$16.50 \$15.20 \$11.74	52 52	1 3	provider of network infrastructure, unified communications, web and application development, security, disaster prevention, IT service programs	cpisolutions.com 1984 December	Arnie Friedman President (805) 987-2222
21	United Payment Services 31186 La Baya Dr. Westlake Village 91362	38.46	\$3.60 \$3.04 \$2.60	27 27	1 1	credit card processing	unitedpaymentservices.com 2005 December	Scott Rosen President (866) 886-4833

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FAST-GROWING PRIVATE COMPANIES

Greater San Fernando Valley-based companies ranked by revenue growth from 2007-2009

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Rank	Company name address	Revenue Growth % growth '07-'09	Revenue (in millions) 2009 2008 2007	Employees valley companywide	Offices valley companywide	Description (partial list)	Profile website year founded fiscal year end	Top Local Executive name title phone
22	NewMark Merrill Cos. 5850 Canoga Ave. #650 Woodland Hills 91367	35.93	\$54.52 \$40.95 \$40.11	57 64	2 8	re-positioning services for shopping centers	newmarkmerrill.com 1997 December	Sandy Sigal CEO (818) 710-6100
23	Animax 6627 Valjean Ave. Van Nuys 91406	33.48	\$5.90 \$7.41 \$4.42	40 40	1 2	helps clients develop their online strategy and builds websites, interactive media, and other online content and marketing programs	animaxent.com 2001 December	Michael Bellavia President (818) 787-4444
24	GoTV Networks 14144 Ventura Blvd. #300 Sherman Oaks 91423	30.65	\$8.10 \$6.30 \$6.20	27 58	1 3	mobile and broadband television production and distribution	gotvnetworks.com 2003 December	Thomas N. Ellsworth CEO (818) 933-2100
25	Workway 700 North Brand Blvd. Glendale 91203	29.31	\$50.16 \$39.66 \$38.79	50 50	1 1	provides temporary and full-time employee placement	workway.com 2004 December	Diane Johnston CEO (818) 333-1766
26	Astek Wallcoverings Inc. 15924 Arminta St. Van Nuys 91406	24.19	\$7.70 \$8.70 \$6.20	25 25	1 1	customized digital-printed wall coverings/fabrics to design firms, retail stores, entertainment projects	astekwallcovering.com 1980 December	Aaron Kirsch President (818) 901-9876
27	Filmtools, Inc. 1400 W. Burbank Blvd. Burbank 91506	23.85	\$9.14 \$9.31 \$7.38	30 30	1 1	film production equipment and expendable supplies, targeted to the motion picture industry	filmtools.com 2000 December	Stan McClain President (818) 845-8066
28	Canon Recruiting Group, LLC 27936 Lost Canyon Rd. Santa Clarita 91387	23.53	\$4.20 \$5.20 \$3.40	10 10	1 1	professional staffing, recruiting, headhunting	canonrecruiting.com 1980 December	James R Grayem General Manager (661) 252-7400
29	Alexx Inc. 6520 Platt Ave. #633 West Hills 91307	22.59	\$6.62 \$6.50 \$5.40	18 18	1 1	distributor and manufacturer of the patented FindersKey Purse and other purse accessories	finderskeypurse.com 2004 December	Sandy Stein Founder (818) 347-7295
30	DSL Extreme 21540 Plummer St., Suite A Chatsworth 91311	21.27	\$29.76 \$27.19 \$24.54	80 120	2 2	provides broadband access including DSL, Fiber, T1 and Ethernet services to both business and residential clients	dslextreme.com 1999 June	George Mitsopoulos Vice President (800) 774-3379
31	Microcom Technologies 26635 Agoura Road Calabasas 91302	20.92	\$11.79 \$10.89 \$9.75	13 18	2 2	Wholesale distributor of wireless networking hardware	microcomtec.com 1999 September	David Golob President (818) 880-8008
32	Volusion 4100 Guardian St. #120 Simi Valley 93063	20.80	\$22.48 \$15.73 \$18.61	86 180	1 2	provides innovative shopping cart software for online businesses	volusion.com 1999 December	Kevin Sproles CEO (800) 646-3517
33	Topaz Systems 650 Cochran St. Simi Valley 93065	17.31	\$30.90 \$25.42 \$26.34	25 25	1 1	electronic signature solutions for digital documents	topazsystems.com 1995 December	Anthony Zank president (805) 520-8282
34	BeyondTrust 30401 Agoura Rd., Suite 200 Agoura Hills 91301	15.99	\$31.84 \$26.71 \$27.45	70 85	2 4	privilege authorization management, access control and security solutions for virtualization and cloud computing environments	beyondtrust.com 1985 December	John Mutch CEO (818) 575-4000
35	Inkjetmadness.com, Inc. 2205 First St. #103 Simi Valley 93065	11.48	\$5.44 \$4.21 \$4.88	23 23	1 1	ink and toner cartridge manufacturing and remanufacturing	inkgrabber.com 2003 December	Keith Ramirez President (805) 583-7755
36	Entertainment Earth 12730 Raymer Street, Suite 1 North Hollywood 91605	10.57	\$13.55 \$13.68 \$12.31	30 30	1 1	multi-channel retailer and wholesaler of licensed merchandise	entertainmentearth.com 1996 December	Aaron Labowitz Co-Founder (818) 255-0095
37	ITS² 4100 Guardian St. #110 Simi Valley 93063	10.28	\$6.65 \$6.96 \$6.03	20 20	1 1	provides complete communication solutions to businesses	itstelecom.com 1990 December	Sharon Woods President (805) 520-7020
38	NorthStar Moving Corp. 9120 Mason Ave. Chatsworth 91311	3.72	\$6.97 \$7.60 \$6.72	70 70	1 1	moving, storage and warehousing	northstarmoving.com 1994 April	Ram Katalan President (800) 275-7767
39	Thinkwell Group 695 S. Glenwood Pl. Burbank 91506	2.14	\$12.40 \$26.88 \$12.14	75 75	1 3	design and production of experience-based theme parks, resorts, destinations, attractions, museums, exhibits, live shows and environments	thinkwelldesign.com 2001 December	Clifford Warner CEO (818) 333-3444
40	Cal Net Technology Group 9241 Reseda Blvd. Northridge 91324	0.63	\$8.00 \$9.14 \$7.95	45 45	1 1	provides technology management, system engineering, emergency support, systems and data management, IT procurement	calnettech.com 1999 December	Zachary Schuler President (818) 701-5753

Information for this list was compiled from the companies themselves. To be considered for inclusion in the list, companies must be privately-owned, located in the greater San Fernando Valley and must have been in business for at least three years.

¹ new management in 2008

² Integrated Telemanagement Services

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, San Fernando Valley Business Journal, 21600 Oxnard St., Suite 250, Woodland Hills 91367. ©2010 San Fernando Valley Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Reprints, (877) 652-5295 ext. 104 or e-mail jmartin@wrightsreprints.com.

**FAST-GROWING
COMPANIES****OVER \$50 MILLION**

Ranked by Revenue Growth 2007-2009

Rank	Name address city, zip	Revenue Growth	2009	2008	2007
1	NewMark Merrill Cos. 5850 Canoga Ave. #650 Woodland Hills, 91367	35.93	\$54,522,895	\$40,946,801	\$40,105,339
2	Workway 700 North Brand Blvd. Glendale, 91203	29.31	\$50,160,000	\$39,660,000	\$38,790,000

**FAST-GROWING
COMPANIES****\$10 MILLION TO \$50 MILLION**

Ranked by Revenue Growth 2007-2009

Rank	Name address city, zip	Revenue Growth	2009	2008	2007
1	Allied Industries Inc. 4570 Van Nuys Blvd. #308 Sherman Oaks, 91403	147.47	\$24,500,000	\$19,500,000	\$9,900,000
2	Danone Simpson Insurance Services LLC 22110 Clarendon St. #201 Woodland Hills, 91367	112.77	\$22,000,000	\$18,000,000	\$10,338,930
3	Bankcard Services 9310 Topanga Canyon Blvd. #200 Chatsworth, 91311	74.17	\$17,800,000	\$12,890,000	\$10,220,000
4	Ebridge Inc. 16133 Ventura Blvd. #855 Encino, 91436	63.99	\$27,370,000	\$24,575,925	\$16,690,000
5	Account Control Technology Inc. 6918 Owensmouth Ave. Canoga Park, 91303	60.30	\$21,480,885	\$17,962,519	\$13,398,322
6	CPI Solutions 5999 A Ridgeview St. Camarillo, 93012	40.55	\$16,500,000	\$15,196,251	\$11,742,549
7	DSL Extreme 21540 Plummer St. Suite A Chatsworth, 91311	21.27	\$29,760,665	\$27,188,206	\$24,535,221
8	Microcom Technologies 26635 Agoura Road Calabasas, 91302	20.92	\$11,785,000	\$10,889,000	\$9,754,000
9	Volusion 4100 Guardian St. #120 Simi Valley, 93063	20.80	\$22,482,492	\$15,726,353	\$18,610,000
10	Topaz Systems 650 Cochran St. Simi Valley, 93065	17.31	\$30,900,000	\$25,420,000	\$26,340,000
11	BeyondTrust 30401 Agoura Rd. Suite 200 Agoura Hills, 91301	15.99	\$31,837,000	\$26,710,000	\$27,450,000
12	Entertainment Earth 12730 Raymer Street Suite 1 North Hollywood, 91605	10.57	\$13,553,000	\$13,675,000	\$12,306,000
13	Thinkwell Group 695 S. Glenwood Pl. Burbank, 91506	2.14	\$12,400,000	\$26,880,000	\$12,140,000

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**FAST-GROWING
COMPANIES****\$5 MILLION TO \$10 MILLION**
Ranked by Revenue Growth 2007-2009

Rank	Name address city, zip	Revenue Growth	2009	2008	2007
1	BackJoy Orthotics, LLC 25852 McBean Parkway #508 Valencia, 91351	675.68	\$5,740,000	\$1,230,000	\$740,000
2	National Positions 5012 Chesebro Road Suite 200 Agoura Hills, 91301	313.17	\$6,900,000	\$4,124,000	\$1,670,000
3	BlackLine Systems 23586 Calabasas Rd. Suite 103 Calabasas, 91302	201.30	\$6,925,000	\$4,968,000	\$2,297,896
4	Blue Microphones 5706 Corsa Ave. #102 Westlake Village, 91362	192.84	\$9,810,000	\$4,594,000	\$3,355,000
5	Fulcrum Microsystems 26630 Agoura Rd. Calabasas, 91302	178.26	\$6,400,000	\$7,300,000	\$2,300,000
6	Goldman Kurland and Mohidin, LLP 16133 Ventura Blvd. #880 Encino, 91436	131.82	\$5,100,000	\$3,800,000	\$2,021,000
7	USI Technologies 5655 Lindero Canyon Rd. #702 Westlake Village, 91362	81.82	\$6,000,000	\$3,200,000	\$3,300,000
8	ISWest 30077 Agoura Court, First Floor Agoura Hills, 91301	78.31	\$8,220,031	\$7,957,356	\$4,612,184
9	Cloud Creek Systems 30101 Agoura Ct. #105 Agoura Hills, 91301	75.56	\$7,900,000	\$5,300,000	\$4,500,000
10	Animax 6627 Valjean Ave. Van Nuys, 91406	33.48	\$5,900,000	\$7,410,000	\$4,420,000
11	GoTV Networks 14144 Ventura Blvd. #300 Sherman Oaks, 91423	30.65	\$8,100,000	\$6,300,000	\$6,200,000
12	Astek Wallcoverings Inc. 15924 Arminta St. Van Nuys, 91406	24.19	\$7,700,000	\$8,700,000	\$6,200,000
13	Filmtools, Inc. 1400 W. Burbank Blvd. Burbank, 91506	23.85	\$9,138,485	\$9,314,345	\$7,378,914
14	Alexx Inc. 6520 Platt Ave. #633 West Hills, 91307	22.59	\$6,620,000	\$6,500,000	\$5,395,000
15	Inkjetmadness.com, Inc. 2205 First St. #103 Simi Valley, 93065	11.48	\$5,440,000	\$4,210,000	\$4,880,000
16	ITS 4100 Guardian St. #110 Simi Valley, 93063	10.28	\$6,650,000	\$6,964,000	\$6,030,000
17	NorthStar Moving Corporation 9120 Mason Ave. Chatsworth, 91311	3.72	\$6,965,376	\$7,595,749	\$6,720,320
18	Cal Net Technology Group 9241 Reseda Blvd. Northridge, 91324	0.63	\$8,000,000	\$9,142,565	\$7,950,000

**FAST-GROWING
COMPANIES****UNDER \$5 MILLION**
Ranked by Revenue Growth 2007-2009

Rank	Name address city, zip	Revenue Growth	2009	2008	2007
1	Saraf Insurance Services 9700 Woodman Ave. #A5 Arleta, 91331	300.00	\$4,000,000	\$4,000,000	\$1,000,000
2	Ronin Staffing 300 E. Magnolia Blvd. #401 Burbank, 91502	166.67	\$4,000,000	\$2,000,000	\$1,500,000
3	Art Lewin & Co. Custom Clothiers 10061 Riverside Dr. #619 Toluca Lake, 91602	147.22	\$4,450,500	\$3,975,600	\$1,800,000
4	GBL Systems 760 Paseo Camarillo Suite 401 Camarillo, 93010	139.13	\$4,956,042	\$3,293,565	\$2,072,064
5	Laritech 387 Zachary St. #102 Moorpark, 93021	41.82	\$3,903,000	\$3,085,000	\$2,750,000
6	United Payment Services 31186 La Baya Dr. Westlake Village, 91362	38.46	\$3,600,000	\$3,040,000	\$2,600,000
7	Canon Recruiting Group, LLC 27936 Lost Canyon Rd. Santa Clarita, 91387	23.53	\$4,200,000	\$5,200,000	\$3,400,000